

Amitesh Ray

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Education

T.A. Pai Management Institute, MBA in Finance, CGPA: 6.18/10.0	2023 – 2025
Heritage Institute of Technology, B.Tech, CGPA: 8.71/10.0	2019 – 2023

Experience

Finance Analyst, Arcesium India	May 2025 (Upcoming)
Market Research Intern, Blue Copper Technologies Pvt. Ltd.	Apr 2024 – Jun 2024
<ul style="list-style-type: none">Conducted secondary market research to identify customer pain points and refine client acquisition strategy.Designed ZAPIER workflow for content automation reducing manual work by up to 70% and cost by 83%.Conducted analysis on 7+ payment rails, selecting the optimal option that reduced client processing time by 30%.	

Projects

Maruti Suzuki Equity Research Report	2024
<ul style="list-style-type: none">Developed DCF & Relative Valuation model for Maruti Suzuki, estimating a target price of INR 14,179.Performed industry analysis, forecasting & ratio analysis to evaluate the financial performance of the company.	
Hedging Portfolio Risk with Derivatives	2024
<ul style="list-style-type: none">Created an all equity portfolio on Bloomberg's TMSG Network, with a notional capital of 100 million INR.Computed hedge ratio, & sold NIFTY Futures for hedging; tracked hedged position, and basis risk for observation.	
TVS: 2-Wheeler-Loan Financial Model	2023
<ul style="list-style-type: none">Prepared 3 year product PnL for new two wheeler loan product from TVS Credit, in the rural segment.Computed ROE, ROA, breakeven year & used PowerBI for visualisation of peer analysis based on assumptions.	

Certifications

- CFA Level 1** - Passed in November 2024
- Bloomberg Market Concepts** - Learned Bloomberg for company research and financial statement analysis.
- Bloomberg ESG Certification** - Learned foundations of **ESG analysis** and evaluating companies on **ESG metrics**.
- NISM-Series-VIII: Equity derivatives** - Explored basics of derivatives market and instruments like futures, options.
- NISM-Series-XV: Research Analyst** - Learned basics of risk-return principles, valuation methodologies.
- KPMG Six-Sigma Green Belt** - Learned about application of Six Sigma methodologies for process improvement.

Achievements

- CFA Research Competition 2024** - Representing TAPMI after securing 1st place among 18 intra-college teams.
- Bloomberg Champion** - One of 3 champions out of 500+ students under the Bloomberg Championship Program.
- Achiever's Club** - Inducted into the TAPMI Achiever's Club for securing positions at national level competitions.
- Bajaj FinServ ATOM** - One of the 3 finalists at the Seed Pitch Round with Alternative Investment platform idea.
- Case Competitions** - runners-up at PRACHAAR(GIM) and SAUDAKAR(NIBM); Winner at Pinnacle Pitch(TAPMI).

Positions of Responsibility

Bloomberg Champion, T.A. Pai Management Institute, Manipal	2024
<ul style="list-style-type: none">Provided comprehensive training to 500+ students on the use of Bloomberg Terminals for financial analysis.Assisted professors in using the Bloomberg terminal to draw financial data and insights for academic research.	
Equity Analyst & NFO SPOC, SAMNIDHY	2023-2024
<ul style="list-style-type: none">Managing 48-lakh AUM portfolio with 56 analysts, achieving 24% average return and 0.79 BETA.Analysed Indian FMCG sector & made equity research reports, generating 16% return in 7 months.Raised over INR 1.3 lakhs in investments from a group of 60 students in the Batch of 2023-2025.	

Skills & Hobbies

Finance Skills: Equity Research, Portfolio Management, Derivatives, Valuation Models, Financial Analysis
Technical Skills: Bloomberg Terminal, Microsoft Excel, PowerBI, ZAPIER, No-Code proficiency
Hobbies: Cinematography, Photography, Financial Markets