

Amit Grewal

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EDUCATION

Michigan State University, East Lansing, MI

May 2022

Broad College of Business

Bachelor of Arts, Accounting

Minor in Information and Communication Technology and Development

Major GPA: 4.00/4.00; Cumulative GPA: 4.00/4.00; Anticipated Credits: 163/120

Dean's List: Fall 2019; Spring, Summer, & Fall 2020; Spring & Fall 2021

RELATED EXPERIENCE

Grewal Consulting, Muir, MI

July 2014 – Present

Chief Consultant; Corporate Strategy, Legal, & Technology Departments

- Sustainably increased annual revenues by 15% or more for multiple clients, ranging from \$250,000 to \$7.3 million in annual gross receipts, through innovative strategies:
 - Turned a failing rural gas station into the region leader through margin-focused planning, doubling net annual profit in less than four years
 - Resharpened a suburban liquor store's focus on core products to double net annual profit in 28 months, almost tripling net annual profit after 36 months
- Led acquisition projects ranging between \$120,000 and \$1.25 million
 - Decreased acquisition price and financing costs while increasing financed sums through precise research and strategic negotiation.
 - Average acquisition discount of 12%, financed at 4%-5% interest on average vs industry average of 6%-8%
- Drafted and reviewed key legal documents to ensure legality, minimum liability, and most favorable terms
 - Saved fourteen clients a combined sum of over \$450,000 through my legal consulting combined with final examination by licensed attorneys
- Deployed high-performance technology solutions to improve business flow, security, and data analysis
 - Decreased customer wait times by 20% during normal operations and 70% during busy hours through new point-of-sale and back office computing systems, while also increasing profits with smart inventory control and trend spotting through analysis of each system's data

Amant Petroleum L.L.C., Muir, MI

Assistant Manager

June 2014 - Present

- Organized a team of 5-11 employees to increase productivity while reducing employee hours by 30%
 - Employee productivity increased by 200% through motivation and holistic training, thus allowing work hours to be cut back and increasing work-life balance
- Managed store operations regularly during manager absences, ensuring continuity and stability
- Ensured smooth business operations by covering for sick employees and quickly recruiting quality workers

Customer Service Representative

August 2011 – June 2014

- Gathered feedback from customers and employees to design and improve business processes, decreasing wasted time by 45 minutes per eight-hour shift
- Kept business location operating continuously through inventory management and clean workspaces, resulting in zero at-fault downtime

ACTIVITIES, HONORS & SKILLS

MSU Finance Association, *Member*

Aug 2019 – Present

MSU Volunteer Income Tax Assistance Program, *Member-in-Training*

September 2020 – Present

Languages: English, *Native*; Punjabi, *Native*; Hindi, *Basic Fluency*; French, *Basic Fluency*

Other Skills: x86 systems, GitHub, Python, R, SQL, Power BI, Arduino IDE, Microcontrollers, IoT, Windows, Office