

PATIBANDLA KALYAN PRASADH

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Career Objective:

Experienced Sales professional with a proven aptitude for learning and demonstrating new products with 5 plus years of Sales experience. Highly engaged and positive with strong customer focus and the motivation to deliver exceptional sales results. People oriented individuals seeking a role in a reputed company to contribute sales expertise and problem solving skills.

Experience Details:

1. Working as Insurance Advisor in Dealmoney Securities Private Limited from December 2019 to Present.
 - Expert in working on multiple parameters and achieving the targets.
 - Assisting the clients for getting best policies and premium payments.
 - Providing the services to the clients on documentation and policy related issues.

2. Worked as CASA Relationship Manager in Lakshmi Vilas Bank from July 2018 to November 2019.
 - Responsible for opening the Premium Current accounts by convincing the client with good communication and Marketing techniques.
 - Responsible for the growth of Sales upto 4%.
 - Received award of appreciation for Quarter 1 of 2019.

3. Worked as Territory Sales Executive in Idea Cellular Limited from March 2015 to July 2018
 - Extremely dedicated collection professional with excellent knowledge of developing revenue.
 - Responsible for the growth of Gross upto 8.5%
 - Responsible for maintaining 87% of VLR in 2017

Educational Profile:

- B.Sc (MECS) from NRK & KSR college with a percentage of 77%
- Intermediate from Sri Chaitanya College with a percentage of 83.6%
- SSC from Briting English Medium School with a percentage of 85%

Technical Skills:

- Proficient with MS Office
- Experienced in Tally 7.2
- having a technical knowledge on Quality Assurance and UI

Strengths:

- Enthusiastic and hardworking nature.
- Fast learner and smart worker.
- Very keen to work in the public relations domain.
- Analytical and problem solving