



Bhalani Bansilal

Sales & Marketing Engineer

To work with a team in a challenging and competitive environment where I could improve my knowledge, capability and put them to use for the development of the organization



bansibhalani96@gmail.com

9638754382

Vadodara, Gujarat, India

SKILLS

Knowledge of Kilo-Lab Unit

Knowledge of Pilot Scale Unit

Glass chemical equipment knowledge

Time Management

Confident and Determined

Leadership

Teamwork and Collaboration

Maintaining Customer Relationship

PROFESSIONAL EXPERIENCE

- Ablaze Glass Works Pvt. Ltd. (Chemical Process systems)**

Experience : 2.5 Years

Activity :

- Establishing new, and maintaining existing, relationship with customers
- Managing and interpreting customer's requirement
- Preparing client quotations
- Negotiating and closing sales by agreeing terms and conditions
- Offering After-sales support services
- Analyzing costs and sales

- Hindustan Fibre glass works**

Experience : 6 months

PERSONAL PROFILE

Name: Bhalani Bansilal Lalitbhai

Date of birth: 21/04/1996

Gender: Male

Languages known: English, Hindi, Gujarati

Nationality: Indian

Marital status: Unmarried

Father's Name: Lalitbhai Bhalani

Mother's Name: Prafullaben Bhalani

Hobbies: drawing, Watchig movies, etc.

INDUSTRIAL VISITS

Gujarat industries power company limited
May-2016

Vanakbori Thermal Powerplant
January-2017

Kadana Dam(hydro power plant)
Feb-2015

Eternal Alloy Cast Pvt. Ltd. Feb-2017

EDUCATION

- B.E. Mechanical**

Gujarat Technological University
(Parul institute of Eng. And Tech.)
(2013-17) – 80.01 %

- Higher Secondary Certificate(HSC)**

Satyanarayan School (67 %) -2013

- Secondary School Certificate(SSC)**

Satyanarayan School (86 %) - 2011

COMPUTER SKILLS

Microsoft Office

Programming Language : C

CERTIFICATES

Certificate of Excellence
(BE Mechanical)

Certificate of Participation
Oct -2016 (GTU Tech. Fest)

**I Here By Declare that Information Furnished
above is True to the best of my knowledge.**

BANSILAL BHALANI