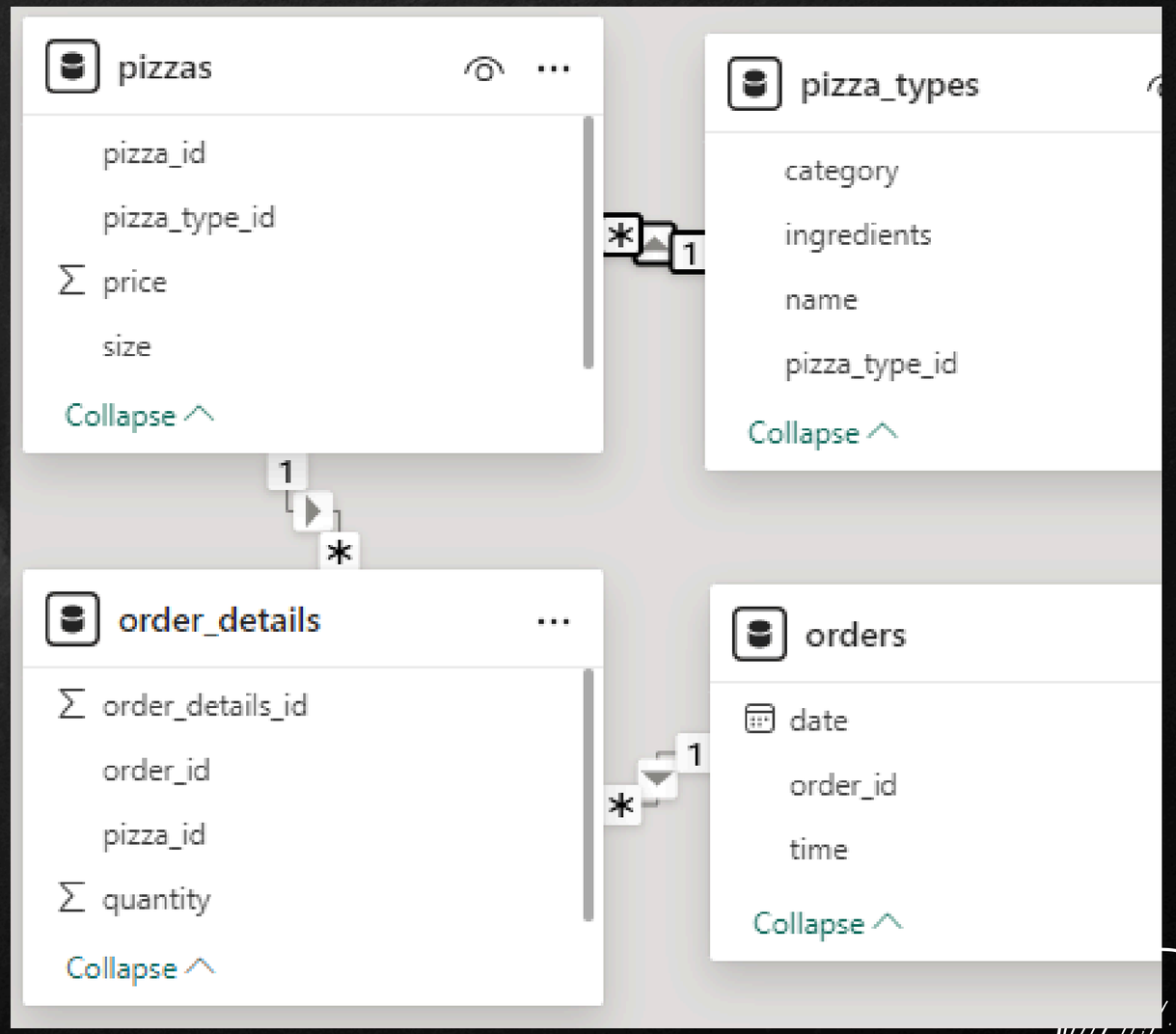
PIZZA HUT

PIZZA SALES ANALYSIS USING SQL

INTRODUCTION

Myself Amit Kumar Das, in this project I have utilize SQL queries to solve all the questions that were related to Pizza sales.

SCHEMAS


pizzas
pizza_id
pizza_type_id
price
size
Collapse
pizza_types
category
ingredients
name
pizza_type_id
Collapse
order_details
order_details_id
order_id
pizza_id
quantity
Collapse
orders
date
order_id
time
Collapse
1
*
1
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1
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RETRIEVE THE TOTAL NUMBER OF ORDERS PLACED

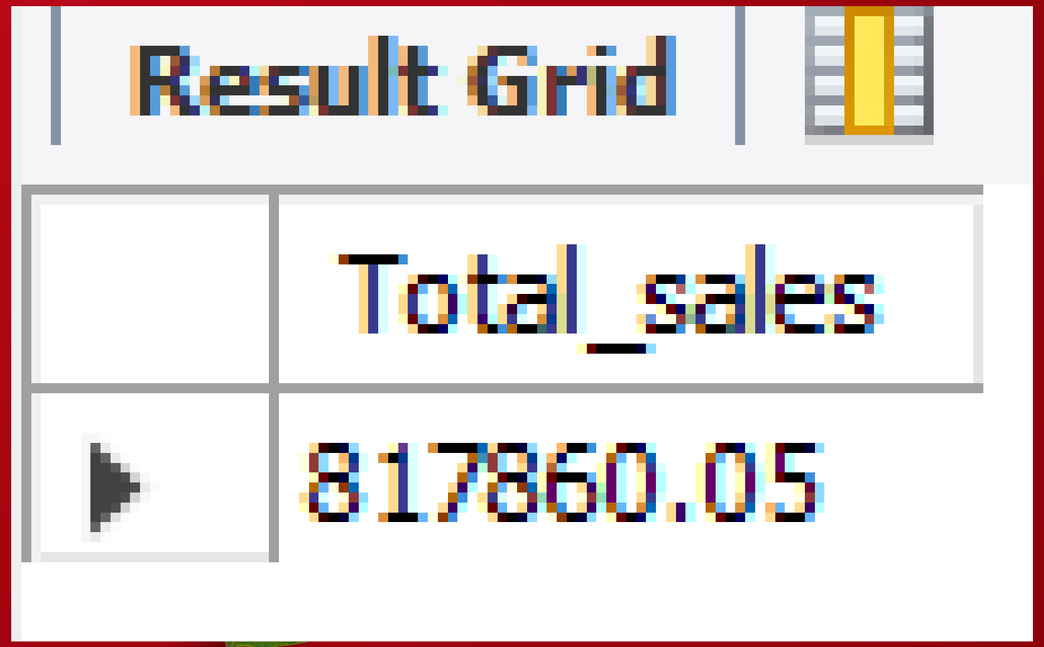
```sql
SELECT
    COUNT(order_id) AS Total_orders
FROM
    orders
```

Result Grid

	Total_orders
▶	21350

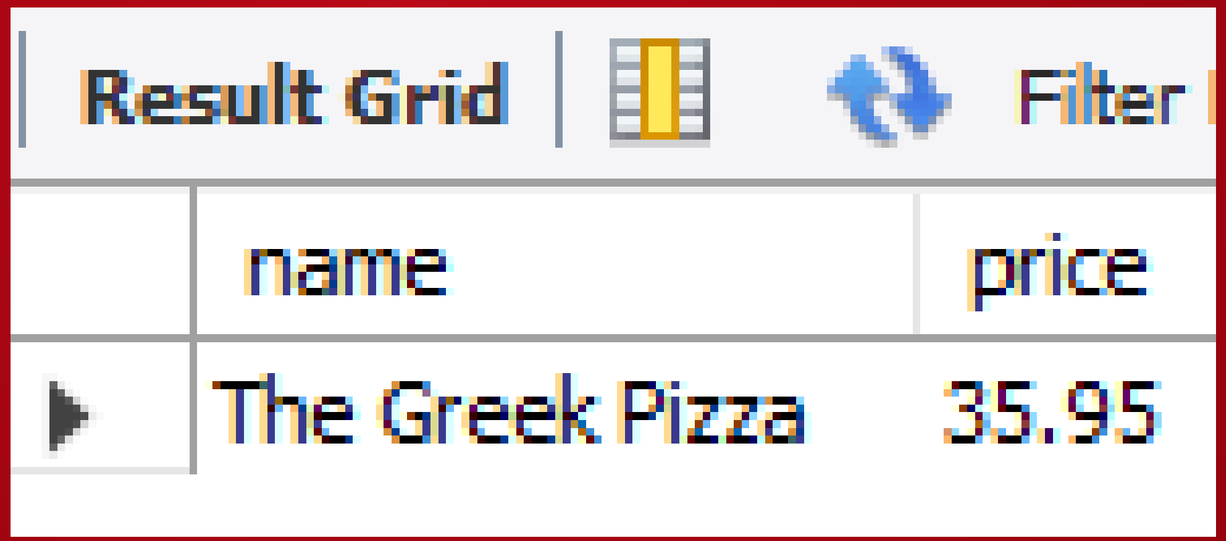
CALCULATE THE TOTAL REVENUE GENERATED FROM PIZZA SALES

```sql
SELECT
    ROUND(SUM(order_details.quantity * pizzas.price),
            2) AS Total_sales
FROM
    order_details
        JOIN
    pizzas ON pizzas.pizza_id = order_details.pizza_id
```



IDENTIFY THE HIGHEST-PRICED PIZZA

```sql
SELECT
    pizza_types.name, pizzas.price
FROM
    pizza_types
        JOIN
    pizzas ON pizza_types.pizza_type_id = pizzas.pizza_type_id
ORDER BY price DESC
LIMIT 1
```



IDENTIFY THE MOST COMMON PIZZA SIZE ORDERED

```sql
SELECT
    pizzas.size,
    COUNT(order_details.order_details_id) AS order_count
FROM
    pizzas
        JOIN
    order_details ON pizzas.pizza_id = order_details.pizza_id
GROUP BY size
ORDER BY order_count DESC;
```

Result Grid

size	order_count
L	18526
M	15385
S	14137
XL	544
XXL	28

LIST THE TOP 5 MOST ORDERED PIZZA TYPES ALONG WITH THEIR QUANTITIES

```sql
SELECT
    pizza_types.name, SUM(order_details.quantity) AS quantity
FROM
    pizza_types
        JOIN
    pizzas ON pizza_types.pizza_type_id = pizzas.pizza_type_id
        JOIN
    order_details ON order_details.pizza_id = pizzas.pizza_id
GROUP BY name
ORDER BY quantity DESC
LIMIT 5
```

Result Grid | Filter Rows:

name	quantity
The Classic Deluxe Pizza	2453
The Barbecue Chicken Pizza	2432
The Hawaiian Pizza	2422
The Pepperoni Pizza	2418
The Thai Chicken Pizza	2371

JOIN THE NECESSARY TABLES TO FIND THE TOTAL QUANTITY OF EACH PIZZA CATEGORY ORDERED

```sql
SELECT
    pizza_types.category,
    SUM(order_details.quantity) AS quantity
FROM
    pizza_types
        JOIN
    pizzas ON pizza_types.pizza_type_id = pizzas.pizza_type_id
        JOIN
    order_details ON order_details.pizza_id = pizzas.pizza_id
GROUP BY pizza_types.category
ORDER BY quantity DESC;
```

Result Grid

category	quantity
Classic	14888
Supreme	11987
Veggie	11649
Chicken	11050

DETERMINE THE DISTRIBUTION OF ORDERS BY HOUR OF THE DAY

```sql
SELECT
    HOUR(time) AS hour, COUNT(order_id) AS order_count
FROM
    orders
GROUP BY hour;
```

Result Grid

hour	order_count
11	1231
12	2520
13	2455
14	1472
15	1468
16	1920
17	2336
18	2399
19	2009
20	1642
21	1198
22	663
23	28
10	8
9	1

JOIN RELEVANT TABLES TO FIND THE CATEGORY-WISE DISTRIBUTION OF PIZZAS

```
SELECT
    category, COUNT(name)
FROM
    pizza_types
GROUP BY category
```

Result Grid | Filter Ro

	category	count(name)
▶	Chicken	6
	Classic	8
	Supreme	9
	Veggie	9

GROUP THE ORDERS BY DATE AND CALCULATE THE AVERAGE NUMBER OF PIZZAS ORDERED PER DAY

```sql
SELECT
    ROUND(AVG(quantity), 0) AS avg_pizza_ordered_per_day
FROM
    (SELECT
        orders.date, SUM(order_details.quantity) AS quantity
    FROM
        orders
    JOIN order_details ON orders.order_id = order_details.order_id
    GROUP BY orders.date) AS order_quantity;
```

Result Grid | Filter Rows:

avg_pizza_ordered_per_day
138

DETERMINE THE TOP 3 MOST ORDERED PIZZA TYPES BASED ON REVENUE

```sql
SELECT
    pizza_types.name,
    SUM(order_details.quantity * pizzas.price) AS revenue
FROM
    pizza_types
        JOIN
    pizzas ON pizzas.pizza_type_id = pizza_types.pizza_type_id
        JOIN
    order_details ON order_details.pizza_id = pizzas.pizza_id
GROUP BY pizza_types.name
ORDER BY revenue DESC
LIMIT 3;
```

Result Grid | Filter Rows:

name	revenue
The Thai Chicken Pizza	43434.25
The Barbecue Chicken Pizza	42768
The California Chicken Pizza	41409.5

CALCULATE THE PERCENTAGE CONTRIBUTION OF EACH PIZZA TYPE TO TOTAL REVENUE

```sql
SELECT pizza_types.category,
ROUND(SUM(order_details.quantity * pizzas.price)/ (SELECT
ROUND(SUM(order_details.quantity * pizzas.price),2) AS total_sales
FROM
order_details
JOIN
pizzas ON pizzas.pizza_id = order_details.pizza_id) *100,2) AS revenue
FROM pizza_types JOIN pizzas
ON pizza_types.pizza_type_id = pizzas.pizza_type_id
JOIN order_details
ON order_details.pizza_id = pizzas.pizza_id
GROUP BY pizza_types.category ORDER BY revenue DESC;
```

Result Grid | Filte

category	revenue
Classic	26.91
Supreme	25.46
Chicken	23.96
Veggie	23.68

ANALYZE THE CUMULATIVE REVENUE GENERATED OVER TIME

```sql
SELECT date,
sum(revenue) OVER (order by date) AS cum_revenue
FROM
(SELECT orders.date,
sum(order_details.quantity * pizzas.price) AS revenue
FROM order_details JOIN pizzas
ON order_details.pizza_id = pizzas.pizza_id
JOIN orders
ON orders.order_id = order_details.order_id
GROUP BY orders.date) AS sales;
```

Result Grid | Filter Rows:

date	cum_revenue
2015-01-01	2713.8500000000004
2015-01-02	5445.75
2015-01-03	8108.15
2015-01-04	9863.6
2015-01-05	11929.55
2015-01-06	14358.5
2015-01-07	16560.7
2015-01-08	19399.05
2015-01-09	21526.4
2015-01-10	23990.350000000002
2015-01-11	25862.65
2015-01-12	27781.7
2015-01-13	29831.300000000003
2015-01-14	32358.700000000004
2015-01-15	34343.50000000001
2015-01-16	36937.65000000001
2015-01-17	39001.75000000001
2015-01-18	40978.600000000006
2015-01-19	43365.75000000001
2015-01-20	45763.65000000001
2015-01-21	47804.20000000001

DETERMINE THE TOP 3 MOST ORDERED PIZZA TYPES BASED ON REVENUE FOR EACH PIZZA CATEGORY

```
(select category,name, revenue,
rank() over (partition by category order by revenue desc) as rn
from
(select pizza_types.category, pizza_types.name,
sum((order_details.quantity) * pizzas.price) as revenue
from pizza_types join pizzas
on pizza_types.pizza_type_id = pizzas.pizza_type_id
join order_details
on order_details.pizza_id = pizzas.pizza_id
group by pizza_types.category, pizza_types.name) as a );
```

Result Grid | Filter Rows: | Export: | Wrap Cell Content:

category	name	revenue	rn
Chicken	The Thai Chicken Pizza	43434.25	1
Chicken	The Barbecue Chicken Pizza	42768	2
Chicken	The California Chicken Pizza	41409.5	3
Chicken	The Southwest Chicken Pizza	34705.75	4
Chicken	The Chicken Alfredo Pizza	16900.25	5
Chicken	The Chicken Pesto Pizza	16701.75	6
Classic	The Classic Deluxe Pizza	38180.5	1

CONCLUSION

THE SQL-DRIVEN ANALYSIS OF PIZZA HUT SALES DATA REVEALED KEY INSIGHTS INTO PERFORMANCE TRENDS, CUSTOMER PREFERENCES, AND REVENUE DRIVERS. NOTABLE FINDINGS INCLUDE PEAK SALES PERIODS, TOP-PERFORMING MENU ITEMS. THESE INSIGHTS PROVIDE ACTIONABLE RECOMMENDATIONS FOR OPTIMIZING INVENTORY AND ENHANCING OPERATIONAL EFFICIENCY TO DRIVE PROFITABILITY AND CUSTOMER SATISFACTION.

THANK YOU!