



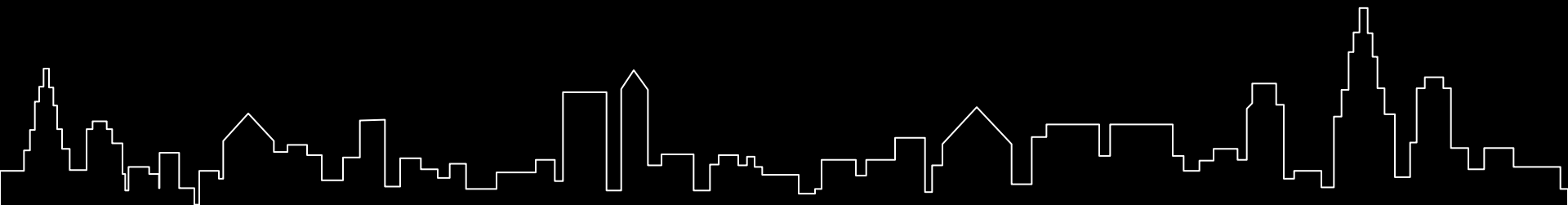
contractdojo

*Discover Contract Management*

Market Dojo Webinar

18th June 2019

Hosted by Lewis Barnard & Alun Rafique



# Today's Webinar Agenda

- Introduction
- How do people manage contracts and why is it important?
- Benefits of specialist software
- Demo



# Meet your hosts

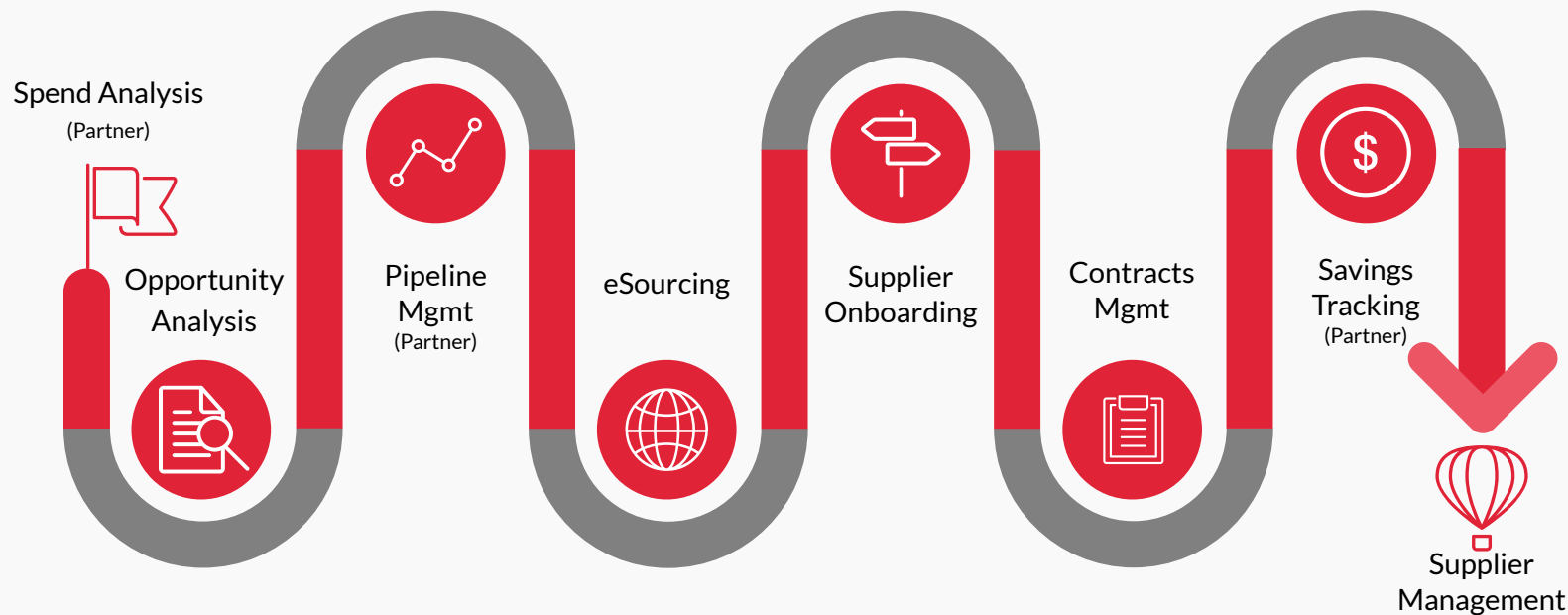
Market Dojo Senior Business Development Manager Lewis Barnard & co-founder Alun Rafique

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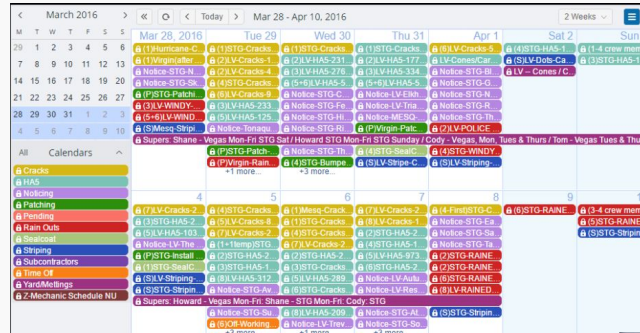
# Our Enterprise Solution

Our end to end enterprise solution



Dedicated Account Management - Seamless Integration - World Class Support - Whitelabelling - Advanced Reporting

# Background to Contract Management



# What was important to end users?

{From our workshop}

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- Simplicity - over complication results in under use
- Storing the contract document in a centralised location
- Email notifications for renewal dates or other custom notifications
- Search and filtering parameters
- Stakeholder access and notifications

*“overriding requirement at the present time is for an intuitively easy to use system, which acts essentially as a repository for different types of contractual documents, with an alerts system”*

# Key benefits?

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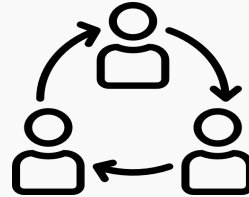
**Increase visibility** - all your contracts in one place, with search parameters



**Real time analysis** - instant reporting and analysis of contracts



**Save money** through better management - Up to 10% cost avoidance on auto-renewals and rebates



**Increase collaboration** - involve stakeholders in notifications, or update contracts across the team

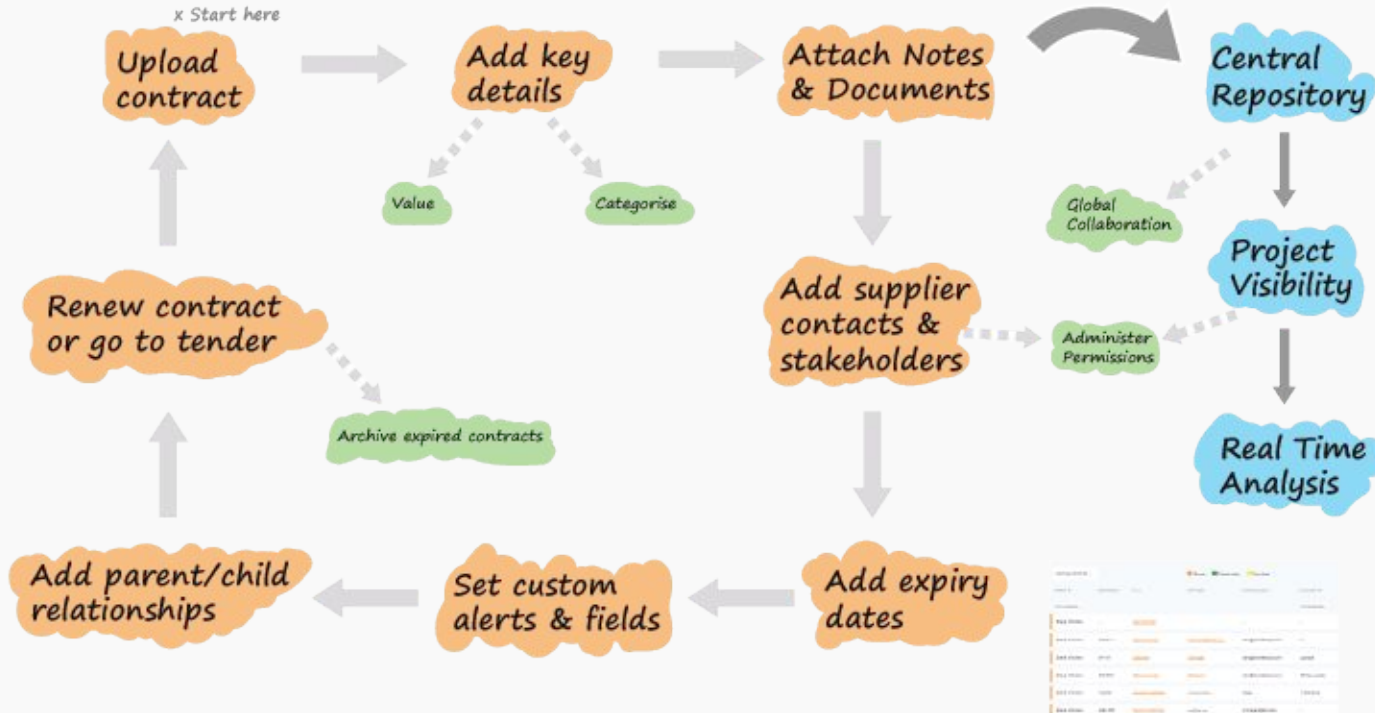


**Reduce exposure and risk** - never miss a contract renewal date



**Professionalise** your approach

# Demo





# Future enhancements

- UI redesign in line with our other modules
- Adding custom fields for bespoke data capture
- Add additional supplier information fields

**New Contract (draft)**

**Basic Details**

Contract Title *	Contract Type
<input type="text"/>	<input type="text"/>
Contract Reference *	Category
<input type="text"/>	<input type="text"/>
Legal Entity	Jurisdiction
<input type="text"/>	<input type="text"/>

**Uploaded Files**

File Type		
<input type="text"/>		
File Title	File Type	Physical Location
<a href="#">File Title 1.png</a>	Document	<input type="text"/>
<a href="#">File Title 2.png</a>	Document	<input type="text"/>
<a href="#">File Title 3.png</a>	Document	<input type="text"/>

**Contract Value**

Currency	Annual value	Total value
<input type="text"/>	<input type="text"/>	<input type="text"/>

**Contract Dates & Alerts**

Start Date *	Expiry Date *	Notice Period
<input type="text"/>	<input type="text"/>	<input type="text"/>
Interval	Repeat	<input type="checkbox"/> This contract will automatically renew

**Custom Notifications**

Subject	Start Date	Interval	Recipients
Notification Text1	20 May 2019	2 Days	Name Surname

# Some of Our Biggest Fans

Don't just take our word for it - some of the world's biggest brands trust Market Dojo

The logo for Aggreko, featuring the word "aggreko" in a bold, orange, sans-serif font.

**Travis Perkins**

The logo for Logitech, featuring the word "logitech" in a black, sans-serif font with a registered trademark symbol.

Owner of the Burj Khalifa in Dubai

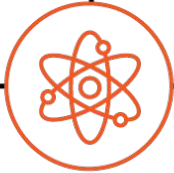
The logo for Paddy Power, featuring the word "PADDYPOWER" in white, bold, sans-serif capital letters on a dark green rectangular background.

# Why Choose Us?

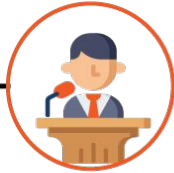
## We're Effective



**Procurement  
Experts**

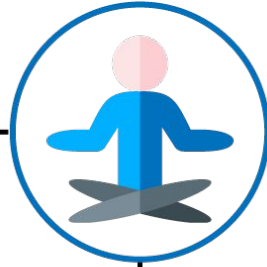


**Advanced  
Capabilities**



**Customer  
Success**

## We're Flexible

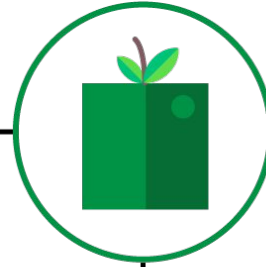


**On-demand:  
-Self service**



**Enterprise:  
-Best of breed**

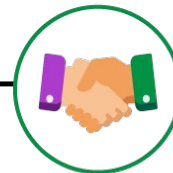
## We're Different



**Free  
Sandpit**



**Clear  
Pricing**



**Personal  
Touch**

# JOIN US FOR OUR NEXT WEBINAR

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*Is it time you questioned Supplier Onboarding?*

*Hosted by Alun Rafique & El Towers*

**2nd July 2019**