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Oracle E-Business Suite Release 12.2.6 Highlights

Investments Across the Suite

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Program Agenda

1. E-Business Suite 12.2.6 Overview
2. E-Business Suite 12.2.6 Feature Highlights
3. Where to Find More Information
4. Key Takeaways

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E-Business Suite 12.2.6 Overview

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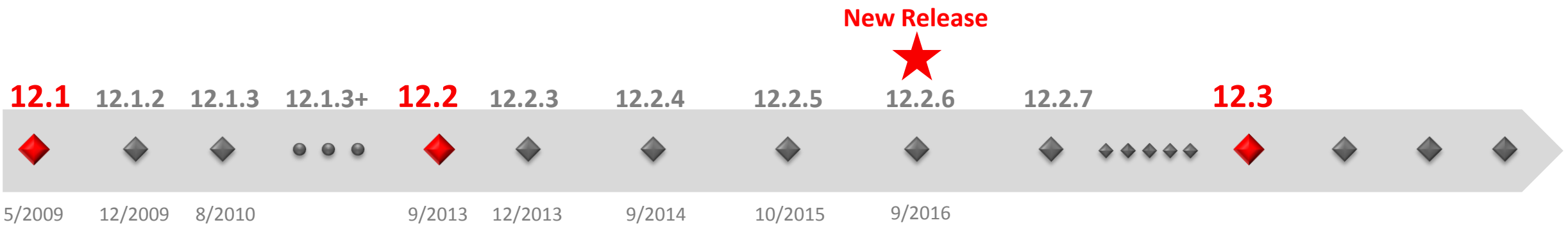
EBS 12.2.6 – A New EBS Suite Release

Part of Continued Investment on EBS Release Roadmap



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Strategic Investments In EBS Products

Building Upon the Strengths of EBS Integrated Global Suite

Functional Innovation

Rich functional flows for modern business in integrated global suite

- The Subscription Economy
- Outcome-Driven Procurement
- Customer-Driven Enhancements
- Globalization and Localization

Modern User Experience and Mobility

Simple and actionable user experience for operational roles

- User Experience Convergence
- Smartphone Applications
- EBS Information Discovery

Operational Efficiency

Lower effort and cost to operate and optimize EBS system

- Online Patching
- Applications Management
- Automated Testing

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E-Business Suite Release 12.2.6 Highlights (GA 9/2016)

Delivers To EBS Strategic Investment Themes

Functional Innovation	**Supporting Subscription Economy, Outcome-Driven Procurement, and Customer-Driven Enhancements** • **Order Mgt:** OM: Recurring Billing; Quoting: Document Approvals using Electronic Signatures • **Logistics:** WMS: Inbound Task Mgt & Interleaving; Inv: Material Classification; Yard: Distributed Yard • **Procurement**: iProc: Spot Buy, Preferred Items; Contract Relationships; PCC: Sourcing; Proj Proc: Revisions • **Projects:** Acctg Adjustment Options; SOV & ARR Effort Coefficient; Consolidated Invoice UI; Grants Enhs • **Manufacturing:** Process Mfg: Yield Mgt; Project Mfg: LCM Support; MES: Serialized Mfg Enhancements • **Value Chain Planning:** Inventory Policy Planning; Enhanced UIs • **Asset Mgt:** Linear Assets Enh WO Creation; Calendar Based Preventive Maintenance; WO Package Printing • **Service:** Multiple Products on SR; Task Status by Task Type; GPS Based Emergency Scheduling; Depot: Claims • **Financials:** Adv Collections: Related Accounts, Actionable Work Items; CHRM: Period Mgt, Enh AutoPay • **Human Capital Mgt:** Pay: Enhanced Retropay Analysis; OTL: Overtime as Absence Accrual, Calendar UI
Modern User Experience and Mobility	• **New HTML User Interfaces:** Logistics: Detailed Receiving, Shipping, Reservations; EAM; AOL • **Improved HTML UX:** OAF: More Modern User Interactions, More Developer Controls • **Information Discovery:** OM: Order 360 View; Financials: Asset Reconciliation, Additions Pipeline
Operational Efficiency	• **Online Patching:** Improved Performance for Seed Data and File Handling During Patching Operations • **Applications Technology:** Storage Options for Conc Mgr Files; External/Internal Authentication with DMZ • **Internationalization:** Improved Patching for MLS Environments with Both Full and Lightweight Modes

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12.2.6 Feature Highlights: Functional Innovation

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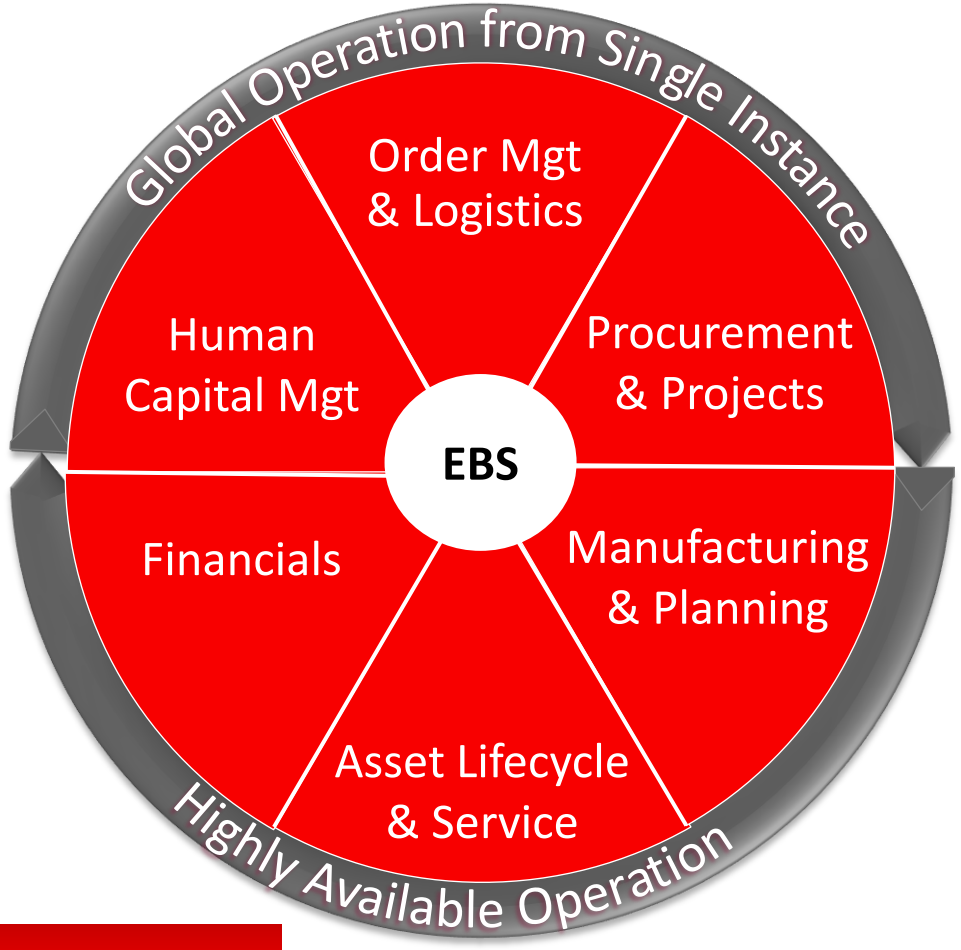
EBS 12.2.6 Functional Innovation Across the Suite

Building Upon the Strengths of EBS Integrated Global Suite



Strategic Investment Themes

- ✓ The Subscription Economy
- ✓ Outcome-Driven Procurement
- ✓ Customer-Driven Enhancements

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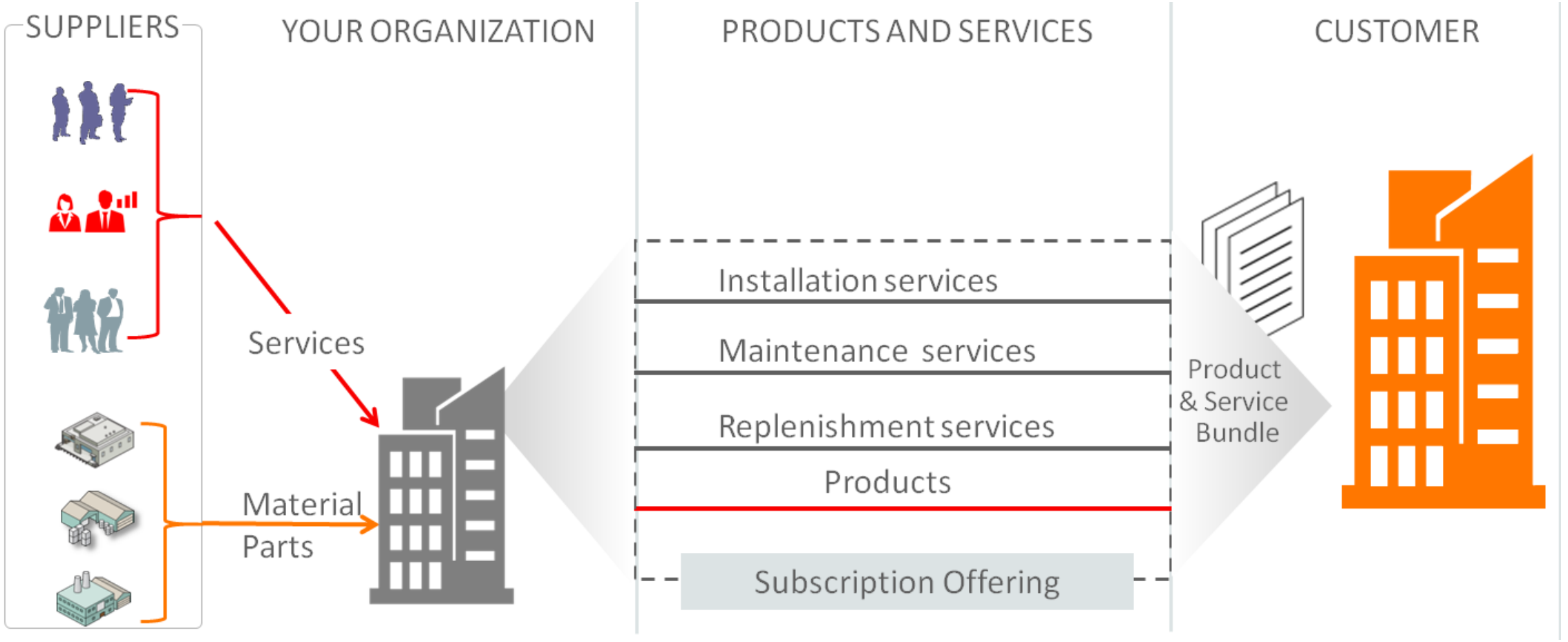
The Subscription Economy



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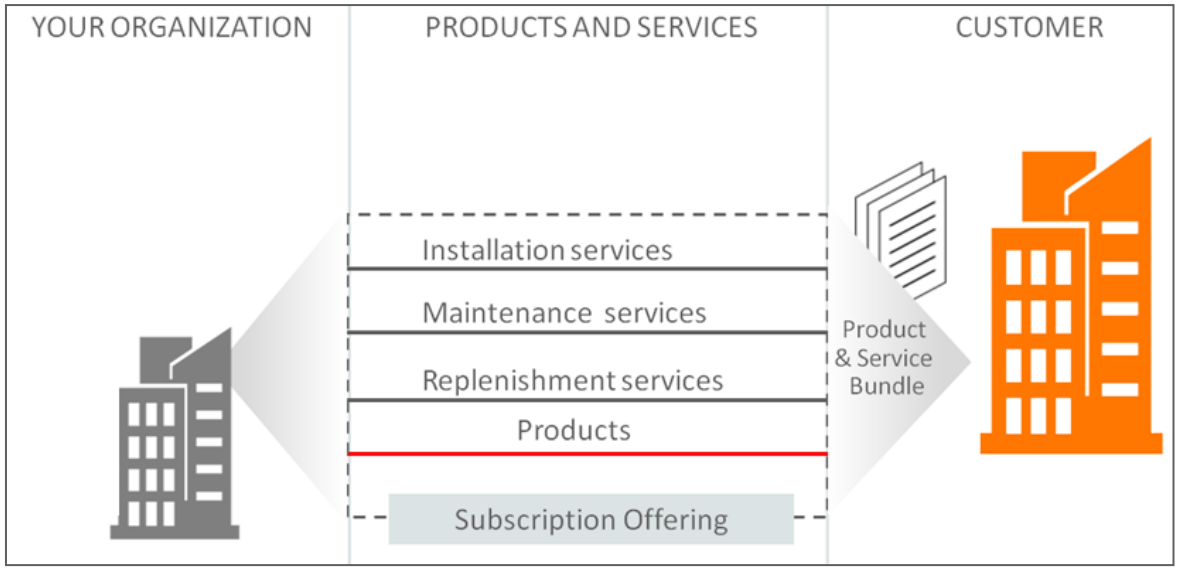
EBS 12.2 Order Mgt and Billing in The Subscription Economy

Flexible Ordering for Combination of Products, Services, Subscriptions, and Warranties

- Subscription Ordering
  - Subscription Related Attributes in OM
  - Bundles of Products, Subscriptions, & Services
  - Promotional Items of Subscriptions & Services
- Flexible Billing in OM & Service Contracts
- Renewals & Terminations
- Recurring Billing in Order Mgt (12.2.6)



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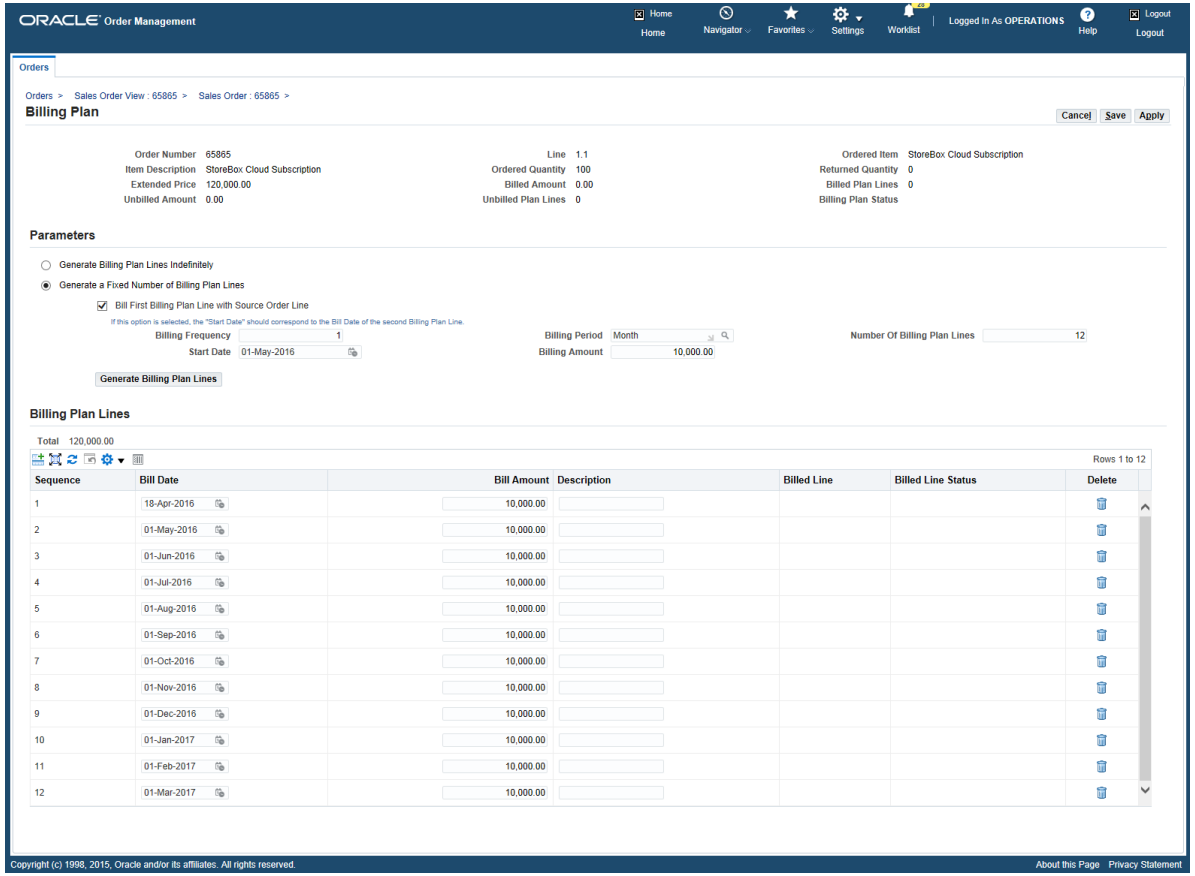
Order Management: Recurring Billing

Flexible Billing for Services using Order Management

- Recurring billing in Order Mgt
  - Support for standard shippable and non-shippable items
  - Flexible options for billing
    - Bill indefinitely until termination
    - Fixed/pre-defined number of bills
  - RMA terminates recurring billing
- Typical use cases
  - Rental contract for open-ended period
  - Simple subscription contract for a defined period

Billing Plan Lines for Sales Order Line in OM



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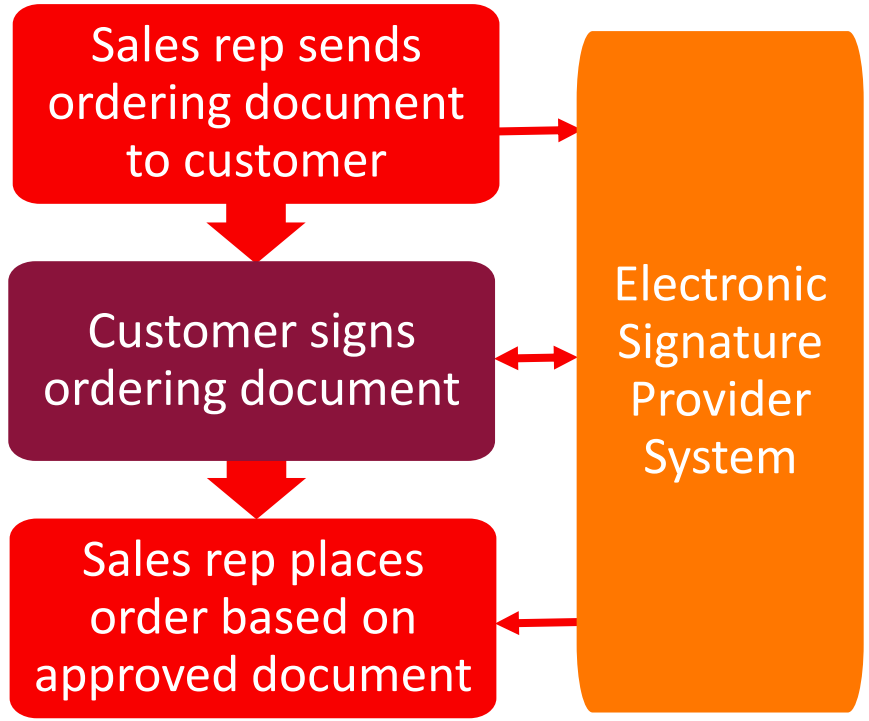
Quoting: Document Approvals using Electronic Signatures

Reduce Turnaround Time and Manual Errors When Managing Document Signatures

- Integration with electronic signature provider for managing customer approval of ordering documents
- Customers can sign ordering documents anytime, anywhere, on any device
- Compliance with business practices and legal standards



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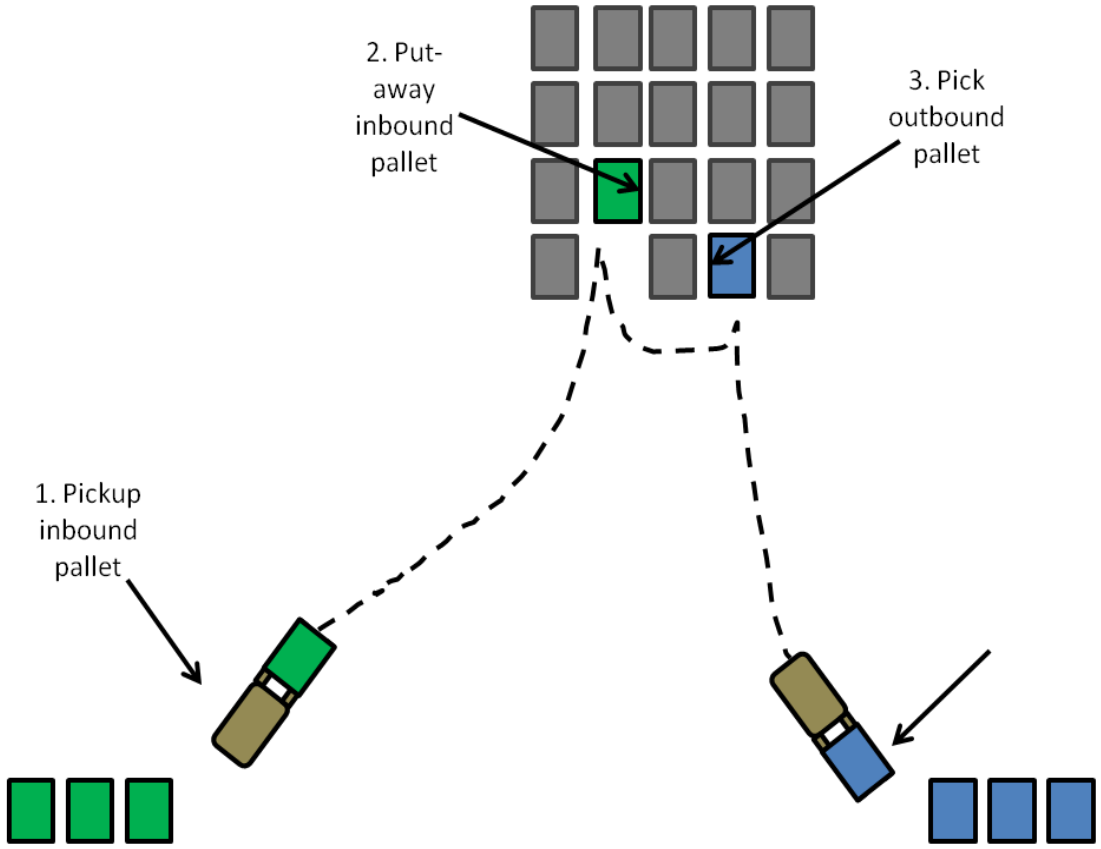
Warehouse Mgt: Inbound Task Dispatching and Interleaving

Increase Warehouse Productivity

- Intelligent dispatch of putaway tasks based on
  - Eligibility
  - Priority
  - Proximity
- Intelligent interleaving of inbound and outbound tasks to reduce deadheading



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Inventory: Material Classification

Flexible Capture of Classification Code for Printing on Outbound Shipment

- Capture classification code during
  - Picking
  - Shipping
- Print classification code
  - Packing slips
  - Shipping labels
- Setup classification types for an item

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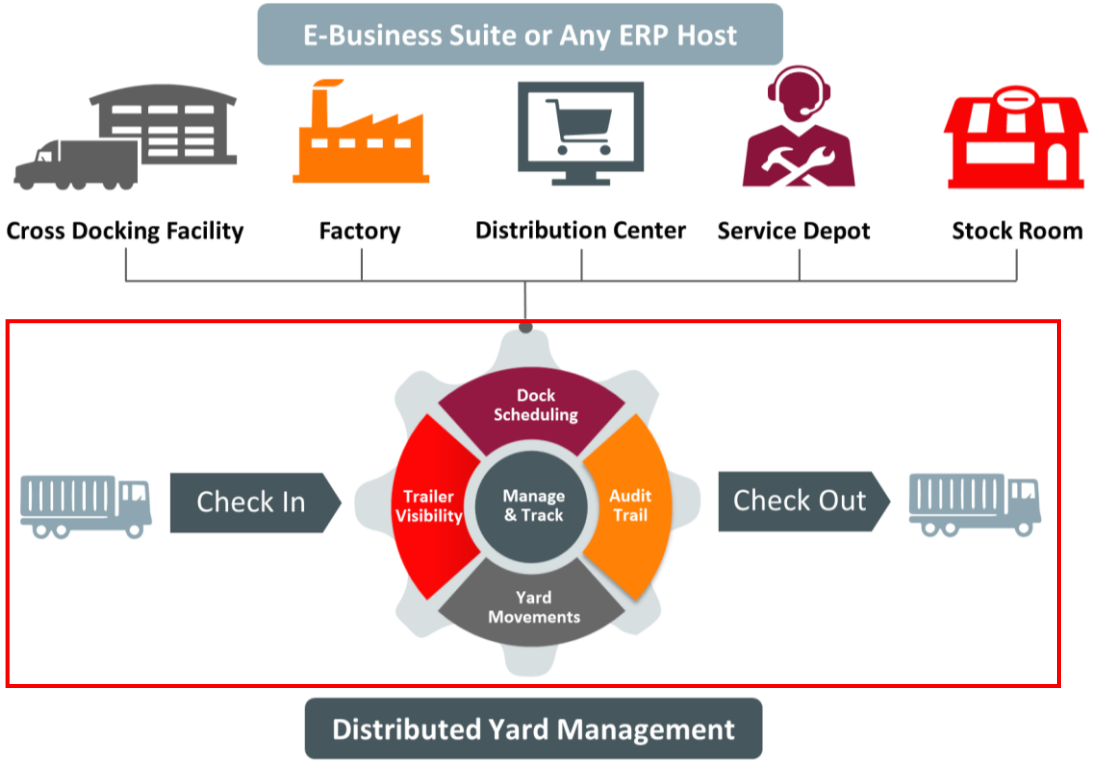
Yard: Distributed Yard Management

Support Remote Facilities

- Standalone deployment
  - Ready to integrate with any ERP instance
- Service remote and local facilities
  - EBS instances
  - Non-EBS instances



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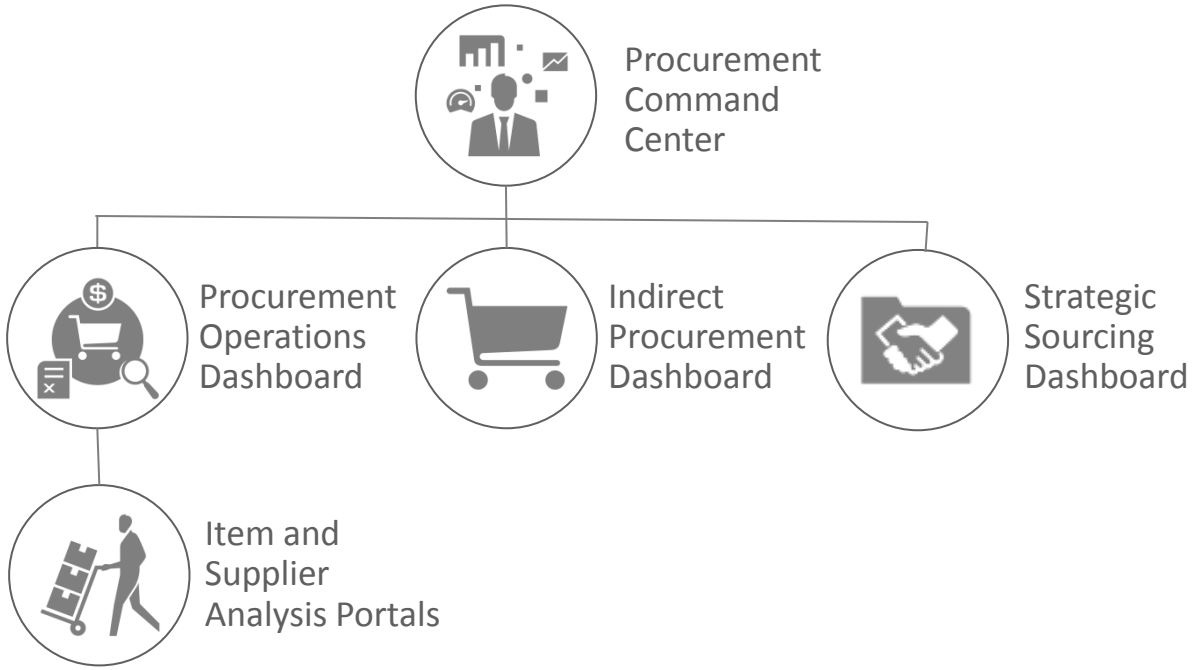
New Product
12.1.3 & 12.2
New in 12.2.5
Enhanced in 12.2.6

Procurement Command Center

An Integrated Command Center for Procurement Professionals

- Deliver customer value through procurement and strategic sourcing
- Transform buyers into business partners
- Exponential operational efficiencies

- Enhanced in 12.2.6
  - New Strategic Sourcing Dashboard for view of objectives, initiatives, tasks, and negotiations
  - Enhanced Supplier Performance View with employee reviews and supplier evaluations
  - Bulk update of documents with WebADI
  - Enhanced buyer notes to track forecast, planned, and actual dates



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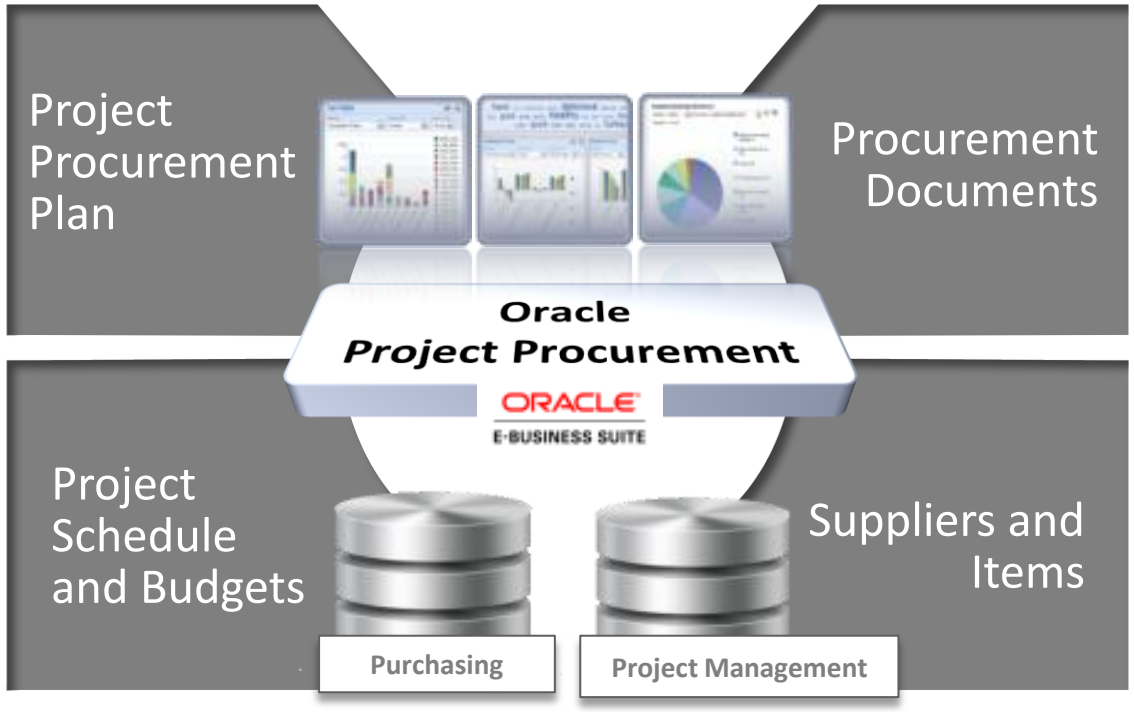
New Product
12.1.3 & 12.2
New in 12.2.5
Enhanced in 12.2.6

Project Procurement

Collaborative Planning, Integrated Execution & Strategic Alignment

- Align acquisition strategy for project success
  - Shared procurement plan unifies the stakeholders
  - Shared execution strategy on budget, product specification, quality and schedule drives consistent decisions
- Make the right decisions to realign
  - Quickly find the best suppliers, materials and services
  - Align procurement decisions to shared critical success factors for the project
- Deliver your projects according to plan
  - Sync up material specification, quality, budget, need by date requirements to delivery
  - Sync up project schedule to material availability – and track supplier performance on the fly
- Enhanced in 12.2.6
  - Revisioning of procurement plan line



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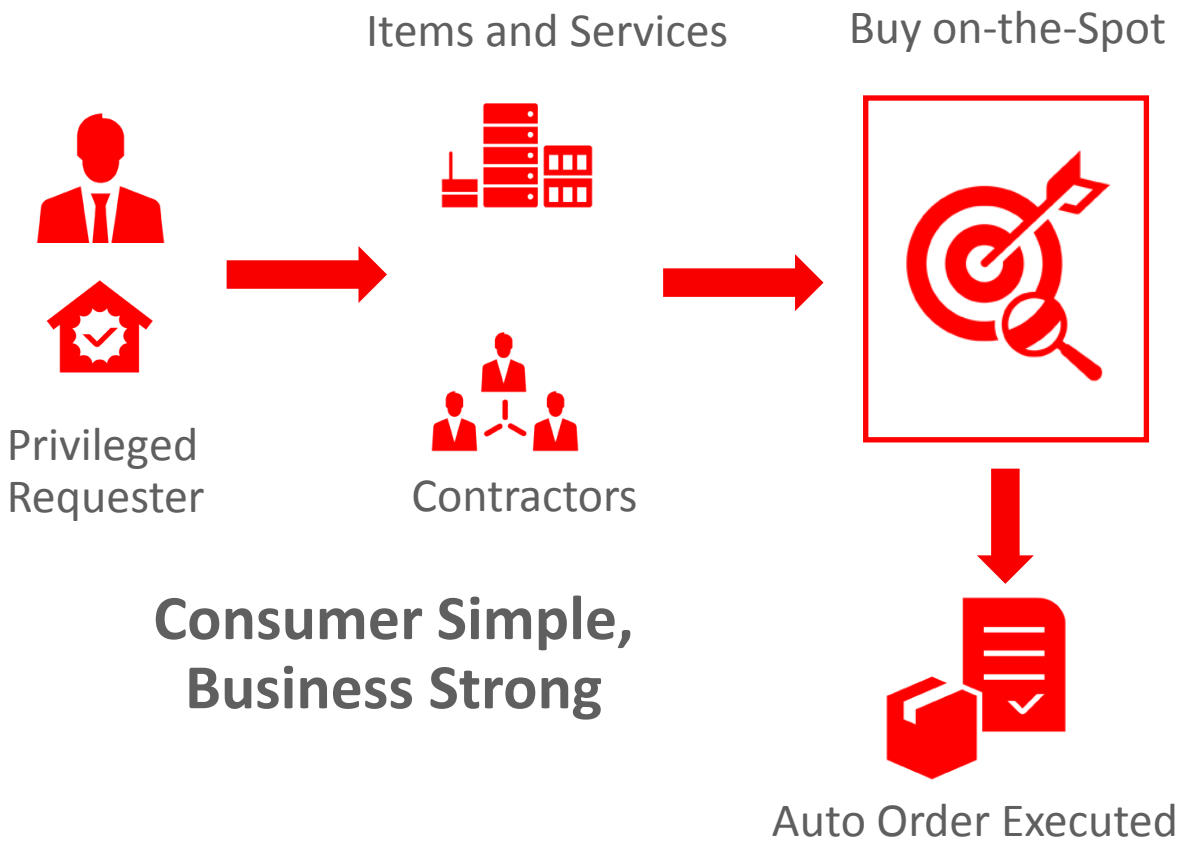
12.2.6

iProcurement: Spot Buy for Privileged Requesters

Reduce Buyer Workload Where Procurement Team Adds Limited Value

- Privileged requesters to create order documents directly
  - Specify supplier/quote price and convert the requisition into a purchase order automatically
  - Document multiple supplier quotes, assign ranks to quotes, and award to a specific supplier
  - Eligible requisition lines can be converted into a purchase order automatically



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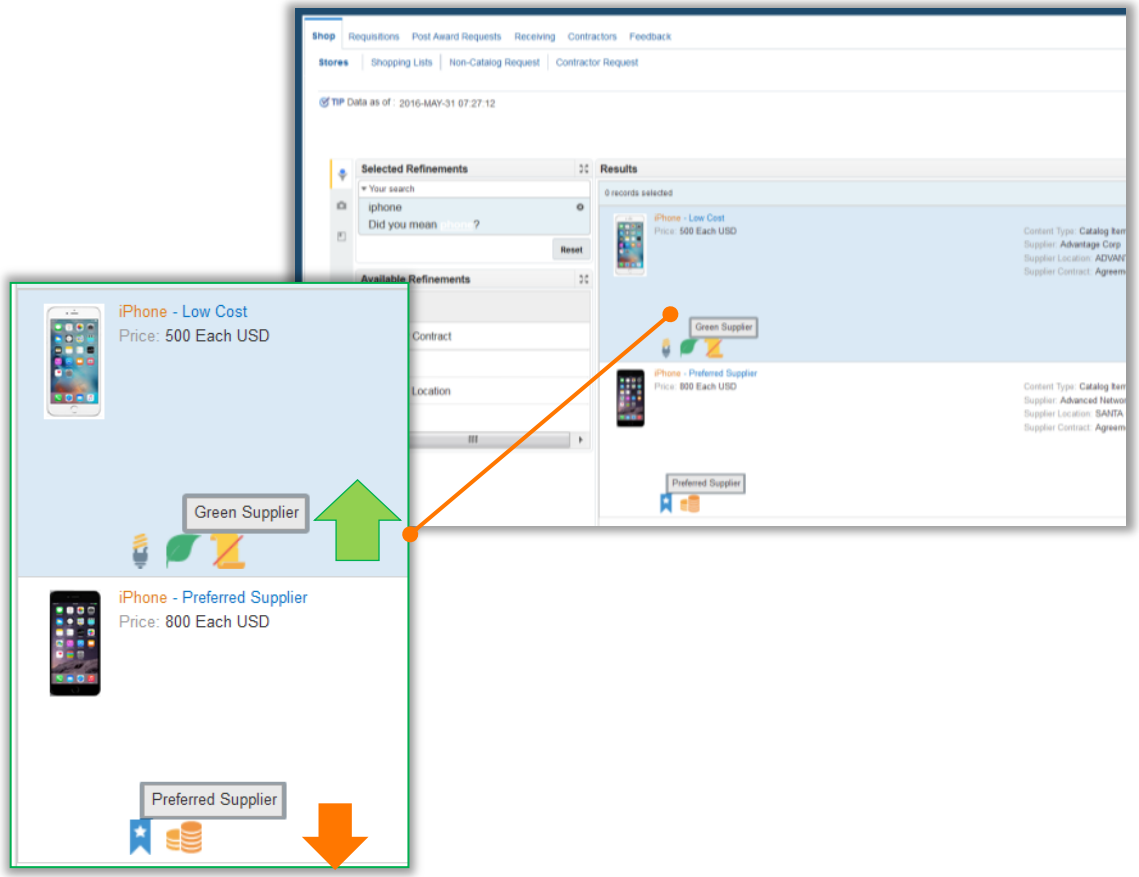
iProcurement Info Discovery: Preferred Items, Search Rank

Guided Buying to Preferred Suppliers and Items

- Buyers can adjust relevance ranking of items & suppliers
  - Key attributes can be used to increase relevance in requester search results
  - Enables Procurement team to influence user choices when shopping
- Improved home page
  - Simple view for casual requesters
  - Advanced view for experienced requesters
- Show buyer activity and metrics
  - Show buyer notes to requester
  - Show order processing times



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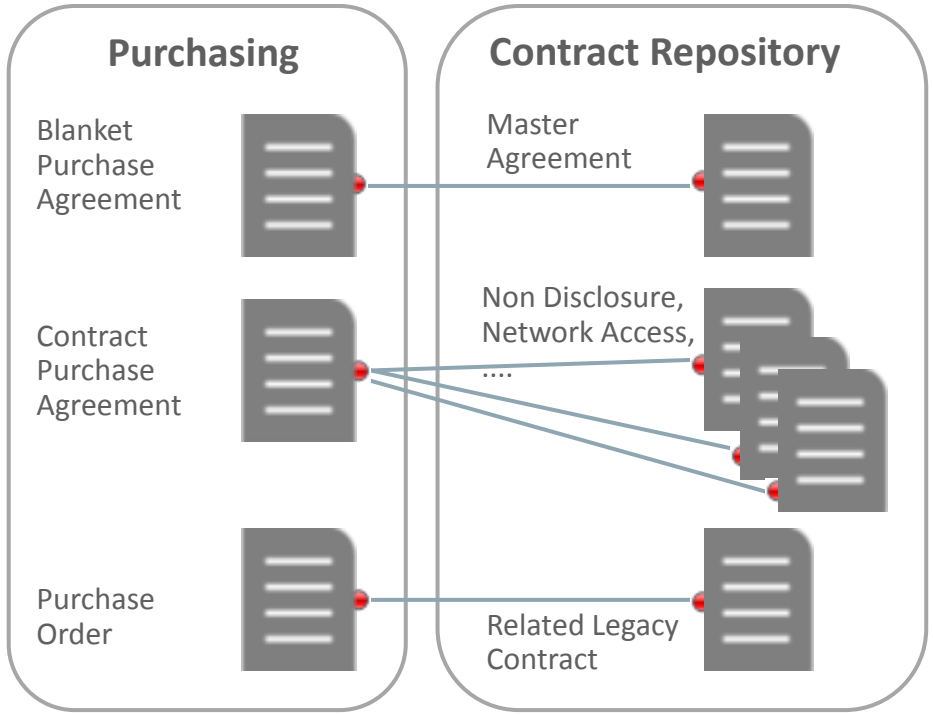
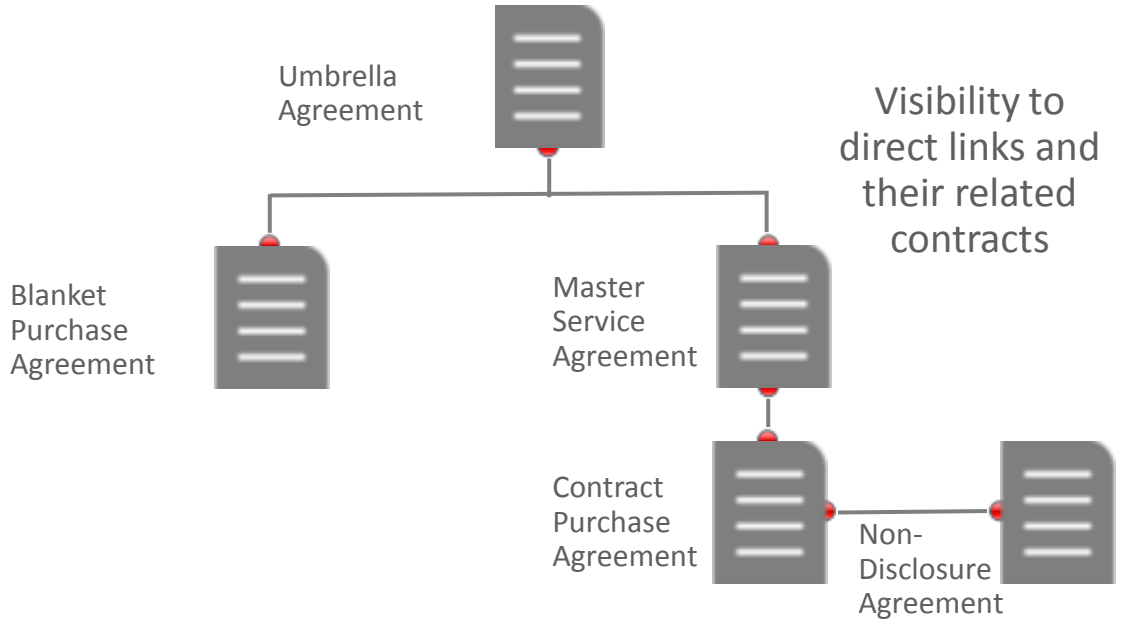
Procurement Contract Relationships

More Complete View of Related Procurement Documents and Contracts

- Relate Procurement Documents and Repository Contracts



- Define Contract Hierarchy to Understand Term Landscape



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New in 12.2.5

Enhanced in 12.2.6

Projects: Schedule of Values

Improve Project Control and Visibility for Projects with Contractual Schedule of Values

- Align your organization to customer deliverables
  - Meet contractual commitments through tight mapping of work plan & deliverables
  - Maintain cash flows by billing based deliverable progress
- Get the most out of your resources
  - Enforce industry standards by using predefined resources & effort for given activity
  - Comparing resource performance against bench marks
- Provide visibility & control of risks to margin
  - Control margins between cost to revenue to resource level
  - Achieve complete visibility with earned value management down to lowest task / resource level
- Enhanced in 12.2.6
  - Effort coefficients between SOV and Activity Resource Requirement (ARR)

A ITEM NO.	B DESCRIPTION OF WORK	C SCHEDULED VALUE
	Asbestos Abatement	
5	Asbestos Abatement	$17,235
	Grading/Site Improvements	
10	Soil Treatment	$0
15	Retention System	$153,111
20	Site Cut/Fill/Grade	$847,800
25	On-Site Paving	$491,800
30	Off-Site Paving	$60,000
35	Sidwalks / Entrance Slabs	$122,040
40	Pavers	$0
45	Pavment Striping	$1,990
50	Landscape	$1,182,372
55	On-Site Utilities	$524,600
60	Off-Site Utilities	$9,853
65	Site Walls	$524,438
	Excavation/Backfill	
70	Building/Garage	$687,257
75	Site Structures	$0
	Foundations	
80	Drilled Piers	$432,800
85	Pier Rebar	$171,739
90	Pier Concrete	$459,827
95	Grade Beams	$909,092
	GRAND TOTALS	$6,595,954.00

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12.2.6

Project Costing: Accounting Adjustment Options

Reduce Time and Effort to Do Adjustments

- Reverse accounted expenditures
  - Easily reverse imported transactions that are already distributed and accounted, without having to make changes in source system
- Undo accounting for accounted txns
  - Easily reverse and regenerate accounting entries for already accounted transactions
- Easily correct data entry or accounting setup in Projects, without having to reprocess transactions in source system

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New in 12.2.4

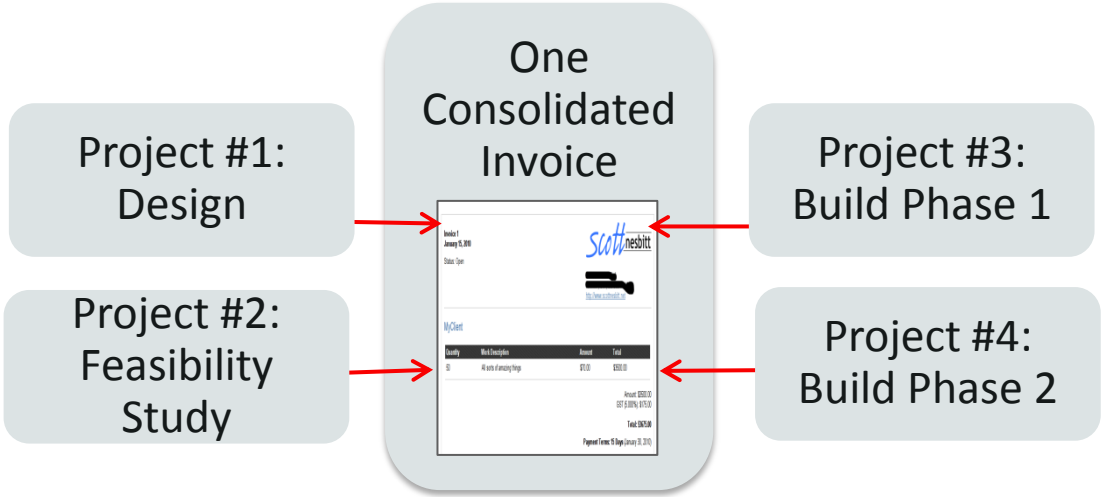
Enhanced in 12.2.6

Project Billing: Invoice Consolidation

Simplify Billing for Customers with Many Projects

- Consolidate invoices across projects to create one consolidated invoice for a customer
- Create consolidated invoices for:
  - Agreement that fund multiple projects
  - All projects shared by the same customer
  - Task level invoicing across multiple projects
  - Contract line grouping and invoicing
- Enhanced in 12.2.6
  - Consolidated Invoice Review UI

Customer ABC with multiple projects



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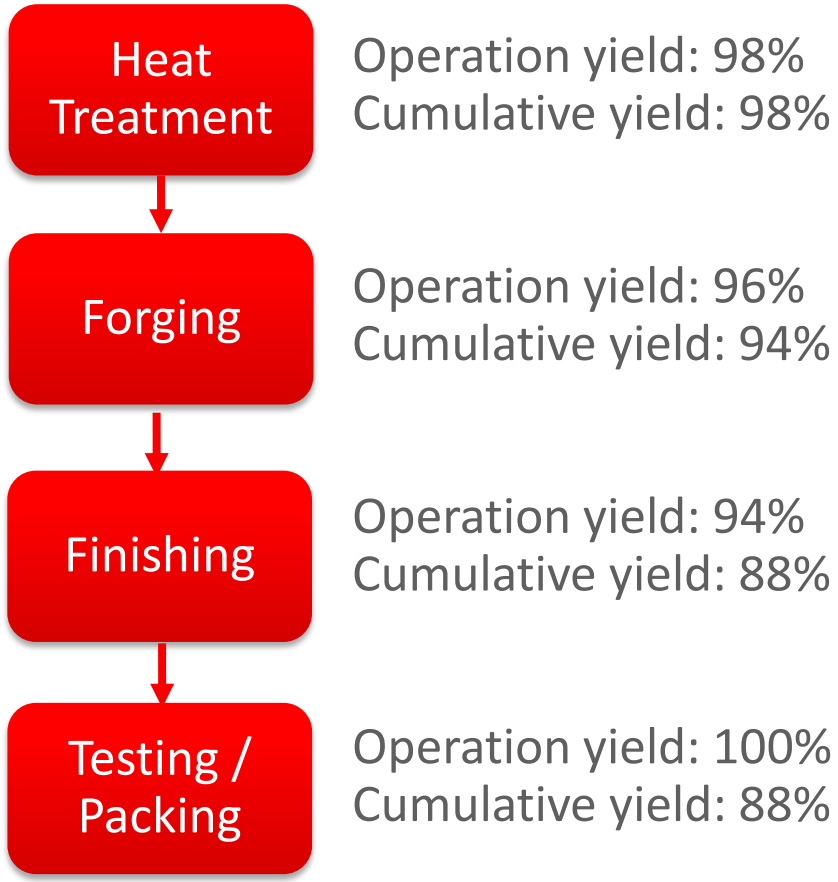
Process Manufacturing: Yield Measurement

Improve Yield and Margin by Closely Tracking Yield at Different Levels

- Calculate yield at various levels
  - Batch step and batch
  - Products and co-products from batch
  - Cumulative yield through hierarchy
- Track yield for Heat
  - Heat number tracks primary melting batch from which downstream batches originated
- Track inter-step material transfer
- Define standard yield to flag exceptions



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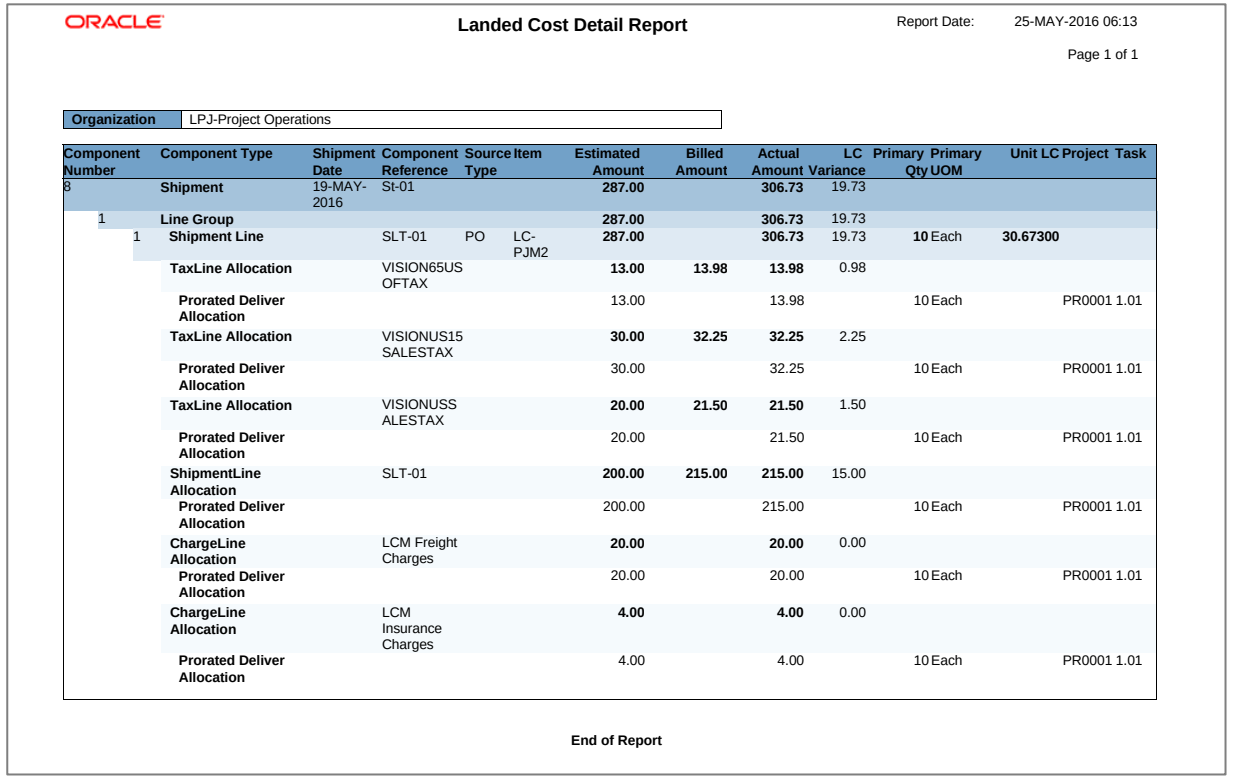
Project Manufacturing: Landed Cost Support

More Complete Project Costs for Project Manufacturing

- Track actual and estimated landed costs for projects
  - Calculate estimated and actual landed cost for purchase orders created for projects and tasks
  - Use receipts for estimated costs and AP invoices for actual cost calculations
  - Interface estimated and actual landed costs to Projects for project control and project billing



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Landed Cost Detail Report

Report Date: 25-MAY-2016 06:13

Page 1 of 1

Organization	LPJ-Project Operations

Component Number	Component Type	Shipment Date	Component Reference	Source Type	Item	Estimated Amount	Billed Amount	Actual Amount	LC Variance	Primary Qty	Primary UOM	Unit LC	Project	Task
8	**Shipment**	19-MAY-2016	SI-01			**287.00**		**306.73**	19.73					
1	**Line Group**					**287.00**		**306.73**	19.73					
1	**Shipment Line**		SLT-01	PO	LC-PJM2	**287.00**		**306.73**	19.73	**10**	Each	**30.67300**		
	TaxLine Allocation		VISION65USOFTAX			**13.00**	**13.98**	**13.98**	0.98					
	Prorated Deliver Allocation					13.00		13.98		10	Each			PR0001 1.01
	TaxLine Allocation		VISIONUS15SALESTAX			**30.00**	**32.25**	**32.25**	2.25					
	Prorated Deliver Allocation					30.00		32.25		10	Each			PR0001 1.01
	TaxLine Allocation		VISIONUSSALESTAX			**20.00**	**21.50**	**21.50**	1.50					
	Prorated Deliver Allocation					20.00		21.50		10	Each			PR0001 1.01
	ShipmentLine Allocation		SLT-01			**200.00**	**215.00**	**215.00**	15.00					
	Prorated Deliver Allocation					200.00		215.00		10	Each			PR0001 1.01
	ChargeLine Allocation		LCM Freight Charges			**20.00**		**20.00**	0.00					
	Prorated Deliver Allocation					20.00		20.00		10	Each			PR0001 1.01
	ChargeLine Allocation		LCM Insurance Charges			**4.00**		**4.00**	0.00					
	Prorated Deliver Allocation					4.00		4.00		10	Each			PR0001 1.01

End of Report

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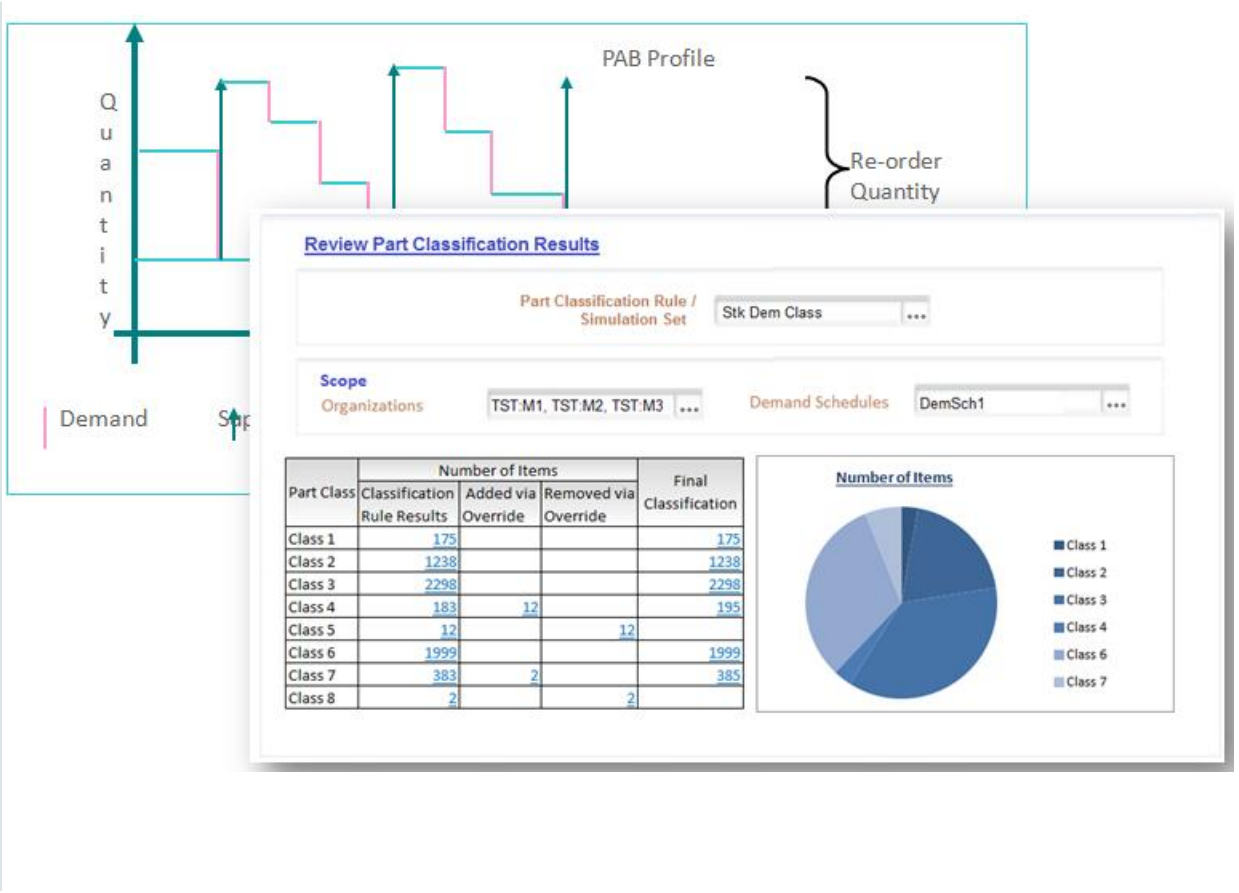
Value Chain Planning: Inventory Policy Planning

Reduced Inventory and Policy-Based Replenishment Automation for Service Parts

- Plan:
  - Dynamically classify service parts by user-defined business criteria
  - Manage policies by part classification
  - Calculate policy parameters for single and multi-echelon supply chains
  - Estimate policy performance
- Do: Execute policy-based replenishments
- Check: Monitor achieved fill rates
- Act: Revise policies for underperforming items



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Service: Multiple Products in One Service Request

More Efficient Processing and Tracking of Service Work

- **Capture** multiple products located at the same customer site on a single service request (SR)
- **Communicate** SR products to Support and Field Engineers
- **Debrief** services performed and parts installed and recovered for each SR product
- **Calculate** SR charges using each product's warranty/contract

Example use cases

- **Break Fix:** Customer calls with problems on multiple pieces of equipment and only wants to track 1 SR and get 1 invoice
- **Preventative Maintenance & Field Change Orders:** Perform maintenance and/or field changes of all equipment at a single location on 1 SR
- **Moves**: Move many pieces of equipment from one location to another on 1 SR
- **Installation:** Track installation of multiple products that were sold/shipped on a single SO on 1 SR

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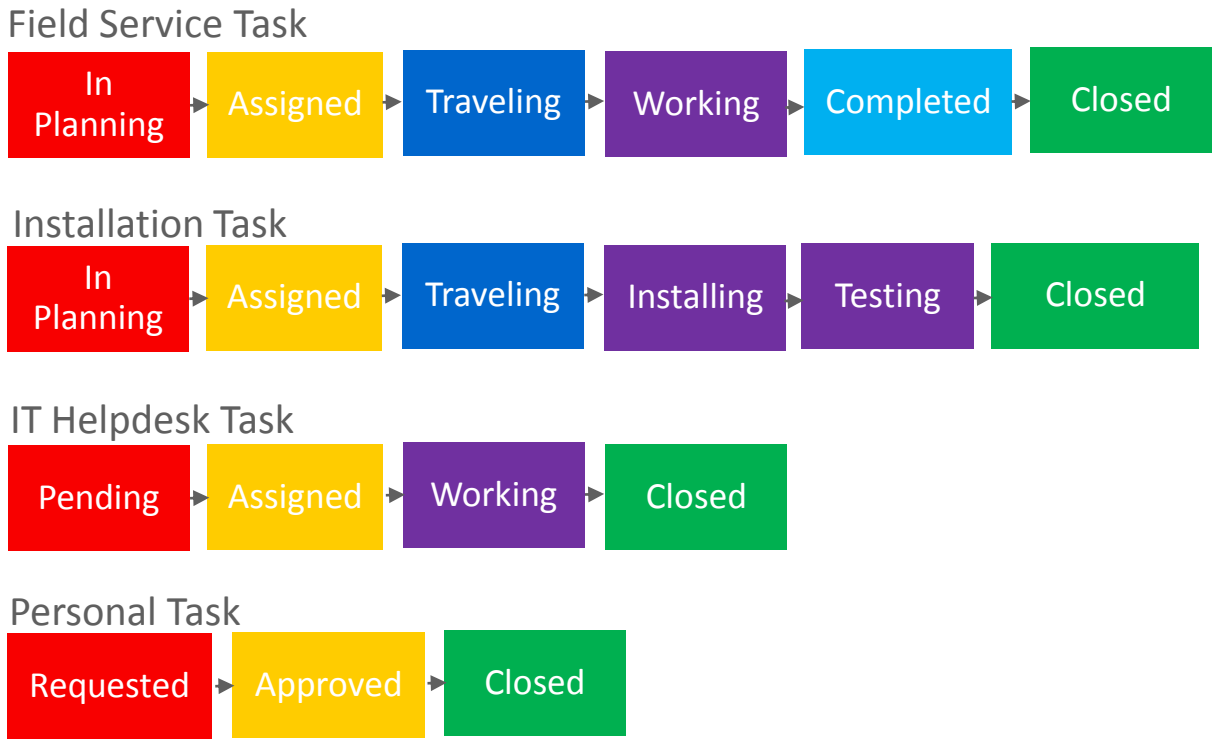
Service: Task Status Transitions by Task Type

Reduce Data Entry Errors

- Service users can easily update task status appropriate for type of work
- Administrators can define status lifecycle for each task type

Example use cases



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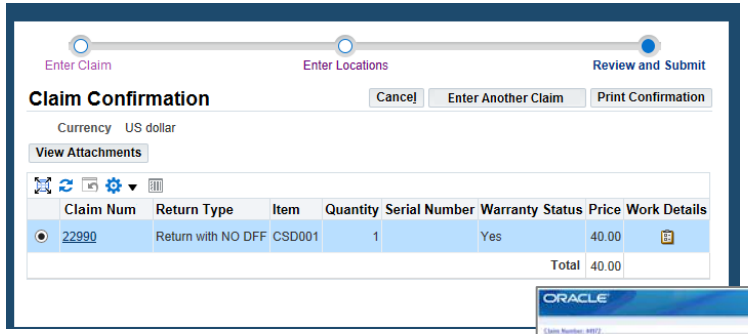
Depot Repair: eClaims Web Portal

Enable Partners to Request Approval and Submit Claims for Outsourced Repair Work

- Authorized service partners can check warranty status and entitlements via Web Portal
- Partners can submit requests for work authorization and claims for reimbursement
- Claims can be reviewed, adjudicated and updated via the Depot Repair app
- Partners can view and annotate claims online



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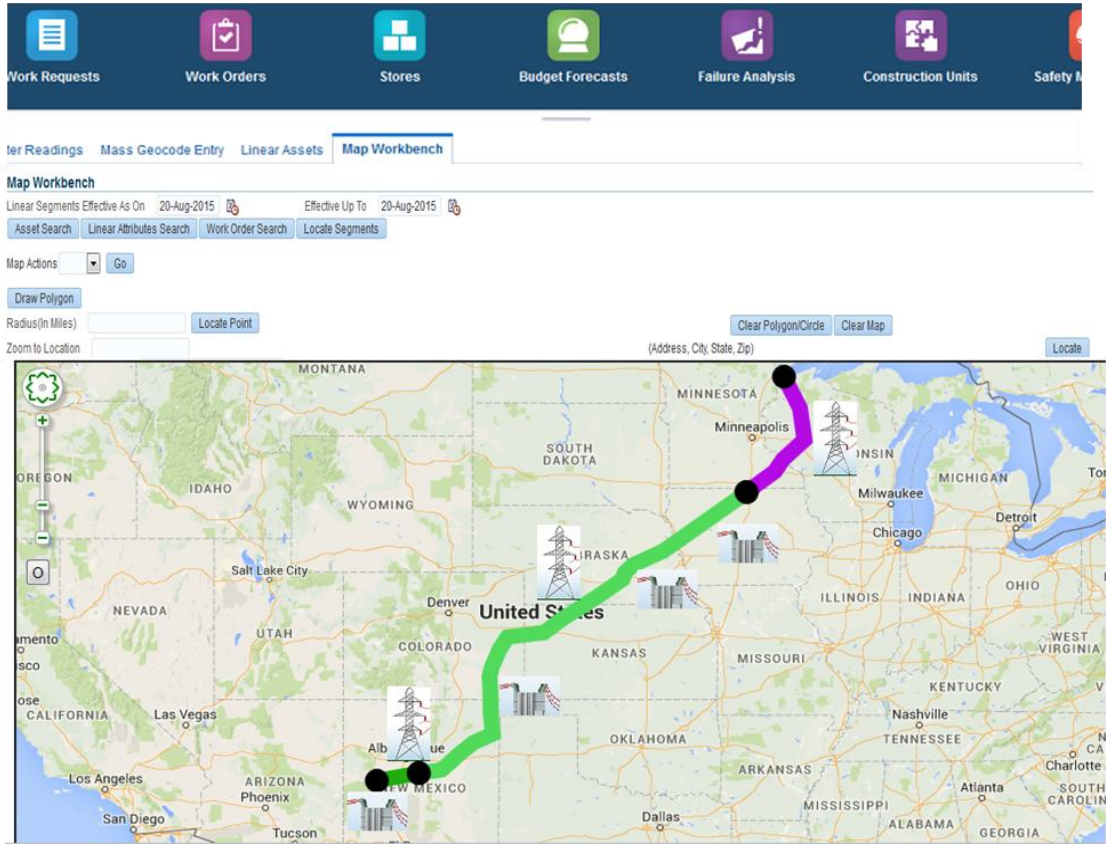
New in 12.2.4
Enhanced 12.2.5-12.2.6

EAM: Linear Asset Management Support

Increase Efficiency and Reduce Costs With All Assets Within Integrated Suite

- Linear assets include pipelines, transmission and distribution lines, roadways and rails
- Enhancements for linear assets, which also apply to discrete assets
  - Linear reference methods and linear asset segments for GIS integration
  - Asset relationships
  - Non-measure based GIS route mapping (12.2.5)
  - Express work orders (WO) for linear assets (12.2.5)
- Map workbench to view assets and work
  - Work order creation with multiple linear assets, based on dynamic asset route (12.2.6)
  - Multiple work order creation, with 1 work order for each selected asset (12.2.6)



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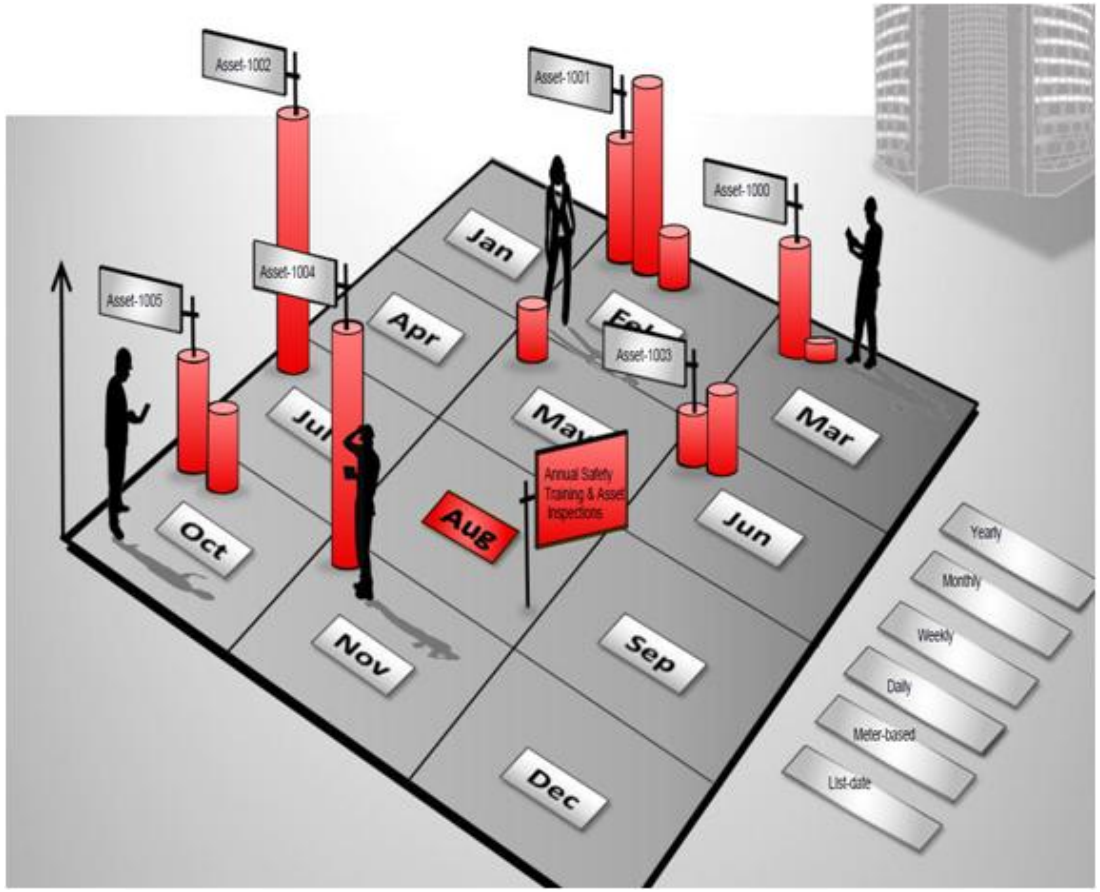
EAM: Calendar Based Preventive Maintenance Schedules

More Flexibility to Schedule Preventive Maintenance

- Schedule preventive maintenance based on calendar based rules
  - Expands existing scheduling options based on Meter Rules, Day Interval Rules, and List Dates
- Example use case
  - Belt replacement activity should occur once in 2 months on the last Monday of the month



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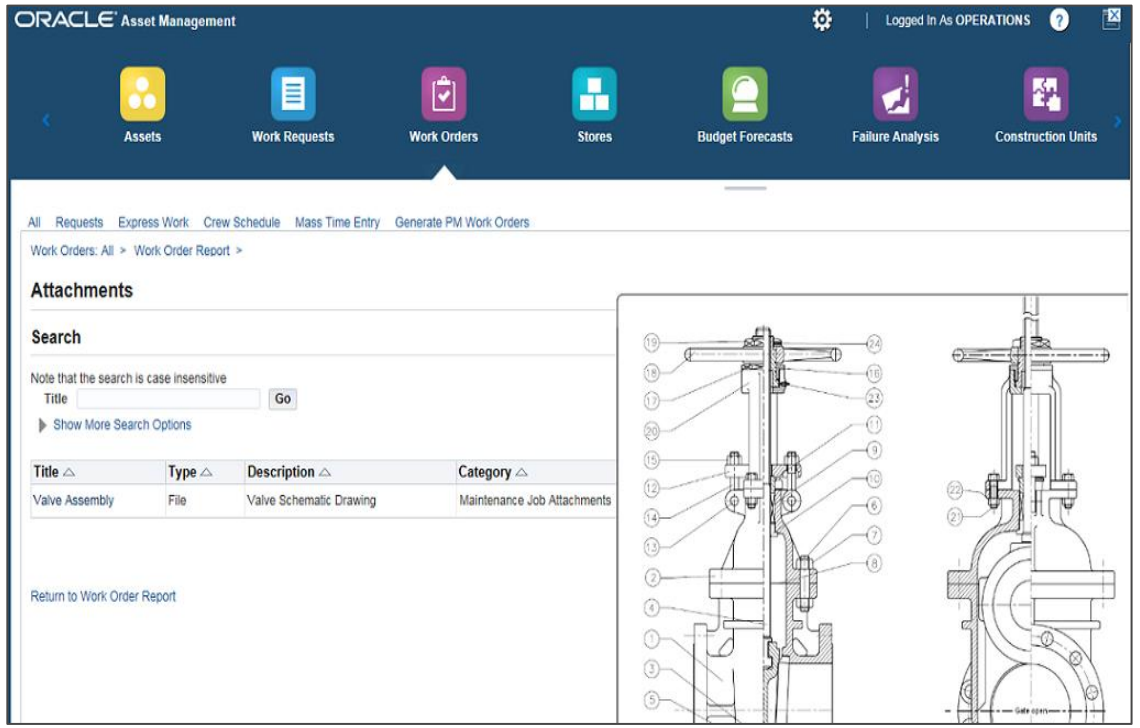
12.2.6

EAM: Work Order Package Printing

Improve Productivity with Easy Access to Complete Work Order Information

- Print work order packages so maintenance staff can easily access all information required to do work
  - A work order package may include multiple work orders and related file attachments for asset, work order, routing, work request
- Requires AutoVue license and installation



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12.2.6

Adv Collections: Related Accounts; Actionable Work Items

Improve Collection Efficiency and Lower Days Sales Outstanding

- Collection administrators can setup more efficient collection activities
- Collect on related accounts
  - Group parties with parent and child relationships for collection activities
  - Introduces new collection level beyond customer, account, and bill to
- Enable users to execute work items based on template rules and amount collected
- Apply strategy and work item templates to specific operating units

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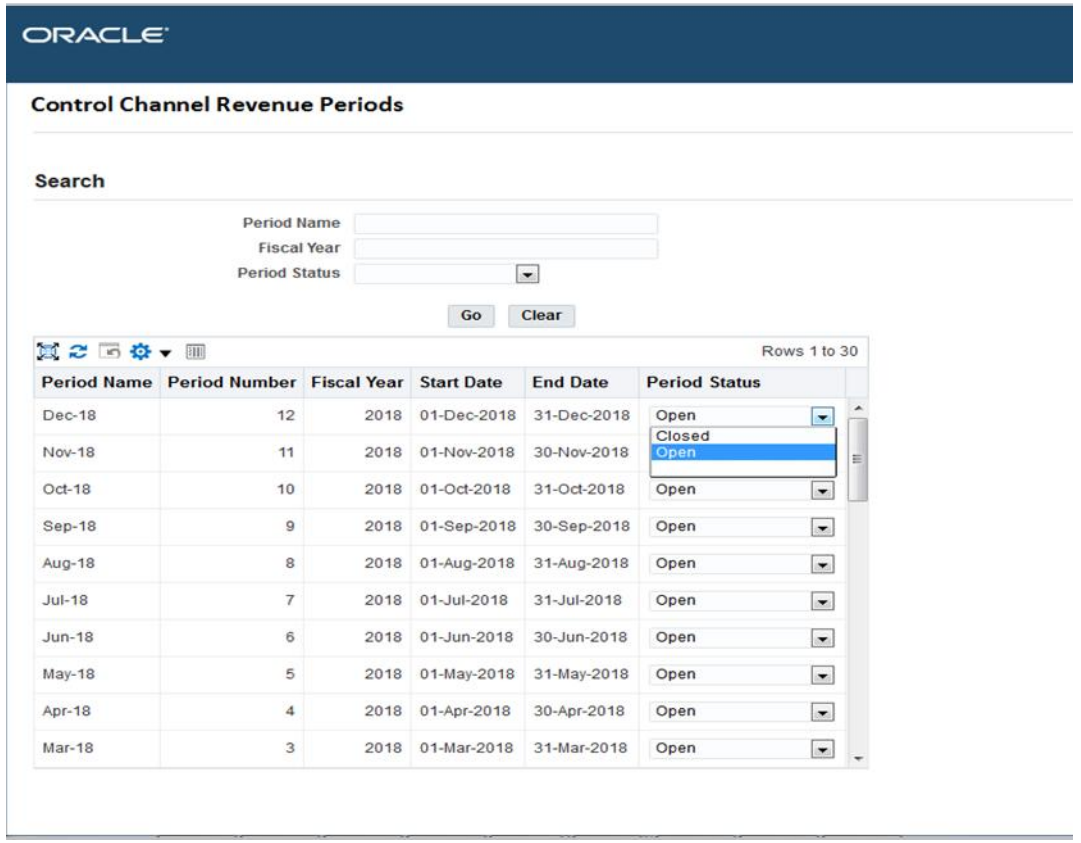
12.2.6

CHRM: Channel Period Management

Improve Accuracy and Reduce Exceptions Through Better Control

- Manage CHRM as subledger
- Streamline period close procedure for Channel transactions to General Ledger
- Control opening and closing of GL periods for CHRM transactions to ensure entries are posted to the right period



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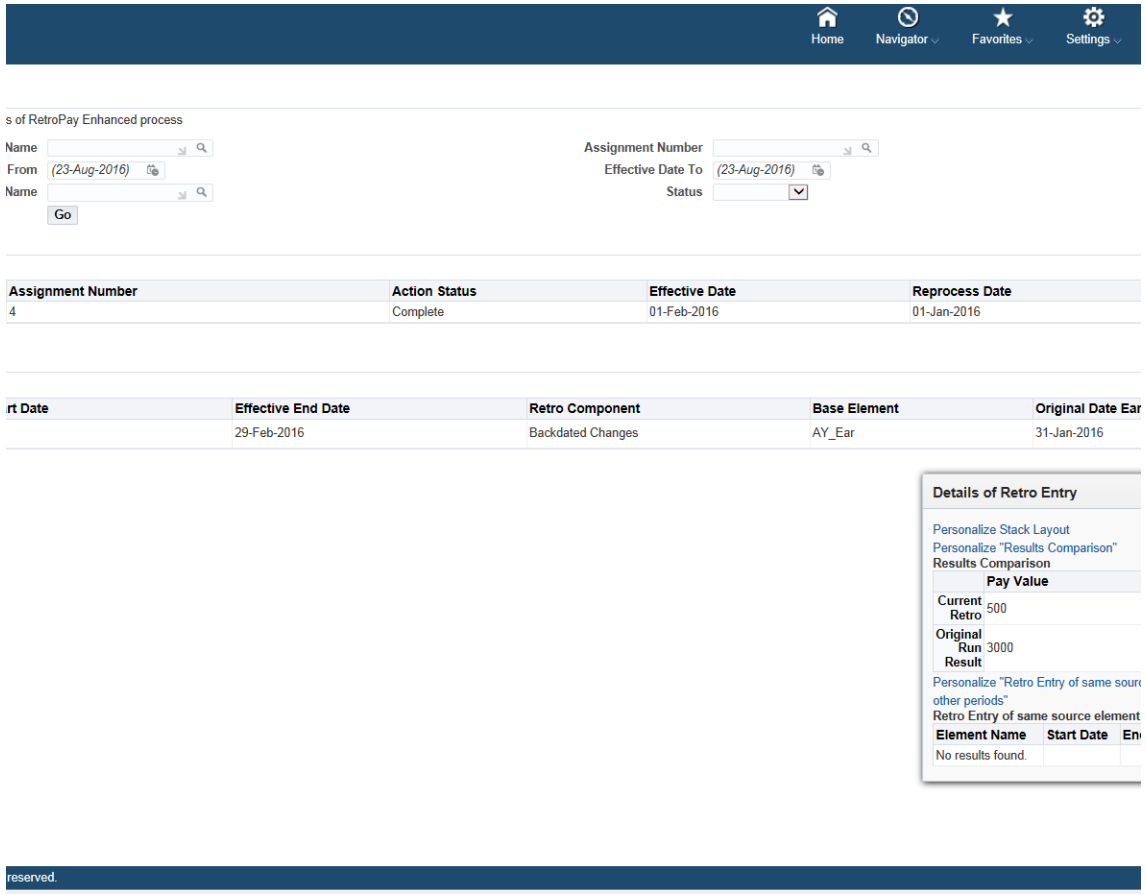
12.2.6

Payroll: Enhanced Retropay Analysis

Simplify Analysis for Retropay Details

- Payroll administrators can review and analyze retropay details in new UI
  - Query assignment actions from Retropay process
  - Review the created retro entries
  - Analyze the cause of the retro entries creation



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12.2.6

Time and Labor (OTL): Credit Overtime as Absence Accrual

Flexible Handling of Overtime

- Credit overtime hours to absence accrual plans such as Paid Time Off (instead of paying for overtime)
  - Administrators link overtime earning element types to absence elements used in Net Calculation Rules for accrual plans
  - Calculations done in Payroll run

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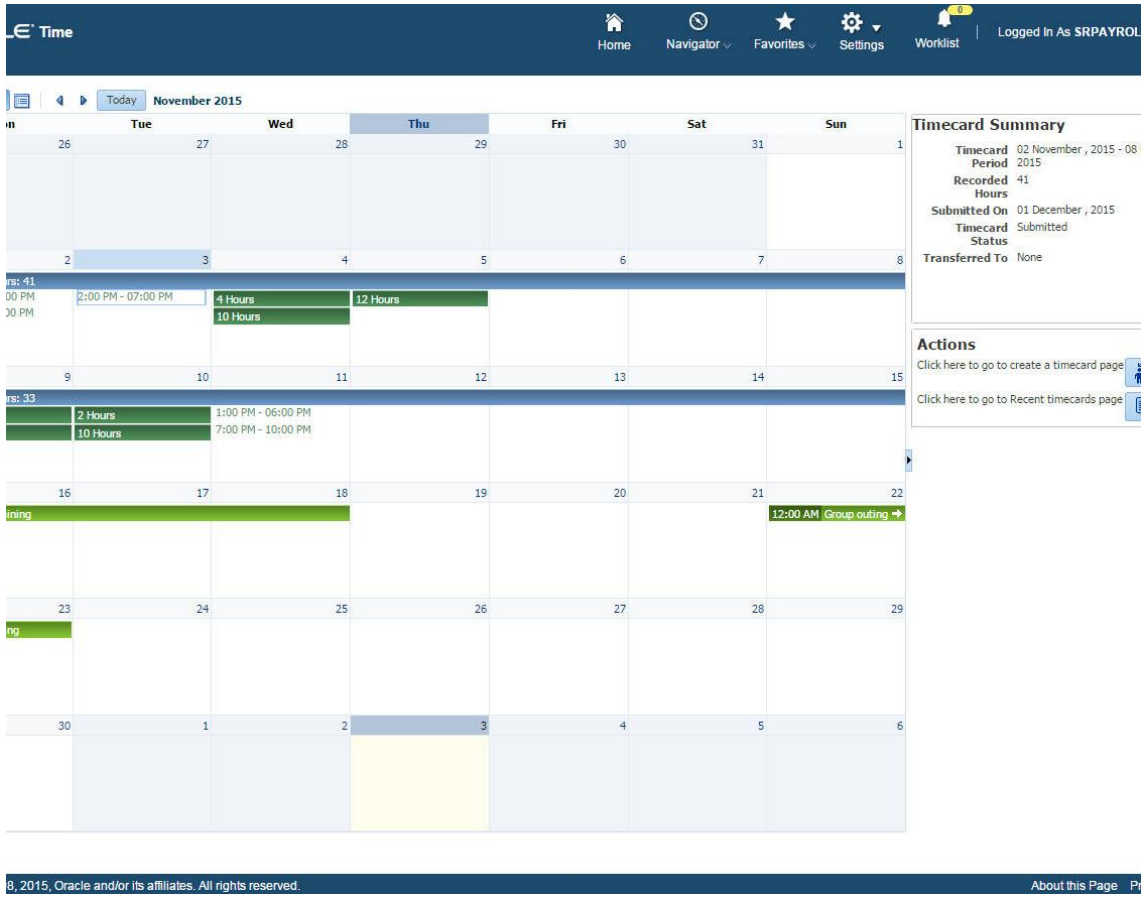
12.2.6

Time & Labor (OTL): Calendar UI for Timecards

Visual View of Time Entered in Calendar Views

- Employees can view time entered and holidays in calendar views



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12.2.6 Feature Highlights: Modern User Experience and Mobility

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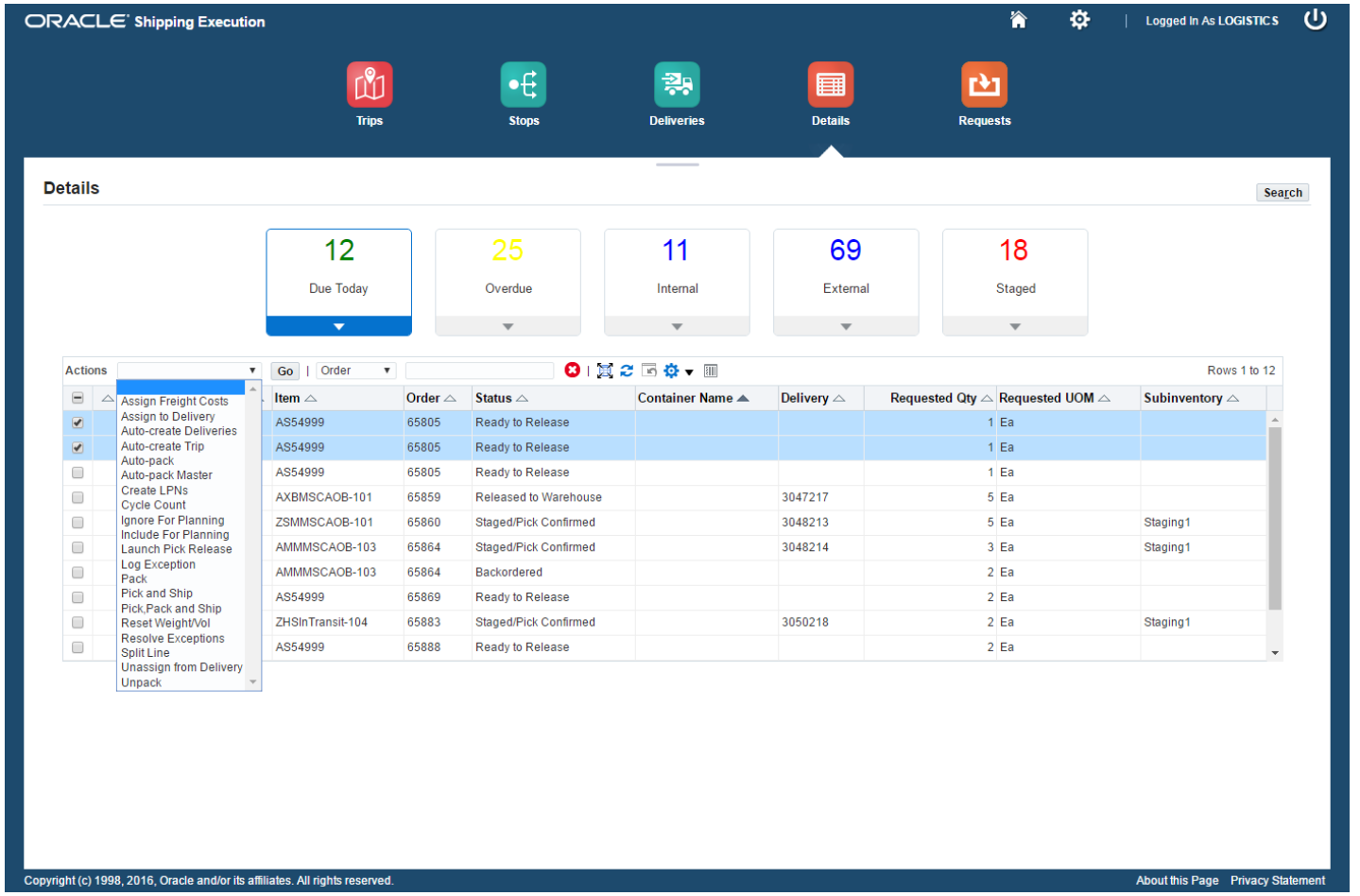
12.2.6

More HTML UIs

More Flexible, Modern User Interface Built with Oracle Application Framework

- More Tablet Optimized UIs
  - Logistics: Shipping
  - Logistics: Receiving for Lot and Serial
  - Logistics: Reservations
- More HTML UIs
  - EAM: Update Assets
  - AOL: Define Users
  - AOL: Define Responsibilities
  - AOL: Register Flexfields
  - AOL: Audit Trail Search



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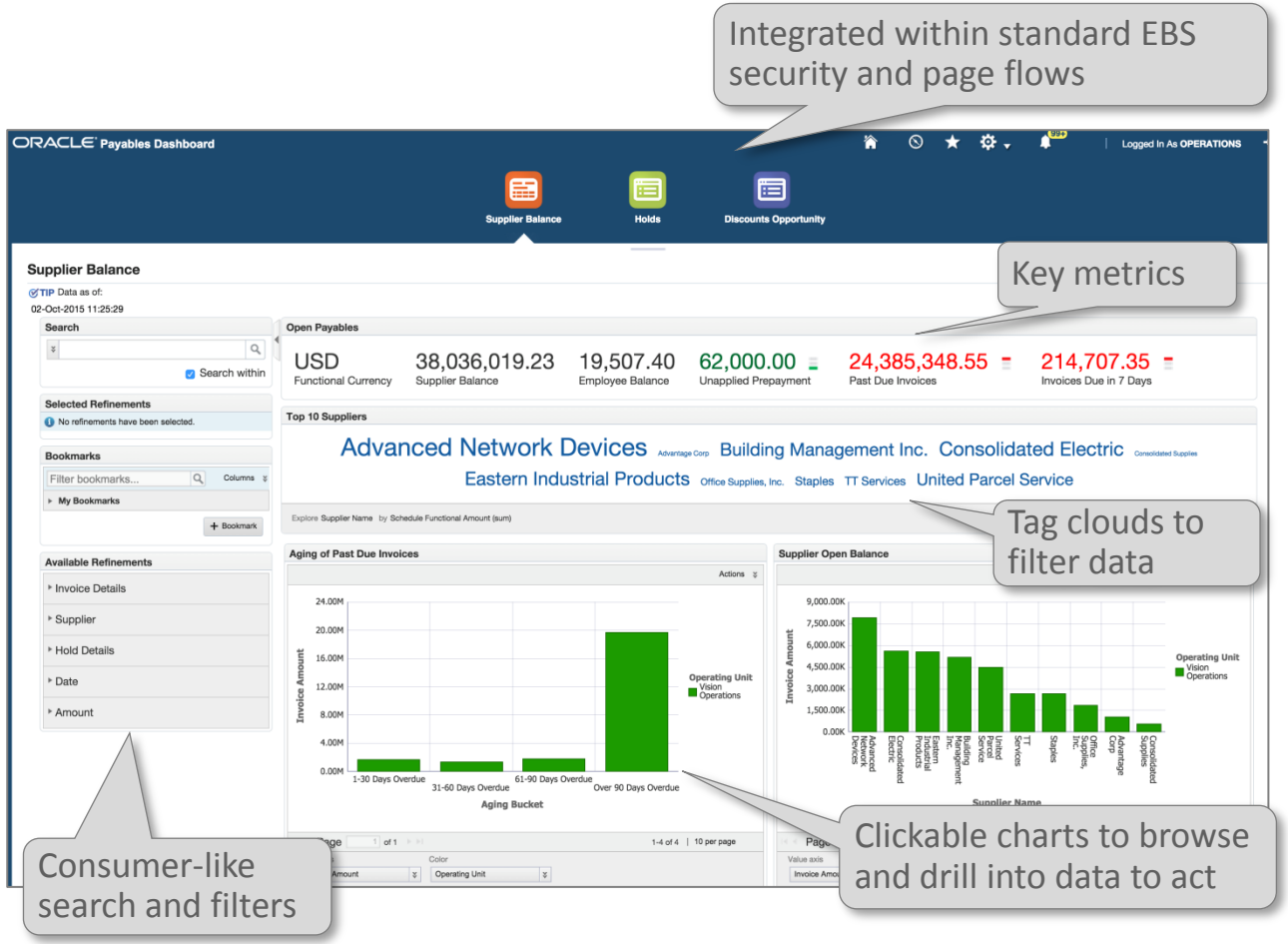
New Products
12.1.3 & 12.2

EBS Information Discovery

Identify and Act on Priority Transactions without Custom Operational Reporting

- Fast, Intuitive Access to Information
  - Consumer-Like Search and Filters
  - Information-Driven Navigation
  - Take Action on Dashboard or via Direct Navigation to Transaction Pages
- Easy Deployment to EBS Environment
  - Run against EBS Transactional System
  - Leverage EBS Security, UX and Flexfields
  - Available for 12.1.3 and 12.2
  - Available for 20+ product families in EBS
- Uses Endeca Information Discovery



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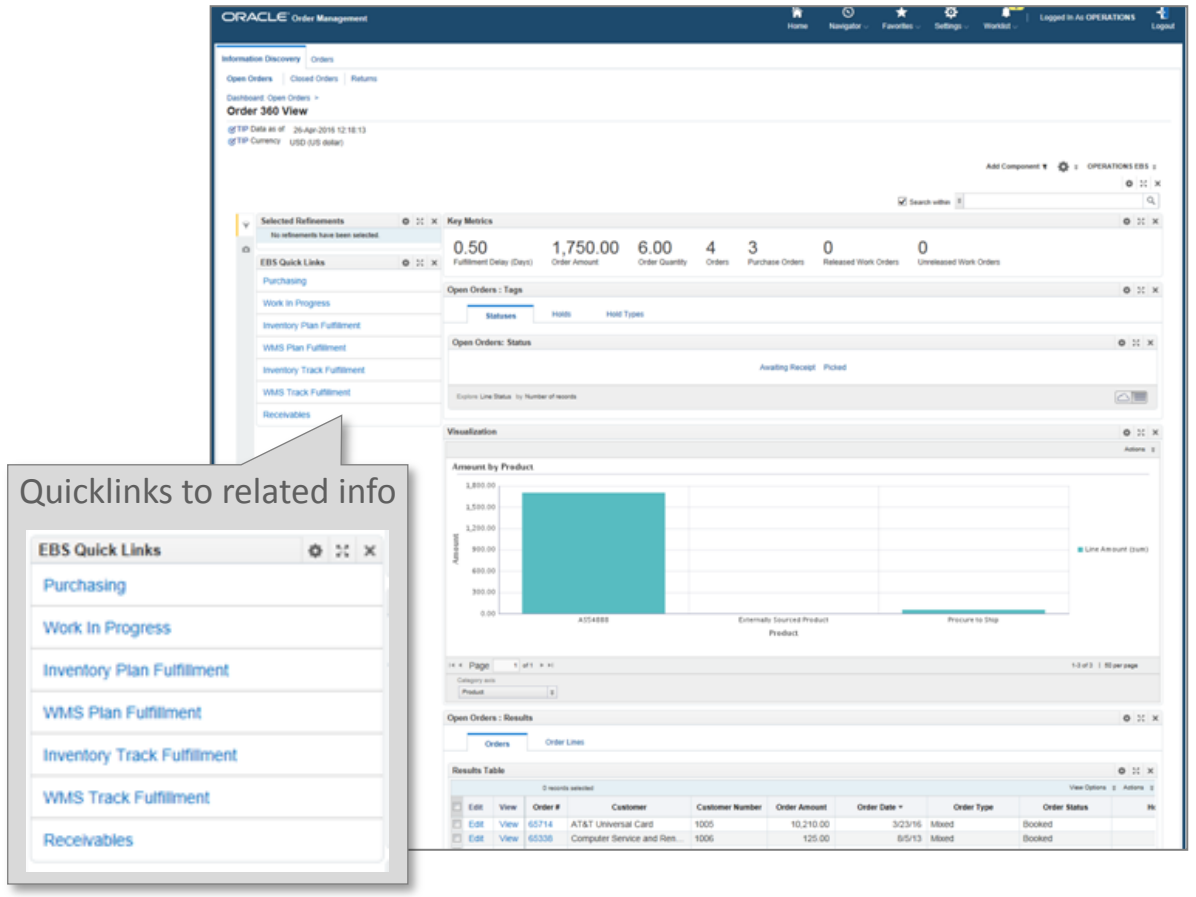
12.2.6 / V7

EBS Information Discovery: More Product Content

Identify and Act on Priority Transactions without Custom Operational Reporting

- More Product Content
  - OM: Order 360 Dashboard
  - Fin: Asset Reconciliation with GL
  - Fin: Asset Additions Pipeline
- Enhanced Product Content
  - OM: Customer Explorer includes Service and Lease Contracts
  - Inventory: Locator Capacity Support
  - Installed Base: Boolean Search Support
  - Field Service: Parts Only Tasks in Tasks View
  - Depot: Repair Costs and Revenue
  - CMRO: Non-Routine Codes

Order 360 Dashboard



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12.2.6 Feature Highlights: Operational Efficiency

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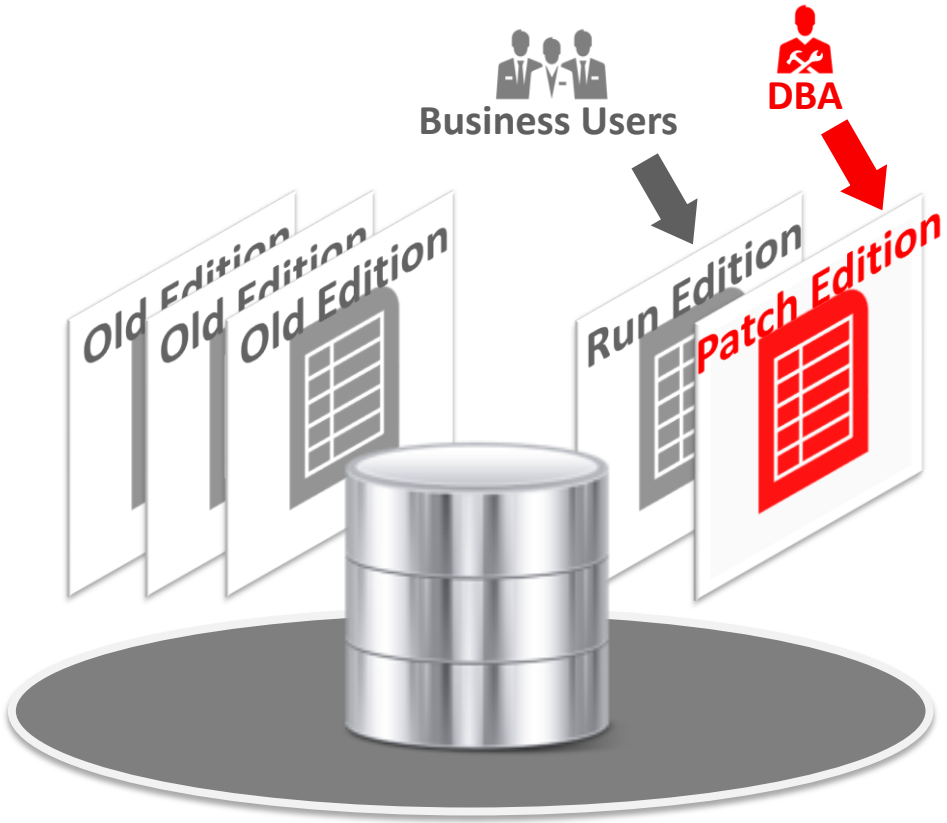
12.2.6

Enhanced Online Patching for Seed Data and File Handling

Improved Performance During Online Patching Operations

- Improved performance for seed data and file handling during patching operations
- Delta synchronization method for file handling



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Where to Find More Information

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E-Business Suite 12.2.6: ERP & HCM Release Highlights

Product Family Highlights

- **Financials**
  - Adv Collections: Collect on Related Accounts; Actionable Work Items
  - AR: Multiple Tax Rates on an Invoice; Tax-Inclusive/Exclusive Support
  - Financials Info Discovery: Asset Reconciliation; Additions Pipeline
  - iReceivables: End Date Bank Accounts without Payment Processing
  - Loans: Project Account for Direct Loan Disbursement; Floating and Variable Interest Rate Types by Date
  - CHRM: Period Management; Enhanced AutoPay
- **Projects**
  - Proj Costing: Acctg Adjustment Options; OU Derivation for Timecards
  - Proj Billing: Consolidated Invoice Review UI
  - Proj Planning & Control: Effort Coefficients Between SOV & ARR
  - Proj Planning & Control: Enhanced Revenue Budgeting & Forecasting at Top Task Allocated to Child Tasks
  - Proj Planning & Control: Year End Rollover for Financial Plans
  - Grants: Automatic Recalc Burden Option; Award Personnel API
- **Procurement**
  - Proc Command Center: Strategic Sourcing; More Supplier Performance; WebADI for PO Bulk Update
  - iProc: Spot Buy for Privileged Requesters; Foreign Currency Catalog Req
  - iProc Info Discovery: Preferred Items; Relevance Ranking; Home Pages for Casual and Experienced Users; Visibility into Proc Operations
  - Purchasing: Improved Notifications; Multiple Communication Methods; Acknowledgement Due Date Offset; Drop Ship Date Sync
  - Srv Proc: Enh Work Confirmation Approval; Foreign Currency Requests
  - Project Proc: Revision Tracking for Project Procurement Changes
  - Proc Contracts: Relate Purchasing Documents to Repository Contracts; Contract Hierarchy with Advanced Search
  - Sourcing: Initiative Task Reporting; Alternate Negotiation Terms
  - iSupplier: Support for ASN Printing with Barcodes; Cancel ASN Line
  - CLM: PRDS Outbound & PDS Inbound
- **Human Capital Management**
  - Payroll: Enhanced Retropay Analysis
  - OTL: Credit Overtime as Absence Accrual
  - OTL: Calendar UI for Timecards

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E-Business Suite 12.2.6: SCM Release Highlights

Product Family Highlights

- **Order Management**
  - OM: Recurring Billing
  - OM: Performance improvements in Scheduling and Import
  - Order Mgt Info Discovery: Order 360 View; Enhanced Customer 360
  - Quoting: Document Approvals with eSignatures; Usability Enhs
  - Customer Hub: Google Maps Integration; Enhanced Merge
- **Logistics**
  - INV: Material Classification during Shipping and Picking
  - INV: HTML UIs: Shipping, Reservations (New), Receiving (Enhanced)
  - LCM: Landed Costs for Project Manufacturing; New Reports
  - WMS: Inbound Task Mgt; Zone Based Counting & Label Printing
  - Yard: Distributed Yard Mgt; User Configurable Rules; Graphical WB
  - Inventory Info Discovery: Locator Capacity Support
- **Manufacturing**
  - Project Mfg: Landed Cost Mgt Support
  - Outsourced Mfg: Enhanced Allocation and Adjustments
  - MES for Discrete: Enhanced Serialized Mfg Options
  - OPM: Yield Management
  - MOC: Archive and Purge
- **Asset Lifecycle Management**
  - EAM: Linear Assets - Enhanced Work Order Creation
  - EAM: Calendar Based Preventive Maintenance Schedules
  - EAM: Work Order Packaging Printing with AutoVue
  - EAM: Mass Creation/Update of Assets using WebADI
  - EAM: Simplified Update of Assets with Templates and HTML UI
- **Service**
  - Multiple Products on Service Requests
  - Task Status Transitions by Task Type
  - Spares: Inventory OU Security; Shipment Date/Time Optimizations
  - Dispatch/FS: PM Schedule HTML UI; GPS Based Emergency Scheduling
  - Service Contracts: HTML UI Enhancements
  - Depot: eClaims; Logistics HTML UI; Info Disc: Repair Costs & Margins
  - CMRO: Enh Component WB for Both Unit Configurations & Items
- **Value Chain Planning**
  - ASCP: Master Scheduling Enhancements; Supply Planning UI Enh
  - Inv Optimization, SPP, APCC: Inventory Policy Planning
  - SPP: Service Parts Planning UI Enhancements

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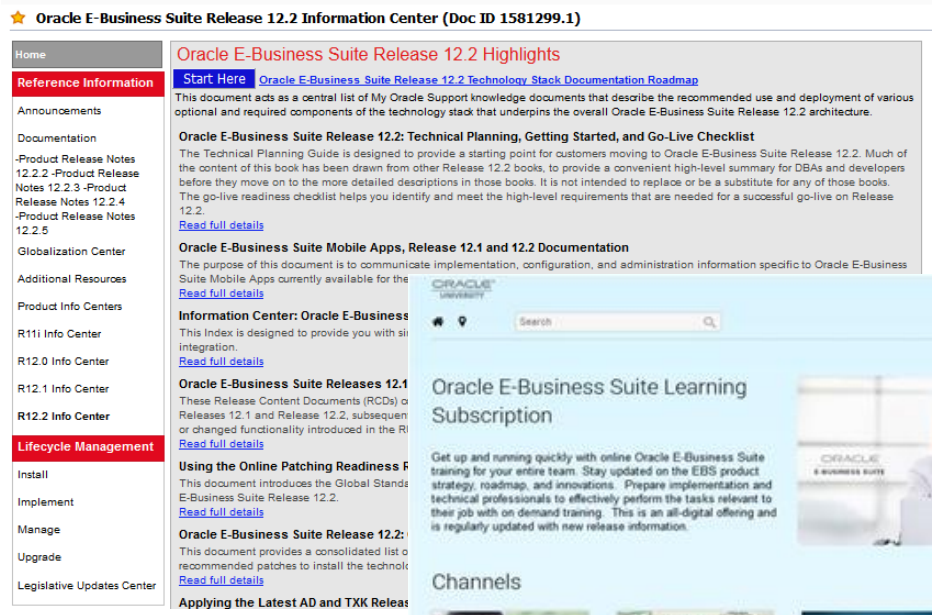
Where to Find More Information on EBS

- EBS Documentation and Training
  - EBS 12.2 Information Center
  - EBS Release Content Documents
  - EBS Transfer of Info (TOI) Online Training
  - EBS Documentation Web Library
- EBS Learning Subscription
  - education.oracle.com/subscriptions/ebs
  - Free access to hundreds of videos
  - Paid subscription access to over 500 technical and functional training sessions

EBS 12.2 Information Center



EBS Learning Subscription

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Key Takeaways

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EBS 12.2.6 Key Takeaways

- ✓EBS Roadmap with Ongoing Set of New Releases
- ✓Enhancements Driven By New Business Models and Customer Requests
- ✓Easy to Uptake

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