Probit and Logit Models Example

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- We study the factors influencing the purchase of health insurance.
- Using data set from the Health and Retirement Study (HRS), wave 5 (2002) collected by the National Institute of Aging.
- Dependent variable: whether or not a person has health insurance (0 or 1).
- Independent variables: retired, age, good health status, household income, education years, married, Hispanic.
- Estimating regression model, logit, and probit models.

Health insurance	y codes	Percent	
		frequency	
Yes	1	39%	
No	0	61%	

Binary outcome model coefficients

Have health insurance	Regression	Logit	Probit	
	coefficients	coefficients	coefficients	
Retired	0.04*	0.19*	0.11*	
Age	-0.002	-0.01	-0.008	
Good health status	0.06*	0.31*	0.19*	
HH income	0.0004*	0.002*	0.001*	
Education years	0.02*	0.11*	0.07*	
Married	0.12*	0.57*	0.36*	
Hispanic	-0.12*	-0.81*	-0.46*	
Constant	0.12	-1.71*	-1.06*	
R2	0.08	0.07	0.07	

^{*} Indicates significance at the 5% level.

- Coefficient interpretation: Retired individuals (in comparison to non-retired individuals), individuals with good health status, higher household income, higher education, married are *more likely* to have health insurance, and Hispanic are *less likely* to have health insurance.
- The regression, logit and probit coefficients differ by a scale factor (and therefore we cannot interpret the magnitude of the coefficients).

Binary outcome model marginal effects

Have health insurance	Regression	Logit	Logit	Probit	Probit
	marginal	marginal	average	marginal	average
	effects	effects at	marginal	effects	marginal
		the mean	effects	at the mean	effects
Retired	0.04*	0.04*	0.04*	0.04*	0.04*
Age	-0.002	-0.003	-0.003	-0.003	-0.003
Good health status	0.06*	0.07*	0.06*	0.07*	0.06*
HH income	0.0004*	0.0005*	0.0005*	0.0004*	0.0004*
Education years	0.02*	0.02*	0.02*	0.02*	0.02*
Married	0.12*	0.12*	0.12*	0.13*	0.12*
Hispanic	-0.12*	-0.16*	-0.16*	-0.16*	-0.15*

- Marginal effects interpretation: Retired individuals are 4% *more likely* to have insurance (in comparison with those that are not retired). For each additional year in education, individuals are 2% *more likely* to have insurance. Hispanics are 16% *less likely* to have insurance than non-Hispanics.
- Note that unlike the coefficients which are different, the marginal effects are almost identical in the three models.
- The marginal effects at the mean and the average marginal effects are almost identical.
- The signs of the coefficients and marginal effects are the same for the logit and probit models.

- The average of predicted probabilities for having insurance is about 38% which is similar to the actual frequency for having insurance.
- The logit and probit models correctly predict 62% of the values and the rest are misclassified.