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Registration Address USA, CA, San Francisco, 94131 Delivery Address USA, CA, San Francisco, 94131

Model Y All-Wheel Drive 50 miles

Total Cost of Vehicle	\$54,019.46
Total Amount Due at Delivery	\$53,769.46
Price Details	
Configured Price	\$47,490.00
Destination Fee	\$1,390.00
Order Fee	\$250.00
Car Price	\$49,130.00
Additional Charges	
Registration Amount	\$296.00
License Fee	\$318.00
Electronic Reg/Title Filing Fee	\$31.00
Tire Fee	\$7.00
Sales Tax	\$4,237.46
Total Cost of Vehicle	\$54,019.46
Credits	
Additional Credits	\$0.00
Order Payment	-\$250.00
Total Amount Due at Delivery	\$53,769.46
Additional Itemization	
Trade In Value	\$0.00
Trade In Payout	\$0.00
Trade In Lien Type	n/a

Loan	
Total Cost of Vehicle	\$54,019.46
Finance Amount	\$49,130.00
Total Amount Due at Delivery	\$4,639.46
Price Details	
Configured Price	\$47,490.00
Destination Fee	\$1,390.00
Order Fee	\$250.00
Car Price	\$49,130.00
Additional Charges	
Registration Amount	\$296.00
License Fee	\$318.00
Electronic Reg/Title Filing Fee	\$31.00
Tire Fee	\$7.00
Sales Tax	\$4,237.46
Total Cost of Vehicle	\$54,019.46
Credits	
Additional Credits	\$0.00
Order Payment	-\$250.00
Finance Amount	-\$49,130.00
Total Amount Due at Delivery	\$4,639.46
Additional Itemization	
Trade In Value	\$0.00
Trade In Payout	\$0.00
Trade In Lien Type	n/a
Loan Details	
Monthly Payment	\$806.60
Terms (Months)	72
Loan Interest Rate	5.59%
Total Interest	\$8,945.20
Max Finance Amount	\$53,769.46
Loan to Value Ratio	1

Lease	
Monthly Payment	\$582.86
Total of Monthly Payments	\$20,982.96
Total Amount Due at Delivery	\$6,627.92
Payments And Fees Due at Delivery	
Down Payment	\$4,500.00
Monthly Payment	\$582.86
Registration Amount	\$296.00
Acquisition Fee	\$695.00
License Fee	\$318.00
Electronic Reg/Title Filing Fee	\$31.00
Tire Fee	\$7.00
Total Upfront Tax	\$448.06
Credits	
Additional Credits	\$0.00
Order Payment	-\$250.00
Total Amount Due at Delivery	\$6,627.92
Additional Itemization	
Trade In Value	\$0.00
Trade In Payout	\$0.00
Trade In Lien Type	n/a
Lease Details	
Terms (Months)	36
Annual Miles	10,000
Residual Value	\$32,260.80
Money Factor	0.003
Lease Interest Rate	6.02%
Adjusted Capitalized Cost	\$0.00
Overage Charge	0.25

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Payments do not include applicable taxes or fees (like registration and title). The payment calculations are estimates, provided for informational purposes only, and do not confirm your eligibility for any rates, incentives, financing products, etc. All values provided are subject to change, contingent on credit approval, and are not warranted or guaranteed by Tesla. Please visit www.tesla.com for current vehicle prices and financing terms available in your state. For Leases: No security deposit required. No buyout available. Early termination fees apply. Fees may be charged for excessive wear plus any overage of mileage at a rate of \$0.25 per mile. Late payments will incur a 5% fee. Lease does not include maintenance or insurance. Complete terms will be included in Motor Vehicle Lease Agreement

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