

SF11695 - Education and Day Care

Northern California - North Bay

Safari Run, 341 N. Amphlet Blvd. San Mateo, CA

Step into a turnkey business with a proven track record and strong brand presence! A vibrant, family-friendly children's fitness, play, and party center that blends fun and wellness in a clean, safari-themed environment. This is a fantastic opportunity for an entrepreneur or investor seeking a profitable, community-loved business in the thriving children's enrichment space. Highlights: Established name with excellent community reputation Diverse revenue streams: classes, open play, birthday parties, and more Professionally designed facility with themed décor and equipment Systems and staff in place for smooth transition. Strong potential for franchising or expansion

**Premier Kids' Fitness & Party Center****Recast Earnings**

(Not Verified By Business Team)

	5 Months Ended	12 Months Ended	12 Months Ended	12 Months Ended
	5/31/2025	12/31/2024	12/31/2023	12/31/2022
<b>Sales</b>	<b>\$387,931</b>	<b>\$865,637</b>	<b>\$831,516</b>	<b>\$529,924</b>
<b>Adjusted Cash Flow</b>	<b>\$99,226</b>	<b>\$272,792</b>	<b>\$264,466</b>	<b>\$231,260</b>

**Operations**

Number of Employees	Full Time	Part Time	Licenses Required
Non-Owners	2	8	Business License
Owners	1	1	
Hours of Operation	Mon - Sun 10 am 1pm and 2 pm to 430 pm		

**Price/Terms****Lease**

Asking Price	\$1,200,000	Monthly Rent Including NNN	\$10,381
Down Payment	\$1,200,000	Expires	Sep 30, 2028
Inventory (included)	\$5,000	Option	For 5 years
		Size (sq.ft.)	5200
Real Property Available	No	New Lease Available	Yes

**Miscellaneous**

Type of Organization	S Corp	Training	12 Weeks40 Hours
Reason for Sale	Expanding the business		

Disclaimer: The information provided herein is compiled from information provided by the seller(s). Business Team (CA BRE 01160661) makes no representation as to its accuracy or reliability. Prospective buyer(s) should rely upon their own verification and that of their financial advisors with respect to this information.

# BUSINESS TEAM

## RECAST INCOME STATEMENTS - PAGE 1 OF 2

Safari Run

LISTING #: 11695

Source:	C-Corporation							
	P&L		IRS Form 1120 S		IRS Form 1120 S		IRS Form 1120 S	
	5 Months Ended		12 Months Ended		12 Months Ended		12 Months Ended	
	May 31, 2025		December 31, 2024		December 31, 2023		December 31, 2022	
	\$	% to Sales	\$	% to Sales	\$	% to Sales	\$	% to Sales
Net Sales.....	387,931	100%	865,637	100%	831,516	100%	529,924	100%
Cost of goods sold.....	50,813	13.1%	109,932	12.7%	139,820	16.8%	85,182	16.1%
Gross Profit.....	337,117	86.9%	755,705	87.3%	691,696	83.2%	444,742	83.9%
Other Income.....	4,200		-		-		34,251	
Total Deductions.....	310,883	80.1%	692,820	80.0%	634,940	76.4%	404,430	76.3%
Taxable Income.....	30,434	7.8%	62,885	7.3%	56,757	6.8%	74,563	14.1%
Adjustments/Add Backs:								
Facility Other Location.....	-	0%	12,000	1%	20,000	2%	20,000	4%
Marketing Other Location..	-	0%	16,500	2%	14,500	2%	14,500	3%
Owner's Salary.....	61,353	16%	196,346	23%	188,100	23%	104,541	20%
Prof. Fees Other Location.	6,135	2%	10,000	1%	20,000	2%	20,000	4%
Owners Insurance.....	11,250	3%	27,000	3%	15,000	2%	15,000	3%
Interest Expense.....	13,329	3%		0%		0%	14,452	3%
Expected Franchise Fee..	(23,276)	-6%	(51,938)	-6%	(49,891)	-6%	(31,795)	-6%
TOTAL ADJUSTMENTS & ADD-BACKS	68,792	17.7%	209,907	24.0%	207,709	25.0%	156,697	29.6%
SELLER'S DISCRETIONARY EARNINGS	99,226	25.6%	272,792	31.3%	264,466	31.8%	231,260	44%

NOTES:	

### Not Verified by BTI Group

Disclaimer: The information provided herein is compiled from information provided by the Seller(s). BTI makes no representation as to its accuracy or reliability. Prospective Buyers should rely upon their own verification and that of their financial advisors with regard to this. The Seller, by signing below, acknowledges that BTI will be presenting the above information and the information on the Business Fact Sheet and warrants that it is true and correct and that there are no material omissions. Seller agrees, should any representation be untrue, to hold BTI harmless in connection with any and all damages from such misrepresentation

Seller

Date

Prospective Buyer

Date

# BUSINESS TEAM

v4.0

## RECAST INCOME STATEMENTS - PAGE 2 OF 2

Safari Run

LISTING #: 11695

DATE:

Source:

C-Corporation								
P&L			IRS Form 1120 S		IRS Form 1120 S		IRS Form 1120 S	
5 Months Ended May 31, 2025			12 Months Ended December 31, 2024		12 Months Ended December 31, 2023		12 Months Ended December 31, 2022	
\$	% to Sales		\$	% to Sales	\$	% to Sales	\$	% to Sales
Net Sales.....	387,931	100.0%	865,637	100.0%	831,516	100.0%	529,924	100.0%
Cost of goods sold.....	50,813	13.1%	109,932	12.7%	139,820	16.8%	85,182	16.1%
Gross Profit.....	337,117	86.9%	755,705	87.3%	691,696	83.2%	444,742	83.9%
Dividends & Interest (lines 4&5):								
Other Misc Income & Expenses (lines 7-10)	4,200						34,251	
<b>Total Income</b>	<b>341,317</b>		<b>755,705</b>		<b>691,696</b>		<b>478,993</b>	
Page 1 Deductions:								
Owner's Salary	61,353	15.8%	196,346	22.7%	188,100	22.6%	104,541	19.7%
Other Salaries	84,286	21.7%	161,347	18.6%	157,531	18.9%	77,670	14.7%
Repairs & Maintenance		0.0%		0.0%		0.0%		0.0%
Bad Debts		0.0%		0.0%		0.0%		0.0%
Rent	84,343	21.7%	190,421	22.0%	153,896	18.5%	134,682	25.4%
Taxes & Licenses		0.0%		0.0%		0.0%		0.0%
Interest		0.0%		0.0%		0.0%		0.0%
Charitable Contributions		0.0%		0.0%		0.0%		0.0%
Depreciation		0.0%		0.0%		0.0%		0.0%
Advertising	21,501	5.5%	45,516	5.3%	50,427	6.1%	36,052	6.8%
Pension, Profit Sharing Contribution		0.0%		0.0%		0.0%		0.0%
Employee Benefit Programs		0.0%		0.0%		0.0%		0.0%
Domestic Production Activities Ded		0.0%		0.0%		0.0%		0.0%
Other Deductions (line 26)								
Amortization		0.0%		0.0%		0.0%		0.0%
Auto & Truck		0.0%		0.0%		0.0%		0.0%
Bank Charges		0.0%		0.0%		0.0%		0.0%
Commissions		0.0%		0.0%		0.0%		0.0%
Company Events		0.0%		0.0%		0.0%		0.0%
Computer Supplies		0.0%		0.0%		0.0%		0.0%
Consulting		0.0%		0.0%		0.0%		0.0%
Dues and Subscriptions		0.0%		0.0%		0.0%		0.0%
Expense Marketing		0.0%		0.0%		0.0%		0.0%
Gifts		0.0%		0.0%		0.0%		0.0%
Insurance	28,398	7.3%	62,092	7.2%	41,418	5.0%	19,704	3.7%
Internet		0.0%		0.0%		0.0%		0.0%
Leased Equipment		0.0%		0.0%		0.0%		0.0%
Legal and Professional	7,920	2.0%	21,371	2.5%	27,260	3.3%	20,041	3.8%
Meals and Entertainment		0.0%		0.0%		0.0%		0.0%
Office Expense	9,752	2.5%	15,726	1.8%	16,307	2.0%	11,740	2.2%
Interest Expense	13,329	3.4%		0.0%		0.0%		0.0%
Parking and Tolls		0.0%		0.0%		0.0%		0.0%
Payroll Expense		0.0%		0.0%		0.0%		0.0%
Pension Plan Fees		0.0%		0.0%		0.0%		0.0%
Postage		0.0%		0.0%		0.0%		0.0%
Promotions		0.0%		0.0%		0.0%		0.0%
Telephone		0.0%		0.0%		0.0%		0.0%
Travel		0.0%		0.0%		0.0%		0.0%
Utilities		0.0%		0.0%		0.0%		0.0%
<b>Total Deductions (line 27).....</b>	<b>310,883</b>	<b>80.1%</b>	<b>692,820</b>	<b>80.0%</b>	<b>634,940</b>	<b>76.4%</b>	<b>404,430</b>	<b>76.3%</b>
<b>Taxable Income (Loss) - line 28 .....</b>	<b>30,434</b>	<b>7.8%</b>	<b>62,885</b>	<b>7.3%</b>	<b>56,757</b>	<b>6.8%</b>	<b>74,563</b>	<b>14.1%</b>

Seller Initials/Date:

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Buyer Initials/Date:

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