#### CRM APPLICATION THAT HELPS TO BOOK A VISA SLOT

#### PROJECT REPORT TEMPLATE

#### 1. INTRODUTION

#### 1.1 OVERVIEW:

## **Project Description:**

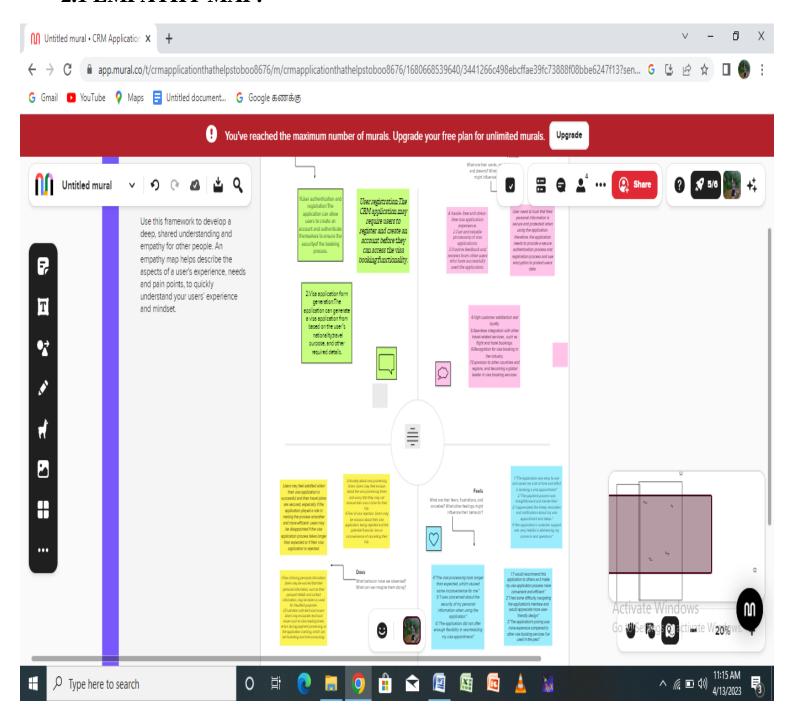
A visa slot management project is a system that is used to track and manage the availability of visa slot, which are appointment that are required for certain visa application. It might be used by a government agency or a visa processing center to schedule and manage appointments with applicants.

### 1.2 PURPOSE:

- A tourist visa is the most common type used by international travels.
- It allows the bearer to visit the issuing country for tourism purpose.
- A tourist visa does not permit the passenger to legally work or carry out business in the specified country or territory.

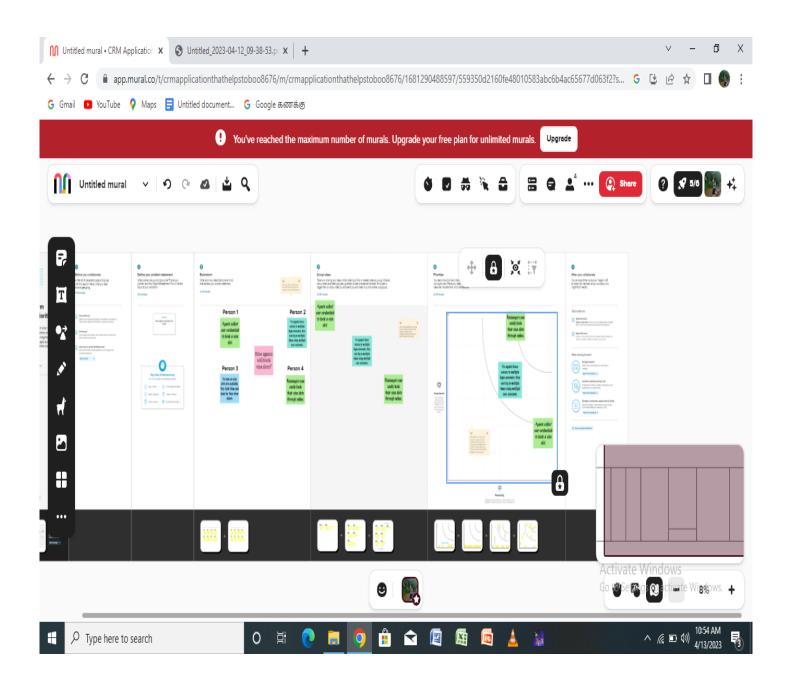
#### 2. PROBLEM DEFINITION & DESIGN THINKING

#### 2.1 EMPATHY MAP:



Creating of Empathy Map.

#### 2.2 Create a Brainstorm Map:



# Creation of Brainstorm Map.

# 3. RESULT

# 3.1 DATA MODEL:

Object Name	Fields in the Object		
Object-1 Passport	FIELD LABEL Passport	DATA TYPE Text(20)	
	Contact Number Check c	Number(13,0) checkbox	
	Location	Text(10)	
Object-2 Visa	FIELD LABEL Visa slot number	DATA TYPE Text(10) External D	
	Passport number	Master- Details(passport)	
	Location	Text	

# 3.2 Activity and screenshot:

## Activity 1:

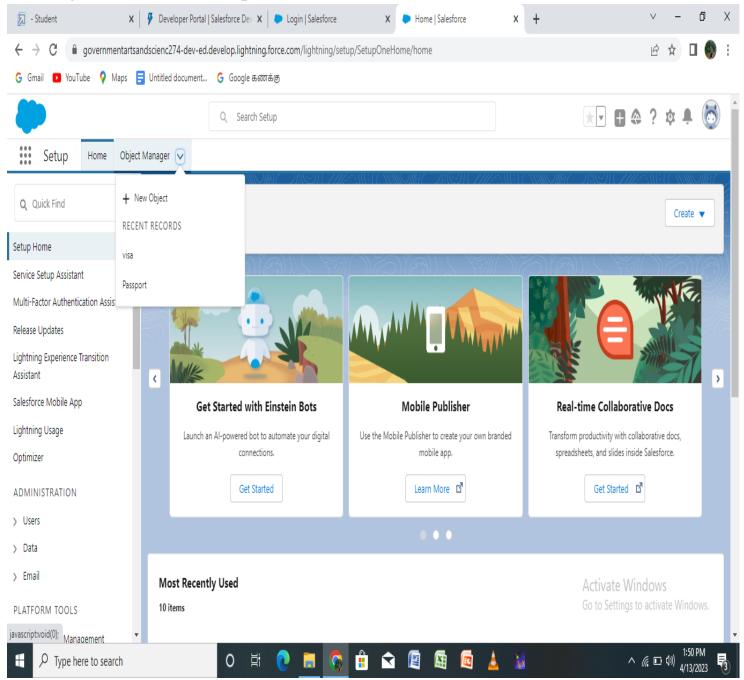
**Creating Developer Account** 

Creating a developer org in salesforce.

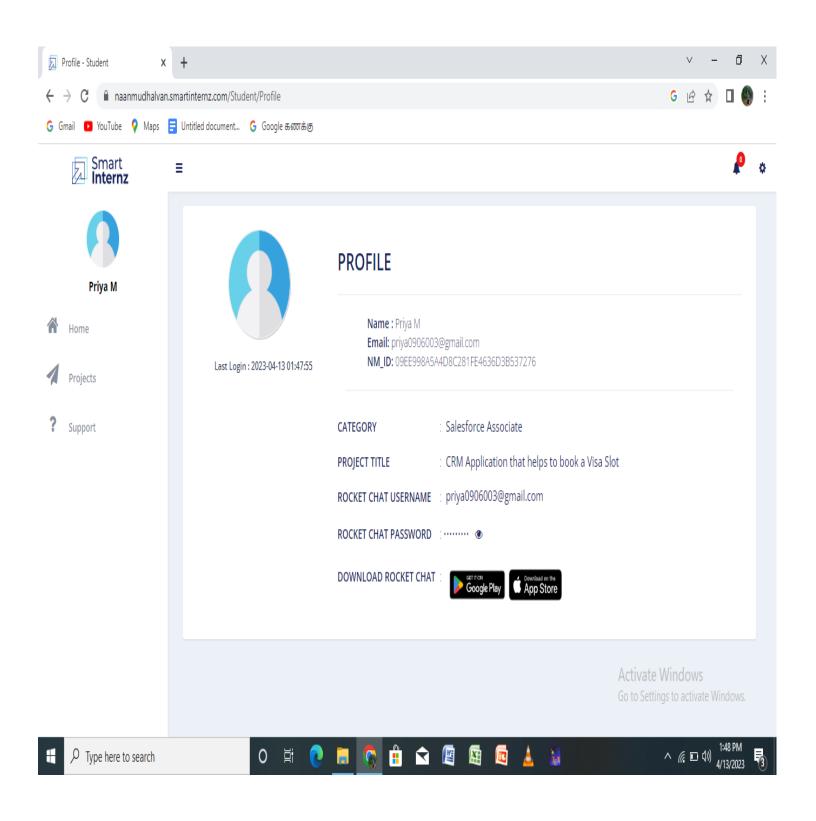
- 1. Go to developers.salesforce.com/
- 2. Click on sign up.
- 3. On the sign up form, enter the following details:
- 1. First name & Last name
- 2. Email 3. Role: Developer
- 4. Company: College Name
- 5. County: India
- 6. Postal Code: pin code
- 7. Username: should be a combination of your name and company This need not be an actual email id, you can give anything in the format:

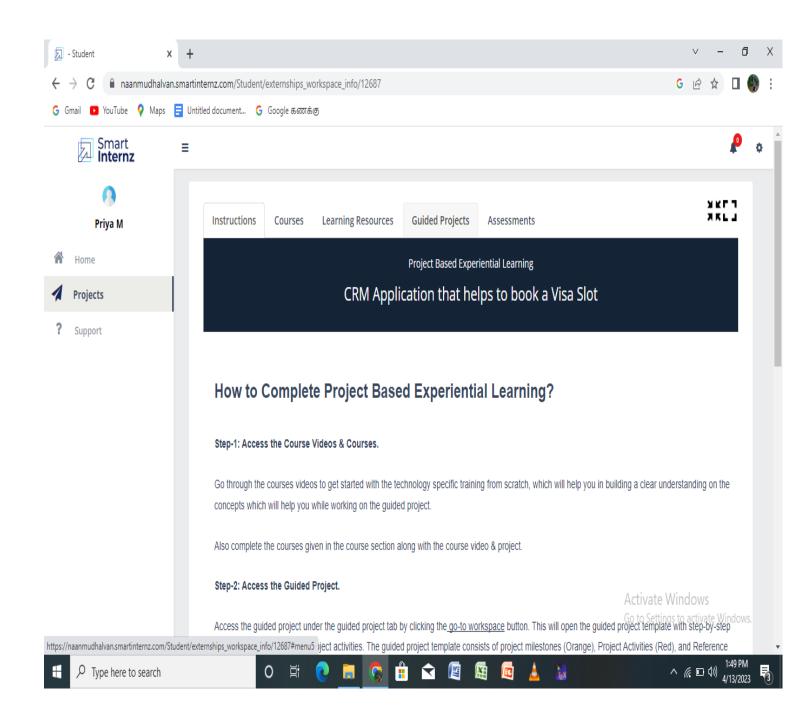
username@organization.com

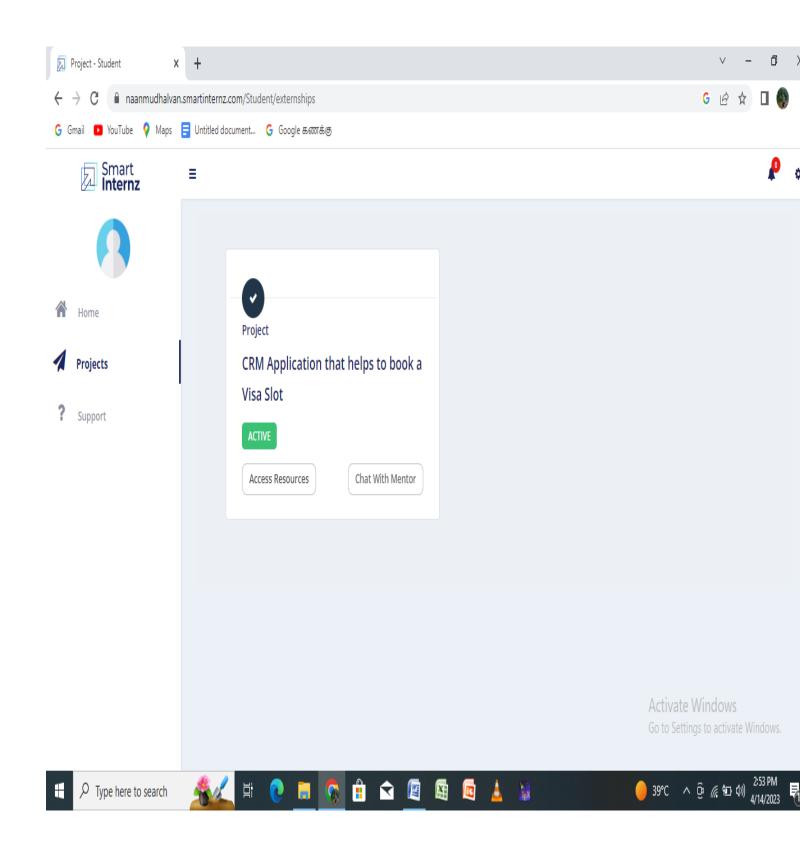
Creating sales force developer account.

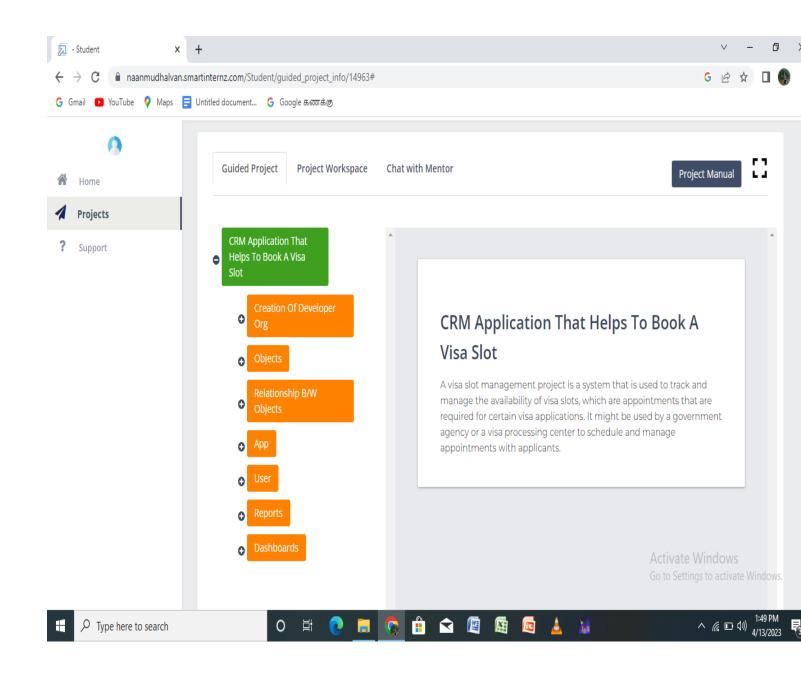


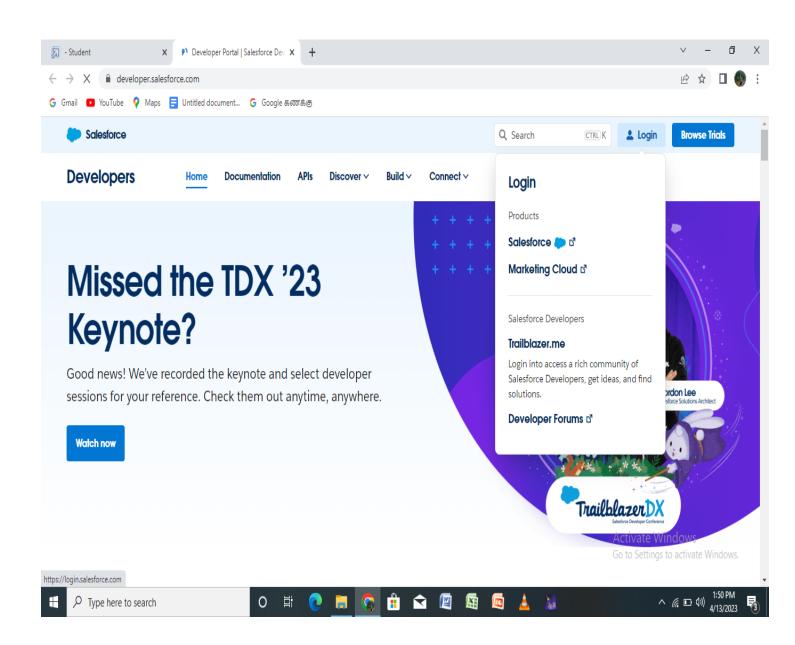
Creating sales forces developer account.

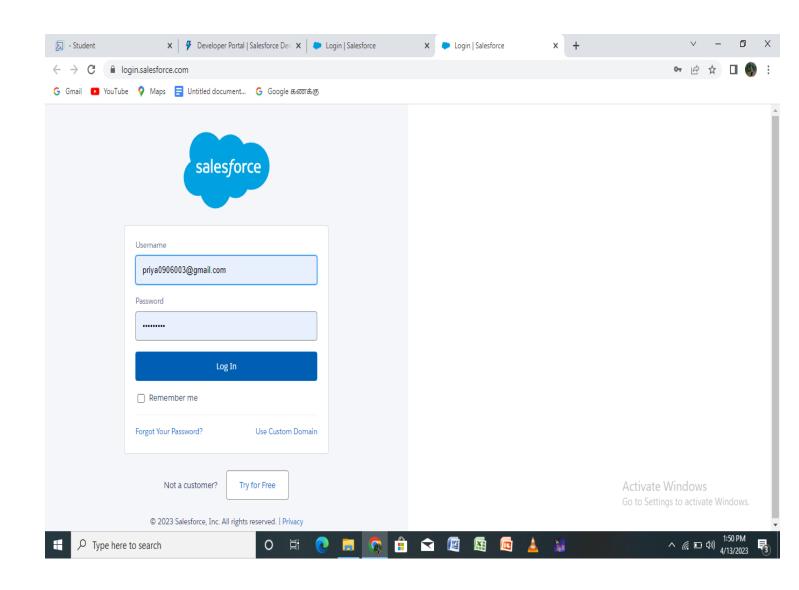












### **Milestone-2: Objects:**

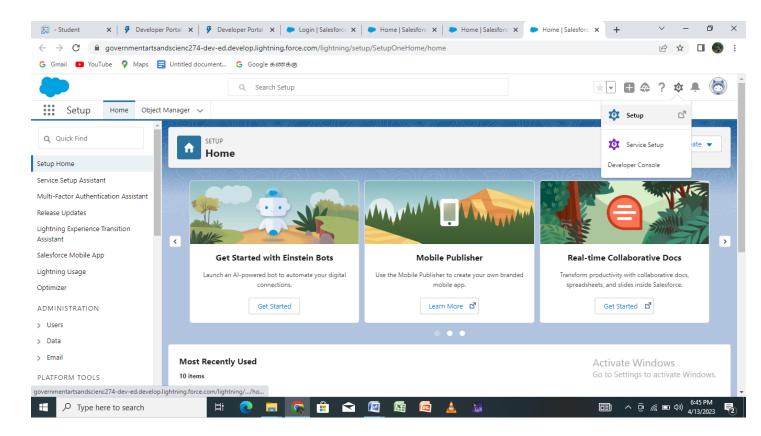
Objects are database tables that permit you to store data that is specific to an organization. Sales force objects are of two types:

- 1) Standard objects.
- 2) custom objects.

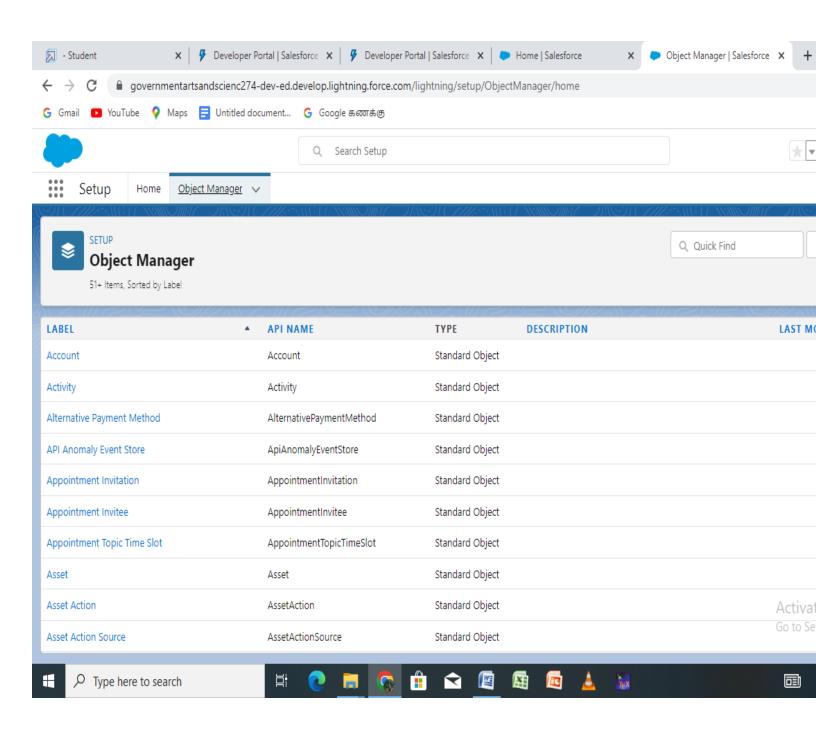
#### **ACTIVITY-1:**

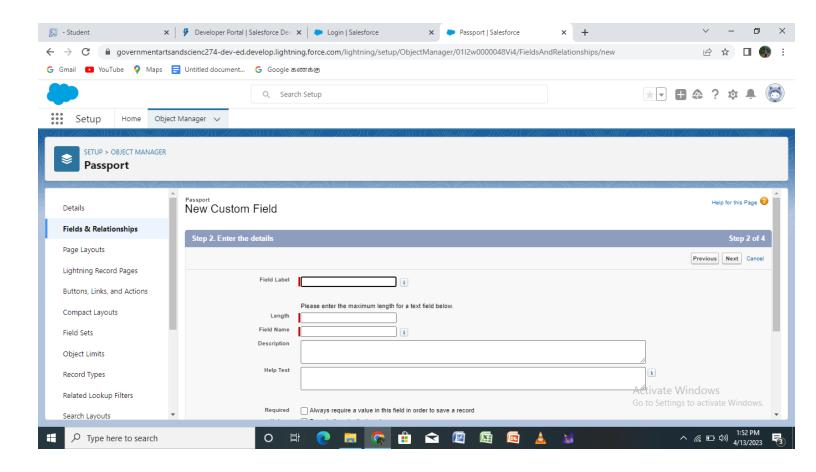
Creation of customer object: PASSPORT

1) Navigate to setup and select object manager.



2) At the top of the side there you can find create custom object.





# Activity-2:

Fields available on custom object: Passport

Field Name Data Type

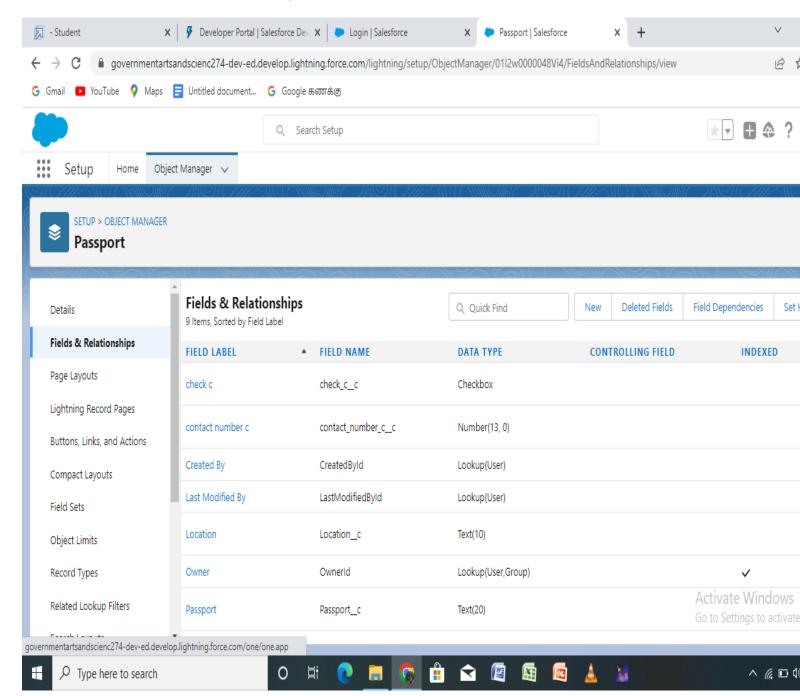
1) Contact Number Number

2) Full Name Text

3) Passport Number Text

4) Permanent Address Text

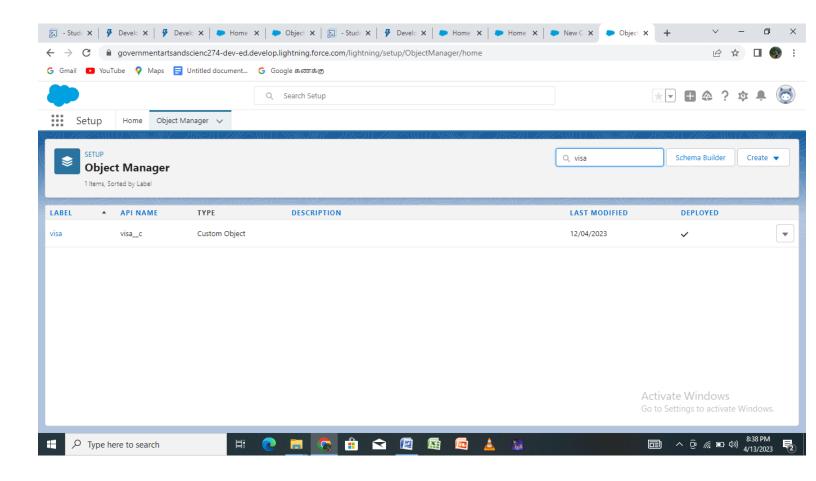
## Creation of fields on custom object: PASSPORT

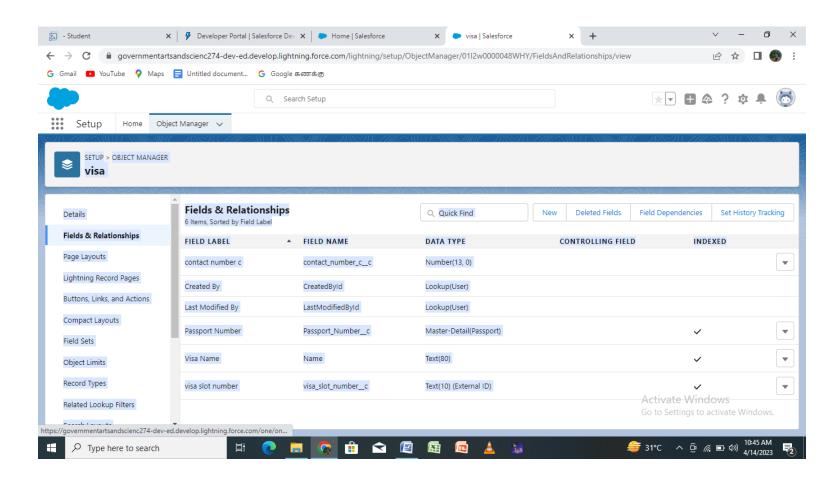


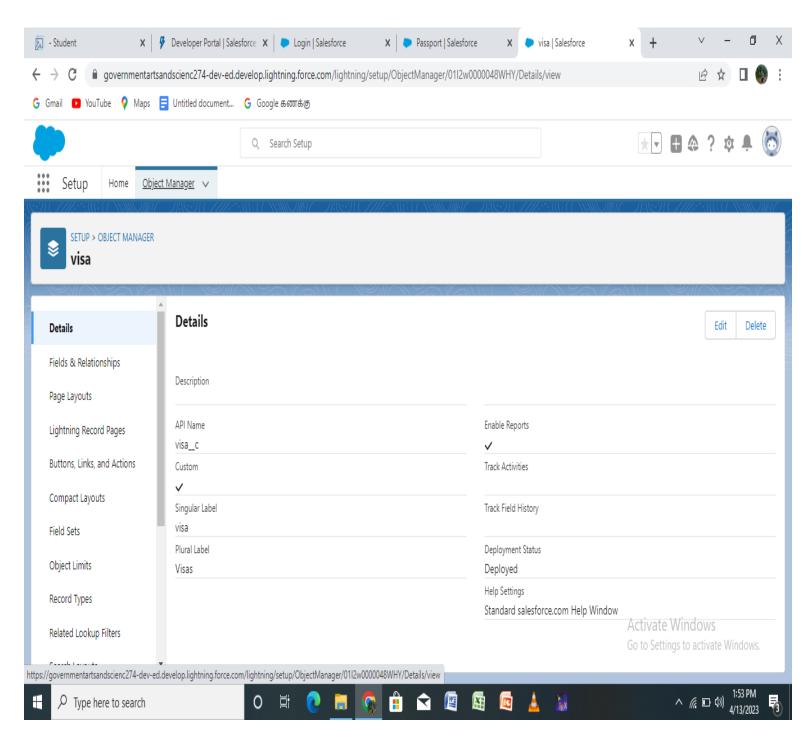
Create a passport details.

#### Milestone-3:

# Relationship between Object





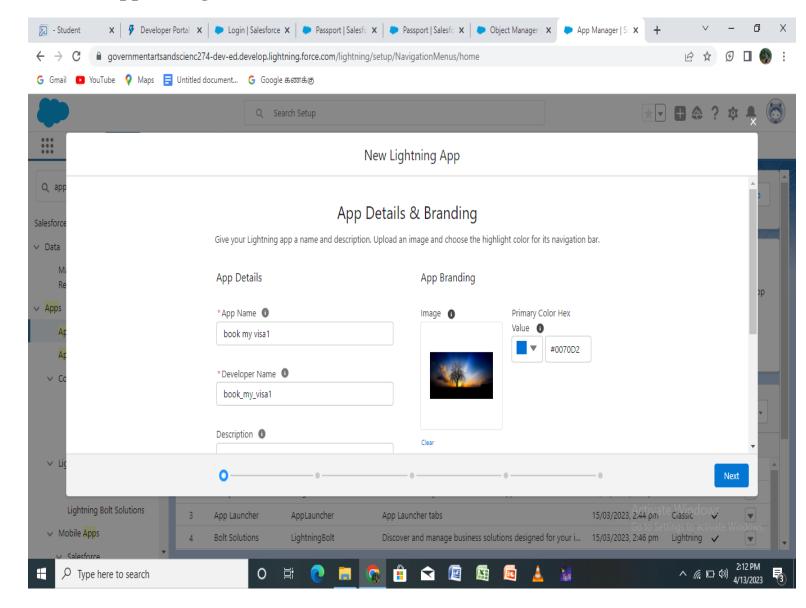


Creating a fields & Relationship in visa.

#### **MILESTONE: 4-APP**

## **Activity: Create of App**

# Create a app manager.

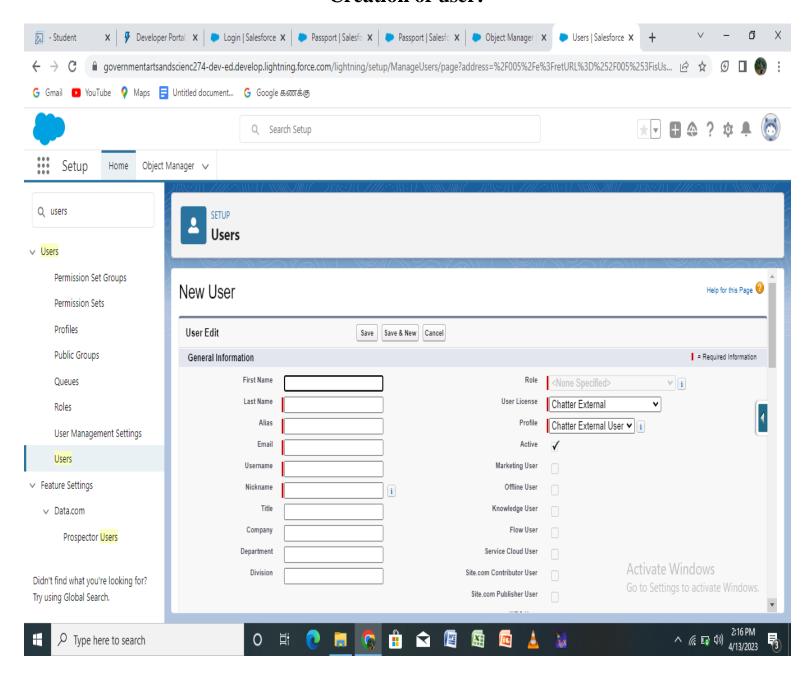


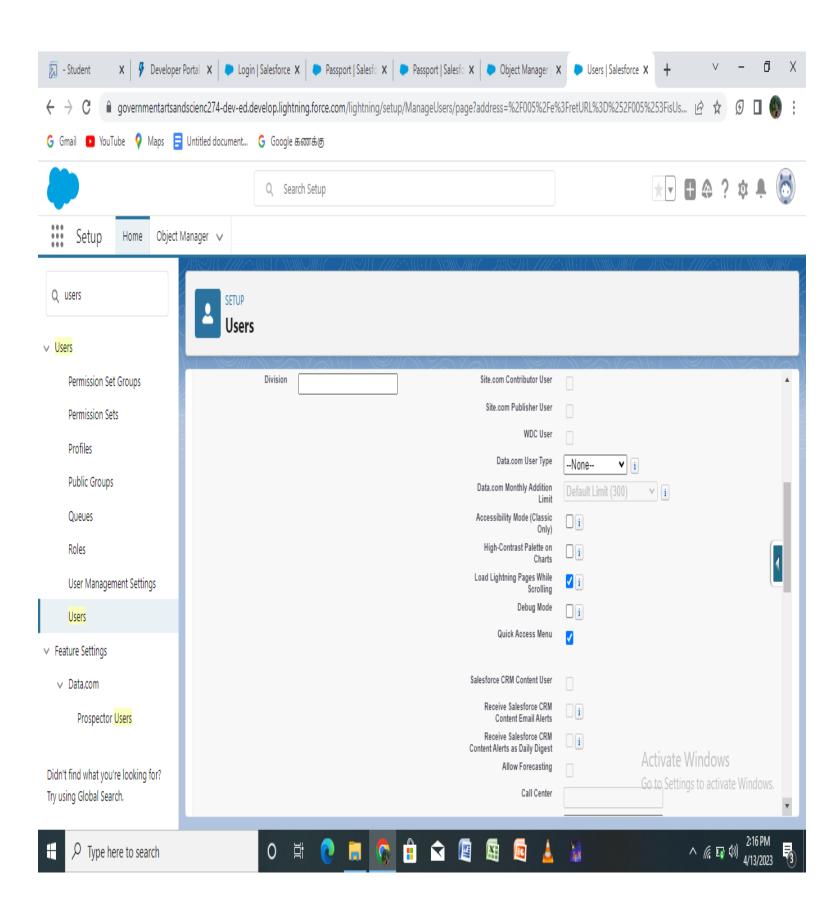
Creation of the App.

#### **MILESTONE: 5 USER**

## **Activity-1:**

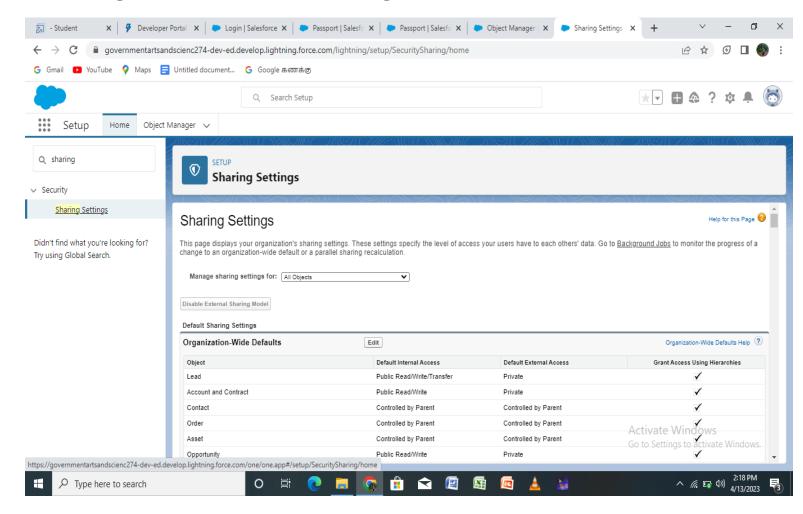
#### **Creation of user:**

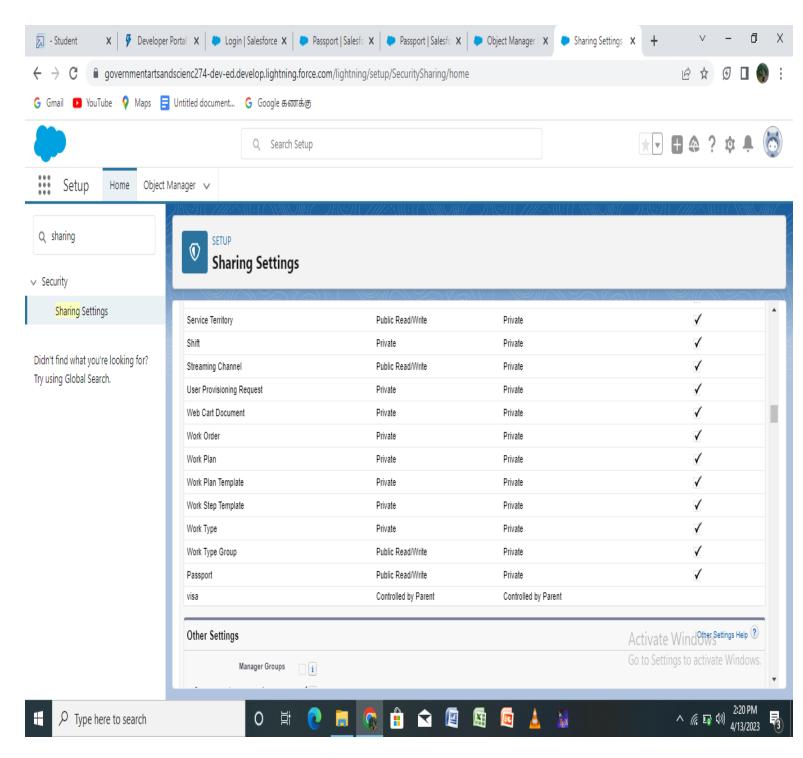




## **Activity: 2**

# OWD: Organization wide default settings.



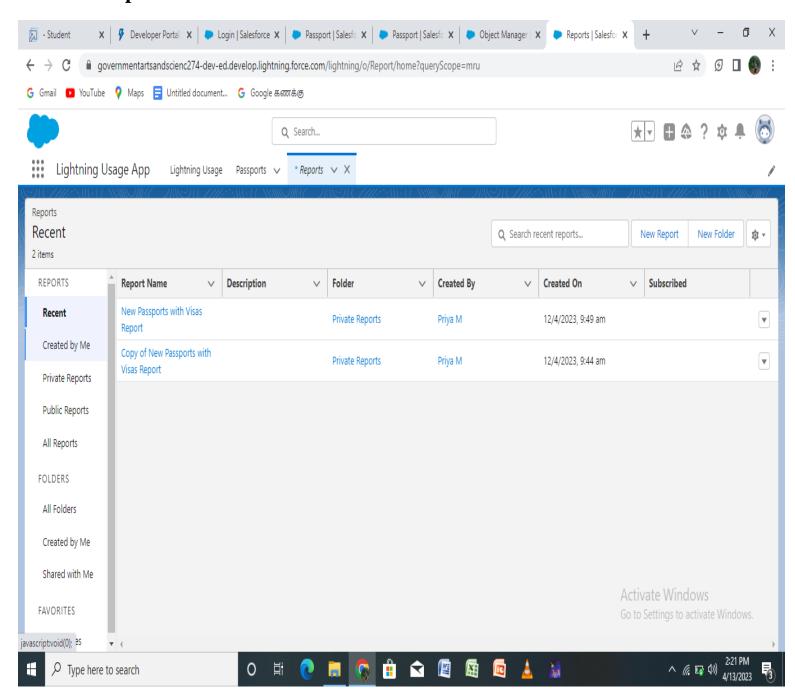


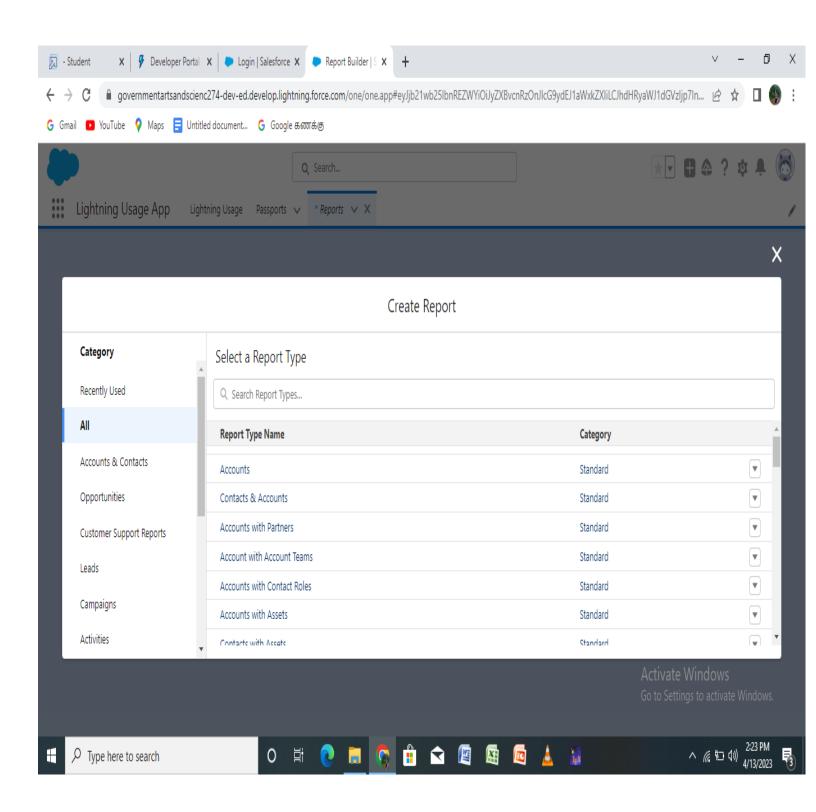
Creation of the Users.

#### **MILESTONE-6 REPORTS:**

## **Activity-1**

### **Create of report:**



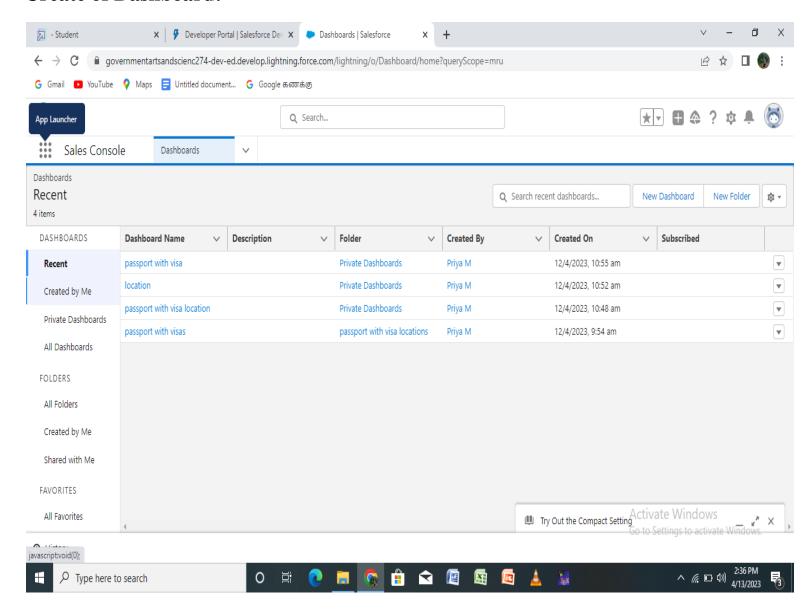


### Creation of the Reports.

#### **MILESTONE-7 Dashboards:**

### **Activity**

#### Create of Dashboard:



Creation of the Dashboard.

## 4. TRAILHEAD PROFILE PUBLIC URL:

TEAM LEAD —https://trailblazer.me/id/pmani206

TEAM MEMBER 1-https://trailblazer.me/id

TEAM MEMBER 2-https://trailblazer.me/id/ppratheeksha

TEAM MEMBER 3-https://trailblazer.me/id/rwari7

# 5. Advantages & Disadvantage:

## **Advantages:**

- > Processing is fast.
- > Saving time.
- ➤ No wandering.
- ➤ Not must paper work.
- > Easiest way.

### **Convenient and Hassle free:**

- One of the top reasons why people choose travel agents over self planning is definitely convenience.
- All you have to do is to give them a call or just drop them a text regarding all your preferences and you are good to go.

### **Time Saving:**

- For many of us time is money and this is where travel agents are our saviors.
- You don't have to spend hours researching best travel destinations.

### **Disadvantages:**

- ✓ Internet connection problem is there.
- ✓ Poor connection leads to trouble and anxiety.
- ✓ Poor communication.
- ✓ Lack of leadership.
- ✓ Burdensome data entry.
- ✓ Sometimes you need to provide the paper work documents time and again for the processing, if will make you annoying.
- ✓ You may not have a suitable service from your agencies.
- ✓ If you don't have proper communication to the agency, you may have hard time to get complete the process.

### 6. APPLICATION:

## VISA application fee online CGI Federal portal by creating an account:

- ➤ Head back to the Computer-generated imagery (CGI) Federal portal.
- ➤ Login to the portal with the details you use to log in to your account.
- ➤ If you have not already scheduled your appointment, select Schedule an appointment on the top left side.
- ➤ Provide the necessary details during the application. Be sure to check your details before continuing.

### **7. CONCLUSION:**

- > CRM are about upping sales, saving time and money, and giving customers a service that they remember for all the right reasons.
- ➤ Whatever your business is, whatever its size, you can rest assured an appropriate CRM solution exists. There's never been a better time to get into CRM land.

#### **8.FUTURE SCOPE:**

➤ One of the main reasons for the growth of CRM is accessibility. Business owners need real-time access to the latest customer data, and cloud-based CRM systems are becoming a one-stop solution for this need.

THANK YOU.....