## **AtliQ Hardwares**



## **FILTERS**

region All P&L sub\_zone All For Markets
FY 2021 All values in USD

Note: 21 vs 20 is not part of pivot table

|               |                  | Note. 21 vs 20 is not part of |                     |       |
|---------------|------------------|-------------------------------|---------------------|-------|
| Market        | <b>Net Sales</b> | COGS                          | <b>Gross Margin</b> | GM%   |
| Australia     | 21.0M            | 14.1M                         | 6.9M                | 32.9% |
| Austria       | 2.8M             | 2.0M                          | 0.9M                | 30.1% |
| Bangladesh    | 7.0M             | 4.5M                          | 2.4M                | 34.5% |
| Canada        | 35.1M            | 21.7M                         | 13.4M               | 38.2% |
| China         | 22.9M            | 13.5M                         | 9.4M                | 41.1% |
| France        | 25.9M            | 14.7M                         | 11.2M               | 43.2% |
| Germany       | 12.0M            | 8.9M                          | 3.1M                | 26.2% |
| India         | 161.3M           | 109.7M                        | 51.6M               | 32.0% |
| Indonesia     | 18.4M            | 11.3M                         | 7.1M                | 38.4% |
| Italy         | 11.7M            | 8.2M                          | 3.5M                | 30.1% |
| Japan         | 7.9M             | 4.2M                          | 3.7M                | 46.5% |
| Netherlands   | 8.0M             | 4.6M                          | 3.4M                | 42.0% |
| Newzealand    | 11.4M            | 5.9M                          | 5.5M                | 48.2% |
| Norway        | 13.7M            | 9.6M                          | 4.0M                | 29.5% |
| Pakistan      | 5.7M             | 3.6M                          | 2.0M                | 36.2% |
| Philiphines   | 31.9M            | 19.4M                         | 12.5M               | 39.1% |
| Poland        | 5.2M             | 3.0M                          | 2.2M                | 42.6% |
| Portugal      | 11.8M            | 6.8M                          | 5.0M                | 42.1% |
| South Korea   | 49.0M            | 31.4M                         | 17.6M               | 35.9% |
| Spain         | 12.6M            | 8.4M                          | 4.2M                | 33.1% |
| Sweden        | 1.8M             | 1.1M                          | 0.7M                | 40.2% |
| United Kingdo | 34.2M            | 18.7M                         | 15.4M               | 45.1% |
| USA           | 87.8M            | 55.3M                         | 32.5M               | 37.0% |