

# Amogh V Shetty

Bengaluru, Karnataka | 8277292460 | amoghshettyhubli@gmail.com | [LinkedIn](#)



## PROFESSIONAL SUMMARY

Salesforce CPQ Developer with 2.5 years of experience at Deloitte, specializing in delivering high-quality solutions across multiple projects. Proficient in Apex, Lightning Web Components (LWC), and Salesforce Flows, with a proven track record of leveraging these technologies to drive impactful business outcomes. 3x Salesforce certified, with hands-on expertise in advanced configuration tools such as Logik.io. Experienced in direct client engagement, requirements gathering, and end-to-end solution delivery. Recognized for strong problem-solving skills, adaptability, and commitment to delivering results in fast-paced environments.

## CERTIFICATIONS

- ▶ Salesforce Certified Platform Developer I
- ▶ Salesforce Certified CPQ Specialist
- ▶ Salesforce Certified JavaScript Developer I

## AWARDS

- ▶ Received Deloitte's prestigious Applause Award and Spot Award for outstanding contributions and impactful performance.
- ▶ Recognized as a Spotlight Practitioner for exemplary achievements as a fresher.

## SKILLS

- ▶ Salesforce Apex
- ▶ Lightning Web Component, JavaScript
- ▶ Triggers and Flows
- ▶ Git, GitHub
- ▶ Integration
- ▶ Security Model
- ▶ Salesforce CPQ
- ▶ Logik.io

## EXPERIENCE

### Deloitte, Analyst

January 2023- Present

#### Project: Metso

- ▶ Implemented Salesforce CPQ to manage complex pricing requirements and streamline quoting processes.
- ▶ Developed integrations between Salesforce and SAP to automate order processing and synchronize supply chain data for accurate product availability.
- ▶ Enhanced the partner portal, enabling partner users to utilize Salesforce CPQ and related functionalities for improved collaboration and sales efficiency.
- ▶ Utilized Logik.io for advanced product configurations, leveraging external connections to integrate data from multiple systems.
- ▶ Developed a JavaScript-based compiler to automate translation of SAP configuration rules to Logik.io format, enabling efficient migration of over 40,000 rules.
- ▶ Created a GitHub Action to allow users to instantly translate 1,000+ rules at a time with a single click, significantly reducing manual effort and accelerating the migration process.
- ▶ Employed SFDMU (Salesforce Data Migration Utility) for robust and accurate data migration activities.

#### Project: Sophos

- ▶ Resolved over 110 Jira tickets, consistently demonstrating exceptional productivity, attention to detail, and effective task prioritization to support project milestones.
- ▶ Utilized comprehensive expertise in Salesforce Digital Experience to optimize user journeys, enhance interface usability, and drive greater user engagement.
- ▶ Developed and implemented robust solutions using advanced knowledge of Salesforce APEX and Lightning Web Components (LWC), improving platform functionality and reliability.
- ▶ Specialized in Salesforce CPQ, focusing on pricing strategies, product configuration, contract amendments, and renewals to streamline sales processes and improve operational efficiency.
- ▶ Delivered high-quality outcomes during the critical hypercare phase by proactively addressing issues and ensuring seamless project delivery within tight deadlines.

## EDUCATION

Bachelor of Engineering: Computer Science, 06/2022  
KLE Technological University: Hubli