

# Amogh V Shetty

## Salesforce Developer

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## PROFESSIONAL SUMMARY

Salesforce Developer with 3 years of experience delivering enterprise-grade solutions across CPQ, Sales Cloud, and Experience Cloud. Expert in Apex, LWC, Flows, and Logik.io, with hands-on integration (REST, Platform Events). Proven track record at Deloitte, recognized with 4+ awards for innovation, leadership, and Go Live excellence. Adept in client-facing delivery, performance optimization, and building scalable architecture in Agile environments.

## SKILLS

- Salesforce Clouds: CPQ, Sales Cloud, Experience Cloud (Partner Portal)
- Salesforce Expertise: Apex (Synchronous & Asynchronous), Lightning Web Components, Visual Force, Flows, Triggers, Logik.io (Advanced Configuration Tool)
- APIs & Integration: Salesforce APIs (REST, SOAP), Platform Events (Salesforce-SAP Integration)
- Deployment and Automation: Git, GitHub, Change Sets, Copado (basic exposure)
- Data Migration: Data Loader, Salesforce Data Migration Utility (SFDMU), Workbench
- Security & Governance: Permission Sets, Profiles, Custom Permissions, Sharing Rules, Apex Managed Sharing

## WORK EXPERIENCE

### Deloitte, Analyst

January 2023- Present

*Project: Metso*

- Implemented Salesforce CPQ and Sales Cloud solutions, streamlining quoting and pricing processes for 500+ sales users.
- Utilized Logik.io for advanced product configuration, supporting 100,000+ complex product rules and integrating external data sources, which enabled the configuration of 150+ products.
- Developed a JavaScript-based compiler to automate the translation of SAP configuration rules into Logik.io format, enabling efficient and accurate migration of 100,000+ rules and significantly reducing manual effort and error rates.
- Built and maintained integrations between Salesforce and SAP using Platform Events, automating order processing and real-time data synchronization.
- Built 10+ Lightning Web Components (LWC) and 15+ Apex classes, achieving 95%+ code coverage and ensuring high-quality, maintainable code.
- Applied Apex triggers following Kevin O'Hara's trigger framework, supporting scalable logic for 5+ business processes and ensuring maintainability across multiple releases.
- Collaborated with 3+ scrum teams in an Agile environment, participating in 20+ sprint cycles and consistently meeting sprint goals with minimal defects.
- Engaged directly with clients to provide technical guidance and deliver tailored solutions.

*Project: Sophos*

- Resolved 110+ Jira tickets, supporting Agile project delivery and continuous improvement.
- Delivered robust solutions using Apex, LWC, and test classes, improving platform reliability.
- Specialize in Salesforce CPQ, optimizing pricing and contract management for 400+ product SKUs.
- Designed and launched a Lightning Web Runtime site for partner portal using Salesforce Experience Cloud, enhancing partner engagement and streamlining access to sales and support resources.
- Automated contract renewals for 1,500+ contracts per quarter by scheduling Batch Apex jobs for contract management.
- Delivered high-quality outcomes during hyper care, proactively addressing 95% of critical issues within SLA and collaborating across 4+ cross-functional teams.

## **CERTIFICATIONS**

- Salesforce Certified Platform Developer I
- Salesforce Certified CPQ Specialist
- Salesforce Certified JavaScript Developer I

## **AWARDS**

- Deloitte Applause Award: For high-impact contribution on Salesforce CPQ Implementation.
- Deloitte Spot Award: For proactive learning and timely delivery with minimal defects.
- Spotlight Practitioner: Top fresher recognition across Deloitte.
- Outstanding Performance Award: For Innovation and leadership during Metso Go Live.

## **EDUCATION**

Bachelor of Engineering: Computer Science, 06/2022

KLE Technological University: Hubli