

Amogh V Shetty

Salesforce Developer

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PROFESSIONAL SUMMARY

Salesforce Developer with 3 years of experience delivering enterprise-grade solutions across **CPQ, Sales Cloud, and Experience Cloud**. Expert in **Apex, LWC, Flows**, and Logik.io, with hands-on integration (REST, Platform Events). Proven track record at **Deloitte**, recognized with **4+ awards** for innovation, leadership, and Go Live excellence. Adept in client-facing delivery, performance optimization, and building scalable architecture in Agile environments.

CERTIFICATIONS & AWARDS

- Salesforce Certified Platform Developer I
- Salesforce Certified CPQ Specialist
- Salesforce Certified JavaScript Developer I
- Deloitte Applause Award: For high-impact contribution on Salesforce CPQ Implementation.
- Deloitte Spot Award: For proactive learning and timely delivery with minimal defects.
- Spotlight Practitioner: Top fresher recognition across Deloitte.
- Outstanding Performance Award: For Innovation and leadership during Metso Go Live.

SKILLS

- Salesforce Clouds:** CPQ, Sales Cloud, Experience Cloud (Partner Portal)
- Salesforce Expertise:** Apex (Synchronous & Asynchronous), Lightning Web Components, Visual Force, Flows, Triggers, Logik.io (Advanced Configuration Tool)
- APIs & Integration:** Salesforce APIs (REST, SOAP), Platform Events (Salesforce-SAP Integration)
- Deployment and Automation:** Git, GitHub, Change Sets, Copado (basic exposure)
- Data Migration:** Data Loader, Salesforce Data Migration Utility (SFDMU), Workbench
- Security & Governance:** Permission Sets, Profiles, Custom Permissions, Sharing Rules, Apex Managed Sharing

WORK EXPERIENCE

Deloitte, Analyst

January 2023- Present

Project: Metso

- Implemented **Salesforce CPQ** and Sales Cloud solutions, streamlining quoting and pricing processes for **500+ sales users**.
- Utilized **Logik.io** for advanced product configuration, supporting **100,000+** complex product rules and integrating external data sources, which enabled the configuration of 150+ products.
- Developed a JavaScript-based compiler to automate the translation of SAP configuration rules into Logik.io format, enabling efficient and accurate migration of **100,000+** rules and significantly reducing manual effort and error rates.
- Built and maintained integrations between Salesforce and SAP using **Platform Events**, automating order processing and real-time data synchronization.
- Developed 10+ **Lightning Web Components** (LWC) and 15+ **Apex** classes, achieving **95%+ code coverage** and ensuring high-quality, maintainable code.
- Implemented Apex triggers following **Kevin O'Hara's trigger framework**, supporting scalable logic for 5+ business processes and ensuring maintainability across multiple releases.
- Collaborated with **3+ scrum teams** in an Agile environment, participating in **20+ sprint cycles** and consistently meeting sprint goals with minimal defects.
- Engaged directly with clients to provide technical guidance and deliver tailored solutions.

Project: Sophos

- Resolved **110+ Jira tickets**, supporting Agile project delivery and continuous improvement.
- Developed robust solutions using Apex, LWC, and test classes, improving platform reliability.
- Specialize in **Salesforce CPQ**, optimizing pricing and contract management for **400+ product SKUs**.
- Designed and developed a **Lightning Web Runtime** site for partner portal using **Salesforce Experience Cloud**, enhancing partner engagement and streamlining access to sales and support resources.
- Developed and scheduled **Batch Apex** jobs for contract management, automating renewals for **1500+ contracts per quarter**.
- Delivered high-quality outcomes during hyper care, proactively addressing 95% of critical issues within SLA and collaborating across 4+ cross-functional teams.

EDUCATION

Bachelor of Engineering: Computer Science, 06/2022
KLE Technological University: Hubli