

Amogh V Shetty

Salesforce Developer

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PROFESSIONAL SUMMARY

Salesforce Developer with 3 years of experience delivering enterprise-grade solutions across CPQ, Sales Cloud, and Experience Cloud. Skilled in Apex, LWC, Flows, Visualforce, Aura, Logik.io and Salesforce integration (REST, Platform Events) with exposure to Order Management. Proven track record at Deloitte, recognized with 4+ awards for innovation, leadership, and Go Live excellence. Adept in client-facing delivery, performance optimization, and building scalable architecture in Agile environments.

SKILLS

- Salesforce Clouds: CPQ, Sales Cloud, Experience Cloud (Partner Portal)
- Salesforce Expertise: Apex (Synchronous & Asynchronous), Lightning Web Components, Aura, Visualforce, Flows, Triggers, Logik.io (Advanced Configuration Tool)
- APIs & Integration: Salesforce APIs (REST, SOAP), Platform Events (Salesforce-SAP Integration)
- Deployment and Automation: Git, GitHub, Change Sets, Copado (basic exposure)
- Data Migration: Data Loader, Salesforce Data Migration Utility (SFDMU), Workbench
- Security & Governance: Permission Sets, Profiles, Custom Permissions, Sharing Rules, Apex Managed Sharing

WORK EXPERIENCE

Deloitte, Analyst

January 2023- Present

Project: Metso

- Implemented Salesforce CPQ and Sales Cloud solutions, streamlining quoting and pricing processes for 500+ sales users.
- Utilized Logik.io for advanced product configuration, supporting 100,000+ complex product rules and integrating external data sources, which enabled the configuration of 150+ products.
- Developed a JavaScript-based compiler to automate the translation of SAP configuration rules into Logik.io format, enabling efficient and accurate migration of 100,000+ rules and significantly reducing manual effort and error rates.
- Built and maintained integrations between Salesforce and SAP using Platform Events, automating order processing and real-time data synchronization.
- Built 10+ Lightning Web Components (LWC) and 15+ Apex classes, achieving 95%+ code coverage and ensuring high-quality, maintainable code.
- Applied Apex triggers following Kevin O'Hara's trigger framework, supporting scalable logic for 5+ business processes and ensuring maintainability across multiple releases.
- Collaborated with 3+ scrum teams in an Agile environment, participating in 20+ sprint cycles and consistently meeting sprint goals with minimal defects.
- Engaged directly with clients to provide technical guidance and deliver tailored solutions.

Project: Sophos

- Resolved 110+ Jira tickets, supporting Agile project delivery and continuous improvement.
- Delivered robust solutions using Apex, LWC, and test classes, improving platform reliability.
- Specialize in Salesforce CPQ, optimizing pricing and contract management for 400+ product SKUs.
- Designed and launched a Lightning Web Runtime site for partner portal using Salesforce Experience Cloud, enhancing partner engagement and streamlining access to sales and support resources.
- Automated contract renewals for 1,500+ contracts per quarter by scheduling Batch Apex jobs for contract management.
- Delivered high-quality outcomes during hyper care, proactively addressing 95% of critical issues within SLA and collaborating across 4+ cross-functional teams.

CERTIFICATIONS

- Salesforce Certified Platform Developer I
- Salesforce Certified CPQ Specialist
- Salesforce Certified JavaScript Developer I

AWARDS

- Deloitte Applause Award: For high-impact contribution on Salesforce CPQ Implementation.
- Deloitte Spot Award: For proactive learning and timely delivery with minimal defects.
- Spotlight Practitioner: Top fresher recognition across Deloitte.
- Outstanding Performance Award: For Innovation and leadership during Metso Go Live.

EDUCATION

Bachelor of Engineering: Computer Science, 06/2022

KLE Technological University: Hubli