



David Leon Rosenthal &lt;rosenthal.dleon@gmail.com&gt;

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## Workstations

38 messages

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**Amol Sarva** <a@sarva.co>

Tue, Jul 23, 2013 at 11:29 AM

To: Alex Harrington &lt;alex@meetmoi.com&gt;, David Leon Rosenthal &lt;david@knotable.com&gt;

Alex

We have to be sure your setup fits in the space we have. So you get 3 "workstations" with 4 people at each. We need to measure how this lays out.

Knotable is hanging onto the northeast quarter of the workspace -- thats where we can put you. Not elsewhere. Nomi is the rest. Entry/informal meeting space and the conf rooms are excluded from this.

I want everyone to be clear.

Amol Sarva Ph.D. // @amol // [a.sarva.co](http://a.sarva.co) // 530-727-8277

---

**Amol Sarva** <a@sarva.co>

Tue, Jul 23, 2013 at 11:33 AM

To: Marc Ferrentino &lt;marc@getnomi.com&gt;, David Leon Rosenthal &lt;david@knotable.com&gt;

Marc

Just making sure we are clear. David and Alex may be drifting a little off the details and could create confusion. Im in charge so I will make sure they either fit well or else I am showing them some space downstairs where they can put 4-5 people.

The quarter of the floor we kept for Knotable is what we are subletting to them for a couple months while we hire.

David will mark out the quarter boundary. Will exclude the entry and conf room zone.

Norman is pushing the conf rooms. You didnt see them on 5 because they are making custom plexiglass doors downstairs.

Amol

Amol Sarva Ph.D. // @amol // [a.sarva.co](http://a.sarva.co) // 530-727-8277

Begin forwarded message:

**From:** Amol Sarva <a@sarva.co>**Date:** July 23, 2013, 6:29:28 PM GMT+03:00**To:** Alex Harrington <alex@meetmoi.com>, David Leon Rosenthal <david@knotable.com>**Subject:** Workstations

[Quoted text hidden]

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**Marc Ferrentino** <marc@getnomi.com>

Tue, Jul 23, 2013 at 12:21 PM

To: Amol Sarva &lt;a@sarva.co&gt;

Cc: David Leon Rosenthal &lt;david@knotable.com&gt;

Amol,

Thanks for the email. I hope Norman can hit his date for the conference space. There was some discrepancy on which part of the office and how much of it they would be getting as part of the agreement.

As far as the space we are occupying vs meetmoi we are going to take the entire back wall long the windows and will wrap around to the kitchen. That should represent 3/4 of the space. The meetmoi guys got the impression they are getting the back corner which does not make sense to break up our space.

Good luck trying to make everyone happy:)

Marc

[Quoted text hidden]

—

Marc Ferrentino

Founder & CEO

Nomi <<http://www.getnomi.com>>

917-279-9352 mobile

Nomi is Hiring! <<http://www.getnomi.com/jobs.html>>

---

**Alex Harrington** <[alex@meetmoi.com](mailto:alex@meetmoi.com)>

Tue, Jul 23, 2013 at 12:26 PM

To: Amol Sarva <[a@sarva.co](mailto:a@sarva.co)>

Cc: David Leon Rosenthal <[david@knotable.com](mailto:david@knotable.com)>

Hi Amol:

Thanks for clearing up the question about the available quadrant of the office. You should sort that out with Nomi, as they were the source of the confusion.

I'm not sure what you mean by "workstation". We have specific desks in mind (the furniture we have). I can't put four people at those desks. When we went to the office this morning I was confident that all of our desks could fit in less than of the available 25% of office space, not counting the vestibule area and kitchen. I believe this more that meets the space constraints as they we described to me. But maybe you have constraints I am not aware of.

We can be flexible about the amount of space we take up, but I need discretion to use the floor space I am granted to maximize the productivity of my team. So I think it would be more practical to shift the conversation to what physical floor space you can grant me for my 12 people. Does that work? I'm happy to visit with David again this afternoon, as this is best handled in person with measuring tape in hand.

Thanks,  
Alex

---

Alexander J.C. Harrington | CEO

MeetMoi

520 Broadway, 10th Floor, New York, NY 10012

w: [646.395.1275](tel:646.395.1275) | f: [646-619-4832](tel:646-619-4832) | c: [917.519.5009](tel:917.519.5009)

[alex@meetmoi.com](mailto:alex@meetmoi.com)

@ALXHarrington

**Check out MeetMoi in the New York Times:** <http://nyti.ms/NOqNba>

[Quoted text hidden]

**Amol Sarva** <a@sarva.co>  
To: Marc Ferrentino <marc@getnomi.com>  
Cc: David Leon Rosenthal <david@knotable.com>

Tue, Jul 23, 2013 at 12:33 PM

Ah. Yes a small mixup there - remember our drawing attached to the sublease? That back corner is Knotable. You guys get the front running across and the Northwest corner. That's what I'm sticking with. I know your guys set up in my space the first day - that's why I emailed you to say "we will tinker with that later"

Amol Sarva, Ph.D. // @amol // 530-727-8277 // a.sarva.co  
[Quoted text hidden]

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**Amol Sarva** <a@sarva.co>  
To: Marc Ferrentino <marc@getnomi.com>  
Cc: David Leon Rosenthal <david@knotable.com>

Tue, Jul 23, 2013 at 12:34 PM

Meetmoi - they will deal with me. It's my space we are talking about.

Amol Sarva, Ph.D. // @amol // 530-727-8277 // a.sarva.co

On Jul 23, 2013, at 12:21 PM, Marc Ferrentino <marc@getnomi.com> wrote:

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**Amol Sarva** <a@sarva.co>  
To: Alex Harrington <alex@meetmoi.com>  
Cc: David Leon Rosenthal <david@knotable.com>

Tue, Jul 23, 2013 at 12:40 PM

Hey Alex

More people = more use of shared resources so there is a cap on the heads. Every sublease ever starts out with X and ends up with "oh yeah we have a few interns and its 1.5x". I don't have space for 15. Only 10 so you need to keep a lid on the overage. I think 12 would be OK if we lay it out wisely.

Draw a layout if you want and send me. David can't OK anything. Just convey to me what you are thinking.

We can send you dimensions and you can measure your drawing.

You are right though, I don't want to dictate the desks to every inch. But if you want to sublet the space you will need to stay clear of Nomi and suit Knotable (we are a measly 2.5 people)

Did you give him a check already?

Amol Sarva, Ph.D. // @amol // 530-727-8277 // a.sarva.co  
[Quoted text hidden]

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**Amol Sarva** <a@sarva.co>  
To: Alex Harrington <alex@meetmoi.com>, David Leon Rosenthal <david@knotable.com>

Tue, Jul 23, 2013 at 12:47 PM

One more thing - yes Marc got it mixed up about who gets what space. You are deals with me remember. My lease. He just has a short term sublet like you (albeit for a bigger chunk).

Amol Sarva, Ph.D. // @amol // 530-727-8277 // a.sarva.co

On Jul 23, 2013, at 12:26 PM, Alex Harrington <alex@meetmoi.com> wrote:

[Quoted text hidden]

Tue, Jul 23, 2013 at 1:05 PM

**Alex Harrington** <alex@meetmoi.com>  
To: Amol Sarva <a@sarva.co>  
Cc: David Leon Rosenthal <david@knotable.com>

Hi Amol:

Understood about avoiding an overcrowded office. I'm happy to send a drawn out proposal of a desk layout. David, do have a digital copy of the floorplan? I have not written the check yet, but will happily do so when we've agreed on the seating plan.

Let me give you some comfort on the headcount: The twelve people includes me and Andrew; Andrew is only in the office about 50% of the time, and I'm OOO nearly that much as well. The 12 also already includes an intern, who is expected to leave around Labor Day -- we have no plans to hire another intern. We are swapping out one product manager for another. There will be about 3 days of overlap. During those three days we will be 13 strictly speaking. We may hire a marketing person, but not before the intern leaves - so net zero changes to heads. Basically I expect us to stay at a constant 12, though often with only 10 or 11 people in the office at any time. We also have a number of staffers with 1-2 week vacations in August/September that will also lighten the burden. I said 14 not because I expected to happen, but to set a worst case expectation.

Best,  
Alex

---

Alexander J.C. Harrington | CEO  
MeetMoi  
520 Broadway, 10th Floor, New York, NY 10012  
w: 646.395.1275 | f: 646-619-4832 | c: 917.519.5009  
alex@meetmoi.com  
@ALXHarrington

**Check out MeetMoi in the New York Times:** <http://nyti.ms/NOqNba>

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**Alex Harrington** <alex@meetmoi.com>  
To: Amol Sarva <a@sarva.co>  
Cc: David Leon Rosenthal <david@knotable.com>

Tue, Jul 23, 2013 at 1:07 PM

Yes, I totally get that. It was for that reason that I took myself out of the conversation when the portion of the office was in question. It's not my place to be negotiating that with Nomi.

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Alexander J.C. Harrington | CEO  
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@ALXHarrington

**Check out MeetMoi in the New York Times:** <http://nyti.ms/NOqNba>

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**Amol Sarva** <a@sarva.co>  
To: Alex Harrington <alex@meetmoi.com>  
Cc: David Leon Rosenthal <david@knotable.com>

Tue, Jul 23, 2013 at 1:18 PM

Cool. Sorry for aaaaall the rules up front. You will be very comfortable.

Amol Sarva Ph.D. // @amol // a.sarva.co // 530-727-8277

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---

**Amol Sarva** <a@sarva.co>

Tue, Jul 23, 2013 at 1:16 PM

To: Alex Harrington <alex@meetmoi.com>

Cc: David Leon Rosenthal <david@knotable.com>

Thats good. Steer clear of Marc. He is super busy and gets confused a lot. I will handle.

Amol Sarva Ph.D. // @amol // a.sarva.co // 530-727-8277

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**Alex Harrington** <alex@meetmoi.com>

Tue, Jul 23, 2013 at 1:38 PM

To: Amol Sarva <a@sarva.co>

Cc: David Leon Rosenthal <david@knotable.com>

One question about dividing up the space into quadrants. Corey from Nomi pointed out that a kitchen is going in, and will take up some of the available space in the territory that is ostensibly Nomi's. So he was arguing that we shouldn't just divide the workspace rectangle into four equal quadrants -- some allowance should be made for the kitchen. If so, could you indicate that on the plan you send me? In other words, can you mark the Notable-reserved space? If we aren't making an allowance for the kitchen, no worries -- i'll just divide the floor plan geometrically.

---

Alexander J.C. Harrington | CEO

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@ALXHarrington

**Check out MeetMoi in the New York Times:** <http://nyti.ms/NOqNba>

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---

**Amol Sarva** <a@sarva.co>

Tue, Jul 23, 2013 at 1:49 PM

To: Alex Harrington <alex@meetmoi.com>

Cc: David Leon Rosenthal <david@knotable.com>

Yeah I will include that. Lots of chefs

Amol Sarva Ph.D. // @amol // a.sarva.co // 530-727-8277

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**Amol Sarva** <a@sarva.co>

Tue, Jul 23, 2013 at 1:49 PM

To: Alex Harrington <alex@meetmoi.com>

Cc: David Leon Rosenthal <david@knotable.com>

Floor plan coming soon ...

Amol Sarva Ph.D. // @amol // a.sarva.co // 530-727-8277

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**Alex Harrington** <alex@meetmoi.com>

Tue, Jul 23, 2013 at 2:02 PM

To: Amol Sarva <a@sarva.co>

Cc: David Leon Rosenthal <david@knotable.com>

Ok thanks

---

Alexander J.C. Harrington | CEO

MeetMoi

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@ALXHarrington

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**Marc Ferrentino** <marc@getnomi.com>

Tue, Jul 23, 2013 at 4:54 PM

To: Amol Sarva <a@sarva.co>

Cc: David Leon Rosenthal <david@knotable.com>

Looks like there is a drawing in the lease. Nice job with the fast one before I knew what I was agreeing to. Snaging all the windows kinda sucks. Since we are going to stick to the details of the agreement I hope the office is completed by aug 1st. Including kitchen, conf and lighting or we may have to make some changes.

[Quoted text hidden]

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**Alex Harrington** <alex@meetmoi.com>

Tue, Jul 23, 2013 at 5:48 PM

To: Amol Sarva <a@sarva.co>

Cc: David Rosenthal <david@knotable.com>

Our workstation proposal ;)

[Quoted text hidden]



**IMG\_20130723\_174753.jpg**  
398K

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**David Leon Rosenthal** <rosenthal.dleon@gmail.com>

Tue, Jul 23, 2013 at 6:16 PM

To: Alex Harrington <alex@meetmoi.com>

Cc: Amol Sarva <a@sarva.co>

Hi Alex,  
Here's the layout.  
-David

[Quoted text hidden]



image.jpg  
123K

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**David Leon Rosenthal** <rosenthal.dleon@gmail.com>  
To: Alex Harrington <alex@meetmoi.com>

Tue, Jul 23, 2013 at 6:18 PM

Feel free to draw in your desks.

[Quoted text hidden]

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**Amol Sarva** <a@sarva.co>  
To: David Leon Rosenthal <rosenthal.dleon@gmail.com>  
Cc: Alex Harrington <alex@meetmoi.com>

Tue, Jul 23, 2013 at 6:20 PM

Entry is going to be a bunch of chairs/hangouty are and Knotable (me/Dave/lee) will be in the extreme corner of the space that's it. That final little plot for Knotable will get jostled a bit as is reasonable but that my up front plan.

Amol Sarva, Ph.D. // @amol // 530-727-8277 // a.sarva.co

[Quoted text hidden]

<image.jpg>

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**Alex Harrington** <alex@meetmoi.com>  
To: David Leon Rosenthal <rosenthal.dleon@gmail.com>  
Cc: Amol Sarva <a@sarva.co>

Wed, Jul 24, 2013 at 11:18 AM

Hi Guys: So we checked this morning and the plan we sent lines up with the floor plan sent last night with a minor (1.5 foot) exception. The portion of the space that we are dividing up (the squarish rectangle that excludes the elevator vestibule and the conference rooms) measures 45' long (N-S) by 48' wide (E-W). The North-South dimension is shown in the diagram as 45' on the Nomi (West) side, but on the East side it is shown at 21' x 2, or 42'. The discrepancy for the Notable/MeetMoi quadrant is only a foot and a half (half of 45' is 22.5'), but I wanted to be precise about it since it amounts to about 5% of our space. Which is correct, 22.5' or 21' for the N-S dimension of the Northeast quadrant?

If you guys are good with the desk arrangement, we can bring the furniture and chairs starting tomorrow.

Also, David, are you around this afternoon for me to drop off the checks?

Thanks,  
Alex

---

Alexander J.C. Harrington | CEO  
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alex@meetmoi.com  
@ALXHarrington

Check out MeetMoi in the New York Times: <http://nyti.ms/NOqNba>

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**David Leon Rosenthal** <rosenthal.dleon@gmail.com>  
To: Alex Harrington <alex@meetmoi.com>  
Cc: Amol Sarva <a@sarva.co>

Wed, Jul 24, 2013 at 11:44 AM

Hi Alex,  
I am around. Stop by any time.  
-David  
[Quoted text hidden]

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**Amol Sarva** <a@sarva.co>  
To: David Leon Rosenthal <rosenthal.dleon@gmail.com>  
Cc: Alex Harrington <alex@meetmoi.com>

Wed, Jul 24, 2013 at 3:09 PM

Cool. You can double check the dimensions i guess.

Amol Sarva Ph.D. // @amol // [a.sarva.co](http://a.sarva.co) // 530-727-8277  
[Quoted text hidden]

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**Alex Harrington** <alex@meetmoi.com>  
To: Amol Sarva <a@sarva.co>  
Cc: David Leon Rosenthal <rosenthal.dleon@gmail.com>, Andrew Weinreich <andrew@meetmoi.com>

Wed, Jul 24, 2013 at 3:16 PM

My lawyer (who look suspiciously like Andrew Weinreich) drafted up the attached one pager sublease. Amol, can you sign off on this and I'll pop uptown with the checks? I'll have 3x \$7200.  
Thanks,  
Alex

---

Alexander J.C. Harrington | CEO  
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w: [646.395.1275](tel:646.395.1275) | f: [646-619-4832](tel:646-619-4832) | c: [917.519.5009](tel:917.519.5009)  
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[@ALXHarrington](https://twitter.com/ALXHarrington)

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 **MeetMoiSublease.pdf**  
100K

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**Amol Sarva** <a@sarva.co>  
To: Alex Harrington <alex@meetmoi.com>  
Cc: David Leon Rosenthal <rosenthal.dleon@gmail.com>, Andrew Weinreich <andrew@meetmoi.com>

Wed, Jul 24, 2013 at 3:20 PM

No. I have one. Coming soon.

Amol Sarva Ph.D. // @amol // [a.sarva.co](http://a.sarva.co) // 530-727-8277  
[Quoted text hidden]



<MeetMoiSublease.pdf>

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**Amol Sarva** <a@sarva.co>

Wed, Jul 24, 2013 at 3:40 PM

To: Alex Harrington <alex@meetmoi.com>

Cc: David Leon Rosenthal <rosenthal.dleon@gmail.com>, Andrew Weinreich <andrew@meetmoi.com>

Here it is

If anything is obviously wrong or a change you think I will agree to just mark it on the page and sign and I will initial

If you think I got something wrong that we need to discuss ping me back

[Quoted text hidden]

--  
// Amol Sarva, Ph.D. // [a@sarva.co](mailto:a@sarva.co) // (530) SARVA-77 // <http://a.sarva.co> // @amol



**Sublease - Knotable - 33 W17 5th - Meetmoi.pdf**

136K

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**Alex Harrington** <alex@meetmoi.com>

Wed, Jul 24, 2013 at 3:44 PM

To: Amol Sarva <a@sarva.co>

Cc: David Leon Rosenthal <rosenthal.dleon@gmail.com>, Andrew Weinreich <andrew@meetmoi.com>

Great....reviewing now. A few questions:

1) Who should the check be made out to?

2) Amount of check: 3x \$7200?

3) Do we need to make arrangements with the building to bring stuff up the service elevator? Won't be a huge amount -- probably four loads. Would like to bring some tomorrow and some Friday.

---

Alexander J.C. Harrington | CEO

MeetMoi

520 Broadway, 10th Floor, New York, NY 10012

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[alex@meetmoi.com](mailto:alex@meetmoi.com)

@ALXHarrington

**Check out MeetMoi in the New York Times:** <http://nyti.ms/NOqNba>

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**Amol Sarva** <a@sarva.co>

Wed, Jul 24, 2013 at 4:07 PM

To: Alex Harrington <alex@meetmoi.com>

Cc: David Leon Rosenthal <rosenthal.dleon@gmail.com>, Andrew Weinreich <andrew@meetmoi.com>

Knotable

yes on amount

David will help arrange time for deliveries tomorrow but normal biz hours outside 12-130 and pre-4 works

Amol Sarva, Ph.D. // @amol // [530-727-8277](tel:530-727-8277) // [a.sarva.co](http://a.sarva.co)

[Quoted text hidden]

Wed, Jul 24, 2013 at 4:37 PM

**Alex Harrington** <alex@meetmoi.com>

To: Amol Sarva &lt;a@sarva.co&gt;

Cc: David Leon Rosenthal &lt;rosenthal.dleon@gmail.com&gt;, Andrew Weinreich &lt;andrew@meetmoi.com&gt;

There is only one (potentially material) source of disagreement. My reading of the following excerpt from an earlier email from you was that there would be no extra charges associated with the enumerated services, but potential for extra charges from services not named (see last bullet):

Key terms being

- \$7200 per month and two months deposit all by move in
- 30 days notice to extend or move out
- two month term ending sep 30 initially
- no extras but also no special services not explicitly mentioned (elevator, keys, hvac, cleaning, bathroom, 25% conf rooms, electric, kitchen best efforts)

The lease conflicts with that in Sections 2 F and H, which state that indeed additional charges will be passed on:

f) All utilities (Internet, phone, electricity, water, etc.) and office services such as cleaning are INCLUDED CHARGES that will be estimated on move-in and then charged in the first actual month period;

...

h) No cleaning or supplies are provided for bathrooms or kitchen;

I am modifying these in a mark-up and attaching images of the modified and signature pages. We're in boxes -- I have no scanner and minimal access to a printer. If you are good with it, Please return the signature page.

Thanks!

Alex

---

Alexander J.C. Harrington | CEO

MeetMoi

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@ALXHarrington

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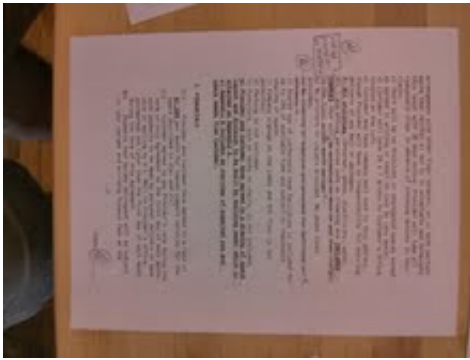
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### 3 attachments



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535K



IMG\_20130724\_163346.jpg  
536K



IMG\_20130724\_163417.jpg  
392K

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**Amol Sarva** <a@sarva.co>

Thu, Jul 25, 2013 at 5:00 AM

To: Alex Harrington <alex@meetmoi.com>

Cc: David Leon Rosenthal <rosenthal.dleon@gmail.com>, Andrew Weinreich <andrew@meetmoi.com>

Right. That was a mistake. Normally I make people pay for their extras

Amol Sarva, Ph.D. // @amol // 530-727-8277 // a.sarva.co

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<IMG\_20130724\_163319.jpg>

<IMG\_20130724\_163346.jpg>

<IMG\_20130724\_163417.jpg>

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**Amol Sarva** <a@sarva.co>

Thu, Jul 25, 2013 at 5:01 AM

To: Alex Harrington <alex@meetmoi.com>

Cc: David Leon Rosenthal <rosenthal.dleon@gmail.com>, Andrew Weinreich <andrew@meetmoi.com>

I am glad you sent me photos of your sigs. It conveys a certain joie de vivre

Amol Sarva, Ph.D. // @amol // 530-727-8277 // a.sarva.co

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<IMG\_20130724\_163319.jpg>

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<IMG\_20130724\_163417.jpg>

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**David Leon Rosenthal** <rosenthal.dleon@gmail.com>

Thu, Jul 25, 2013 at 10:25 AM

To: Alex Harrington <alex@meetmoi.com>

Hi Alex,  
What time are you planning to come over today?  
-David  
[Quoted text hidden]

---

**Alex Harrington** <alex@meetmoi.com>

Thu, Jul 25, 2013 at 10:26 AM

To: David Leon Rosenthal <rosenthal.dleon@gmail.com>

Yes, I can be there in 20 mins, check in hand. Does that work?

---

Alexander J.C. Harrington | CEO  
MeetMoi  
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@ALXHarrington

**Check out MeetMoi in the New York Times:** <http://nyti.ms/NOqNba>

[Quoted text hidden]

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**David Leon Rosenthal** <rosenthal.dleon@gmail.com>

Thu, Jul 25, 2013 at 10:32 AM

To: Alex Harrington <alex@meetmoi.com>

Yes. Sounds good.  
-David  
[Quoted text hidden]

---

**Alex Harrington** <alex@meetmoi.com>

Thu, Jul 25, 2013 at 10:56 AM

To: David Leon Rosenthal <rosenthal.dleon@gmail.com>

On my way now

[Quoted text hidden]

---

**Alex Harrington** <alex@meetmoi.com>

Thu, Jul 25, 2013 at 11:26 AM

To: David Leon Rosenthal <rosenthal.dleon@gmail.com>

Hi David, in anticipation of our arrival, could you let Shelby know that some of the tables they have set up in the middle between the columns also need to be relocated, as they are right on the dividing line and half in Knotable/MeetMoi territory. As you may have noted in the floor plan included in the lease the desk layout takes up most of the available space in our shared quadrant.  
Thanks,  
Alex

[Quoted text hidden]

---

**David Leon Rosenthal** <rosenthal.dleon@gmail.com>

Thu, Jul 25, 2013 at 11:30 AM

To: Alex Harrington <alex@meetmoi.com>

will do.  
-David  
[Quoted text hidden]

