# The St. Petersburg Gamble Revisited: Where is the Paradox?

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**Abstract**: In 1738, Daniel Bernoulli proposed what is probably the first account of what later came to be called risk aversion. The most useful part of his account, to modern eyes, concerns the advantages of diversifying risk, or the basis on which to determine whether to buy insurance. But the more famous part of his account concerns a certain game of chance, originally proposed in 1713 by his cousin, Nicolas Bernoulli. In the present paper I will be strictly concerned with this game of chance. In the game, a coin is flipped repeatedly until it comes up "Heads." If there are N Tails before a Head comes up, then the gambler wins a prize of 2<sup>N</sup>. The game proposed has an infinite expected value, but our intuition that a typical person would be unwilling to pay more than a modest sum to play the game presents us with a paradox, in view of the prevailing idea at that time, due to Fermat and Pascal, that the mathematical expectation of wealth should always determine value. Bernoulli's proposed resolution of this paradox was that a concave function of wealth, rather than wealth itself, should be used as the relevant maximand, and that maximization of what we would now call expected utility of wealth can rationalize the modest sums that people are typically, if only hypothetically, prepared to pay to play this game.

In this paper I demonstrate by Monte Carlo methods, that, attractive as Bernoulli's idea may be, there is in fact no way to reliably achieve a payoff of very great magnitude from a single play of the proposed game of chance. By considering finite-period truncated versions of the game that Bernoulli considered, I show that one must play an ensemble of many instances of the game, the number of which is systematically related to the length, N, of the truncated game in question, in order to have access to the theoretical expected value of the gamble. Ultimately, one must play an ensemble approaching infinitely many instances of the game in order to approach the infinite expected value Bernoulli identified. I am able to make precise what it means for an ensemble to be "large enough," or "not large enough" to obtain access to the expected value of a truncated game. I further argue that the limited experimental evidence that we have on the St. Petersburg Gamble reflects a rather sensible view on the part of respondents as to what it is possible to win from playing the game, with no needed recourse to arguments about the utility of wealth or risk aversion. In fact, there is more evidence of apparent risk-loving behavior than of risk averse behavior in the experiments. I note that my findings on the St. Petersburg gamble do not in any way invalidate anything in the theory of risk bearing. Rather, they simply show that the St. Petersburg Gamble does not provide a useful basis for establishing a firm foundation for the notion of risk preferences, and that, in fact, it is not needed for this purpose. A theory of risk bearing may be, and has been, derived from consideration of simple gambles. Consideration of more complex stochastic processes, such as appear in the St. Petersburg Gamble, may pose other challenges for us, but disposing of risk preferences would be missing the point.

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#### 1. Introduction

The St. Petersburg Gamble is the name I will use to refer to a game of chance, originally proposed by Nicholas Bernoulli to the mathematician Montmort in 1713, and later discussed by his cousin Daniel Bernoulli in 1738, which is a foundation myth, of sorts, for the theory of decision making under uncertainty. The game goes as follows (using dollars rather than ducats as the currency of account in the gamble): A offers an initial prize of \$1 to B. B is allowed to flip a fair coin. If the coin comes up Heads, then B can take the \$1, and the game is over. If the coin comes up Tails, then A doubles the prize to \$2, and B is allowed to flip the coin again. If the coin comes up Heads, then B take the \$2, and the game is over. If the coin come up Tails, then A doubles the prize to \$4, and B is allowed to flip the coin once again. The game continues in this way, with the prize being doubled by A for each time the coin comes up Tails, only ending at the point when the coin finally comes up Heads. At that point, B takes the current prize, and the game is over. It is easy to see, as Bernoulli observed, that the expected value of this game is an infinite sum. That is, the probability of the game ending in the i-th round is  $1/2^{i}$ and the prize to be taken if the game ends in the i-th round is  $2^{i-1}$  so the expected value is (1/2)\*1 $+(1/4)*2+...+\frac{1}{2}+\frac{1}{2}+\frac{1}{2}...$ 

Bernoulli argued in various ways that no sensible person should actually be willing to pay very much for to play this gamble. First, in the general development of his theory, prior to consideration of this specific gamble, he asserts utility losses must equal utility gains in a fair gamble, and arrives somewhat torturously at the conclusion that utility must be logarithmic. This implies that prizes above a certain level (about what one would get with a string of 15 Tails), when combined with the probability of getting to that point, would add essentially nothing to the expected sum. On consideration of the specific gamble, he suggests that ever seeing more than

20 or 30 Tails in a row, say, is so unlikely that one can ignore any thing after, say, the 24<sup>th</sup> term in the progression, giving a value of 12 or so. Finally, he argues that there is, essentially, declining marginal utility of wealth, apart from any considerations of risk as such. As each one of these explanations is a bit different, it is an odd performance, in many ways. Except in arguing that something other than just wealth be used in making calculations of the value of the gamble, and that the appropriate thing to do, one way or the other, is to essentially discount larger and larger possible values of wealth, the different explanations are not mutually consistent. That he arrived at several different "solutions," each implying that a "modest" value should be given to the gamble in question, shows that he was at pains to actually understand what was going on: he clearly felt that he knew what the answer should be (ie, something "small"), and went through some acrobatics to try to show this.

What I will show in what follows is that, actually, the theoretical expected value of the gamble is not the appropriate focus, simply because the gambler is not in a position, in a single play of this game, to get anything like the theoretical expected value of the gamble. More to the point, a thousand gamblers, each playing the game once, could expect to have, as a median outcome, \$1 or \$2, at best, and 97% of them could expect to have \$16, at best, and generally less than that. The remaining 3% would get something more than \$16, but it is very hard to be precise about what exactly they might get. Overall, it is very difficult to say what the mean outcome would be for 1000 gamblers playing the game. The mean is a very unstable and rather unpredictable quantity for this game, for any finite sample. As this result is novel and probably somewhat surprising to most readers, I ask the reader's patience as I spell out below what is going on.

#### 2. The St. Petersburg Gamble as a Stochastic Process

The St. Petersburg Gamble (SPG) is generally viewed as a gamble with a probability mass function and is treated as if one is simply making a draw from a distribution, much as one might draw from an urn. The fact that it is a stochastic process that plays out over time, dynamically, is not much appreciated, as we shall see. One way to view the SPG is as a Markov process with an absorbing state. The absorbing state is reached by flipping a Head at any point in the game. Once you flip a Head, the game is over. This can be contrasted with another possible game with binomial transition probabilities (let's call it the Repeated St. Petersburg Gamble). In the Repeated St. Petersburg Gamble, (RSPG), you start with a \$1 possible prize. You flip a coin, and if it comes up Heads, you take the \$1 prize, but if it comes up Tails, the prize is doubled to \$2 and you flip the coin again. Having flipped Tails once and having the prize doubled to \$2, if you flip a Head on the next try, you take the \$2 prize. In either case, though, you have the option to "start over" and play the game again (with an additional payment to play, of course). The prize goes back to being \$1 and the game begins again. You never have to leave the game, but you have to pay once more to continue. More generally, you collect a prize—whatever is currently on the table-- as soon as you flip a Head, and your cumulative earnings build over time. You can leave the game at any time (as you can "pay as you go," anteing up after each flip of Some recent work has pointed out that the St. Petersburg Gamble is, in fact, nonergodic (Peters (2011), Amadou and Peters (2018), and Peters and Gel-Mann (2015)), which is indeed the root explanation for the regularities that we find. The Repeated St. Petersburg Gamble is, in fact, ergodic, as there is a single recurrent class of states (it is possible to reach every state from every other state in finite time, for any finite N). Playing the Repeated version of the SPG for N rounds is, in fact, equivalent to simply deciding to play the SPG N times "up

front," provided, of course, the games are played independently. This shows, at a very essential level, what the non-ergodicity of the SPG leads to: The fact that "Head" is an absorbing state means that states involving a larger number of sequential "Tails" than has been reached when Head occurs cannot be reached.

### 3. Empirical Evidence from Experiments on the St. Petersburg Gamble

The distribution of the number of Tails that are flipped before a Head is flipped in the SPG is geometric, with a mean of 1 and a median and mode equal to zero. The traditional emphasis in discussions of the St. Petersburg Paradox on the infinite expected value, and the ignoring of these basic facts about the nature of this distribution, is curious. Focusing instead on this basic fact might lead one to conclude that getting \$1, or maybe \$2, from playing this game, is the most salient feature of the problem. Indeed, a little more thought and not very deep analysis shows that 15/16ths of the probability mass is on ending up with \$8 or less. Viewed in this way, being willing to pay only "a modest sum" to play the game is rather sensible, and really is not a very strong basis for arguing for concavity of the function whereby one values wealth in the gambling problem at hand. Hayden and Platt (2009), in one of only two incentivized experiments involving the St. Petersburg Gamble that I have been able to uncover, report that the median choice was \$1.50, and the modal choices were \$1 (about 30% of subjects) and \$2 (about 20% of subjects) for an amount to pay to play the gamble. Roughly 15% were willing to pay less than \$1, and roughly 25% were equally divided between being willing to pay between \$2 and \$8, or paying more than \$8 (more detail than this is not reported in the paper). Subjects similarly were only willing to pay \$1.50 or \$2 to play truncated versions of the gamble, with the game lasting 5, 10 or 15 periods, at most. Cox, et al. (2009) found that when offered the chance to play truncated versions of the gamble (varying from 1 period to 10 periods), subjects were

increasingly unlikely to be willing to pay as much as the expected value of a gamble as the number of periods increased, ranging from about 90% for the 1 period game, to 10% for the 10 period game. Note that the median outcome for a truncated game is \$1 or \$2, just as for the full SPG, so this evidence is consistent with subjects being generally unwilling be pay more than the median value of the game. In what follows, though, I hope to show more precisely what the value of the SPG is, and to contrast it with what the value of the SPG has been argued to be in the past.

### 4. The Truncated St. Petersburg Gamble.

As I will make extensive use of the truncated version of the SPG, it is worth making a few observations. First, the traditional focus in writing on the St. Petersburg Paradox has been on the infinite expected value of the gamble. But the fact is, one is going to end up with something finite, so a good deal of the wheel-spinning that has been done, concerning unbounded utility and so forth, may be off the mark. Aumann's (1977) account of the need for utility to be unbounded is rather compelling: if there is an outcome y with infinite utility, then you would be willing to accept a gamble with a tiny probability of y and a complementary probability of death to any other outcome x with finite utility. But if we could show that the nature of the truncated game, in which the expected value is finite and calculable, is a sufficient to guide our thinking about the infinitely (or indefinitely) lived version of the gamble, as far as what a rational, or at least sensible, person would be willing to pay, then perhaps we would have cut the Gordian knot. This, in fact, is what I will do: specifically, we will show that for a single play of the SPG, the distribution of outcomes is essentially the same as for a finite length, truncated version of the game. Only by, essentially, being prepared to play (and pay for) additional plays of the SPG

would a player be able to expect an outcome like the expected value of the game, and the number of additional plays that are required to achieve this expected value grows exponentially in N.

To be specific, the N-period truncated version of the SPG (N-SPG) is identical to the usual SPG, except that there is a maximum number of successes ("Tails") = N-1, that a player can have. With N-1 consecutive successes, the stakes double to become  $2^{N-1}$ . Instead of flipping the coin one more time, the player simply takes the new prize of  $2^{N-1}$ . In the normal SPG, there is a probability of  $1/2^N$  of getting that prize, and the same probability of getting something more than  $2^{N-1}$ . In the N-SPG, there is thus a probability of  $2 \times (1/2^N) = 1/2^{N-1}$  of getting  $2^{N-1}$ , which is also the probability of getting the next smallest prize,  $2^{N-2}$ . Thus, the mass on the last two possible prizes is actually the same in the N-SPG. The expected value of the N-SPG is thus (N+1)/2, since the last term in the summation that determines the expected value is a 1 rather than a 1/2, as it is for the first N-1 stages. Figure 1 illustrates this for the 5 period truncated SPG and the 10 period truncated SPG. The mass is identical for the first four outcomes—1, 2, 4 and 8. For the outcome of \$16, the five-period game has twice the mass of the 10 period game. The 10 period game distributes the extra mass that is on 16 for the five period game to larger outcomes—half of it going to \$32, a quarter to \$64, etc. (the larger outcomes are not shown).

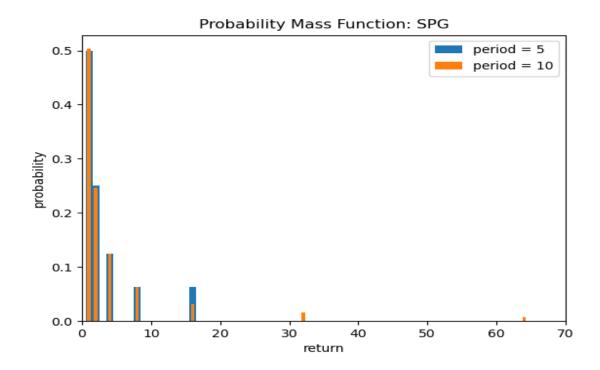


Figure 1: Probability Mass Functions for N-Truncated Gambles

#### 5. Simulations of the SPG and N-SPG

For the N-SPG the expected value is (N+1)/2. Obviously as N grows, the expected value of the gamble grows. But what is the distribution of outcomes that can be achieved from playing the game once? It is not a distribution with mean (N+1)/2, except when N=1. When N=1, everyone gets 1, so the mean is 1. If N=2, the median is 1 and the mode is 1, but the mean is, in general, NOT 1.5. In general, for N>1, the median and the mode will be 1, but the mean will be something rather unstable—technically, the underlying Markov process at work is *nonergodic*, as already noted. The intuition for this is that as N grows, one needs to have larger and larger

"samples" of plays of the game in order to experience the requisite (i.e. "expected") proportion of the higher possible outcomes. The number of states in the Markov process is actually growing as N grows. The more precise and technical reason why sampling yields a better outcome, on average, for the gambler, is that a sample of R=2<sup>N</sup> instances of the SPG can be viewed as a sum of Geometric random variables (i.e., the distribution of the number of Tails before a Head is flipped). This sum has a Negative Binomial distribution with parameters R and p=1/2, so the mean, which is pR/(1-p) will be  $2^{N}$ . That is, for example, the mean number of "successes" (Tails) before seeing 4 "failures" (Heads) will be 4 for R=4 replications of the 2 period game. For R=1, the mean number of successes before seeing a single failure is 1. In the former case, the variance is 8, and in the latter case, it is 2. So taking larger samples (playing more instances of the game) makes a quantitative difference in what you are likely to achieve, as an average outcome. Later in the paper we will conduct statistical tests to show that as the game grows longer but the sample size stays the same, the sampling distribution of the average payoff stays the same. Intuitively, there is more upside potential when you sample the game more often, so you are more likely to get the occasional good outcome. But for a given sample size, increasing the length of the game only increases the expected payoff to a point, after which there is no further improvement. Since we are actually interested in the expected payoff, and not the expected number of success before R failures, as such, computational simulations are useful. We now turn to this.

Figure 2 shows the results of a simulation of the SPG. We start by essentially replicating a graph shown in Hayden and Platt (2009). The vertical axis shows the mean dollar payoff from playing the number of instances of the game shown on the horizontal axis. The graph shows the median outcome from a sample of 1,000 replications of samples of the given size. For example,

sampling 512 instances of the game at a time, and saving the average outcome of the 512 instances for 1000 replications, the median average payoff is about \$5.50. Note that 512=29. As outlined in section 4, this is the reciprocal of the probability of getting a prize of 29 in the 10-period truncated SPG. Note also that the expected value of the 10-period truncated SPG is (10+1)/2=5.5. Hayden and Platt (2009) noted that the median outcome increases as the size of the samples increase, but they had no further observations related to the significance of this graph, aside from arguing that decision makers might focus on the median outcome of a gamble in deciding what the gamble is worth. Recall that this is the full SPG, which can go on indefinitely, as long as Tails continue to come up, and the expected value of this gamble is widely believed to be infinite. But here is a simple graph showing that (i) a measure of central tendency of the sampling distribution for the gamble, even with a large ensemble of instances of the game being played at once, is rather small, and (ii) this measure of central tendency appears to be closely related to the truncated versions of the game, via the relationship R=2<sup>N-1</sup>.

Specifically, this value of R roughly associates the median of the expected payoff value with the

theoretical expected value of the N-period truncated SPG.

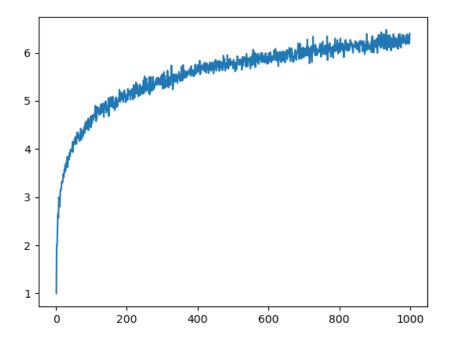


Figure 2: Median Average Payoff for Samples of Size N

Figure 3 explores further this relationship by considering the average payoff achieved when samples of a given fixed size are used in N-truncated SPGs that vary from 1 to 50 in length. The vertical axis shows the average return, and the horizontal axis shows the fixed length of games being considered. The red 45 degree line is the theoretical expected value of the N-truncated games. The orange line is the median of the average payoff achieved if the sample if of size R=512. The length of a truncated game is shown on the horizontal axis. Note that the red and orange lines coincide for game sizes up to 10 periods long, after which they diverge, with the median outcome remaining roughly constant for game lengths of longer than 10 periods. Similar to the behavior of the median, other quantiles of the distribution of average outcomes are similarly limited by the size of the sample considered. The fifth percentile, shown in blue, is

consistently around 4 for all game lengths equal to or greater than 10, while the 95<sup>th</sup> percentile, shown in green, is less stable, shooting up quickly at first for game lengths a little above 10, but eventually settling down to vary around 20 or so. As noted above, this is all derivable, in principle, from the fact that the underlying behavior of heads and tails is a negative binomial distribution, with parameters r=512 and p=1/2. The unstable behavior for game lengths significantly above 10 is interesting, and will be the focus of some formal hypothesis testing that I will report on later in the paper.

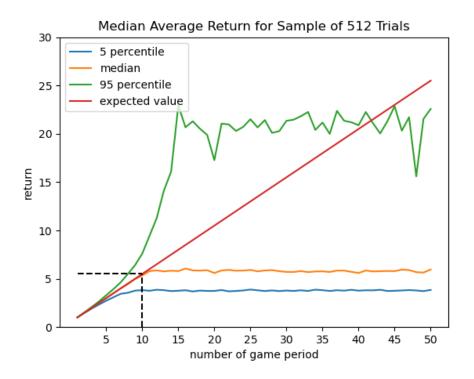


Figure 3: Median Average Return for Sample of 512 Trials

For now, I will just note that the above analysis for R=512 can be repeated for any value of R. In particular, for any  $R=2^{N-1}$ , the median line will coincide very closely with the

theoretical expected value line up to a game of length N, and will roughly correspond to (N+1)/2 (which is the expected value of the N-truncated game) even for game lengths greater than N. The fifth and ninety-fifth percentile lines will be different, but rather regular. Of particular interest is the distribution of "average" payoffs when

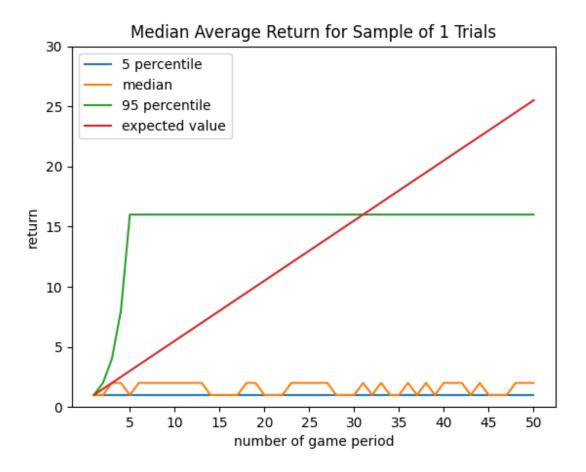


Figure 4: Median Average Return for a sample of a Single Trial

R=1, i.e., when the game is played only once, as in the usual story of the St. Petersburg gamble. This case is illustrated in Figure 4. The median (when the sample is replicated 1000 times) is either 1 or 2, the fifth percentile is 1, and the 95<sup>th</sup> percentile is exactly 16 for any game length longer than about 5. This is a direct reflection of the probability mass function for the truncated game, which has cumulative mass of .97 on outcomes less than or equal to 16—the number of

replications does not need to be very big for this quantile to be very stable. It bears emphasizing that even for very long games, this 95th percentile does not shift. The clear implication is that the St. Petersburg gamble is simply not a very good bet, if you can only play it once. One need not be risk or loss averse to decline to pay more than a sum that is very modest indeed—like \$1—to play this game, simply because something like \$1 is what you are most likely to get (so you just break even) and something bigger is exceedingly unlikely to materialize.

Another way to see what is going on is to consider histograms of the average payoffs for given sample size (R=512), for truncated games as the game length increases.

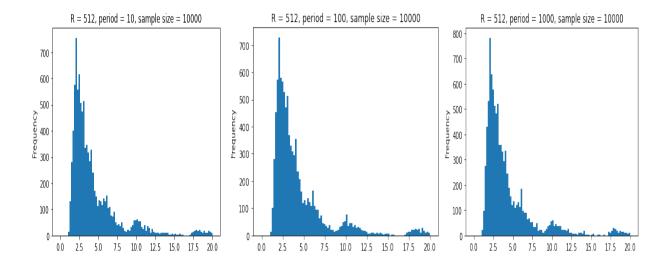


Figure 5: Distribution of Average Payoff for a Given Sample Size as Game Length

Increases (outcomes >=20 not shown)

Visually, the distributions shown in Figure 5 barely differ, even though the length of the game is increasing by orders of magnitude. In Table 1 I report the results of formal statistical tests between the empirical cumulative distribution functions associated with given sample sizes of 16 (appropriate for the N=5 truncated game) and 512 (appropriate for the N=10 period game), with comparisons between the "baseline" game length and various longer game lengths. We use the

Kolmogorov-Smirnov Test, which is equal to the largest pairwise difference in the cumulative functions over the entire support of the empirical cumulative distributions functions.

Table 1: P-values for the Kolmogorov-Smirnov Test for Cumulative

Distributions of Average Earnings for Truncated Games of Different Length,

for a Fixed Sample Size

Sample size fixed at R=16, average p-value for Kolmogorv-Smirnov test over 100 repeats, each involving 10,000 replications of the sample of 16, with fraction of p-values <=.05 in parentheses. Periods refers to the number of periods in a truncated SPG of that length.

5 v 10	10 v 15	15 v 20	20 vs 25	25 v 50	50 v 100	100 v 1000
periods	periods	periods	periods	periods	periods	periods
3.24E-247 (1.00)	1.81E-01 (.03)	5.95E-01 (.03)	5.60E-01 (.03)	5.44E-01 (.04)	5.39E-01 (.06)	6.00E-01 (.01)

Sample size fixed at R=512, average p-value for Kolmogorv-Smirnov test over 100 repeats, each involving 10,000 replications of the sample of 512, with fraction of p-values <=.05 in parentheses. Periods refers to the number of periods in a truncated SPG of that length.

10 v 15	15 v 20	20 vs 25	25 v 50	50 v 100	100 v 1000
periods	periods	periods	periods	periods	periods
1.88E-210 (1.00)	1.96E-01 (.02)	5.09E-01 (.02)	5.15E-01 (.04)	5.06E-01 (.05)	5.01E-01 (.05)

Overall, a standard pattern emerges from these tests: Any truncated game of length N + 5 for a sample size of  $R = 2^{N-1}$  will have a distribution of average payoffs significantly different from that of the N period game. However, there is no detectable difference between the distribution of average payoffs for any two games, each of different length, but longer than N + 5. For example, the distribution of payoffs (when the sample size is 512 for all games) is different between the 10 period and, pairwise, the 15, 20, 25, 50, 100 and 1000 period games. But there is no difference between the distribution of average payoffs between any two adjacent game lengths (e.g., between 15 and 20, between 20 and 25, between 25 and 50, etc.) In fact, this will work for any two game lengths, as long as both are at least N + 5 periods long—for example, for games of length 15 and 16, or for games of length 17 and 23. A similar exercise using N=5 as the baseline game and R=16 as the sample size yields the same result. Any two game of length at least 10 have mean earnings distributions that are not different. Repeated simulations show that these statistical results are robust: comparisons between pairs of adjacent game lengths of length N + 5 or greater are significantly different in fewer than 5%, on average, of cases when the exercise is repeated 100 times. Whether the exact margin of 5 that we have identified for N=5 and N=10 period games would hold up for larger values of N (with associated sample size of R= 2<sup>N-1</sup> is not immediately evident, but further (time consuming) simulations could push this out a bit. Details of those test results that are referred to but not shown here are contained in an appendix to the paper.

Interestingly, the median of average earnings achieved in an N period truncated SPG when  $R=2^{N-1}$  is not quite equal to the theoretical expected value for the game of that length, and the median increases for games slightly longer than N, but settle down to a stable number for

games of length N+2 or greater. For example, the median for an N=5 period game is 2.88 (vs. the theoretical expected value of 3). For N=6, the median is 3.27, and for N>6 the median is 3.28. Similarly, for N=10 the median is 5.37 (vs. the theoretical expected value of 5.5). For N=11 the median is 5.73, and for N>11 the median is 5.8. So the medians of the sampling distribution are the same for any two games of length > N+2, even though it is only for games of at least length N+5 (as far as we can now tell) that the distributions are the same. I would be surprised if this sort of relationship failed to hold for much larger values of N (and associated samples of  $R=2^{N-1}$ ).

One piece of insight as what underlies the regularity just noted can be gleaned from a closer look at the right end of the distribution of average payoffs. Figure 6 shows the mean

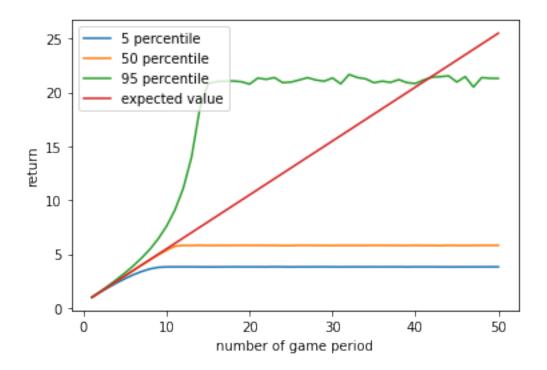


Figure 6: Mean of the Median Average Return for Sample of 512 Trials, repeated 100 Times (with each Repetition itself based on a sample of N=1000.)

of the 5<sup>th</sup>, 50<sup>th</sup> and 95<sup>th</sup> percentiles over 100 repetitions of generating these percentiles from samples of size 1000 each. That is, this is essentially the mean of 100 separate replications such as the one that was used to generate Figure 3. The resulting smoothing that we see in Figure 6 compared to Figure 3 is exactly as one would expect, and the 95<sup>th</sup> percentile line, in particular, is reassuring in showing that very extreme outcomes are, statistically, well contained as the length of the game played is increased. I note one specific thing, that the 95<sup>th</sup> percentile line "levels off" right at 15 periods, and varies very little after that, consonant with the result that distribution of the average return from playing games of length 16 and greater is not different from that of the 15 period game.

# 6. Implications for Decision Making

We can formalize the preceding exploration of the nature of the sampling distribution for replications of the St. Petersburg Gamble for a rational decision maker as follows: For any  $N^*$  one might choose,  $R=2^{N^*-1}$  is the number of replications, or plays, of the  $N^*$ -long game needed to ensure, on average, that one will be able to achieve an average payoff of (nearly)  $(N^*+1)/2$ . For any  $N>N^*+5$  the median payoff of the N-long game will be (slightly greater than)  $(N^*+1)/2$ . More generally, then, and ignoring now the slight shortfall of median compared to the theoretical expected value noted above, for any finite R, your expected payoff is well approximated by the mean outcome of the game with  $N-1 = \ln(R)/\ln(2)$  periods in length, that is,  $N=[\ln(R)/\ln(2)]+1$ . So, evidently, if offered a game with a sample size of R, the monetary value of the game is  $Value(R)=\{[\ln(R)/\ln(2)]+2\}/2$ . Only with R approaching infinity will your average payoff approach infinity. For example, R=1 implies N=1, and R=2 implies N=2. Value(1)=1, while Value(2)=1.5. Note that  $Value(346)=\{[\ln(346)/\ln(2)]+2\}/2=5.2$ , for example. It can be confirmed that Value(256)=5 (i.e., for  $R=2^9$ ) and, in general, when R is an integer power of 2,

the answer will be an integer. So the definition is really Value(R)=int( $\{[\ln(R)/\ln(2)] + 2\}/2$ ), the integer part of the previous answer. One most efficiently gambles by choosing integer powers of 2 as the sample size.

The clear implication of the above is that the same reasoning will apply to the full, indefinitely repeated SPG, since having additional periods beyond  $N^*$  available is of no particular advantage. The very tiny probabilities of getting the very huge prizes associated with the event that the game reaches a stage  $N > N^*$  are not just perceptually small (as Bernoulli argued) but actually small, and smaller than one thinks, in the sense that there are just not enough chances to get those small probability/large outcome events that are theoretically possible on a consistent basis. For example, a sample of R=512 allows for a prize that occurs with probability 1/512 on occasion (about one time, in the 10 period game), but is unlikely to allow for an event that occurs with probability 1/524,288, as in the 20 period game. That is the intuition: there simply are not enough trials to be able to see the full range of outcomes that are theoretically possible, and in particular, it is the biggest possible prizes that are least likely to be seen.

Note that I am not saying that risk aversion could not play a role in decision making here. But it is important to know what the concrete consequences of one's actions are likely to be. Up to now, in discussions of the St. Petersburg Gamble, the implicit or explicit assumption has been that one is dealing with a gamble where the expected value is readily "available." The preceding, I think, makes it clear that this is far from the case. It does appear that, if there were a bookmaker prepared to accept a large number of bets from an individual, then such an individual, with sufficiently "deep pockets," could assure him or herself with a high degree of certainty of a given level of earnings. But the pockets of the gambler would need to be very deep indeed. For example, to assure oneself of getting \$5.50 on average, one would want to have a

sample of R=512. To assure oneself of getting \$10.50, on average, one would want to have a sample of R=524,288. How such gambles would be priced is an important question. The former could be expected to cost in the neighborhood of \$2,500, the latter in the neighborhood of \$5 million, if the market were competitive. Of course, all of this brings up the question of what one's attitude to risk might be. With so many replications, risk is almost out the window as a concern. The nature of the pricing of the gamble and the role of competition suggests that there are zero economic profits to be earned here. One could expect those offering the gamble to try to obfuscate in the usual ways, tempting potential gamblers with the possible very large prizes that are available. One would also expect those offering the gamble to not be interested in allowing gamblers to choose large ensembles of bets simultaneously. By so doing, if they could manage to get something like the theoretical expected value of some truncated gamble as a selling price, but with an associated ensemble of bets that is below what we now know is needed for the gambler to achieve that average payoff, then there would be profits to be earned. For the gamblers' part, one could expect to see cooperative efforts to buy shares of an appropriately large ensemble of bets as a way to overcome the deep pockets problem.

#### 7. Conclusions

Getting back more directly to the issue that motivated this paper to begin with, what are we to make of the St. Petersburg Gamble, as originally proposed? I would propose the following: (i) We have been wrong to suppose that the St. Petersburg Gamble has an infinitely large expected value. "Arbitrarily large" might be a better way to describe what is possible, but what is possible is constrained by the size of the ensemble of bets one is able to purchase. (ii) The observation that the typical person is going to be willing to pay, at most, a very modest amount in order to play this gamble tells us essentially nothing about risk aversion. The scant

empirical evidence that we have suggests that something like \$1, or maybe \$2, is about the most that a typical person would be willing to pay, and this actually looks like an income-maximizing strategy. If anything, there is more evidence for risk seeking behavior than there is for risk average behavior in the data. The fact is that very large payoffs are possible in this game, and some, for example, those willing to pay up to and beyond \$8, as in the Hayden and Platt (2009) study, are actually paying much more than they should, if they hope to earn a profit. Likely, they are not aiming at a profit so much as hoping to get lucky and win a big prize. (iii) More attention paid to the dynamics of wealth accumulation in economics, quite apart from issues of risk aversion, as such, would appear to be in order. The basic framework for the study of risk bearing that we have is fine for a large set of questions: insurance, diversification of risk, and other questions that are essentially static in nature, with a simple ex ante vs. ex post, mediated by a probability density or mass function. But dynamic questions, of which the St. Petersburg Gamble is a prime example, have been surprisingly understudied—surprising, that is, in light of the extent to which what was thought to be true about this gamble, so familiar to us, was so wrong. Evidently we, as a profession, were insufficiently curious to probe the issues, which actually are many. Just to give one example, the issue of how to best save for retirement, and the difficulties so many people have in doing this, is treated mainly as a behavioral problem of people being insufficiently patient and too present-oriented to do what is needed. But it may well be that it is more a question of people having a sufficient appreciation and understanding for the nature and power of compound interest, and this may apply equally well to public policy debates on the subject. Similarly, to scoff at those who would be unwilling to pay more than a modest amount to play this gamble we have been discussing here, and to label them as excessively risk

averse, only to belatedly realize that those people were doing something rather sensible in not being willing to pay much, should be some kind of a lesson.

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