

# Communicating with Data – Mental Models & Data-Visual Mapping

Dr. Ab Mosca (they/them)

Slides based off slides courtesy of Jordan Crouser (<https://jcrouser.github.io/>)

# Plan for Today

- ~~A quick history lesson~~
- Mental models: how we process information
- Visualization building blocks
- Takeaways

# Checking in

- Are you on Slack?
  - All communication will be through Slack (see syllabus for details)
- Did you join Gradescope?

# Looking forward

- Hwo1 is released today! (Due next week)
- Find instructions on the course website under the “Homework” tab
- Submit on Gradescope – work in pairs or get approval to work individually

# Looking forward



- Tableau is a drag-and-drop visualization tool suite
- Tableau for Teaching has donated license keys (good for one year) for everyone enrolled in this course
- Instructions for downloading are on the next slide. **Download before class on Tuesday 09/16**
- Need help? Ping me on Slack, or come to office hours

# Preparing Tableau



- Sign into an existing Tableau.com account, or create a new account using your school-issued email
- Once signed in, visit the Academic Quick Start page to download the latest versions of Tableau Desktop and Tableau Prep Builder
- Activate with product key: **TC10-80CE-B700-DF1B-AF80**
- Already have a copy of Tableau Desktop installed? Update the license key in the application: Help menu → Manage Product Keys

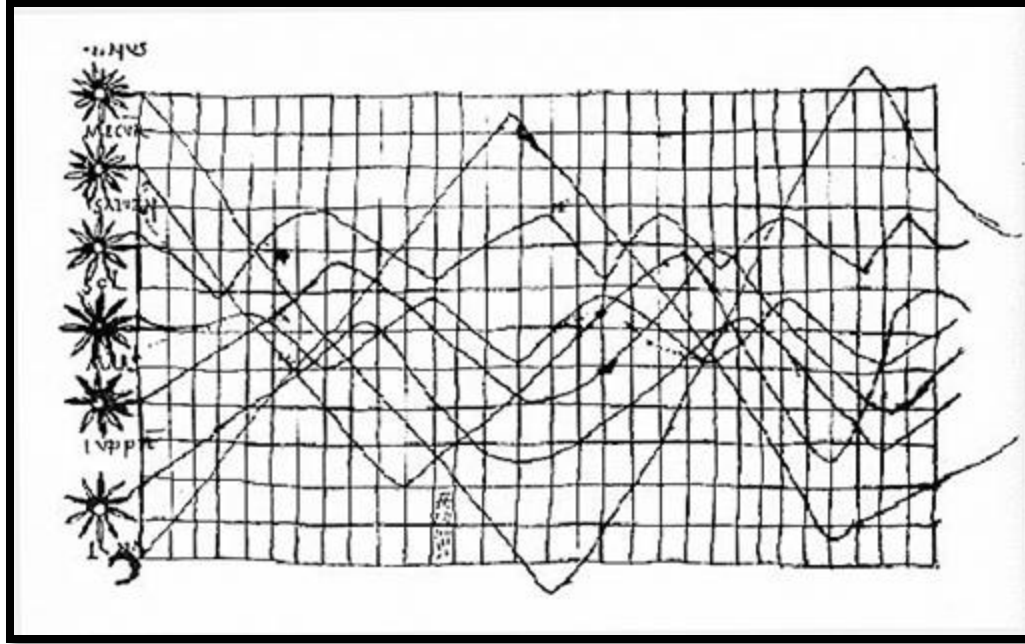
Having trouble? The Academic Quick Start page includes FAQs and help articles.

(Incomplete)  
History of  
Visualization:  
15,000BC



15,000 BC. Laxcaux, France

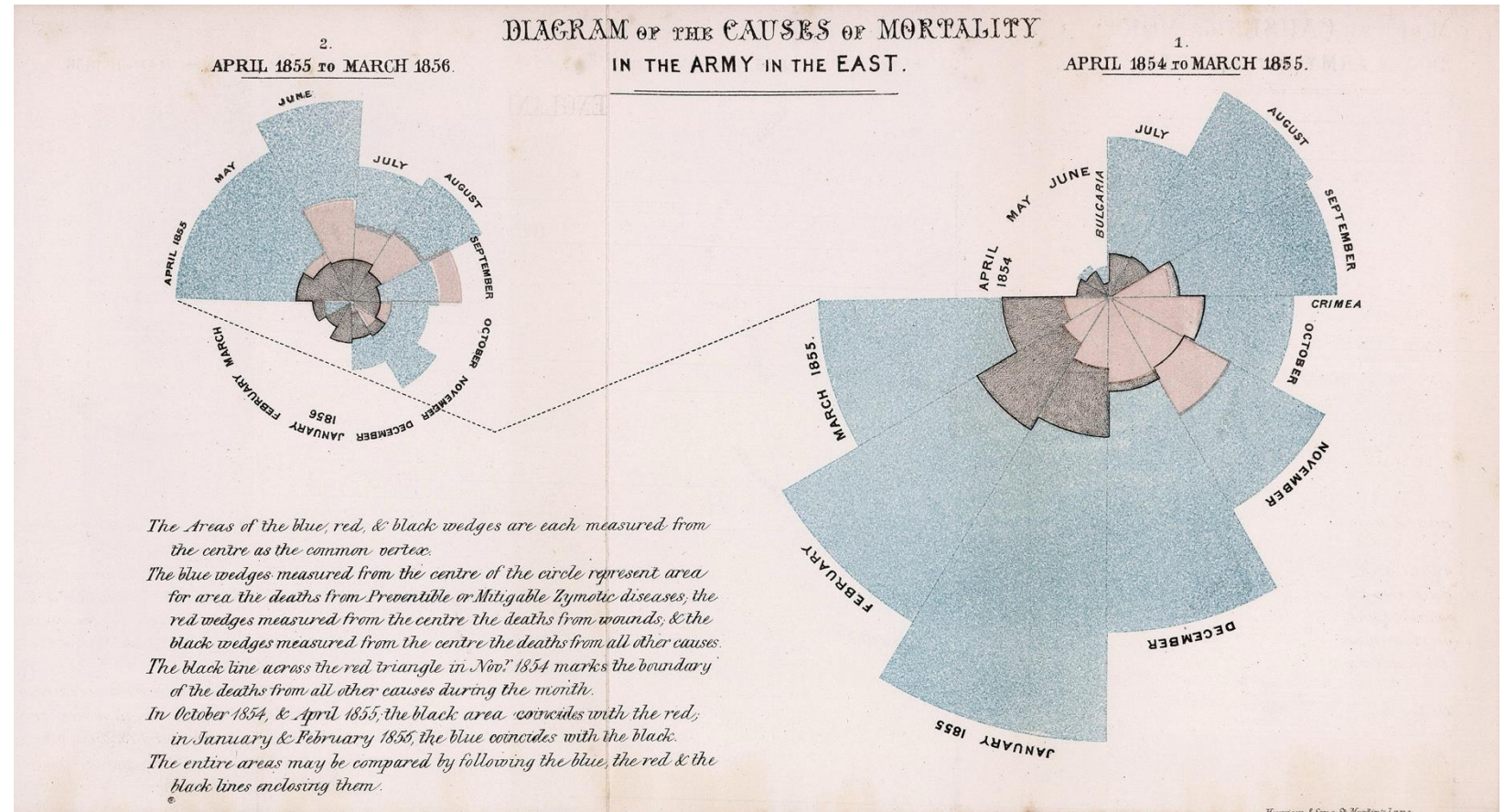
# (Incomplete) History of Visualization: 900s



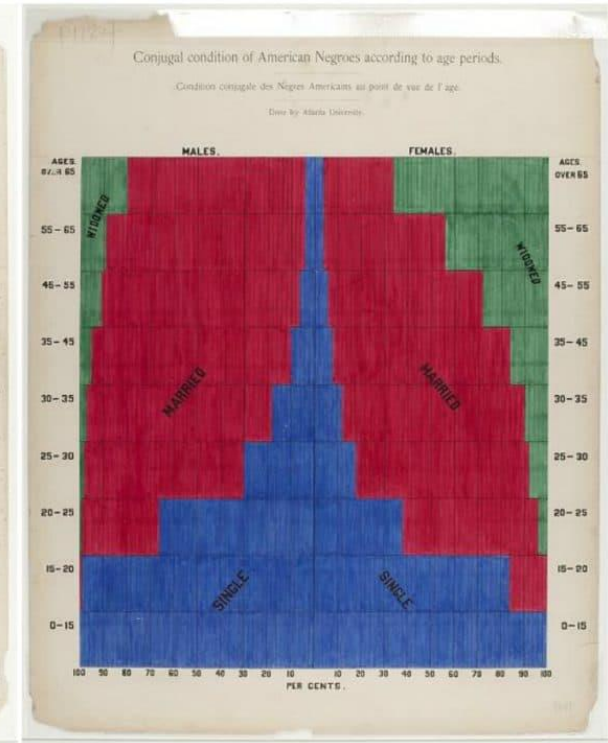
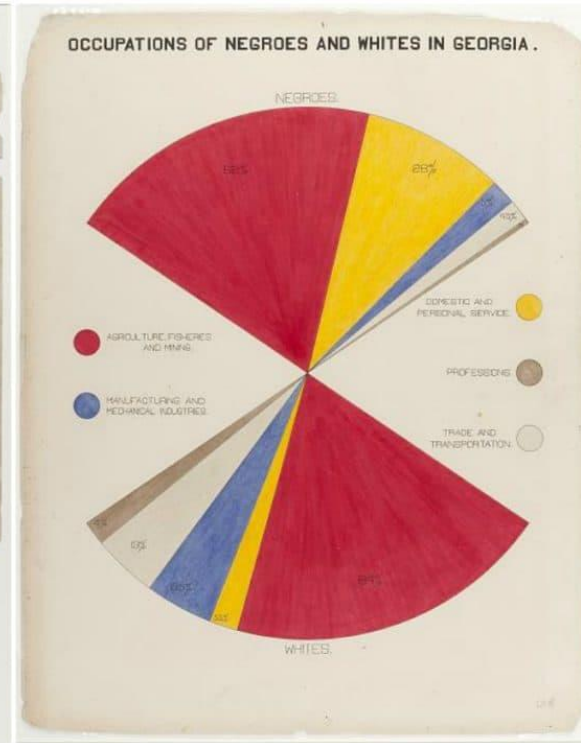
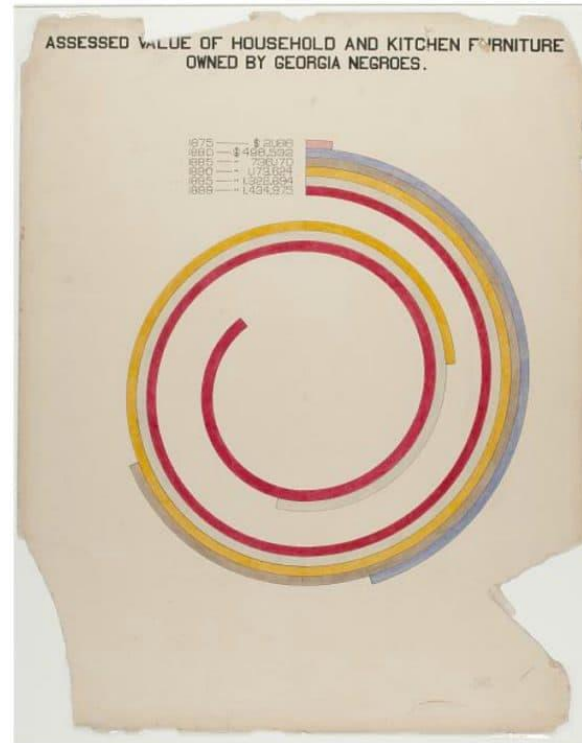
- Oldest known attempt to show changing values graphically
- Inclinations of the planetary orbits over time



# (Incomplete) History of Visualization: mid-1800s



# (Incomplete) History of Visualization: mid-1800s



- W.E.B. Du Bois
- Sociologist
- "Data Portraits" were displayed at the Paris Exposition in 1900 to challenge norms and show how Black folks fit into American progress

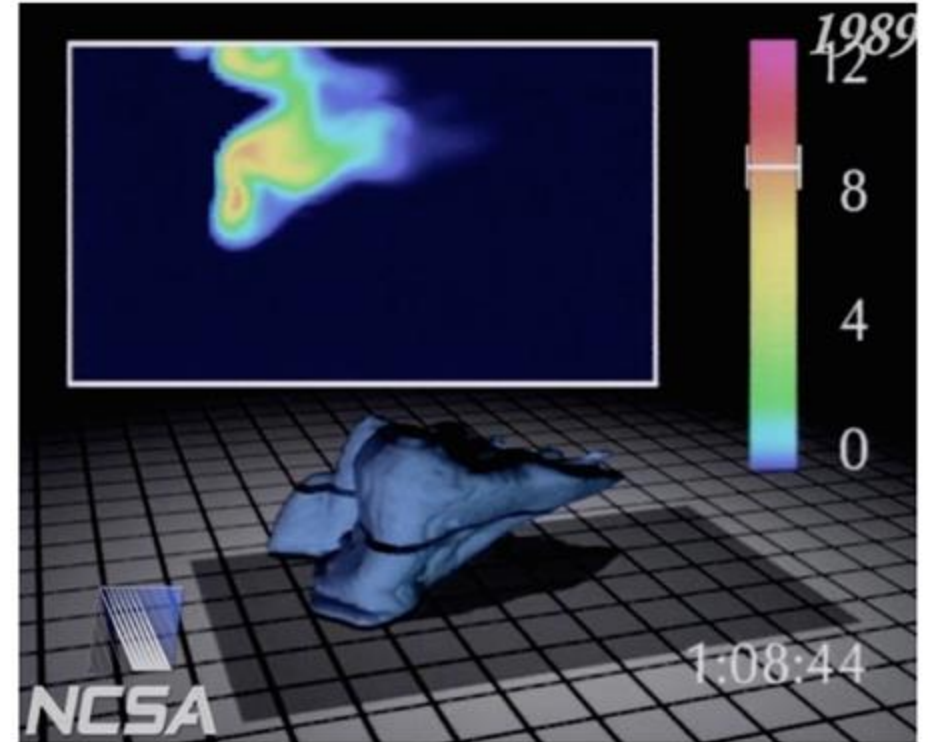
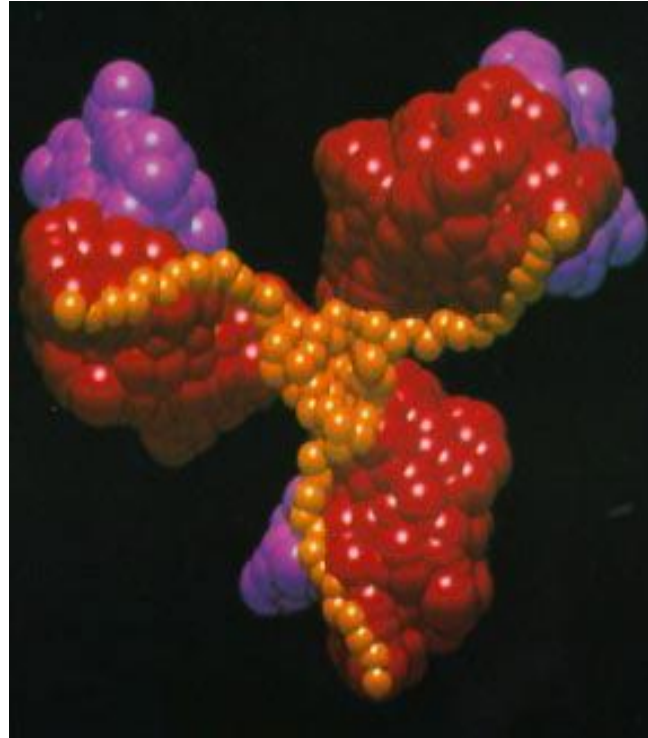
# (Incomplete) History of Visualization: 1970s



- CAD/CAM, building cars, planes, chips
- Starting to think about: 3D, animation, edu, medicine

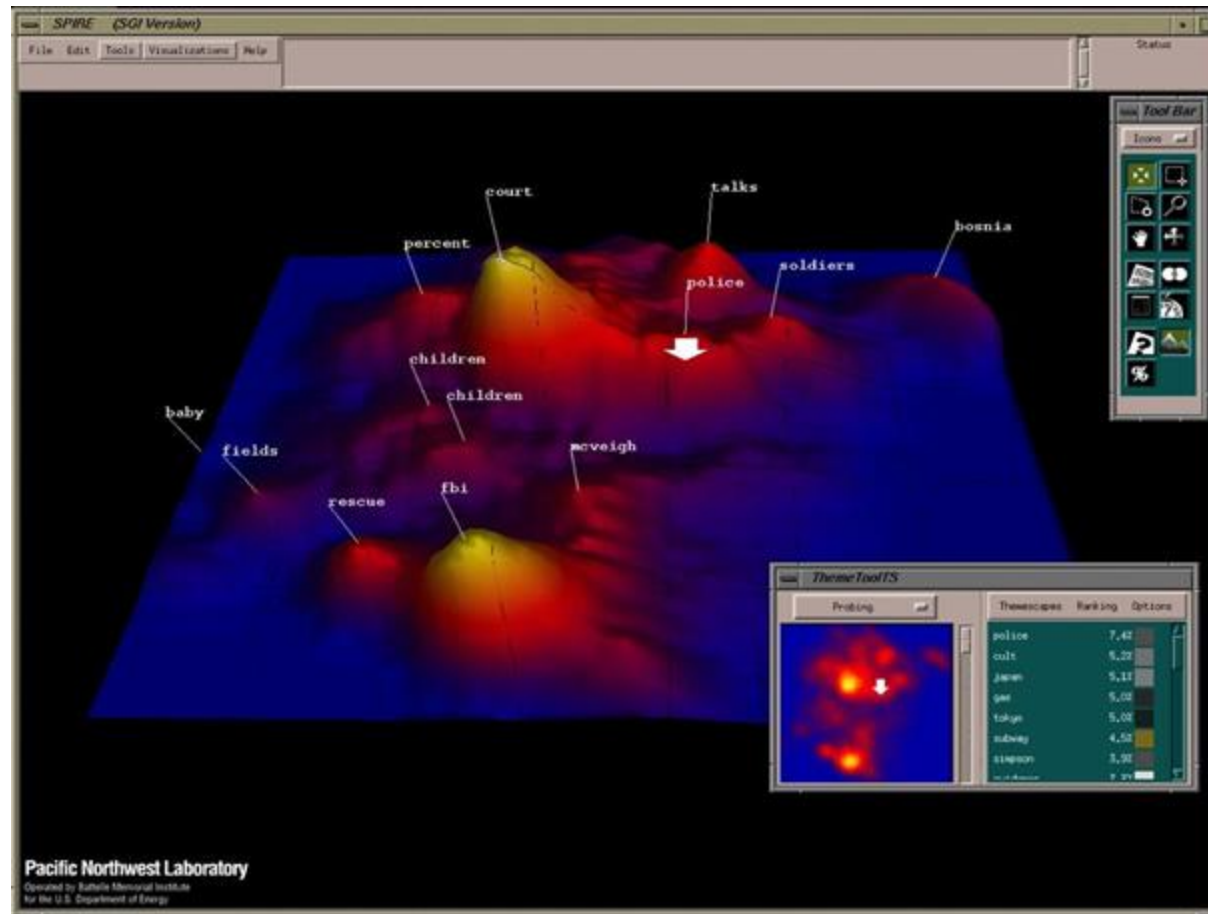


# (Incomplete) History of Visualization: 1980s



- Scientific visualization, physical phenomena
- Starting to think about: photorealism, entertainment

# (Incomplete) History of Visualization: 1990s



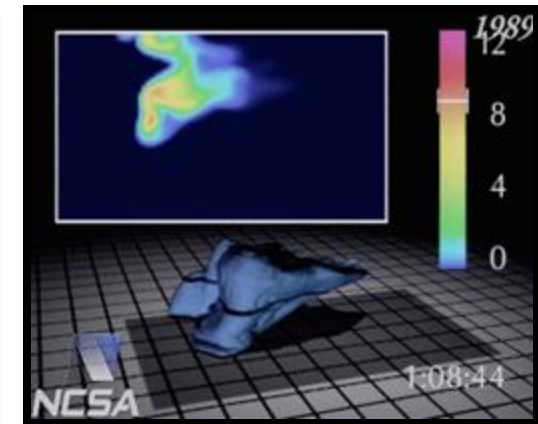
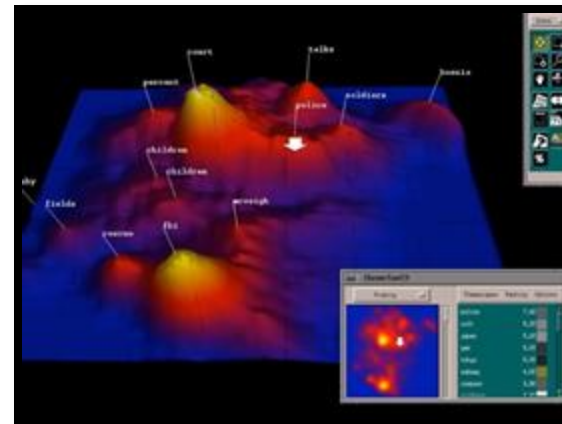
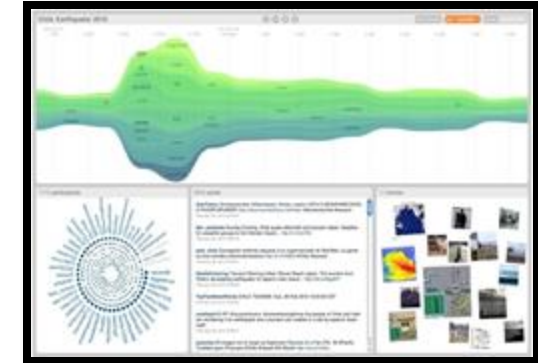
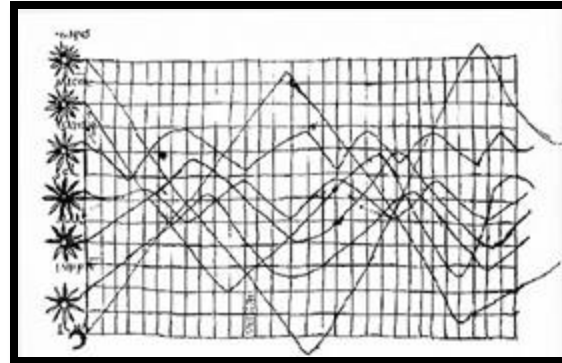
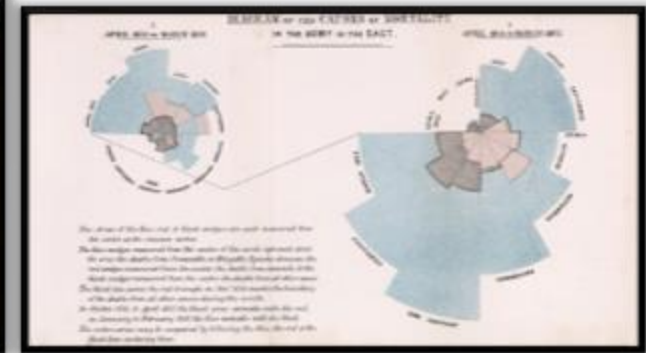
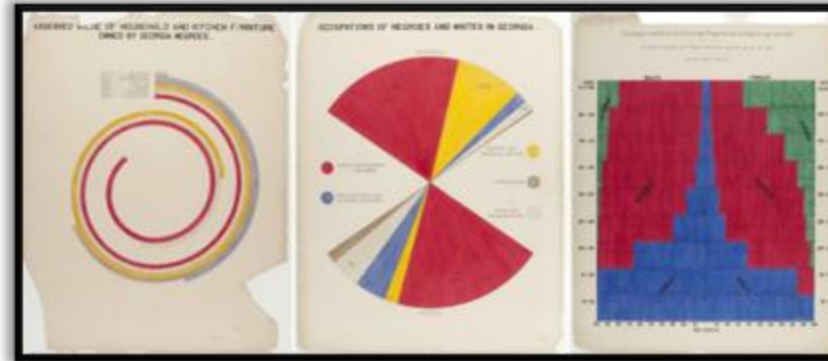
- Information visualization, storytelling
- Starting to think about: human cognition, interaction

# (Incomplete) History of Visualization: 2000s



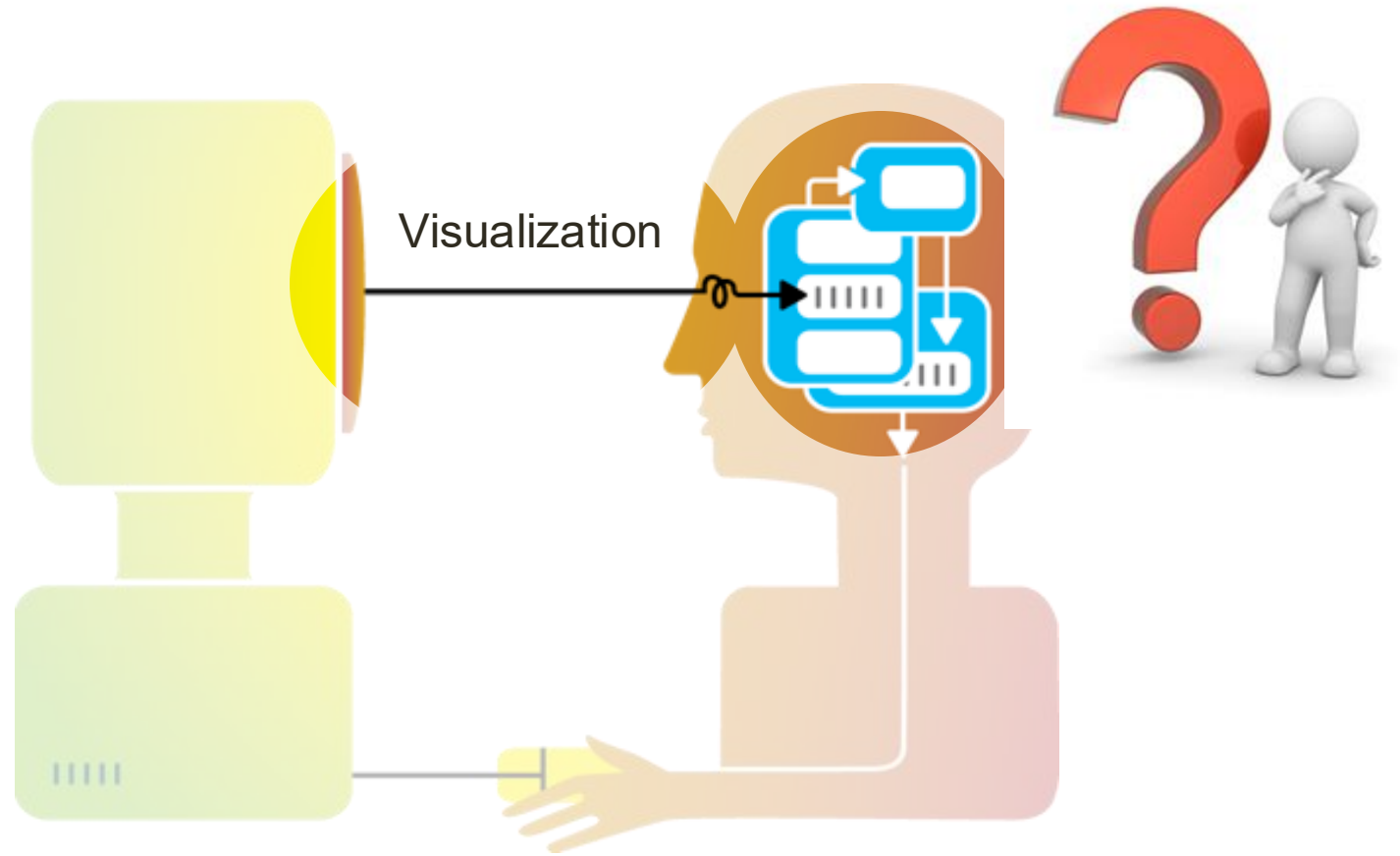
- Coordination across multiple views, interaction
- Starting to think about: sensemaking, provenance

Discussion:  
what are they  
all trying to do?



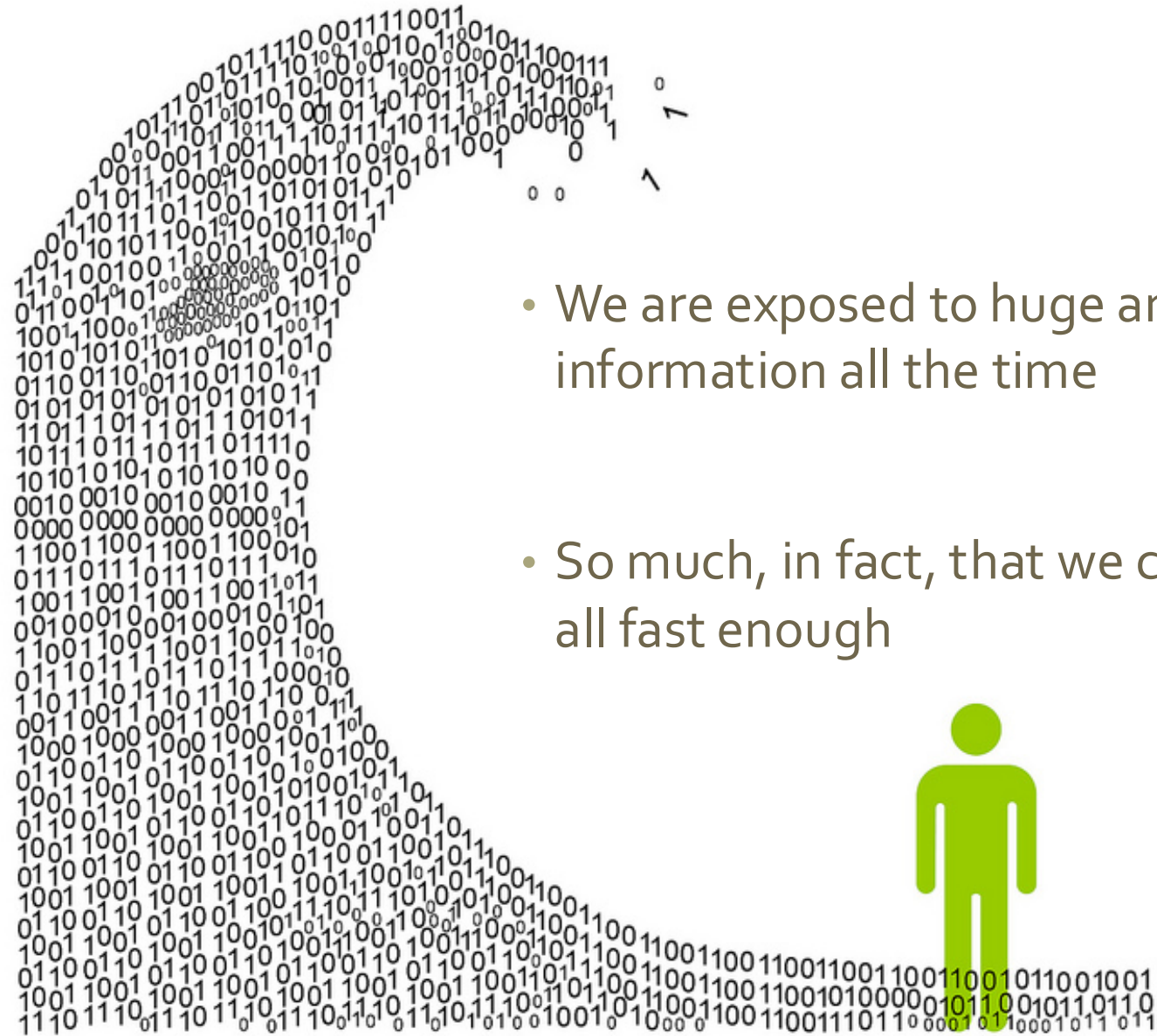


Visualization  
helps shape  
*mental models*





# Information overload



- We are exposed to huge amounts of information all the time
- So much, in fact, that we can't process it all fast enough



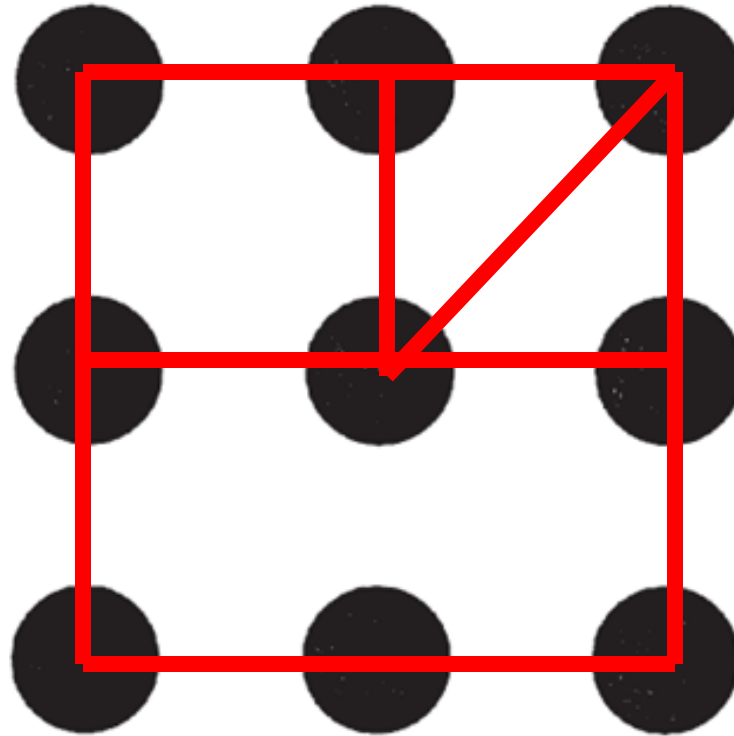
# Mental models



To cope, we construct **mental models**:  
abstracted, simplified versions of the world  
that are more manageable

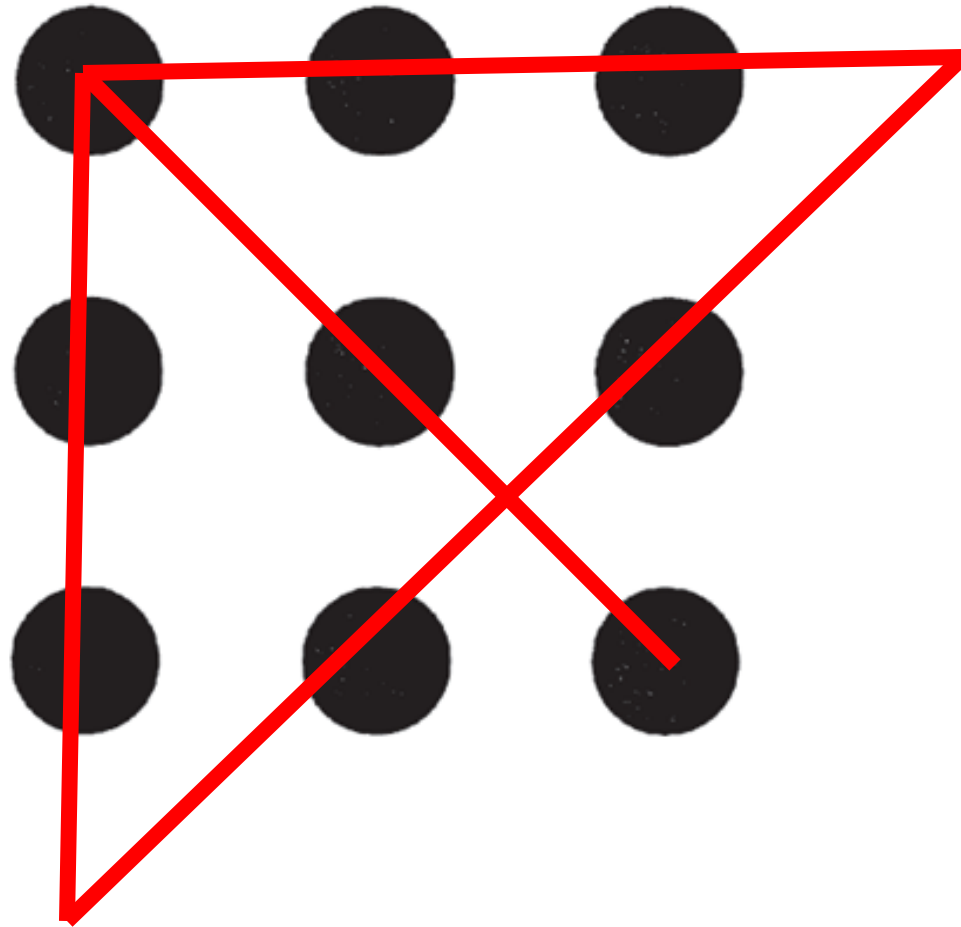
# The 9-dot problem

Task 1: Connect all 9 dots using only straight lines



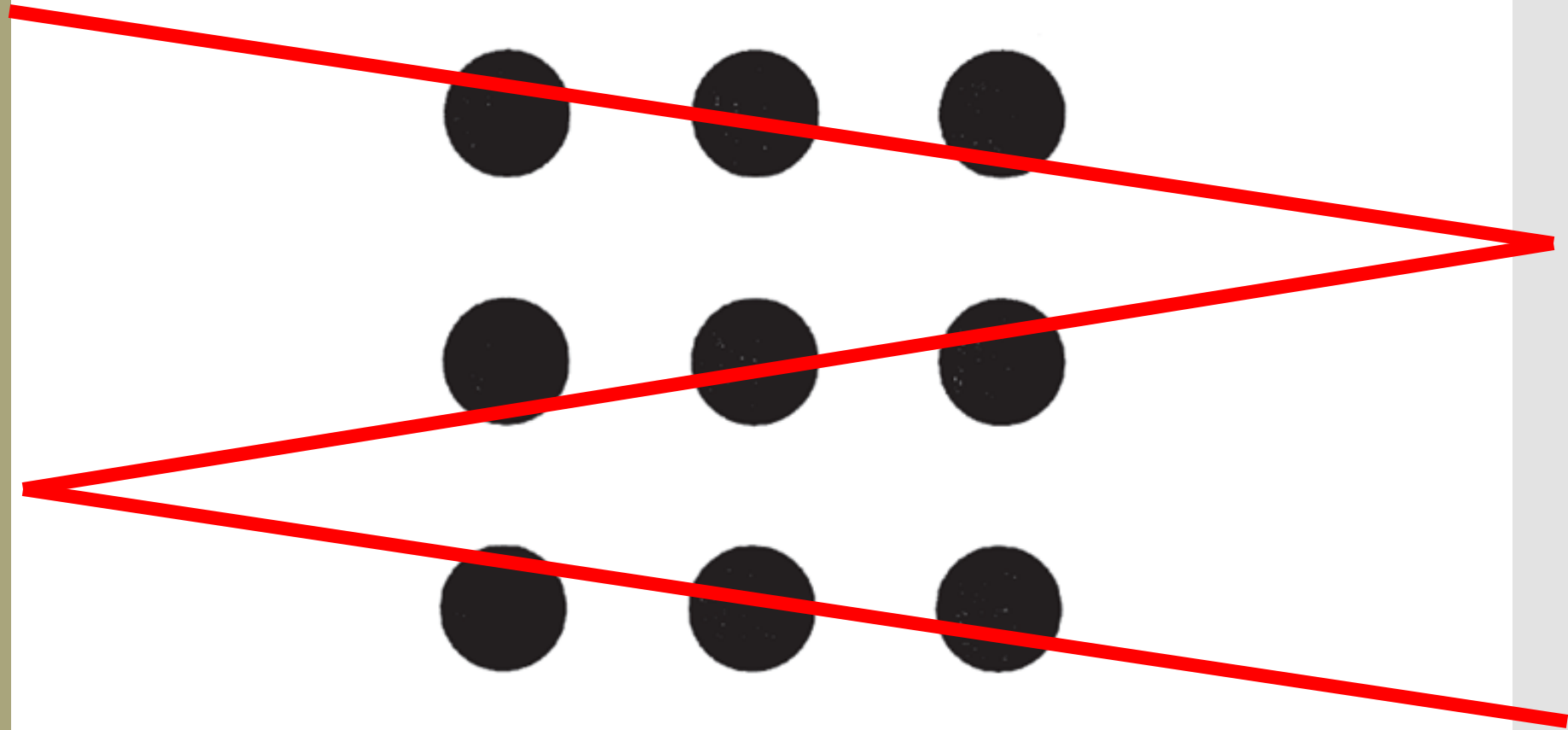
# The 9-dot problem

Task 2: Connect all 9 dots using 4 straight lines



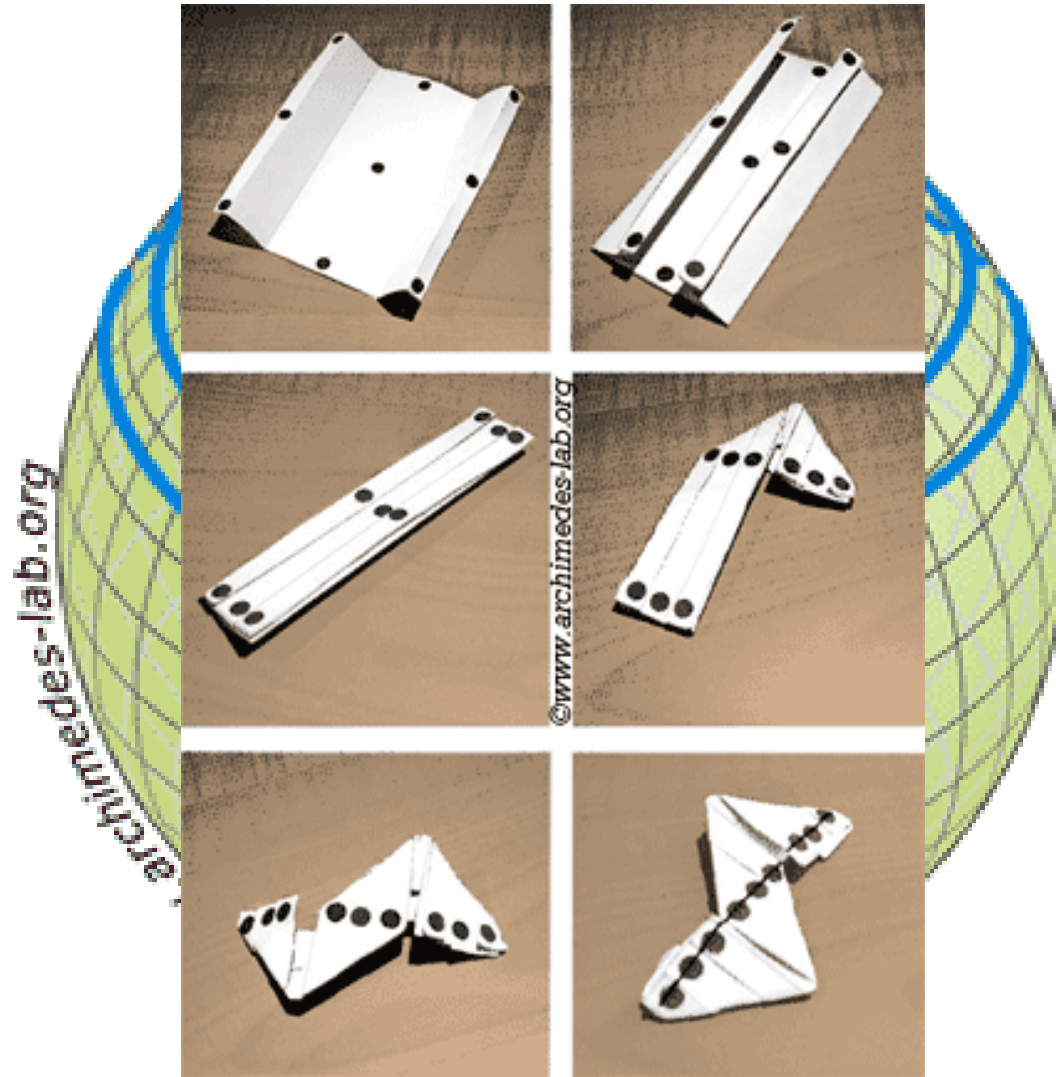
# The 9-dot problem

Task 3: Connect all 9 dots using 3 straight lines



# The 9-dot problem

Task 4: Connect all 9 dots using 1 straight line





# Mental Models: a Sketch



# Mental Models

## 1. We tend to see what we expect to see

- Mental models are built from prior experience
- We expect new input to “fit” the existing model
- Updates are **expensive**: given input that almost fits, we’ll distort information to avoid re-fitting the model
- **Expectation** is at least as strong as perception

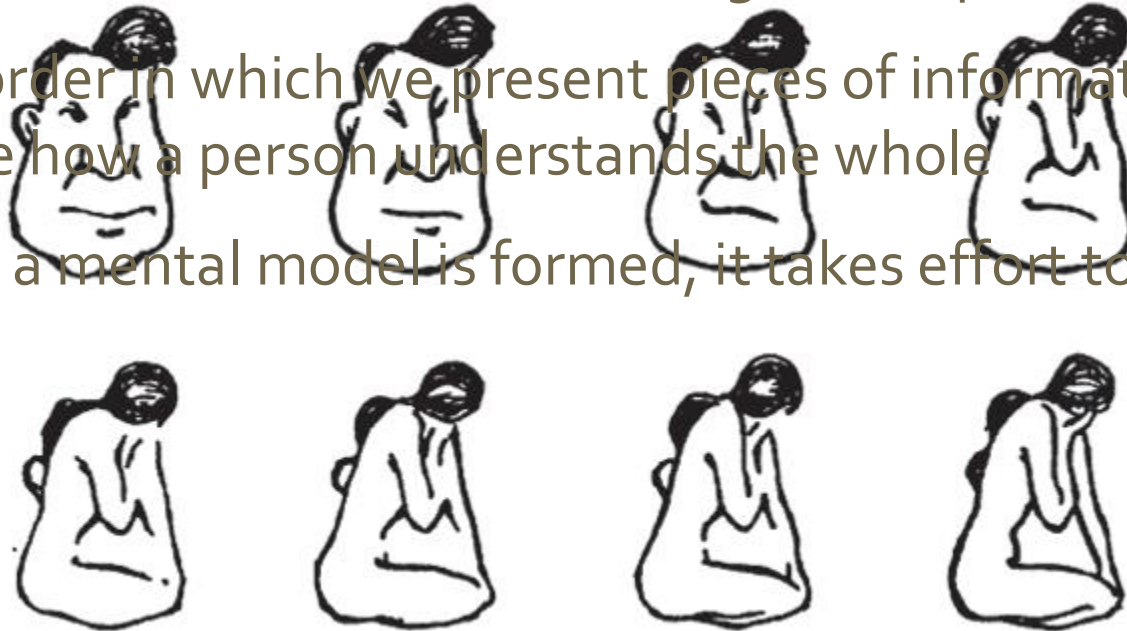




# Mental Models

## 2. Mental models form quickly, & update slowly

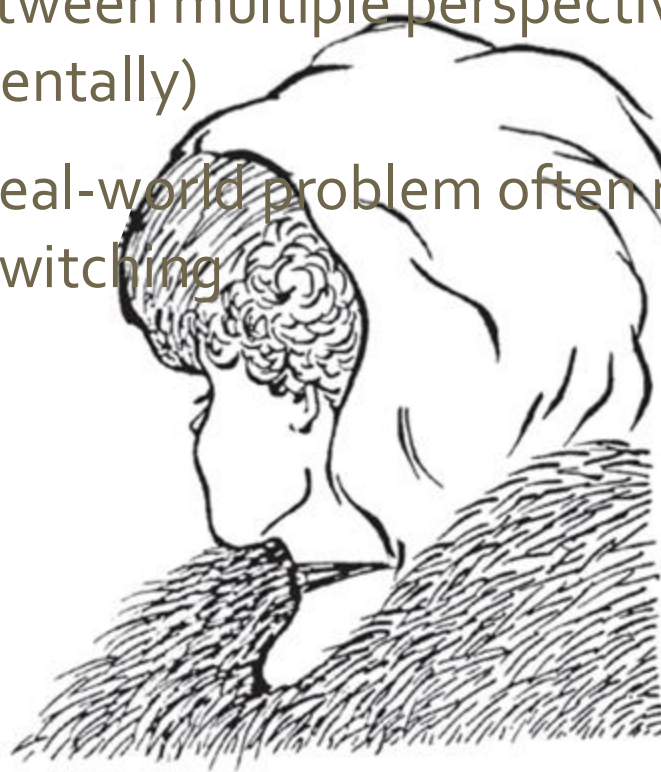
- “First impressions matter”
- Early information can have the highest impact
- The order in which we present pieces of information can shape how a person understands the whole
- Once a mental model is formed, it takes effort to alter it



# Mental Models

## 3. New information gets incorporated into the existing model

- Integrating competing perspectives is challenging
- Switching between multiple perspectives is also difficult (visually or mentally)
- **Tricky part:** real-world problem often require such perspective switching



# Mental Models

## 4. Initial exposure interferes with accurate perception



**Blur size**

128px  
64px  
32px  
16px  
8px  
None

# Mental Models

## 4. Initial exposure interferes with accurate perception

- Longer exposure to ambiguous data makes people **more confident** in their initial model
- This is true even if new data presents strong evidence that their model is **wrong**!
- Important: need to be intentional when we design, because incremental information can be **misleading**

# Mental Models

## The good:

- Well-tuned mental models let us process information quickly
- Frees up more processing power to synthesize information

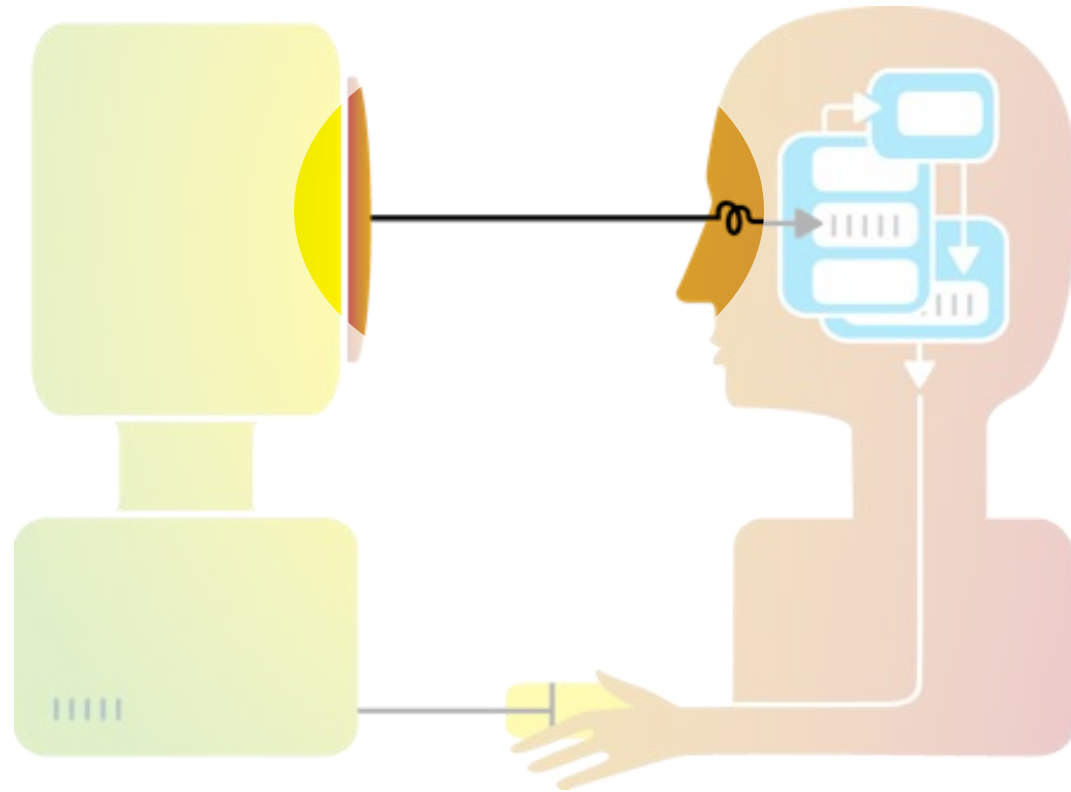
## The bad:

- People (esp. experts) tend not to notice information that contradicts their mental model
- A “fresh pair of eyes” can be beneficial

## The ugly:

- Mental models are unavoidable: everyone has them, and they're all different
- **Key:** be aware of how mental models form, how they shape perception, and how to support (or challenge) them

So what do we have to work with?



# Data

- Remember...

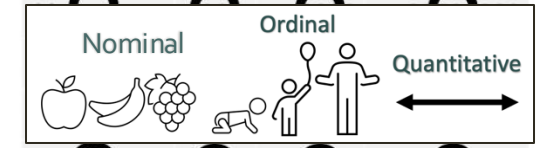
country	year	cases	population
Afghanistan	1999	1725	19987071
Afghanistan	2000	1666	20095360
Brazil	1999	31737	17206362
Brazil	2000	80488	17404898
China	1999	212258	1272915272
China	2000	216766	128012583

variables

country	year	cases	population
Afghanistan	1999	1725	19987071
Afghanistan	2000	1666	20095360
Brazil	1999	31737	17206362
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China	1999	212258	1272915272
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observations

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values

# Data → Visuals

- Remember...

country	year	cases	population
Afghanistan	1999	21666	19987071
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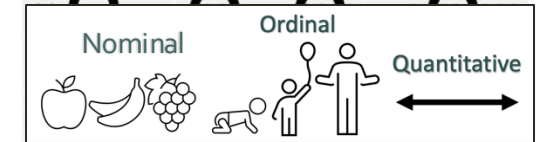
variables

country	year	cases	population
Afghanistan	1999	21666	19987071
Afghanistan	2000	21666	20095360
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values



- **Big idea behind visualization**

- Data have dimensions
- Visualizations have dimensions, too
- To build good visualizations, we need to **map data dimensions to visual dimensions** in a principled way



# Data → Visuals

- Remember...

country	year	cases	population
Afghanistan	1999	216745	19987071
Afghanistan	2000	21666	20095360
Brazil	1999	31737	17206362
Brazil	2000	80488	17404898
China	1999	212258	127215272
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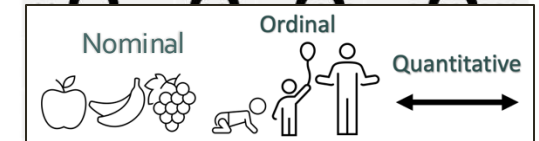
variables

country	year	cases	population
Afghanistan	1999	216745	19987071
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observations

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values



- Big idea behind visualization

- Data have dimensions
- Visualizations have dimensions, too
- To build good visualizations, we need to

**map data dimensions to visual dimensions in a principled way**

# Data → Visuals

## Data

country	year	cases	population
Afghanistan	1999	1866	19987071
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Brazil	1999	30737	17206362
Brazil	2000	80488	17404898
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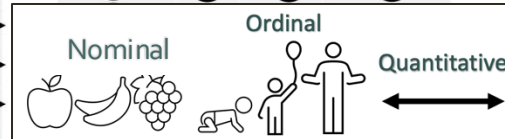
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Brazil	1999	30737	17206362
Brazil	2000	80488	17404898
China	1999	210258	1272015272
China	2000	210766	128602583

observations

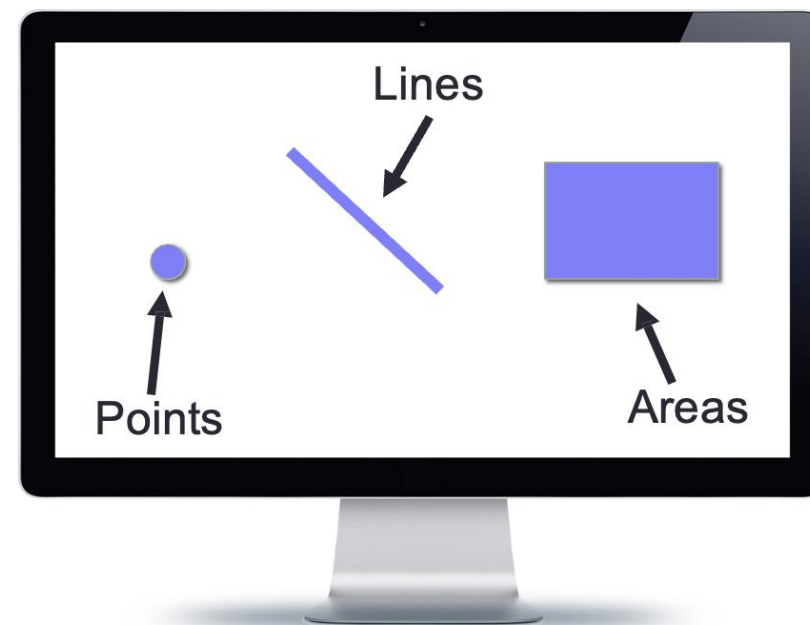
country	year	cases	population
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Brazil	1999	30737	17206362
Brazil	2000	80488	17404898
China	1999	210258	1272015272
China	2000	210766	128602583

values



## Visuals

- **Marks**
- The “ink”



# Data → Visuals

## Data

country	year	cases	population
Afghanistan	1999	1845	19987071
Afghanistan	2000	1866	20095360
Brazil	1999	30737	17206362
Brazil	2000	80488	17404898
China	1999	210258	1272015272
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observations

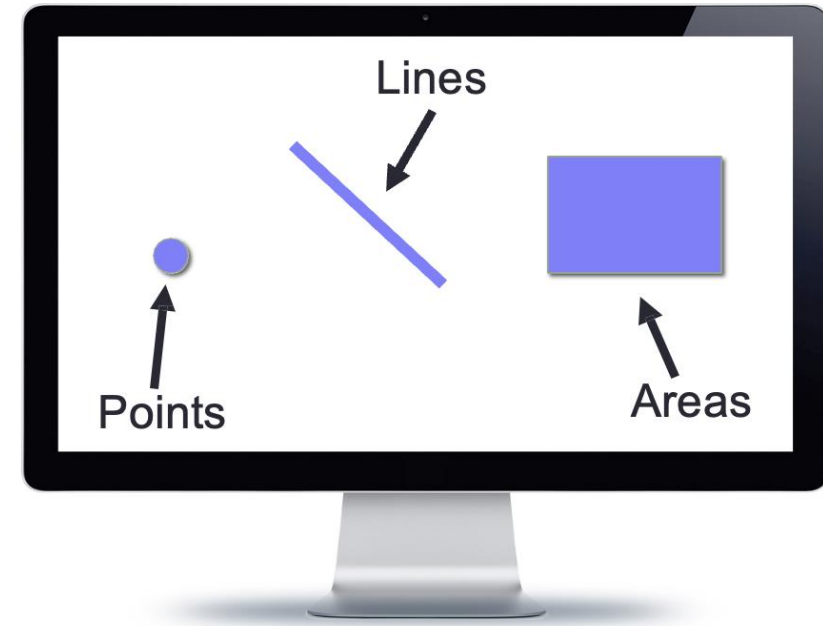
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values



## Visuals

- **Marks**
  - The “ink”

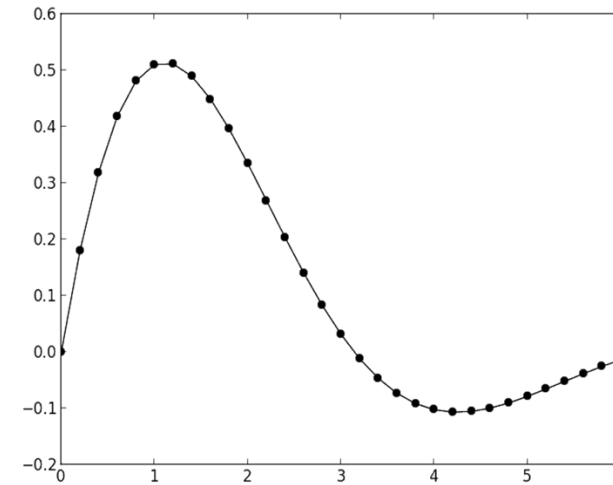
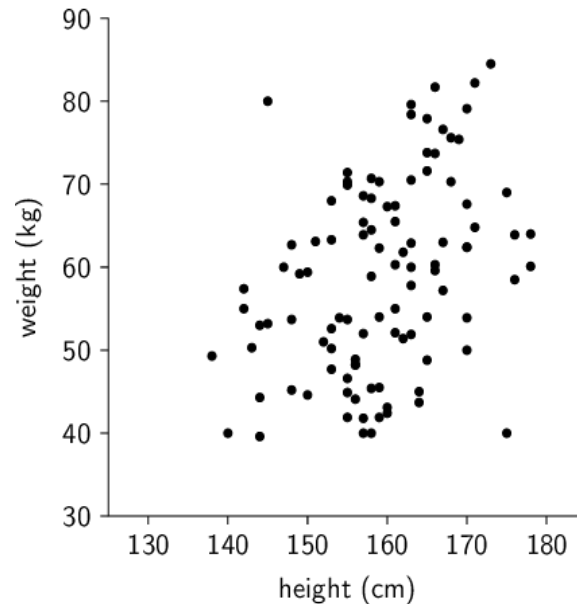


- **Channels or dimensions**
  - *How the marks show up on the page*

# Visual Channels / Dimensions

## Position

- Encode information using *where* mark is drawn
- Ex.



along a common scale



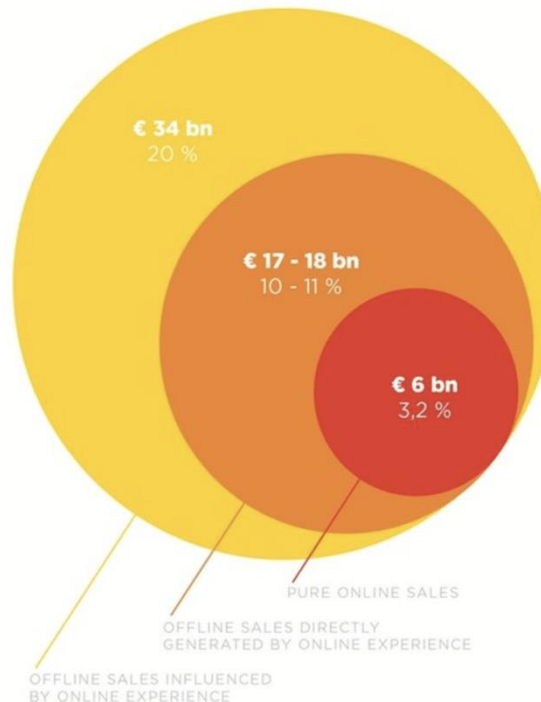
spatial region

# Visual Channels / Dimensions

## Size / Area

- Encode information using *how big* mark is drawn
- Ex. **HOW DIGITAL MARKETING INFLUENCES GLOBAL LUXURY SALES**

2011 €bn and  
% of market



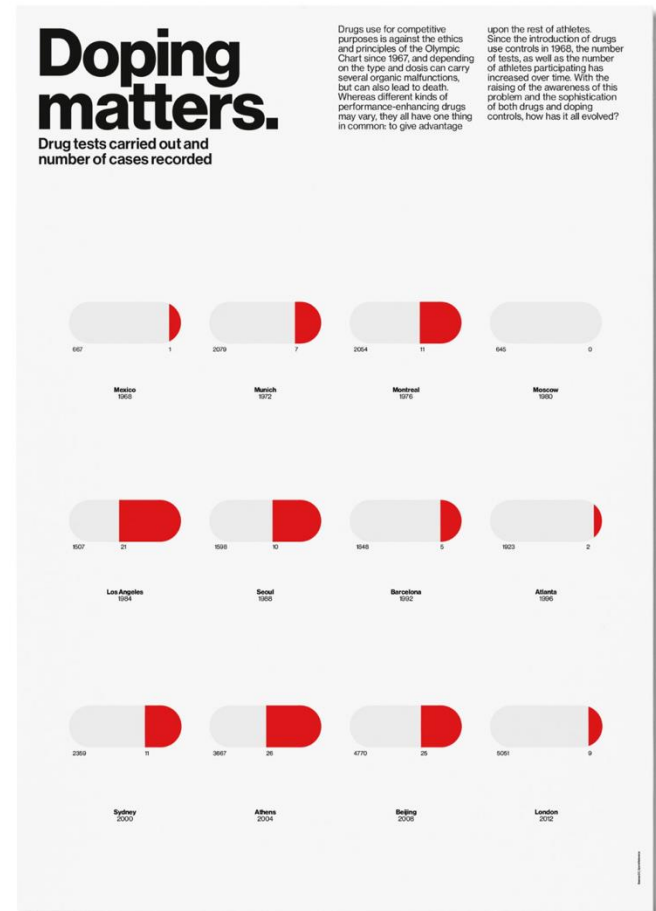
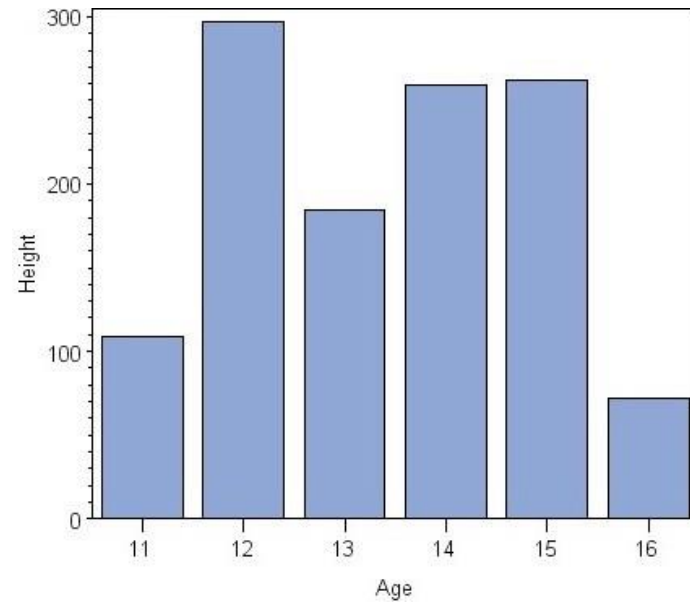
**"The Force Awakens"** could produce **\$9.6 billion** in revenue from worldwide ticket sales, merchandise, and home entertainment in roughly the first year of release.

\$5.0B Merchandise	\$500M Disney's Infinity 3.0 Videogame	\$214M TV licensing (intl.)
	\$780M Star Wars Battlefront Videogame	\$235M TV licensing (domestic)
		\$458M DVDs/downloads
	\$1.65B Box office sales (international)	

# Visual Channels / Dimensions

## Length

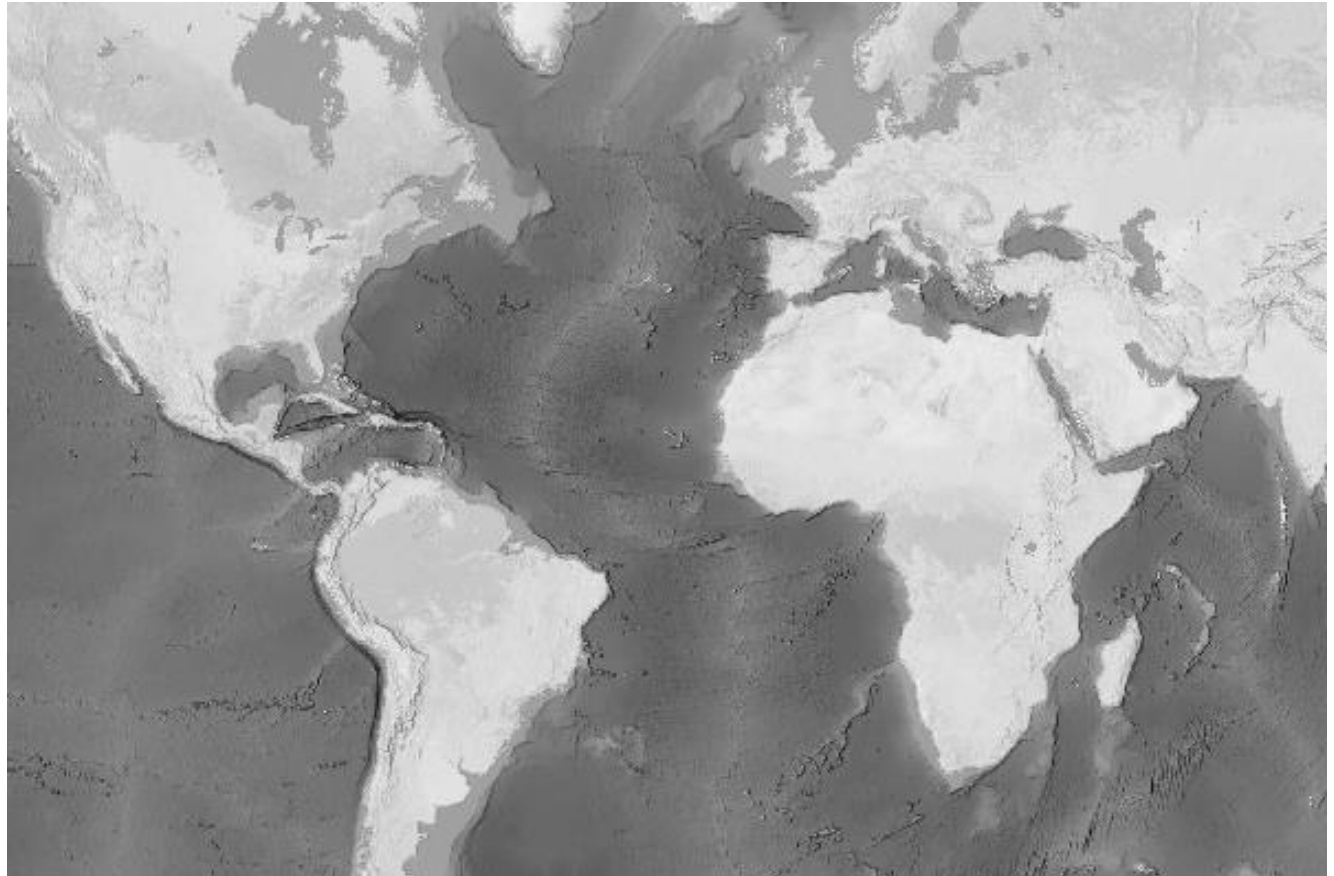
- Encode information using *how long* mark is drawn
- Ex.



# Visual Channels / Dimensions

## *Color: Luminance*

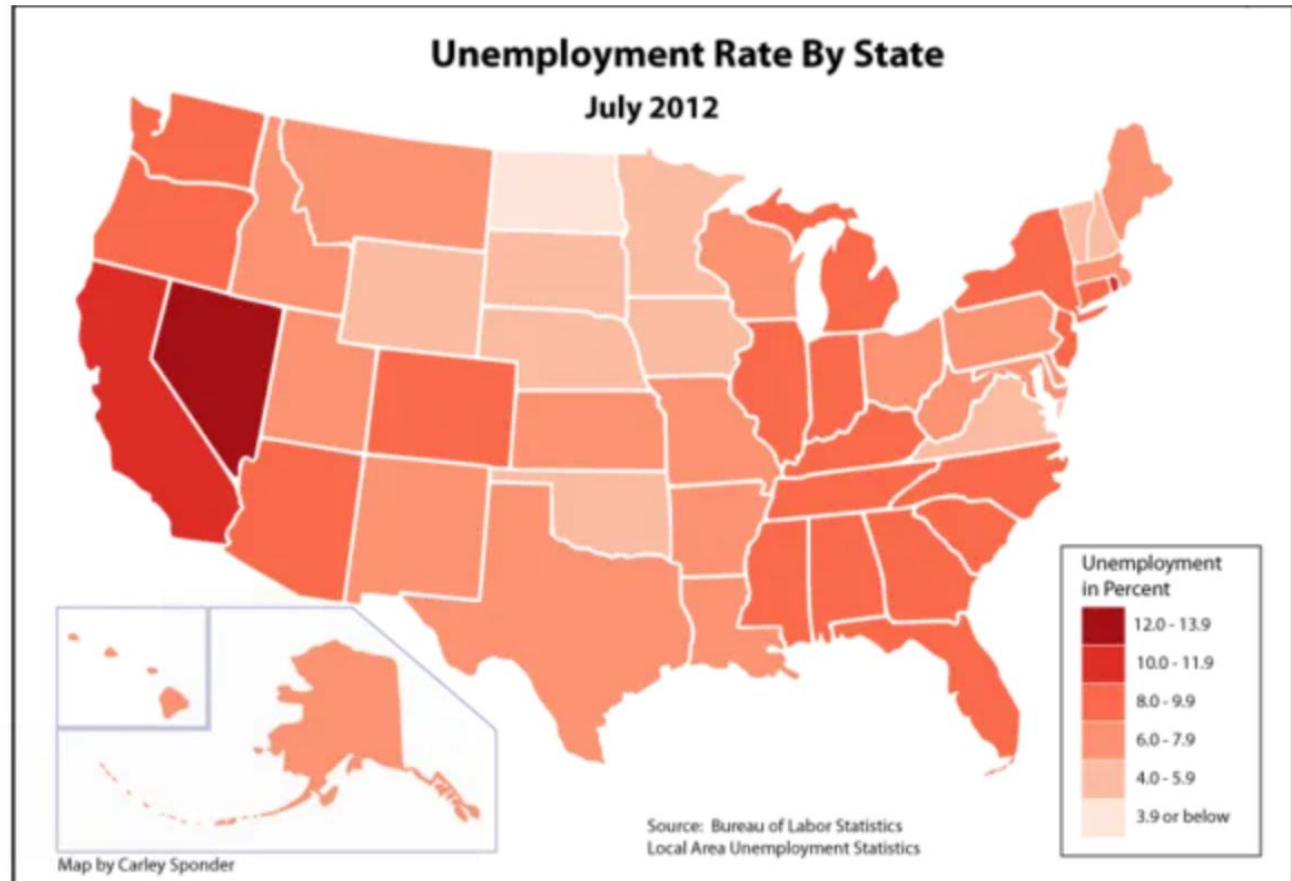
- Encode information using *how dark* mark is drawn
- Ex.



# Visual Channels / Dimensions

## *Color: Saturation*

- Encode information using *how much color* mark has
- Ex.

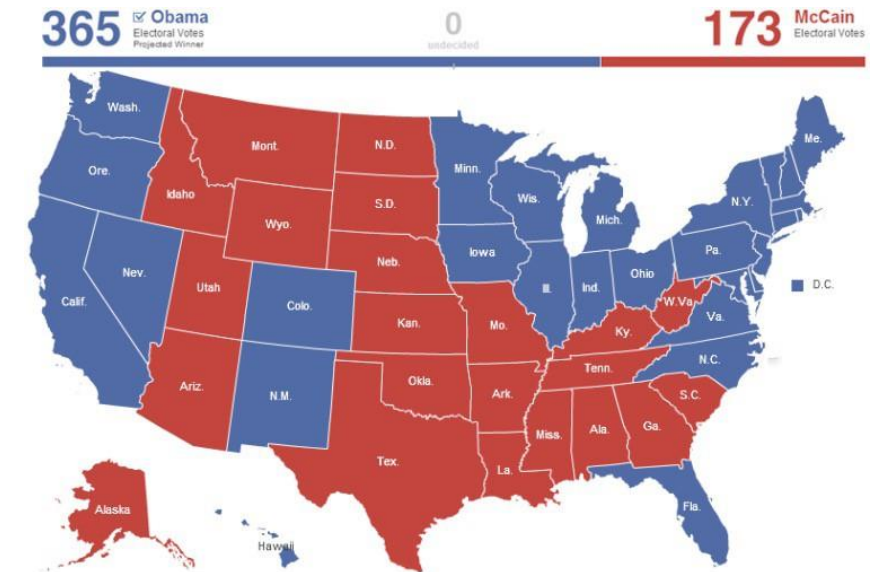
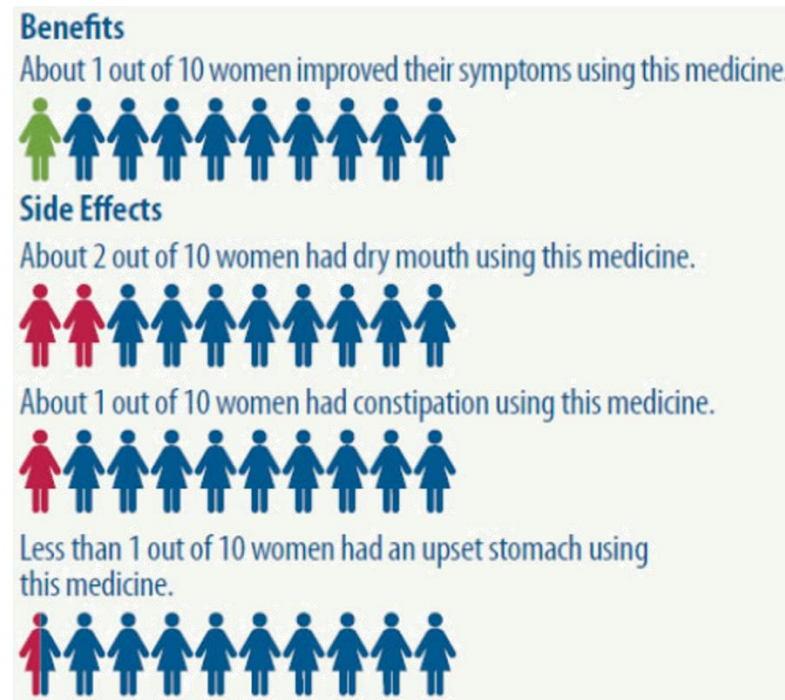




# Visual Channels / Dimensions

## Color: Hue

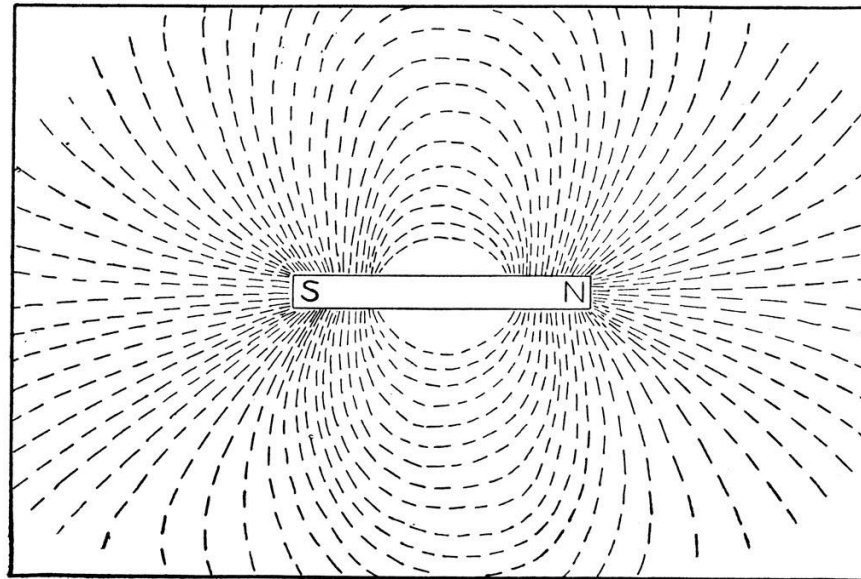
- Encode information using *hue* of mark
- Ex.



# Visual Channels / Dimensions

## *Orientation / Tilt / Angle*

- Encode information using how mark is *rotated*
- Ex.



## Visual Channels / Dimensions

### *Shape*

- Encode information using how mark is *shaped*
- Ex.

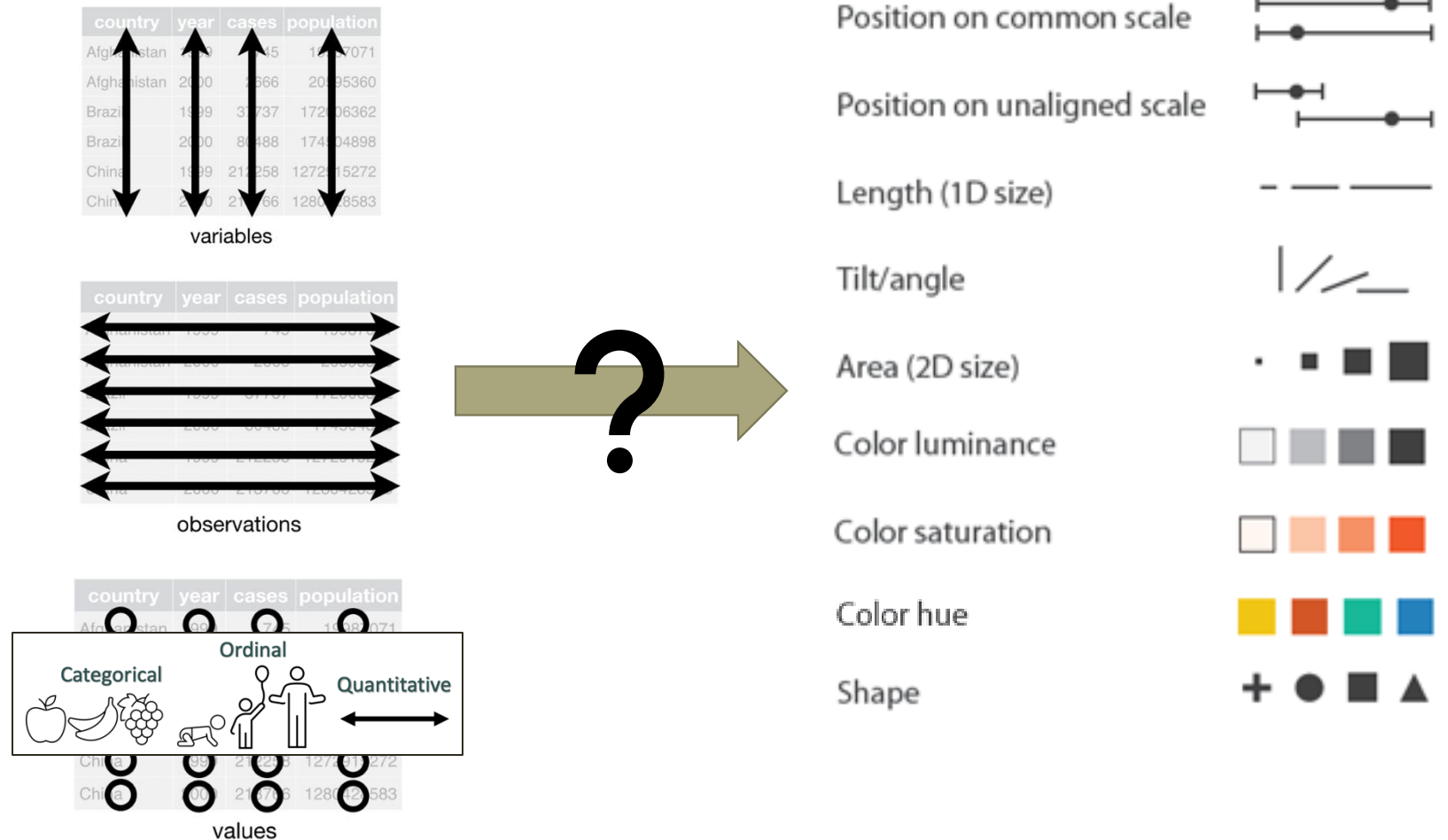


Data → Visuals

- Remember... **Big idea behind visualization**
  - Map data dimensions to visual dimensions in a principled way

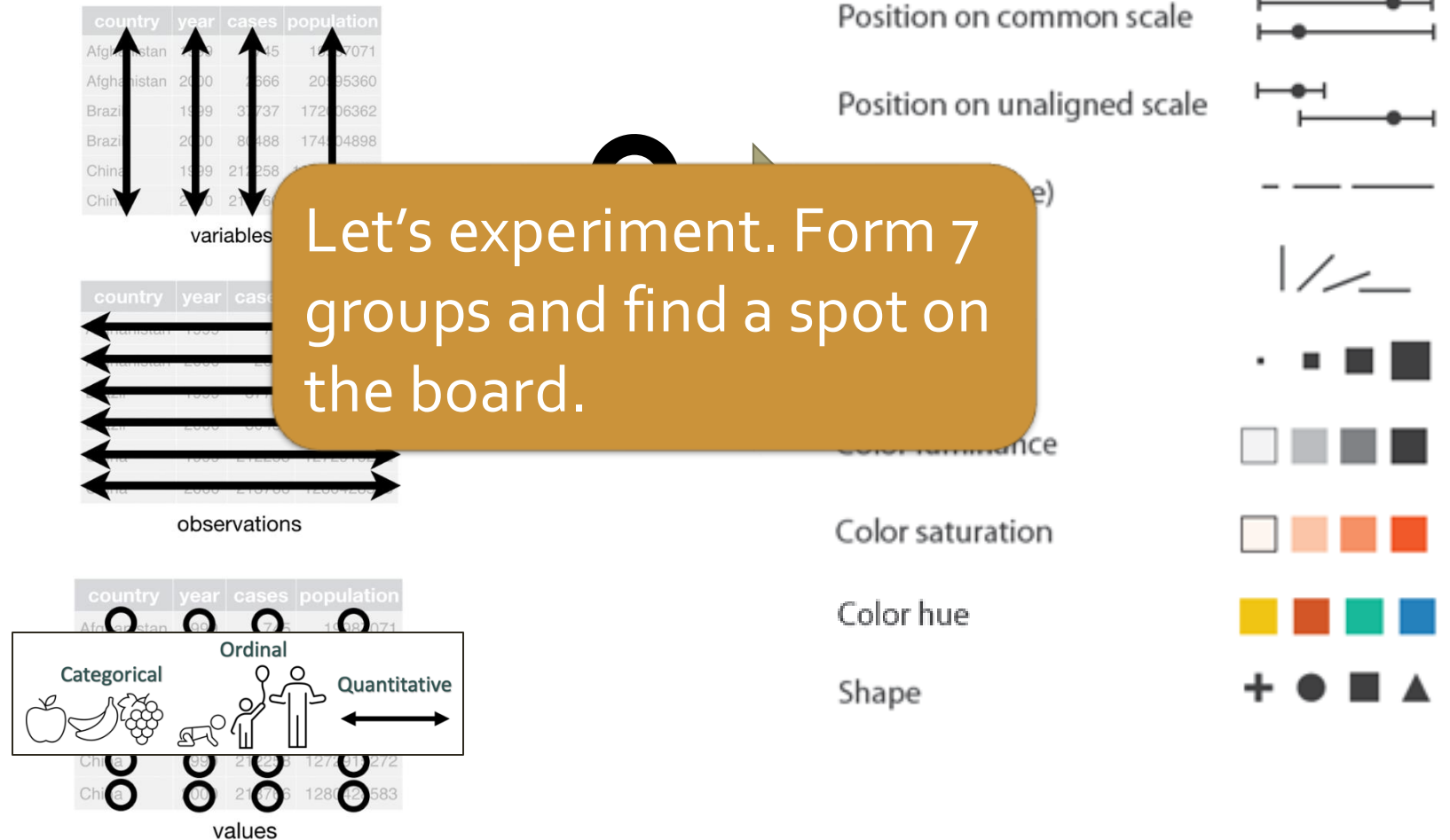
Data → Visuals

- Remember... **Big idea behind visualization**
  - Map data dimensions to visual dimensions in a principled way



Data → Visuals

- Remember... **Big idea behind visualization**
  - Map data dimensions to visual dimensions in a principled way










Work with your group to represent each observation in this dataset as a point (mark) styled only using the visual channel you were assigned.

Your goal is for other groups to easily infer which point represents which observation.

Data → Visuals

Name
blueberry
asparagus
pumpkin
pea
watermelon
long bean

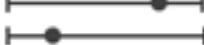






Position on common scale	
Position on unaligned scale	
Length (1D size)	
Tilt/angle	
Area (2D size)	
Color luminance	
Color saturation	
Color hue	
Shape	

Work with your group to represent each observation in this dataset as a point (mark) styled using the visual channel you were assigned.

Your goal is for other groups to easily infer which point represents which observation.

Data → Visuals

Peak
July
April
October
June
August
September

Position on common scale	
Position on unaligned scale	
Length (1D size)	
Tilt/angle	
Area (2D size)	
Color luminance	
Color saturation	
Color hue	
Shape	

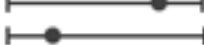










Work with your group to represent each observation in this dataset as a point (mark) styled using the visual channel you were assigned.

Your goal is for other groups to easily infer which point represents which observation.

Data → Visuals





Price (per lb)
6.45
4.99
0.24
7.00
3.65
3.64

Position on common scale	
Position on unaligned scale	
Length (1D size)	
Tilt/angle	
Area (2D size)	
Color luminance	
Color saturation	
Color hue	
Shape	

# Data → Visuals

What type of variable is Name?









Name
blueberry
asparagus
pumpkin
pea
watermelon
long bean

Position on common scale	
Position on unaligned scale	
Length (1D size)	
Tilt/angle	
Area (2D size)	
Color luminance	
Color saturation	
Color hue	
Shape	

# Data → Visuals

What type of variable is Peak?










Peak
July
April
October
June
August
September

Position on common scale	
Position on unaligned scale	
Length (1D size)	
Tilt/angle	
Area (2D size)	
Color luminance	
Color saturation	
Color hue	
Shape	

# Data → Visuals


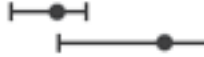







What type of variable is Price?




Price (per lb)
6.45
4.99
0.24
7.00
3.65
3.64

Position on common scale	
Position on unaligned scale	
Length (1D size)	
Tilt/angle	
Area (2D size)	
Color luminance	
Color saturation	
Color hue	
Shape	

# Data → Visuals

- Remember... **Big idea behind visualization**
  - Map data dimensions to visual dimensions in a principled way
  - Insight 1: Not all visual dimensions can represent all data types


Position on common scale	
Position on unaligned scale	
Length (1D size)	
Tilt/angle	
Area (2D size)	
Color luminance	
Color saturation	
Color hue	
Shape	


Nominal	Ordinal	Quantitative
		
✓	✓	✓
✓	✓	✓
	✓	✓
	✓	✓
	✓	✓
	✓	✓
✓		
✓		

# Data → Visuals

- Remember... **Big idea behind visualization**
  - Map data dimensions to visual dimensions in a principled way
  - Insight 1: Not all visual dimensions can represent all data types

## ➔ **Magnitude** Channels: **Ordered** Attributes

Position on common scale 

Position on unaligned scale 

Length (1D size) 

Tilt/angle 

Area (2D size) 

Depth (3D position) 

Color luminance 

Color saturation 

Curvature 

Volume (3D size) 

## ➔ **Identity** Channels: **Categorical** Attributes

Spatial region 

Color hue 

Motion 

Shape 

Try it out!

- Work with 2 other people. Be prepared to share your work with the class.
- Find a data visualization you think is interesting
  - Some ideas for where to look: New sites, government sites, Tableau Viz Gallery, [massvis.mit.edu](http://massvis.mit.edu)
- Identify the following:
  - What is the data that's being visualized?
  - Is the data source included?
  - What marks are used?
  - What is the mapping between data variables and visual variables?