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| Project Name | Sales Lead Qualifier |
| Online team meeting | https://fau.zoom-x.de/j/61899002491?pwd=WGFIL2tSS2lVWFhqZG9PWmMzVFg4dz09 |
| Production system (if any) | (none yet) |
| Test system (if any) | (none yet) |
| GitHub repository | https://github.com/amosproj/amos2023ws06-sales-lead-qualifier |
| GitHub feature board | https://github.com/orgs/amosproj/projects/30/views/2 |
| GitHub impediments backlog | https://github.com/orgs/amosproj/projects/31/views/1 |
| Team T-shirt (white female) | https://www.shirtinator.de/s/PRS_LRm2Qx6vXMtaeB835A |
| Team T-shirt (white male) | https://www.shirtinator.de/s/-mNT0jHvSWGyH5w2QbGisQ |
| Team T-shirt (black female) | https://www.shirtinator.de/s/EluAi2y0QS-VMak3P_gdjg |
| Team T-shirt (black male) | https://www.shirtinator.de/s/nVtVQvA1TjyCIkyXQhqNsw |
| Team T-shirt (all in shopping cart) | https://www.shirtinator.de/loadBasket/Wgfl6csWaoA |
| AMOS Happy | https://happy-amos.appspot.com/Project?project=4809731176660992&course=6210557241720832 |
| Slack (team channel) | https://app.slack.com/client/T02J8GLTXDH/C061LNFLW13 |
| Availabilites (Poll) | https://terminklick.stuve.fau.de/poll/AMOSP6/vote/ |
| Extended Project Description | https://docs.google.com/document/d/1HpflwUUQqyQtFd1dMRjyoHYrDoZcaci_/edit |
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| Last Name | First Name | GitHub User Name | Email Address | Private/ Google mail |
|-------------|--------------|------------------|-------------------------------------|------------------------------|
| Baumgärtner | Lucca | luccalb | lucca.baumgaertner@fau.de | kontakt@luccabaumgaertner.de |
| Bozkurt | Resit Berkay | rbbozkurt | resit.b.bozkurt@campus.tu-berlin.de | |
| Hambauer | Nico | nicohambauer | nico.hambauer@fau.de | |
| Kraft | Tetiana | Taniakraft | tetiana.kraft@fau.de | Tania.kraft67@gmail.com |
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| Utech | Fabian-Paul | ur-tech | f.utech@campus.tu-berlin.de | |
| Zailskas | Felix | felix-zailskas | felix.zailskas@campus.tu-berlin.de | felixzailskas@gmail.com |
| Zimmermann | Simon | Tims777 | tim.simon.zimmermann@fau.de | |
| Heasman | Sophie | soapyheas | sophie.heasman@campus.tu-berlin.de | |

| # | Meeting Day | Product Owners | Software Developers | Release Manager | Scrum Master | Comment |
|----|-------------|----------------|---|-----------------|--------------|---------------|
| 1 | 2023-10-18 | Simon, Tetiana | Lucca, Resit Berkay, Ruchita, Ahmed, Fabian-Paul, Felix, Sophie | N/A | Nico | |
| 2 | 2023-10-25 | Simon, Tetiana | Lucca, Resit Berkay, Ruchita, Ahmed, Fabian-Paul, Felix, Sophie | Lucca | Nico | |
| 3 | 2023-11-08 | Simon, Tetiana | Lucca, Resit Berkay, Ruchita, Ahmed, Fabian-Paul, Felix, Sophie | Resit Berkay | Nico | |
| 4 | 2023-11-15 | Simon, Tetiana | Lucca, Resit Berkay, Ruchita, Ahmed, Fabian-Paul, Felix, Sophie | Ruchita | Nico | |
| 5 | 2023-11-22 | Simon, Tetiana | Lucca, Resit Berkay, Ruchita, Ahmed, Fabian-Paul, Felix, Sophie | Ahmed | Nico | |
| 6 | 2023-11-29 | Simon, Tetiana | Lucca, Resit Berkay, Ruchita, Ahmed, Fabian-Paul, Felix, Sophie | Fabian-Paul | Nico | |
| 7 | 2023-12-06 | Simon, Tetiana | Lucca, Resit Berkay, Ruchita, Ahmed, Fabian-Paul, Felix, Sophie | Felix | Nico | Mid-term due |
| 8 | 2023-12-13 | Simon, Tetiana | Lucca, Resit Berkay, Ruchita, Ahmed, Fabian-Paul, Felix, Sophie | Sophie | Nico | |
| 9 | 2023-12-20 | Simon, Tetiana | Lucca, Resit Berkay, Ruchita, Ahmed, Fabian-Paul, Felix, Sophie | Lucca | Nico | |
| 10 | 2024-01-10 | Simon, Tetiana | Lucca, Resit Berkay, Ruchita, Ahmed, Fabian-Paul, Felix, Sophie | Resit Berkay | Nico | |
| 11 | 2024-01-17 | Simon, Tetiana | Lucca, Resit Berkay, Ruchita, Ahmed, Fabian-Paul, Felix, Sophie | Ruchita | Nico | |
| 12 | 2024-01-24 | Simon, Tetiana | Lucca, Resit Berkay, Ruchita, Ahmed, Fabian-Paul, Felix, Sophie | Ahmed | Nico | |
| 13 | 2024-01-31 | Simon, Tetiana | Lucca, Resit Berkay, Ruchita, Ahmed, Fabian-Paul, Felix, Sophie | Fabian-Paul | Nico | |
| 14 | 2024-02-07 | Simon, Tetiana | Lucca, Resit Berkay, Ruchita, Ahmed, Fabian-Paul, Felix, Sophie | Felix | Nico | Demo day! |
| 15 | 2024-02-14 | Simon, Tetiana | Lucca, Resit Berkay, Ruchita, Ahmed, Fabian-Paul, Felix, Sophie | Lucca | Nico | Retrospective |

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| Goals | A deliverable product that satisfies the customers needs, Quality and Testing, User Satisfaction Apply best practice, deliver high quality code & documentation (by standards of the industry partner) |
| Meeting norms | Be punctual If attendance is not possible write a signal message to the team at least 1 day before. Find a balance for meeting/working time |
| Working norms | Be productive and do not have major crunch times. Automated testing, automated linting (to achieve uniform code style) Work with branches (bugs, features, ..) Work with development, staging and production stages Use technologies as defined by the industry partner (Programming language, AI framework, etc) Always review code before merging (by pull request) |
| Coordination norms | Work items are assigned to specific team members, the member feels responsible for its completion and to notify the team about issues Team members may form small groups / teams to work on components or tasks together |
| Communication norms | Communicate in case a meeting does not work out as early as possible, at least the day before Main channel is Slack, SD should communicate privately in case of specific issues Communicate technical issues in a corresponding slack channel of our team. Criticism should always be constructive, we do not tolerate bullying |
| Consideration norms | Discuss Issues with the team Transparency, providing clear information to customer Valuing customer's feedback Each team member's opinion is valued equally |
| Cont. improvement norms | Implement feedback of the team from previous weeks |
| Rewards | Everyone gets a drink of their choice (people in the same city can meet up) and post a picture in our group chat |
| Sanctions | A reason for being late on a meeting needs to be given. |
| Signatures | |
| Scrum Master | Nico Hambauer |
| Product owner | Simon Zimmermann |
| Product owner | Tetiana Kraft |
| Software developer | Felix Zailskas |
| Software developer | Ahmed Sheta |
| Software developer | Lucca Baumgärtner |
| Software developer | Resit Berkay Bozkurt |
| Software developer | Ruchita Nathani |

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| Software developer | Fabian-Paul Utech |
| Software developer | Sophie Heasman |
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| Product Vision | Project Mission |
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| The reason of existence of the envisioned product (beyond this project). | The mission of this particular project (in the context of the product vision). |

| Term | Definition |
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| Base Data Collector (BDC) | One of our main two software components, which fullfills the task of collecting data about a lead from various online sources. |
| Expected Value Predictor (EVP) | The other main software component, which takes the collected data about a lead and estimates the expected value of that lead. |
| Software Component | Major part of our product, which is mostly independent from other components (i.e. can be run separately). |
| Lead | Potential customer of SumUp which has already declared their interest in purchasing products or services (through the online form). |
| Expected Value | The revenue to be expected from a lead (expected value = life-time value of lead x probability of lead becoming a customer). |
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| s | Sprint goal |
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| 1 | None |
| 2 | None |
| 3 | None |
| 4 | Write your sprint goal here |
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| Sprint | Goal | Feature Name | Est. Size | Est. Remaining | Real Size | Real Remaining |
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| Release | | | | | | |
| Total | | | 0 | 0 | | |
| Sprints | | | | | | |
| 1 | | | 0 | 0 | 0 | 0 |
| 2 | | | 0 | 0 | 0 | 0 |
| 3 | | | 0 | 0 | 0 | 0 |
| ... | | | | 0 | | 0 |
| Features | | | | | | |
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| Sprint | Goal | Feature Name | Est. Size | Est. Remaining | Real Size | Real Remaining |
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| Release | | | | | | |
| Total | | | 0 | 0 | | |
| Sprints | | | | | | |
| 1 | | | 0 | 0 | 0 | 0 |
| 2 | | | 0 | 0 | 0 | 0 |
| 3 | | | 0 | 0 | 0 | 0 |
| ... | | | | 0 | | 0 |
| Features | | | | | | |
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| # | Feature Definition of Done | Sprint Release Definition of Done | Project Release Definition of Done |
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| Type | Link / reference |
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| # | Context | Name | Version | License | Comment |
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| Last Name | First Name | Value | | | |
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| Baumgärtner | Lucca | 5 | 5.00 | OK | |
| Bozkurt | Resit Berkay | 5 | | | |
| Hambauer | Nico | | | | |
| Kraft | Tetiana | | | | |
| Nathani | Ruchita | | 0 | No size | |
| Sheta | Ahmed | | 1 | Trivial size | |
| Utech | Fabian-Paul | | 2 | Small size | |
| Zailskas | Felix | | 3 | Medium size | |
| Zimmermann | Simon | | 5 | Large size | |
| | | | 8 | Very large size | |
| | | | 13 | Too large (size) | |
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