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Ampcus Inc. adds more fuel to its Business Development team

Ampcus hires Donna W. Erhardt as Vice President

CHANTILLY, Va.--([BUSINESS WIRE](#))--Ampcus Inc., a top-ranking U.S. technology consulting and staff augmentation services company, is pleased to announce the addition of Donna Erhardt as Vice President of Business Development for the company. Ms. Erhardt has more than 25 years of experience in senior leadership positions in Procurement, Supplier Diversity, Sales and Marketing serving the Telecom Industry.

Ms. Erhardt will focus on developing new Customers and alliance-based technical service opportunities for Ampcus. While the company maintains an impressive client list and long-term client relationships, some extending since the company started almost 10 years ago, Erhardt will focus on new client opportunities in all Ampcus target industries nationally.

"With long term client relationships and a great mix of project and technology leaders with significant industry experience, Ampcus is well positioned for continued growth in our targeted industry sectors," says Erhardt. "I have been impressed with the company's strategic plan and senior management's commitment to growth," she states.

"We are pleased to add such a seasoned veteran with an upbeat and positive attitude. Ms. Erhardt will be an excellent addition to our management team and will hit the ground running with our business model. We are excited to see her thrive in our culture and lead our sales growth effort," says Anjali "Ann" Ramakumaran, Chief Executive Officer of Ampcus Inc.

Erhardt has previously held leadership positions including Director of Supplier Diversity, SRM and Global Partnerships with Verizon (NYSE:VZ) where she was responsible for leading Verizon's Supplier Diversity initiatives to develop mutually beneficial business relationships and deliver year-over-year spend growth with diverse suppliers. Erhardt was also Verizon's lead for the joint Sourcing collaboration initiatives between Verizon and Vodafone driving efficiency, value and delivering positive sourcing results for domestic and international procurements. She helped re-launch Verizon's SRM Program and implemented various initiatives to drive value for the company. Ms. Erhardt's key successes included Verizon's Global Supplier Summit attended by more than 200 C-Level executives and a Customer/Supplier Relationship Management Program to maximize key business relationships. She was also responsible for implementing a new program to assess supplier compliance with the Verizon Supplier Code of Conduct and various aspects of Corporate Social Responsibility. Erhardt has won numerous awards and has represented Verizon (NYSE:VZ) with many external organizations. She has previously held positions on various Boards including the Dallas/Fort Worth Minority Supplier Development Council where she served as Secretary, the United States Pan Asian American Chamber of Commerce Southwest, the Women's Business Council Southwest, the Women's Business Enterprise National Council, WEConnect International and the USHCC's Procurement Council Advisory Board. Ms.

Erhardt has a B.S. Business Administration from Gardner Webb University, Boiling Springs, NC and A.A. Business Administration from Catawba Valley Community College, Hickory, NC.

Ms. Erhardt will be located in Ampcus' Dallas office, but expects to spend most of her time traveling to Ampcus locations throughout the country to work with Ampcus business teams, and clients.

About Ampcus Inc.

Ampcus Inc. is headquartered in Chantilly, VA and has over 30 client representative offices in the CONUS. Ampcus is an ISO 9001:2008, ISO 20000, ISO 27000, CMMi Level 3 certified global consulting company specializing in Big Data, Cloud Computing, Cyber Security, Mobility, Testing and IV&V and Enterprise wide solutions like ERP, CRM, EAI, BI services. Our Testing practice is state of the art and has established world class processes. Ampcus Inc. is a SBA certified women owned and 8(a) company doing business with the federal, state, local and commercial clients. Ampcus Inc. has won several awards for being on the Top Fastest 50 growing companies in the CONUS by USPAACC, WPO, diversitybusiness.com. Ampcus Inc. has also made the Inc magazine top 500/5000 list. The Company has also been nominated as the top small business contractor by the USDA. For more information about Ampcus, visit www.ampcus.com