The Guide to KKR Investor Reporting

May 2020



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Investor reporting is a process through which financial, legal and organizational status is communicated to investors from KKR through the Investor Portal. As complexity in product offerings continues to grow, our hope is that this Guide will yield a robust understanding of the reporting that is available to investors in private equity funds, real asset funds, Credit funds, SMAs, and certain co-investment vehicles.

Frequently Asked Questions ("FAQ") concerning reporting appear on the next page, with detailed explanations on the following pages. *Please note some reports are not applicable to all funds*

Fund Level Reporting Investor Level Reporting Monthly Ad Hoc Monthly Quarterly Annually Quarterly **Annually** Ad Hoc Credit **Capital Account** Standard Equity Privacy Performance Tax Capital Call Monthly LP Updates Statements: ITD. Notice Reports Documents Notices Investments by Fund Snapshot YTD, QTD* Audited Credit Investment Portfolio Distribution **Unused Capital** Form ADV Organizational **SMA Reports Financial** Month in Summary Commitments **Notices Documents Filings** Statements Review Valuations - Fund Level Capital Call & Audited Valuations -Distribution **Financial LPAC Materials** Investor Level **ILPA** Quarterly Letters & Statements Templates ** Presentations Unaudited Regulatory Financial **Unused Capital** Management Disclosures Statements Commitments Fee Notices **ILPA** Fee **Transparency Reports** Valuation Templates ** **Policies** Cash Flow by Deal **Capital Account** Date Statements Transaction **Summaries Unaudited Financial** Portfolio Summary Statements **Deal Summaries** (One-Pagers) * "ITD" = Inception to Date Portfolio "YTD" = Year to Date Company "QTD" = Quarter to Date Portfolio Company-** ILPA = Institutional Limited Partners Association **Issued Reports** **Please note KKR provides ILPA reporting for most funds with inception dates from 2016 and onwards

Frequently Asked Questions



FAQs: Where Can I Find...

Please note some reports are not applicable to all funds



| Question | Source | Level | Portal Location | Page # | |
|--|---|----------------------------|---|--------------|--|
| Details on Contributions and Distributions? | Cash Flows (Private Funds Only) | LP Level | Cash Flows → Download List | <u>29</u> | |
| | Capital Calls and Distribution Notices (Including ILPA Templates if applicable) | LP Level | Statements & Documents → Capital Calls/Distributions | <u>24-26</u> | |
| | Capital Account Statements | LP Level and Fund Level | Documents → Reporting → Capital Account Statements | <u>21</u> | |
| | Financial Statements - Quarterly and Annual | LP Level and Fund Level | Documents → Reporting → Financial Statements | <u>15</u> | |
| Details on Fees and Expenses? | ILPA Fee Templates (Only for most 2016 and onward funds) | LP Level | Documents → Reporting → ILPA Reporting Template | <u>23</u> | |
| | Transparency Reports | Fund Level | Documents → Reporting → Transparency Report | <u>8</u> | |
| | Capital Account Statements | LP Level and Fund Level | Documents → Reporting → Capital Account Statements | <u>21</u> | |
| Total NAV? | Portfolio Summary – Investor Level | LP Level | Documents → Reporting → Valuations – Investor Level | <u>30</u> | |
| | ILPA Fee Templates (Only for most 2016 and onward funds) | LP Level | Documents → Reporting → ILPA Reporting Template | <u>23</u> | |
| | Quarterly Presentations and Letters | Fund Level | Documents → Reporting → Quarterly Letters and Presentations | <u>10</u> | |
| | Capital Account Statements | LP Level and Fund Level | Documents → Reporting → Capital Account Statements | <u>21</u> | |
| | Financial Statements - Quarterly and Annual | LP Level and Fund Level | Documents → Reporting → Financial Statements | <u>15</u> | |
| Carry Paid and Accrued Carry? | ILPA Fee Templates (Only for most 2016 and onward funds) | LP Level | Documents → Reporting → ILPA Reporting Template | <u>23</u> | |
| | Capital Account Statements | LP Level and Fund Level | Documents → Reporting → Capital Account Statements | <u>21</u> | |
| | Financial Statements - Quarterly and Annual | LP Level and Fund Level | Documents → Reporting → Financial Statements | <u>15</u> | |
| LP Level Reporting | | | | | |

FAQs: Where Can I Find...(Continued)

Please note some reports are not applicable to all funds



| Question | Source | Level | Portal Location | Page # | | |
|---|--|-------------------------------------|---|-----------|--|--|
| Remaining/Unused Commitment? | Unused Capital Commitments | LP Level and Fund Level | Documents → Reporting → Unused Capital Commitment | <u>22</u> | | |
| Gross and Net Fund Performance? | Valuations (Private Funds Only) | Fund Level | Documents \rightarrow Reporting \rightarrow Valuations- Fund Level (Pre and Post) | <u>9</u> | | |
| | Quarterly Presentations and Letters | Fund Level | Documents → Reporting → Quarterly Letters and Presentations | <u>10</u> | | |
| Deal Performance Metrics? | Cash Flows (Private Funds Only) | LP Level | Cash Flows → Download List | <u>29</u> | | |
| | Valuations (Private Funds Only) | Fund Level | Documents \rightarrow Reporting \rightarrow Valuations- Fund Level (Pre and Post) | <u>9</u> | | |
| | Quarterly Presentations and Letters | Fund Level | Documents → Reporting → Quarterly Letters and Presentations | <u>10</u> | | |
| | Transaction Summaries | Fund Level | Documents → Portfolio Company Documents → Transaction Summary | <u>19</u> | | |
| | Quarterly Deal Summaries ("One-Pagers") (Private Funds Only) | Fund Level/ Portfolio Company | Documents → Portfolio Company Documents → Quarterly Deal Summary | <u>11</u> | | |
| | Financial Statements - Annual | Fund Level | Documents → Reporting → Financial Statements | <u>15</u> | | |
| | Portfolio Summary – Investor Level | LP Level | Documents → Reporting → Valuations- Investor Level | <u>30</u> | | |
| LP Level and Fund Level Original Cost and Remaining Cost? | Financial Statements - Quarterly and Annual | Fund Level | Documents → Reporting → Financial Statements | <u>15</u> | | |
| | Valuations (Private Funds Only) | Fund Level | Documents \rightarrow Reporting \rightarrow Valuations- Fund Level (Pre and Post) | <u>9</u> | | |
| LP Level Reporting Fund Level Reporting LP / Fund Level Reporting | | | | | | |



Fund Level Reporting



Transparency Reports

Overview

• Transparency Reports are designed to provide detail on portfolio investments, fees, revenue, subscription Credit facilities, litigation and other topics of importance

Frequency

- Quarterly
- Reports are generally posted within 90 calendar days (Private Funds) and 90-180 calendar days (Credit Funds) after the end of each quarter for each Fiscal Year

Location on Portal

• Select **Documents** on the top menu bar, then **Reporting**, then filter **Document Subtype** by **Transparency Report**

- Portfolio Investments (detailed by Fund)
- Transaction, Monitoring & Other Fees
- Subscription Credit Facility
- Syndication Fee Revenue
- Capital Markets Fee Revenue
- Capstone Fee Revenue
- RPM Fee Revenue
- Litigation Review
- Claw-back Liability Review
- Related Separate Account Reporting
- IRR Calculations (Private Funds Only)



Standard Equity Investments by Fund

(Pre and Post Profit Participation)

Overview

- Detail Fund remaining value; and ITD amount invested and amount realized (by Fund and by Investment)
- Pre-KKR Profit Participation report includes both GP and LP interest and is shown gross of performance and management fees
- Post-KKR Profit Participation report excludes the GP interest and is shown net of performance and management fees
- Not available for Co-Investment Vehicles

Frequency

Quarterly

Location on Portal

• Select **Documents** on the top menu bar, then **Reporting**, then filter **Document Subtype** by **Valuations – Fund level**

Content

On a portfolio company basis, this report includes:

- Amount Invested
- Amount Realized
- Remaining Cost (on a Pre Profit Participation Basis)
- Remaining Value
- Total Value
- Current Net Gain/(Loss)



Quarterly Letters and Presentations

Overview

• Quarterly letters and presentations provide a fund summary of strategic and tactical performance during the quarter

Frequency

Quarterly

Location on Portal

• Select **Documents** on the top menu bar, then **Reporting**, then filter **Document Subtype** by **Quarterly Letters & Presentation**

- Strategy Overview
- Market Commentary
- Pie chart of remaining value by Fund and by Industry
- Capital Deployment
- Realizations
- Summary of Capital Account Statement
- Performance Review
- Investment Activity
- Portfolio Company Multiples
- Fund Team and Fundraising Update
- Fund and Investment Performance (for year end quarter)
- Case Studies



Overview

- One page tear sheets providing a high-level overview of active, Private-side portfolio companies
- Provide color on recent developments related to the portfolio company or its industry that may have impact on enterprise value

Frequency

Quarterly

Location on Portal

• Select Documents on the top menu bar, then Portfolio Company Documents, then filter Document Subtype by Quarterly Deal Summary

- Summary: Key high-level information about the business
- Business Description: Company overview and background, product offerings, etc.
- Financial Overview: Fiscal year data, debt maturity analysis, etc.
- Recent Updates and Initiatives: Outline of value-add initiatives, management team updates, key revenue and workforce metrics/updates
- Market Outlook and Valuation: industry information, market interest in product offerings, trends, etc.
- Current and Prior quarter multiple (in USD and local currency if applicable)



Overview

• Materials prepared by portfolio companies and made available to co-investors on the Portal

Frequency

• Ad Hoc

Location on Portal

• Select **Documents** on the top menu bar, then **Portfolio Company Documents**, then filter **Document Subtype** by **Portfolio Company Issued Financials and Reports**

- Financial Statements (monthly for co-investments and yearly for PE)
- Quarterly Investor Updates
- Annual Reports
- Presentations outlining key company strategies and market outlook

(Q4 2017 Only)

Not applicable to Credit Funds

Overview

• In Q1 2018, Private-side reporting shifted from the LP level to the fund level with a schedule by investor ID

Frequency

• Pre-2018

Location on Portal

• Select Documents on the top menu bar, then Reporting, then filter Document Subtype by Historical Investor Reports

- Historical Documents Include:
- Statement of Changes (YTD & QTD)
- Investor specific beginning & ending Investment balances by fund
- Summary Valuations Report
- Investment portfolio summary by Fund/Company
- Remaining Commitment Report
- Investment schedule by Fund/Deal/Date
- Remaining commitment balance
- Remaining Value in Equity Report
- Remaining Cost Basis
- Amount Unrealized
- Unrealized Gain/(Loss)



Regulatory Disclosures

Overview

• Regulatory Disclosures are policies and/or supplements to disclose policies, personnel changes, service offerings, information security, and the like

Frequency

Annually

Location on Portal

• Select **Documents** on the top menu bar, then **Regulatory & Legal**, then filter **Document Subtype** by **Regulatory Disclosures**

- Form ADV Part 2A/2B: Required submission to the SEC describing types of advisory services offered, fee schedule, disciplinary information, conflicts of interest, and key advisory personnel and background
- Part 2A: Disclosure items to be included in the investment adviser's brochure. Investment advisers are required to deliver a summary of material brochure changes to the investor on a yearly basis
- Part 2B: "Brochure supplement", includes information about the specific individuals acting on behalf of the investment adviser, who actually provide the investment advice and interact with the investor
- **Privacy Notices**: Disclose the personal information collected about each investor, how and why the information is shared (including after the investor is no longer associated with KKR) and how that information is protected
- KKR Valuation Policies: Detail how KKR establishes fair values of the portfolio investments of funds



Financial Statements – Quarterly & Annual

Overview

- Present and disclose financial performance according to US GAAP reporting standards
- International Financial Reporting Standards financial statements prepared for the relevant financial statements
- Outline fund activity and operations, value, key notes and events
- Shares at the investor level/GP/LP (Not applicable to closed-end funds)
- Annual financial statements are audited
- Quarterly statements are unaudited, and are meant to be estimates based on fund activity, management fees and accruals at the time of publishing
- Produced for Private-Side and Credit-Side funds

Frequency

- Quarterly financials are available within 60 calendar days after the end of each quarter of each Fiscal year and released on earnings day
- Annual audited financials are available in terms of the LPA, generally within 120 calendar days after the end of each Fiscal year

Location on Portal

• Select **Documents** on the top menu bar, then **Reporting**, then filter **Document Subtype** by **Financial Statements**

- Independent Auditor's Report (Annual Only)
- Statement of Assets, Liabilities, & Partners' Equity
- Schedule of Investments
- Statement of Operations
- Statement of Changes in Partners' Equity or Capital
- Statement of Cash Flows
- Notes to Financial Statements (Annual Only)
- Footnote disclosures are not available in the quarterly financials, and only available for the annual audited financials.



LP Updates

Overview

• Issued on an ad-hoc basis upon the announcement of a new deal, a deal exit, key personnel changes or other significant event(s) impacting a deal or fund

Frequency

• Ad hoc

Location on Portal

• LP Updates are sent to investors via email and are not posted to the Portal

- Acquisition Details
- Transaction/Share Price
- Multiples
- Funding Vehicle
- Company Overview
- Products/Services Overview
- For new deals, estimated close date/board seats following capital call/distribution notices detailed on slides 17 and 18
- For exits, estimated returns to LPs



Organizational Documents

Overview

• Organizational Documents including Limited Partnership Agreements ("LPAs") are produced at a fund-level upon initial fund close and then LPA amendments are produced on an ad-hoc basis as required and approved

Frequency

• Ad hoc

Location on Portal

• Select Documents on the top menu bar, then Regulatory & Legal, then filter Document Subtype by Organizational Documents

- Management Agreement
- Amendment to LPA
- Amendment to Default Remedies
- Fund Background Details: Name, Term, etc.
- Investments
- Commitments & Contributions
- Allocations
- Distributions
- Operations
- Books & Records/Accounting/Reporting
- Transfer of Interest
- Termination, Liquidation, Dissolution
- Misc.

Overview

- Produced at the conclusion of LP Advisory Committee Meetings to document investor participation, discussion details and key upcoming events for active funds
- Displays investor names as 'Confidential Investor' if the LP has requested confidentiality

Frequency

• Ad hoc

Location on Portal

- Available for a limited time as specified in email communication
- Select Documents on the top menu bar, then Read Only Document Types, then filter Document Subtype by Advisory Committee Documents

- Participating Investors and Contacts
- Meeting Purpose
- Discussion Notes such as key fund transactions, events, etc.

Overview

- Produced at the fund level detailing key information and data pertaining to a transaction
- Produced for Private-Side transactions and Credit transactions

Frequency

• Ad hoc

Location on Portal

• Select **Documents** on the top menu bar, then **Portfolio Company Documents**, then filter **Document Subtype** by **Transaction Summary**

Content

Private Side

- Transaction Overview
- Sources & Uses table
- Business Description
- Management Overview
- Financial Overview
- Industry Overview
- Investment Rationale
- KKR's Role
- Transaction Origination & Sourcing

Credit Side

- Transaction Overview
- Investment Rationale
- KKR's Role
- Transaction Origination & Sourcing
- Terms

LP Level Reporting



Capital Account Statements

(Also known as Partners Capital Account Statements or Statement of Changes in Partners Capital)

Overview

- Shows the value of an equity investment in a fund at the beginning and end of a given time period
 - Inception-to-Date ("ITD"), Year-to-Date ("YTD") and Quarter-to-Date ("QTD")
- Summarizes transaction and other operating activities for the period
- Includes carry paid and accrued carry
- Produced at the fund level with LPs delineated by Investor ID number
- Periodic Equity/NAV roll forward is shown by LP
- Credit funds don't show dividend income and fees. P&L is broken out by Investment Income, Net Management Fee Expense, Organizational Costs, Investment Interest Expense, Other Expenses, Realized, Change in Unrealized, etc.

Frequency

Quarterly

Location on Portal

• Select **Documents** on the top menu bar, then **Reporting**, then filter **Document Subtype** by **Capital Account Statements**

Content

For Private, Credit, Real Asset and Co-Investment Vehicles

- Partners' Equity (Qtr. Start)
- Contributions
- Net Gain (Loss)
- Management Fee Expense
- Fund Expenses
- Distributions Return of Capital

- Distributions Gain/Income
- Distributions Carried Interest
- Net Change in Unrealized Appreciation/(Depreciation)
- Accrued Carried Interest
- Transfers of Partnership Interest
- Partners' Equity (Qtr. End)



Unused Capital Commitment

Overview

- Outlines and reflects the amount of unused committed capital at a given quarterly valuation date for active funds
- Accounts for investments made using lines of Credit

Frequency

Quarterly

Location on Portal

• Select Documents on the top menu bar, then Reporting, then filter Document Subtype by Unused Capital Commitment

- Initial Commitment
- Contributions that Reduce Commitment
- Recycled Capital, which Restores Commitment
- Transfers of Partnership Interests
- Unused Capital Commitments
- Outstanding Line of Credit Balance
- Adjusted Unused Capital Commitment



ILPA Reporting Template – Fee Template

Overview

- Issued at the LP level outlining fees and expenses accrued by LPs participating in a given fund
- QTD, YTD, and ITD fee values are included in each ILPA Fee template
- Templates are published for most funds that began investing in 2016 and onwards
- Not applicable to Co-Investments
- ILPA Reporting standards can be found at https://ilpa.org/reporting-template/

Frequency

Quarterly

Location on Portal

• Select Documents on the top menu bar, then Reporting, then filter Document Subtype by ILPA Reporting Template

- Investor Specific Capital Account Statement
- NAV Reconciliation and Summary of Fees, Expenses and Incentive Allocation
- Commitment Reconciliation
- Miscellaneous
- Schedule of Fees, Incentive Allocation & Reimbursements Received by the GP & Related Parties
- Footnotes and Fund Term Definitions
- Reserve Amounts



Capital Call Notices

Overview

• Produced on an as-needed basis to call capital from LPs, either to fund transactions or to request payment of management fees

Frequency

• Ad hoc

Location on Portal

• Select Documents on the top menu bar, then Capital Calls/Distributions, then filter Document Subtype by Capital Call Notice

Content

Capital Calls

- References relevant section of Partnership Agreement and most recent data
- Beginning Unused Commitment: Amount of committed capital remaining before the capital call
- Investment Amount: Amount invested in the fund by the Investor
- Total Contributions: Amount payable for that particular capital call
- Ending Unused Commitment: Remaining amount of capital committed by the Investor

Management Fee Notices

- Gross Management Fee
- Transaction and Monitoring Fee Credit
- Net Management Fee



Distribution Notices

Overview

• Produced on an as-needed basis to distribute cash to LPs due to fund activities

Frequency

• Ad hoc

Location on Portal

• Select Documents on the top menu bar, then Capital Calls/Distributions, then filter Document Subtype by Distribution Notice

- Explains the nature of the distribution
- Discloses return of capital, capital gains/losses (gross and net of carry), and distribution by LP
- Credit and Real Estate funds normally include multiple deals in one quarterly distribution
- When applicable, an ILPA template will be available (see slide 25 for details)

Capital Call and Distribution ILPA Templates

Overview

- Excel spreadsheet produced at the investor level and posted alongside the capital call/distribution notices outlining key values pertaining to the capital call/distribution
- Applicable to Private Side and Credit Side Funds that began investing in 2016 and onwards
- Not applicable to Co-Investments

Frequency

• Ad hoc

Location on Portal

• Select **Documents** on the top menu bar, then **Capital Calls/Distributions**, then filter **Document Subtype** by **Capital Call Notice** or **Distribution Notice**

- Fund Level Cash Flow Information
- LP Level Cash Flow Information
- LP Balances
- Unfunded Commitment
- Cumulative Aggregate Calls/Distributions
- Side Calculations
- Claw-back Questions



Tax Documents

Overview

- Investor level tax documents and statements providing necessary tax information based on residency, tax domicile and investment portfolio
- Schedule K-1s or K-1 equivalents for the previous year are typically available in Q2/Q3

Frequency

Annually

Location on Portal

• Select **Documents** on the top menu bar, then **Tax Documents**, then filter **Document Subtype** by **FATCA**, **K1s/Tax Filings**, **Portfolio Company Tax Documents** or **Withholding Tax Forms**

Content

• See Next Page

Tax Documents

- The K-1 Package posted to the Portal will include the following:
- Federal Schedule K-1 (Form 1065) or K-1 equivalent/attachment: used to report the income, gains, losses, deductions, credits, etc., from the operation of a partnership. A partnership does not pay tax on its income but "passes through" any profits or losses to its partners on a Schedule K-1. This schedule will also reflect partners equity (tax basis), include any contributions and distributions made to/from the partnership during the year, and disclose other relevant tax information such as effectively connected income ("ECI"), unincorporated business taxable income ("UBTI"), Section 199A/Qualified Business Income and Section 163(j)/Limitation on the Deduction for Business Interest Expense
- If applicable, the K-1 package will also include:
 - Information to complete Federal Form 926 (Return by a US Transferor of Property to a Foreign Corporation)
 - Federal Form 8865 (Return of US Persons with Respect to Certain Foreign Partnerships)
 - Federal Form 1042-S (Foreign Person's US Source Income Subject to Withholding)
 - Federal Form 8805 (Foreign Partner's Information Statement of Section 1446 Withholding Tax)
 - Information to complete Form 8621 (Information Return by a Shareholder of a Passive Foreign Investment Company ("PFIC") or Qualified Electing Fund ("QEF")) i.e. PFIC Annual Information Statement
 - State Sourced Income Information (Schedule K-1's for any state returns filed and/or state apportionment information to determine state sourced income)
 - State withholding documents reporting any state tax withheld



Overview

- Inception to date cash flows can be downloaded from the Portal; produced by Deal or by Date
- Cash flows include capital contributions, distributions, and remaining value for the period selected
- Information is deal-specific
- The summation of all fund cash flow transactions will match Capital Account Statement values for the same fund for the same date range

Frequency

Quarterly

Location on Portal

- Select Cash Flows on the top menu bar, then filter by desired details
- By default, Cash Flows are shown as of the most recent valuation period. To see Cash Flows as of other periods, filter by the Date column
- To export Cash Flows, click on the **Download List** button located below the top menu bar

- Date
- Investor Name
- Investment Name
- Fund Name
- Cash Flow Type
- Category
- Security Description
- Amount

Portfolio Summary – Investor level

Overview

- Provides a summary of financial standing at the LP level by Fund
- Excludes funds liquidated prior to 2018
- Note This summary cannot be used to calculate multiple of invested capital ("MOIC") because it does not include capital calls for management fees

Frequency

Quarterly

Location on Portal

• Select **Documents** on the top menu bar, then **Reporting**, then filter **Document Subtype** by **Valuations – Investor Level**

- Amount Invested
- Remaining Cost
- Amount Realized
- Remaining Value
- Total Value
- Current Net Gain/Loss

Helpful Resources



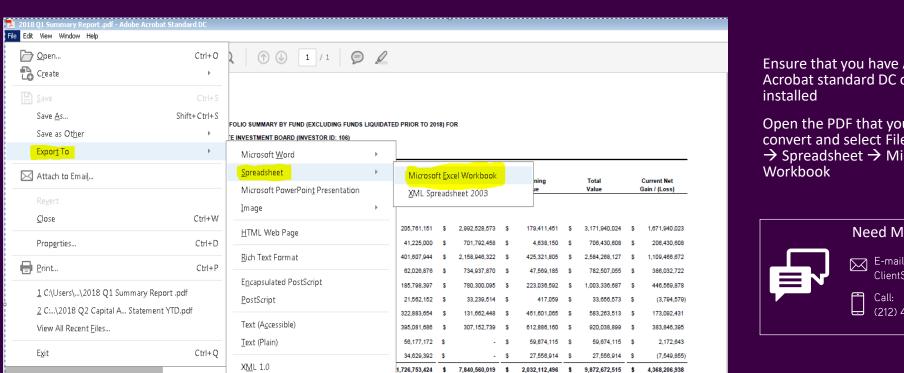
Please Reach Out To Us! We are committed to supporting your reporting needs

For any questions relating to the above material, portal access, document postings, or any other issues, please reach out to client.services@kkr.com



- We recommend Chrome as the browser to review Portal documentation
- Access to the Portal is granted on a legal entity basis through authorized contacts; please reach out to the Client Services Team and we will review your access request

Need to convert a PDF document to Excel?



Ensure that you have Adobe Acrobat standard DC or above

Open the PDF that you wish to convert and select File > Export to → Spreadsheet → Microsoft Excel

