

# Amar Nath, MBA

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## CAREER SUMMARY

- *Executive Technology Leader with 25+ years of experience and a background in banking and financial & healthcare industries, leveraging extensive expertise to build and lead teams in large-scale technology architecture and enterprise transformation.*
- *Recognized for delivering business innovation and operational excellence that aligns with the organization's global business strategy and drives growth.*
- *Oversee Trade Treasury Services while leading a team of 30 to maintain workflow, ML, and AI applications supporting 40K users worldwide and 10K transactions a day.*
- *Directed data lake transformation projects for a leading financial company that generated a 25% increase in new business insights for small business clients.*
- *Led development and implementation of multi-cloud strategies, migration, and roadmap with AWS and Azure to a successful 2-year transformation journey for a pharma company.*
- *Managed pipeline development and progression utilizing technical solutions like Cloud, Blockchain, and Watson technologies, creating product awareness, solving client business challenges, and elevating performance to drive 35% revenue increase.*

## CORE COMPETENCIES

- Team Building & Leadership
- Training, Coaching & Mentoring
- Risk Identification & Mitigation
- Growth Focused | ROI | Attainment
- Technology Modernization & Transformation
- Public Speaking | Executive Presentations
- Effective Stakeholder Management
- BPM/Multi-Cloud /Container Strategies
- Scalable Microservice Architecture
- Multi-Million-Dollar Budget Management
- Hands-on Solution/Enterprise Architecture
- Vendor & Partner Management
- AI & Machine Learning (ML) Integration
- Portfolio & Application Rationalization
- Data Governance Management & Analytics

## PROFESSIONAL WORK EXPERIENCE

### **MPHASIS - NEW YORK**

**JULY'24- PRESENT**

#### **FINANCIAL CTO**

- Successfully led strategic financial client projects, utilizing various technologies (AI, ML, Cloud) to drive revenue growth.
- Collaborated with delivery and sales teams to build and close pipelines, ensuring successful project outcomes.
- Mentored and developed next-level thought leaders and effectively managed stakeholders to drive project success.

### **CITI – NEW JERSEY**

#### **Senior Vice President, Automation.**

**Apr'2022 – June'24**

- Oversee Trade Treasury Services while leading a team of 30 to maintain workflow (Pega), ML, and AI applications supporting 40K users worldwide and 10K transactions a day.
- Leverage extensive expertise to provide training, coaching, and mentoring to nurture talent, including designing strategy training to teach managers how to build a strategy independently, creating next-level leaders.
- Revamped organizational stakeholder management and established ongoing collaboration and communication, generating 15% increase in project success rate.
- Utilized out-of-the-box thinking to provide tactical and strategic innovation solutions that delivered an average of 20% improvement across process effectiveness and efficiency.
- Used robust, scalable architecture to deliver cost-saving solutions that efficiently used the organizational \$9M allotted budget.
- Introduced innovative technologies, including ML, Gen-AI, and Cloud technologies, into 5 different projects and delivered 10% - 15% cost savings.

### **ACCENTURE – NEW JERSEY**

#### **Architecture Manager**

**2021 – 2022**

- Directed data lake transformation projects for a leading financial company that generated a 25% increase in new business insights for small business clients.

- Successfully developed a business case and solution strategy for board of directors of a leading Pharma Company for migrating 3000 applications to AWS Cloud.
- Leveraged expertise to mentor architects into thought leaders by pinpointing problems, crafting solutions, and developing strategic roadmaps for achievement.
- Turned around a critical project for an energy company with a \$5M solution that could not be implemented, securing buy-in, delivering a step-by-step implementation strategy, and elevating project rating significantly.

## **BANK OF AMERICA – NEW JERSEY**

### ***Senior Architect (Contract)***

**2019 – 2021**

- Provided strategic direction and guidance in the delivery of architecture, enabling the onboarding of 3 different wealth management clients, supporting a 25% increase in customer satisfaction.
- Led the implementation of scalable architecture with microservices and various integration tools, namely BPM and middleware tools, significantly increasing process efficiencies.

## **FEDERAL RESERVE BANK OF NEW YORK – NEW YORK**

### ***BPM Architect – Treasury Market (Contract)***

**2018 – 2019**

- Drove development of automation tools and integrated with Appian BPM technologies, elevating trade processing efficiency 25%.

## **IBM – NEW JERSEY**

### ***Cloud and Watson Architect***

**2016 – 2018**

- Managed pipeline development and progression utilizing technical solutions like Cloud, Blockchain, and Watson technologies, creating product awareness, solving client business challenges, and elevating performance to drive 35% revenue increase.
- Integral member of the Product Management team executing various pipeline and change management to ensure the alignment of the go-to-market (GTM) strategy.
- Utilized Blockchain and Watson technologies to enhance client efficiency and data management as well as reduce customer churn by more than 10%.
- Successfully proposed a solution for a large cloud migration that included Azure and a home-grown cloud to next-generation architecture for a leading investment bank.

## **TATA CONSULTANCY SERVICES – NEW JERSEY**

### ***Senior Enterprise / Solution Architect***

**2012 – 2016**

- Consolidated all ERP and procurement applications with portfolio rationalizations for leading pharmaceutical company, delivering \$20M in annual savings.
- Provided vetting for a leading retail bank evaluation of various vendors, defining metrics for an optimum selection of a BPM product.
- Constructed a robust SOA-based orchestration for a leading travel hospitality company that assisted in migrating 800 properties over to an innovative platform from a legacy platform.
- Performed portfolio rationalization, including business, enterprise, and solutions architecture, achieving cost savings on data consolidation, and improving business outcomes by delivering cost-effective solutions.
- Led the consolidation of data and defined capability model for the go-to-market (GTM) strategy for a leading investment bank, successfully illustrating the business architecture, enterprise architecture, and solution blueprints.

## **ADDITIONAL EXPERIENCE:**

***UBS | JP Morgan Chase | Verizon Wireless | Prudential | Walmart | Goldman Sach | Merrill Lynch | New York Life | ETS | Sun America | Dow Jones***

## **EDUCATION & CERTIFICATIONS**

***Bharathidasan University India – Bachelors in Computer Science***

***Purdue University - Master of Business Administration (MBA)***

***The University of Pennsylvania, Wharton School of Business -Chief Technology Officer (CTO)***

***AWS Solution Architect – Amazon***

***IBM Certified Cloud Solution Advisor – IBM, Pega Certified Business Architect – PEGA.***

***TensorFlow – Deeplearning.ai, TOGAF Level1***