

# Interpreting Regression Coefficients

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How we interpret the coefficients in regression models will depend on how the dependent ( $Y$ ) and independent ( $X$ ) variables are measured. In general, there tend to be three types of variables used in econometrics: continuous variables, the natural log ( $\ln$ ) of continuous variables, and dummy variables. In the examples below, we will consider models with three different independent variables:

- $X_{1i}$ : a continuous variable
- $\ln(X_{2i})$ : the natural log of a continuous variable
- $X_{3i}$ : a dummy variable that equals 1 (if yes) or 0 (if no)

Below are three different OLS models. In each case, we keep the right hand side variables are the same, but as a demonstration, we change the dependent variable ( $Y$ ) of interest to show the difference when we measure it as a continuous variable, the natural log of a continuous variable, or a dummy variable:

- $Y_{1i}$ : a continuous variable
- $\ln(Y_{2i})$ : the natural log of a continuous variable
- $Y_{3i}$ : a dummy variable that equals 1 (if yes) or 0 (if no)

## Model 1

$$Y_{1i} = \beta_0 + \beta_1 X_{1i} + \beta_2 \ln(X_{2i}) + \beta_3 X_{3i} + \epsilon_i$$

- $\beta_1 = \frac{\Delta Y_{1i}}{\Delta X_{1i}}$ : a one unit change in  $X_1$  causes a  $\beta_1$  unit change in  $Y_{1i}$
- $\beta_2 = \frac{\Delta Y_{1i}}{\Delta \ln(X_{2i})}$ : a 1% change in  $X_2$  causes a  $0.01 \times \beta_2$  unit change in  $Y_{1i}$
- $\beta_3 = \frac{\Delta Y_{1i}}{\Delta X_{3i}}$ : the change in  $X_3$  from 0 to 1 causes a  $\beta_3$  unit change in  $Y_{1i}$

## Model 2

$$\ln(Y_{2i}) = \beta_0 + \beta_1 X_{1i} + \beta_2 \ln(X_{2i}) + \beta_3 X_{3i} + \epsilon_i$$

- $\beta_1 = \frac{\Delta \ln(Y_{2i})}{\Delta X_{1i}}$ : a one unit change in  $X_1$  causes a  $100 \times \beta_1$  percent change in  $Y_{2i}$
- $\beta_2 = \frac{\Delta \ln(Y_{2i})}{\Delta \ln(X_{2i})}$ : a 1% change in  $X_2$  causes a  $\beta_2$  percent change in  $Y_{2i}$
- $\beta_3 = \frac{\Delta Y_{2i}}{\Delta X_{3i}}$ : the change in  $X_3$  from 0 to 1 causes a  $100 \times \beta_3$  percent change in  $Y_{2i}$

## Model 3

$$Y_{3i} = \beta_0 + \beta_1 X_{1i} + \beta_2 \ln(X_{2i}) + \beta_3 X_{3i} + \epsilon_i$$

- $\beta_1 = \frac{\Delta Y_{3i}}{\Delta X_{1i}}$ : a one unit change in  $X_1$  causes a  $100 \times \beta_1$  percentage point change in the probability of  $Y_{3i}$  occurring (=1)
- $\beta_2 = \frac{\Delta Y_{3i}}{\Delta \ln(X_{2i})}$ : a 1% change in  $X_2$  causes a  $\beta_2$  percentage point change in the probability of  $Y_{3i}$  occurring (=1)
- $\beta_3 = \frac{\Delta Y_{3i}}{\Delta X_{3i}}$ : the change in  $X_3$  from 0 to 1 causes a  $100 \times \beta_3$  percentage point change in the probability of  $Y_{3i}$  occurring (=1)

## Example With Data

Below are the results from three regressions using the same data set. The results parallel the three general models outlined above. The dataset `meps2005.dta` can be found under Blackboard/Datasets. It contains responses from a sample of senior citizens all on Medicare.

The regressions have three different outcome measures (analogous to  $Y_1$ ,  $Y_2$ , and  $Y_3$  above): total expenditures on medical care (`totalexp`,  $Y_1$ ), the natural log of total expenditures on medical care (`ln.totalexp`,  $Y_2$ ), and whether or not the person reports “goodhealth” ( $Y_3$ ).

For each of these three dependent variables, we regress three potential independent variables, a continuous variable (`age`), the natural log of a continuous variable (`ln.income`), and a dummy variable (`obese`=\$1 if a person is obese, = 0 otherwise). The sample description and summary statistics are presented below:

Variable	Obs	Min	Q1	Median	Q3	Max	Mean	Std. Dev.
age	3167	65.00	69.00	73.00	79.00	85.00	74.06	6.28
goodhealth	3167	0.00	0.00	1.00	1.00	1.00	0.59	0.49
ln.income	3167	9.22	9.22	9.22	9.91	9.91	9.56	0.35
ln.totalexp	3167	0.00	7.38	8.26	9.08	12.37	7.99	1.98
obese	3167	0.00	0.00	0.00	1.00	1.00	0.26	0.44
totalexp	3167	1.00	1596.00	3860.00	8793.50	235392.00	8308.89	13999.03

## Model 1

$$\widehat{Totalexp} = \hat{\beta}_0 + \hat{\beta}_1 age + \hat{\beta}_2 \ln(income) + \hat{\beta}_3 obese$$

```
##
## Call:
## lm(formula = totalexp ~ age + ln.income + obese, data = handout)
##
## Residuals:
##      Min       1Q   Median       3Q      Max
## -11246  -6388  -4159    427  228061
##
## Coefficients:
##              Estimate Std. Error t value Pr(>|t|)
## (Intercept) -6857.36    6951.23  -0.986   0.3240
## age          194.08      41.31   4.698 2.73e-06 ***
## ln.income     44.30      741.52   0.060   0.9524
## obese        1393.60     567.38   2.456   0.0141 *
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 13950 on 3163 degrees of freedom
## Multiple R-squared:  0.00851,    Adjusted R-squared:  0.00757
## F-statistic: 9.049 on 3 and 3163 DF,  p-value: 5.784e-06
```

$$\widehat{Totalexp} = -6857.36 + 194.08age + 44.30\ln(income) + 1393.60obese$$

Interpreting the coefficients:

- **age**: a one year increase in age will increase annual medical expenditures by \$194
- **ln.income**: a 1% increase in income will increase medical spending by  $0.01 \times 44.2 = \$0.442$
- **obese**: obese seniors spend \$1,393 more per year on medical care than non-obese seniors

## Model 2

$$\ln(\widehat{Totalexp}) = \hat{\beta}_0 + \hat{\beta}_1 age + \hat{\beta}_2 \ln(income) + \hat{\beta}_3 obese$$

```
##
## Call:
## lm(formula = ln.totalexp ~ age + ln.income + obese, data = handout)
##
## Residuals:
##      Min       1Q   Median       3Q      Max
## -8.8086 -0.5943  0.2703  1.0835  4.5746
##
## Coefficients:
##              Estimate Std. Error t value Pr(>|t|)
## (Intercept)  6.166616   0.977608   6.308 3.22e-10 ***
## age          0.043713   0.005809   7.525 6.86e-14 ***
## ln.income    -0.160061   0.104286  -1.535   0.125
## obese        0.445888   0.079796   5.588 2.49e-08 ***
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 1.961 on 3163 degrees of freedom
## Multiple R-squared:  0.02396,    Adjusted R-squared:  0.02303
## F-statistic: 25.88 on 3 and 3163 DF,  p-value: < 2.2e-16
```

$$\ln(\widehat{Totalexp}) = 6.17 + 0.044age - 0.16\ln(income) + 0.45obese$$

Interpreting the coefficients:

- **age**: a one year increase in age will increase annual medical expenditures by 4.37%
- **ln.income**: a 1% increase in income will reduce medical spending by 0.16%
- **obese**: obese seniors spend 44.6% more per year on medical care than non-obese seniors

## Model 3

$$\widehat{Goodhealth} = \hat{\beta}_0 + \hat{\beta}_1 age + \hat{\beta}_2 \ln(income) + \hat{\beta}_3 obese$$

```
##
## Call:
## lm(formula = goodhealth ~ age + ln.income + obese, data = handout)
##
## Residuals:
##      Min       1Q   Median       3Q      Max
## -0.7681 -0.5322  0.2850  0.4380  0.5097
##
## Coefficients:
##              Estimate Std. Error t value Pr(>|t|)
## (Intercept) -0.421380   0.242339  -1.739  0.08217 .
## age          0.002792   0.001440   1.939  0.05262 .
## ln.income    0.079197   0.025851   3.064  0.00221 **
## obese        0.167010   0.019780   8.443 < 2e-16 ***
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.4862 on 3163 degrees of freedom
## Multiple R-squared:  0.0264, Adjusted R-squared:  0.02548
## F-statistic: 28.59 on 3 and 3163 DF,  p-value: < 2.2e-16
```

$$\widehat{Goodhealth} = -0.421 + 0.003age + 0.079\ln(income) + 0.167obese$$

Interpreting the coefficients:

- **age:** a one year increase in age will increase the probability of reporting good health by 0.3 percentage points
- **ln.income:** a 1% increase in income will increase the probability of reporting good health by 0.079 percentage points
- **obese:** obese seniors have 16.7 higher percentage point probability of reporting good health than non-obese seniors