

# LECTURE 14: CATEGORIES AND INTERACTIONS

ECON 480 - ECONOMETRICS - FALL 2018

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Ryan Safner

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Dummy *Dependent* (Y) Variables

Interaction Effects

Interactions Between a Dummy and a Continuous Variable

Interactions Between Two Dummy Variables

Interactions Between Two Continuous Variables

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  - e.g. Order of finalists in a competition (1st, 2nd, 3rd)
  - e.g. Highest education attained (1=elementary school, 2=high school, 3=bachelor's degree, 4=graduate degree)

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Can we run the following regression?

$$\widehat{Wages_i} = \hat{\beta}_0 + \hat{\beta}_1 Region_i + \epsilon_i$$

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$$Region_i = \begin{cases} 1 & \text{if } i \text{ is in } Northeast \\ 2 & \text{If } i \text{ is in } Midwest \\ 3 & \text{if } i \text{ is in } South \\ 4 & \text{If } i \text{ is in } West \end{cases}$$

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- Now can we run the following regression?

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How do wages vary by region of the country?

- Create dummy for each region:
  - $Northeast_i = 1$  if  $i$  is in Northeast, else 0
  - $Midwest_i = 1$  if  $i$  is in Midwest, else 0
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- For every  $i$ :  $Northeast_i + Midwest_i + South_i + West_i = 1$ !

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- If we included *all* possible categories, they are **perfectly multicollinear**, an exact linear function of one another:

$$Northeast_i + Midwest_i + South_i + West_i = 1 \quad \forall i$$

- This is known as the **dummy variable trap**, a common source of perfect multicollinearity

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```
dtreg<-lm(wage~noreast+northcen+south+west, data=wages)
summary(dtreg)
```

```
##
## Call:
## lm(formula = wage ~ noreast + northcen + south + west, data = wages)
##
## Residuals:
##      Min       1Q   Median       3Q      Max
## -6.083  -2.387  -1.097   1.157  18.610
##
## Coefficients: (1 not defined because of singularities)
##              Estimate Std. Error t value Pr(>|t|)
## (Intercept)   6.6134     0.3891  16.995  < 2e-16 ***
```

## USING DIFFERENT REFERENCE CATEGORIES

```
# run 4 regressions  
no.noreast.reg<-lm(wage~northcen+south+west, data=wages)  
no.northcen.reg<-lm(wage~noreast+south+west, data=wages)  
no.south.reg<-lm(wage~noreast+northcen+west, data=wages)  
no.west.reg<-lm(wage~noreast+northcen+south, data=wages)
```

```
# make output table  
library("stargazer")  
stargazer(no.noreast.reg, no.northcen.reg,  
          no.south.reg, no.west.reg,  
          type="latex", header=FALSE,  
          float=FALSE, font.size="tiny")
```



## USING DIFFERENT REFERENCE CATEGORIES II

	Dependent variable:			
	wage			
	(1)	(2)	(3)	(4)
northcen	-0.659 (0.465)		0.324 (0.417)	-0.903* (0.504)
noreast		0.659 (0.465)	0.983** (0.432)	-0.244 (0.515)
south	-0.983** (0.432)	-0.324 (0.417)		-1.226*** (0.473)
west	0.244 (0.515)	0.903* (0.504)	1.226*** (0.473)	
Constant	6.370*** (0.338)	5.710*** (0.320)	5.387*** (0.268)	6.613*** (0.389)
Observations	526	526	526	526
R <sup>2</sup>	0.017	0.017	0.017	0.017
Adjusted R <sup>2</sup>	0.012	0.012	0.012	0.012
Residual Std. Error (df = 522)	3.671	3.671	3.671	3.671
F Statistic (df = 3; 522)	3.099**	3.099**	3.099**	3.099**

Note:

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- Same  $n$ ,  $R^2$ , and  $SER$ ; coefficients give same results

## DUMMY *DEPENDENT* (Y) VARIABLES

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  - requires special tools to properly interpret and extend this (**logit**, **probit**, etc)
- Feel free to write papers that have dummy Y variables (but you may have to ask me some more questions)!

## INTERACTION EFFECTS

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- Do men *gain more* than women from an *additional* year of experience?
  - Note this is *not the same* as asking: “do men earn more than women with the same amount of experience?”

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3. Interaction between **two continuous** variables:

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## INTERACTIONS BETWEEN A DUMMY AND A CONTINUOUS VARIABLE

---

- We can model this interaction by introducing a variable that is an **interaction term** capturing the interaction between two variables:

$$Y_i = \beta_0 + \beta_1 X_i + \beta_2 D_i + \beta_3 X_i * D_i \quad \text{where } D_i = \{0, 1\}$$



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- $\beta_3$  estimates the **interaction term** (in this case between a dummy variable and a continuous variable)

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- $\beta_3$  estimates the **interaction term** (in this case between a dummy variable and a continuous variable)
- What do the different coefficients ( $\beta$ 's) tell us?

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- $\beta_3$  estimates the **interaction term** (in this case between a dummy variable and a continuous variable)
- What do the different coefficients ( $\beta$ 's) tell us?
  - Again, think logically by examining each group ( $D_i = 0$  or  $D_i = 1$ )

$$Y_i = \beta_0 + \beta_1 X_i + \beta_2 D_i + \beta_3 X_i * D_i$$

- When  $D_i = 0$  (Control group):

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- When  $D_i = 0$  (Control group):

$$\hat{Y}_i = \hat{\beta}_0 + \hat{\beta}_1 X_i + \hat{\beta}_2(0) + \hat{\beta}_3 X_i * (0)$$

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- When  $D_i = 1$  (Treatment group):

$$Y_i = \beta_0 + \beta_1 X_i + \beta_2 D_i + \beta_3 X_i * D_i$$

- When  $D_i = 0$  (Control group):

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$$\hat{Y}_i = (\hat{\beta}_0 + \hat{\beta}_2) + (\hat{\beta}_1 + \hat{\beta}_3) X_i$$

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- When  $D_i = 1$  (Treatment group):

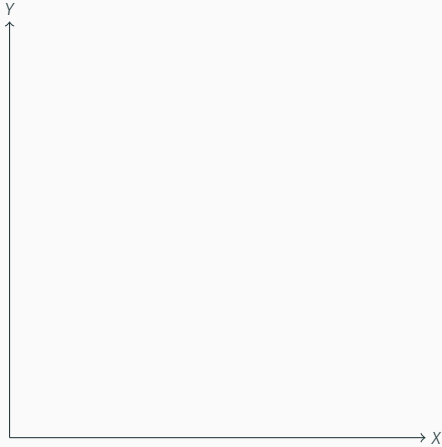
$$\hat{Y}_i = \hat{\beta}_0 + \hat{\beta}_1 X_i + \hat{\beta}_2(1) + \hat{\beta}_3 X_i * (1)$$

$$\hat{Y}_i = \hat{\beta}_0 + \hat{\beta}_1 X_i + \hat{\beta}_2 + \hat{\beta}_3 X_i$$

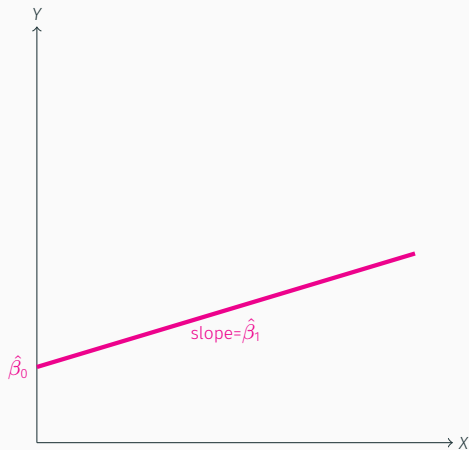
$$\hat{Y}_i = (\hat{\beta}_0 + \hat{\beta}_2) + (\hat{\beta}_1 + \hat{\beta}_3) X_i$$

- So what we really have is two regression lines!

## INTERACTION EFFECTS AS TWO REGRESSIONS II

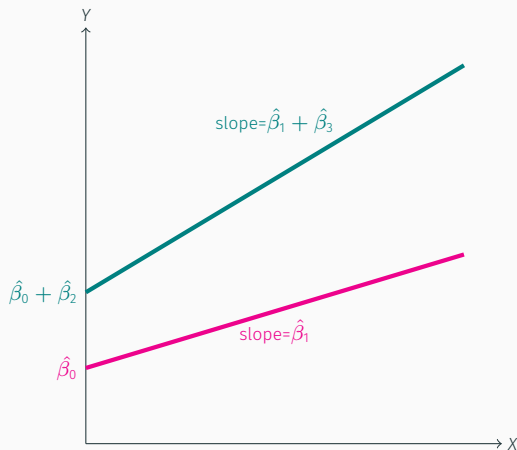


## INTERACTION EFFECTS AS TWO REGRESSIONS II



- $D_i = 0$  group:  
 $\hat{Y}_i = \hat{\beta}_0 + \hat{\beta}_1 X_i$

## INTERACTION EFFECTS AS TWO REGRESSIONS II

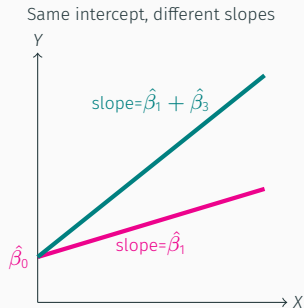


- $D_i = 1$  group:  
 $\hat{Y}_i = (\hat{\beta}_0 + \hat{\beta}_2) + (\hat{\beta}_1 + \hat{\beta}_3)X_i$
- $D_i = 0$  group:  
 $\hat{Y}_i = \hat{\beta}_0 + \hat{\beta}_1 X_i$

- Three distinct possibilities for the two lines  $D_i = 0$  and  $D_i = 1$ :

## INTERACTION EFFECTS AS TWO REGRESSIONS III

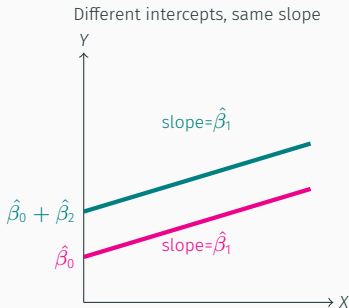
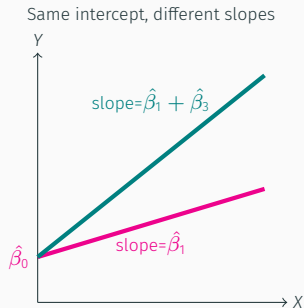
- Three distinct possibilities for the two lines  $D_i = 0$  and  $D_i = 1$ :





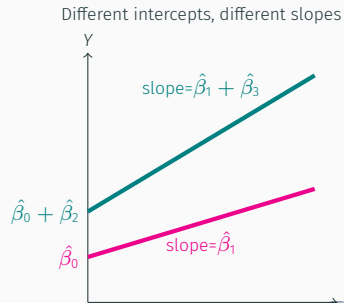
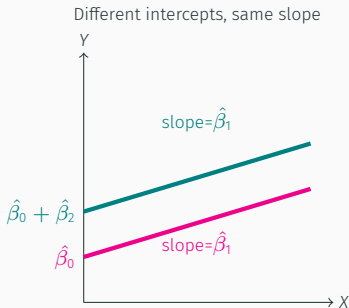
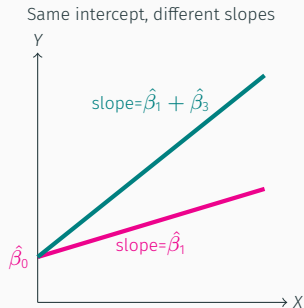
## INTERACTION EFFECTS AS TWO REGRESSIONS III

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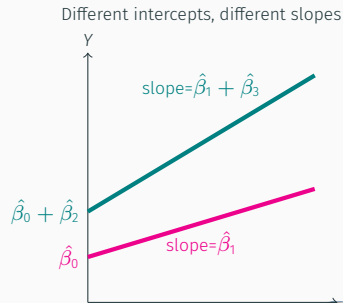
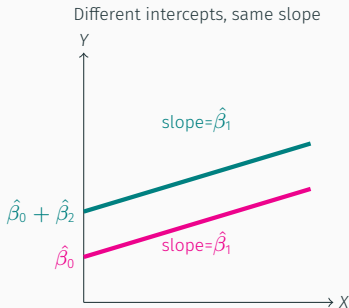
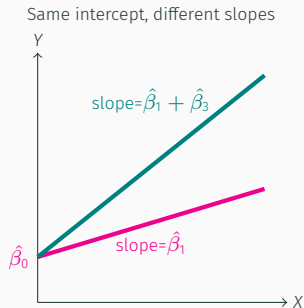
## INTERACTION EFFECTS AS TWO REGRESSIONS III

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## INTERACTION EFFECTS AS TWO REGRESSIONS III

- Three distinct possibilities for the two lines  $D_i = 0$  and  $D_i = 1$ :



- Well...four, but: what if they had the same slope and same intercept?

$$Y_i = \beta_0 + \beta_1 X_i + \beta_2 D_i + \beta_3 X_i * D_i$$

- To interpret the coefficients, compare cases after changing  $X$  by  $\Delta X_i$ :

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$$Y_i + \Delta Y_i = \beta_0 + \beta_1 (X_i + \Delta X_i) + \beta_2 D_i + \beta_3 ((X_i + \Delta X_i) D_i)$$

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$$\Delta Y_i = \beta_1 \Delta X_i + \beta_3 D_i \Delta X_i$$

$$\frac{\Delta Y_i}{\Delta X_i} = \beta_1 + \beta_3 D_i$$

- The effect of  $X \rightarrow Y$  depends on the value of  $D_i$ !
- $\beta_3$ : increment to the effect of  $X_i \rightarrow Y_i$  when  $D_i = 1$  (vs.  $D_i = 0$ )

$$Y_i = \beta_0 + \beta_1 X_i + \beta_2 D_i + \beta_3 X_i * D_i$$

- $\beta_0$ :  $Y_i$  for  $X_i = 0$  and  $D_i = 0$

$$Y_i = \beta_0 + \beta_1 X_i + \beta_2 D_i + \beta_3 X_i * D_i$$

- $\beta_0$ :  $Y_i$  for  $X_i = 0$  and  $D_i = 0$
- $\beta_1$ : Marginal effect of  $X_i \rightarrow Y_i$  for  $D_i = 0$

$$Y_i = \beta_0 + \beta_1 X_i + \beta_2 D_i + \beta_3 X_i * D_i$$

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- $\beta_2$ : Marginal effect on  $Y_i$  of difference between  $D_i = 0$  and  $D_i = 1$

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- $\beta_3$ : The **difference** of the marginal effect of  $X_i \rightarrow Y_i$  between  $D_i = 0$  and  $D_i = 1$
- This is a bit awkward, easier to think about the two regression lines:

$$Y_i = \beta_0 + \beta_1 X_i + \beta_2 D_i + \beta_3 X_i * D_i$$

- For  $D_i = 0$  Group:  $\hat{Y}_i = \hat{\beta}_0 + \hat{\beta}_1 X_i$



$$Y_i = \beta_0 + \beta_1 X_i + \beta_2 D_i + \beta_3 X_i * D_i$$

- For  $D_i = 0$  Group:  $\hat{Y}_i = \hat{\beta}_0 + \hat{\beta}_1 X_i$ 
  - Intercept ( $Y_i$  for  $X_i = 0$ ):  $\hat{\beta}_0$

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  - Intercept ( $Y_i$  for  $X_i = 0$ ):  $\hat{\beta}_0$
  - Slope (Marginal effect of  $X_i$  on  $Y_i$  for  $D_i = 0$  group):  $\hat{\beta}_1$

$$Y_i = \beta_0 + \beta_1 X_i + \beta_2 D_i + \beta_3 X_i * D_i$$

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- For  $D_i = 1$  Group:  $\hat{Y}_i = (\hat{\beta}_0 + \hat{\beta}_2) + (\hat{\beta}_1 + \hat{\beta}_3) X_i$

$$Y_i = \beta_0 + \beta_1 X_i + \beta_2 D_i + \beta_3 X_i * D_i$$

- For  $D_i = 0$  Group:  $\hat{Y}_i = \hat{\beta}_0 + \hat{\beta}_1 X_i$ 
  - Intercept ( $Y_i$  for  $X_i = 0$ ):  $\hat{\beta}_0$
  - Slope (Marginal effect of  $X_i$  on  $Y_i$  for  $D_i = 0$  group):  $\hat{\beta}_1$
- For  $D_i = 1$  Group:  $\hat{Y}_i = (\hat{\beta}_0 + \hat{\beta}_2) + (\hat{\beta}_1 + \hat{\beta}_3) X_i$ 
  - Intercept ( $Y_i$  for  $X_i = 0$ ):  $\hat{\beta}_0 + \hat{\beta}_2$

$$Y_i = \beta_0 + \beta_1 X_i + \beta_2 D_i + \beta_3 X_i * D_i$$

- For  $D_i = 0$  Group:  $\hat{Y}_i = \hat{\beta}_0 + \hat{\beta}_1 X_i$ 
  - Intercept ( $Y_i$  for  $X_i = 0$ ):  $\hat{\beta}_0$
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$$Y_i = \beta_0 + \beta_1 X_i + \beta_2 D_i + \beta_3 X_i * D_i$$

- For  $D_i = 0$  Group:  $\hat{Y}_i = \hat{\beta}_0 + \hat{\beta}_1 X_i$ 
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  - Slope (Marginal effect of  $X_i$  on  $Y_i$  for  $D_i = 0$  group):  $\hat{\beta}_1$
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  - Slope (Marginal effect of  $X_i$  on  $Y_i$  for  $D_i = 1$  group):  $\hat{\beta}_1 + \hat{\beta}_3$
- How can we determine if the two lines have the same slope and/or intercept (and distinguish between the 3 cases)?

$$Y_i = \beta_0 + \beta_1 X_i + \beta_2 D_i + \beta_3 X_i * D_i$$

- For  $D_i = 0$  Group:  $\hat{Y}_i = \hat{\beta}_0 + \hat{\beta}_1 X_i$ 
  - Intercept ( $Y_i$  for  $X_i = 0$ ):  $\hat{\beta}_0$
  - Slope (Marginal effect of  $X_i$  on  $Y_i$  for  $D_i = 0$  group):  $\hat{\beta}_1$
- For  $D_i = 1$  Group:  $\hat{Y}_i = (\hat{\beta}_0 + \hat{\beta}_2) + (\hat{\beta}_1 + \hat{\beta}_3) X_i$ 
  - Intercept ( $Y_i$  for  $X_i = 0$ ):  $\hat{\beta}_0 + \hat{\beta}_2$
  - Slope (Marginal effect of  $X_i$  on  $Y_i$  for  $D_i = 1$  group):  $\hat{\beta}_1 + \hat{\beta}_3$
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  - Same intercept?  $t$ -test  $H_0: \beta_2 = 0$

$$Y_i = \beta_0 + \beta_1 X_i + \beta_2 D_i + \beta_3 X_i * D_i$$

- For  $D_i = 0$  Group:  $\hat{Y}_i = \hat{\beta}_0 + \hat{\beta}_1 X_i$ 
  - Intercept ( $Y_i$  for  $X_i = 0$ ):  $\hat{\beta}_0$
  - Slope (Marginal effect of  $X_i$  on  $Y_i$  for  $D_i = 0$  group):  $\hat{\beta}_1$
- For  $D_i = 1$  Group:  $\hat{Y}_i = (\hat{\beta}_0 + \hat{\beta}_2) + (\hat{\beta}_1 + \hat{\beta}_3) X_i$ 
  - Intercept ( $Y_i$  for  $X_i = 0$ ):  $\hat{\beta}_0 + \hat{\beta}_2$
  - Slope (Marginal effect of  $X_i$  on  $Y_i$  for  $D_i = 1$  group):  $\hat{\beta}_1 + \hat{\beta}_3$
- How can we determine if the two lines have the same slope and/or intercept (and distinguish between the 3 cases)?
  - Same intercept?  $t$ -test  $H_0: \beta_2 = 0$
  - Same slope?  $t$ -test  $H_0: \beta_3 = 0$



## Example

$$\widehat{wage}_i = \hat{\beta}_0 + \hat{\beta}_1 exper_i + \hat{\beta}_2 female_i + \hat{\beta}_3 exper_i * female_i$$

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- For Males ( $female = 0$ ):

$$\widehat{wage}_i = \hat{\beta}_0 + \hat{\beta}_1 exper$$

## Example

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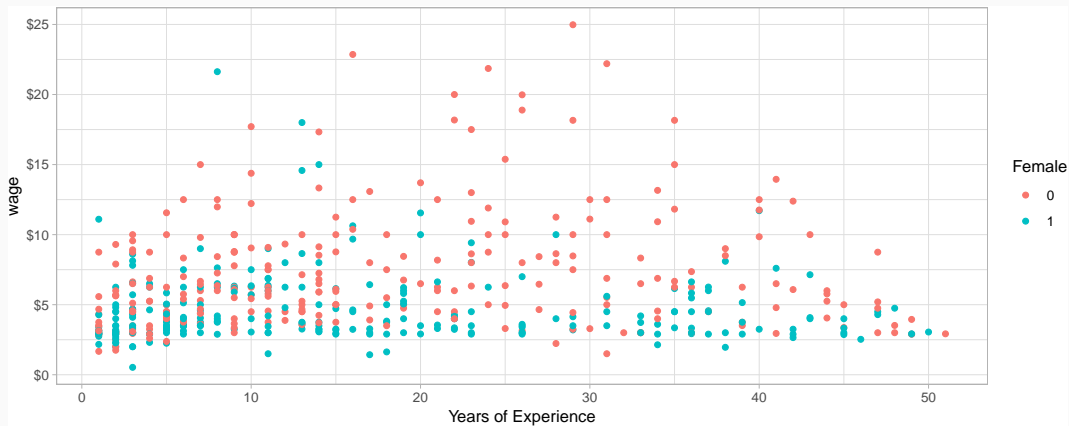
- For Males ( $female = 0$ ):

$$\widehat{wage}_i = \hat{\beta}_0 + \hat{\beta}_1 exper$$

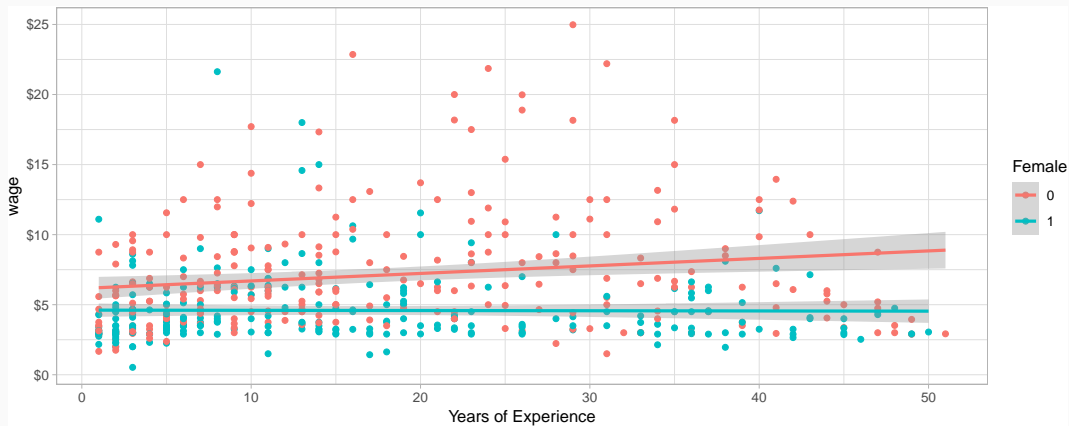
- For Females ( $female = 1$ ):

$$\widehat{wage}_i = \underbrace{(\hat{\beta}_0 + \hat{\beta}_2)}_{\text{intercept}} + \underbrace{(\hat{\beta}_1 + \hat{\beta}_3)}_{\text{slope}} exper$$

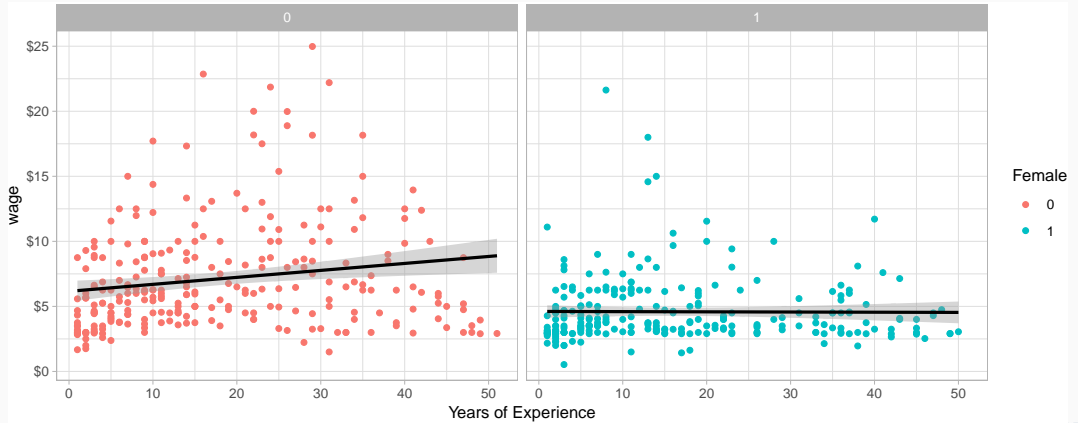
## EXAMPLE II



## EXAMPLE III



## EXAMPLE III



## EXAMPLE REGRESSION IN R

- Syntax for interaction term is easy, simply add `var1*var2` to the regression

```
interactionreg<-lm(wage~female+exper+female*exper, data=wages)
summary(interactionreg)
```

```
##
## Call:
## lm(formula = wage ~ female + exper + female * exper, data = wages)
##
## Residuals:
##      Min       1Q   Median       3Q      Max
## -6.3200 -1.8191 -0.9708  1.4132 17.2672
##
## Coefficients:
##              Estimate Std. Error t value Pr(>|t|)
## (Intercept)   6.15828    0.34167  18.024 < 2e-16 ***
## female        -1.54655    0.48186  -3.210 0.001411 **
## exper          0.05360    0.01544   3.472 0.000559 ***
## female:exper  -0.05507    0.02217  -2.483 0.013325 *
## ---
```

## EXAMPLE REGRESSION IN R II

```
library("stargazer")
stargazer(interactionreg,
          type="latex", header=FALSE,
          float=FALSE, font.size="tiny")
```

<i>Dependent variable:</i>	
wage	
female	—1.547*** (0.482)
exper	0.054*** (0.015)
female:exper	—0.055** (0.022)
Constant	6.158*** (0.342)
Observations	526
R <sup>2</sup>	0.136
Adjusted R <sup>2</sup>	0.131
Residual Std. Error	3.443 (df = 522)
F Statistic	27.307*** (df = 3; 522)
<i>Note:</i> * p<0.1; ** p<0.05; *** p<0.01	



$$\widehat{\text{wage}}_i = 6.16 + 0.05 \text{ Experience}_i - 1.55 \text{ Female}_i - 0.06 \text{ Experience}_i \times \text{Female}_i$$

(0.34) (0.02)                      (0.49)                      (0.02)

•  $\hat{\beta}_0$ :

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- $\hat{\beta}_0$ : Males with experience of 0 years earn \$6.16
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## EXAMPLE REGRESSION IN R: INTERPRETTING COEFFICIENTS AS TWO REGRESSIONS

$$\widehat{\text{wage}}_i = 6.16 + 0.05 \text{ Experience}_i - 1.55 \text{ Female}_i - 0.06 \text{ Experience}_i * \text{Female}_i$$

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- Females with no experience earn \$4.61
- For every year of experience, females' wages decrease by \$0.01

## EXAMPLE REGRESSION IN R: HYPOTHESIS TESTING

$$\widehat{\text{wage}}_i = 6.16 + 0.05 \text{ Experience}_i - 1.55 \text{ Female}_i - 0.06 \text{ Experience}_i * \text{Female}_i$$

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  - Difference between male vs. female wages for no experience?

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  - Yes,  $t = \frac{-1.55}{0.48} \approx -3.210$ ,  $p(T > t) = 0.000$  (from R output, above)

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- **Different slopes?**
  - Differences between male vs. female change in wages per 1 year of experience?
  - Is  $\beta_3$  significant?
  - Yes,  $t = \frac{0.06}{0.02} \approx 2.483$ ,  $p(T > t) = 0.01$  (from R output, above)

## INTERACTIONS BETWEEN TWO DUMMY VARIABLES

---



$$Y_i = \beta_0 + \beta_1 D_{1i} + \beta_2 D_{2i} + \beta_3 D_{1i} * D_{2i}$$

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- Again, best to think logically about the possibilities (when each dummy = 0 or = 1)

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- To interpret the coefficients, compare cases:

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- To interpret the coefficients, compare cases:

$$E(Y_i | D_{1i} = 0, D_{2i} = d_2) = \beta_0 + \beta_2 d_2$$

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- The effect of  $D_{1i} \rightarrow Y_i$  depends on  $d_{2i}$



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- **The effect of  $D_{1i} \rightarrow Y_i$  depends on  $d_{2i}$**
- $\beta_3$ : **increment** to the effect of  $D_1$  when  $D_2 = 1$

### Example

Return to the gender pay gap: does it matter if person is married or single?

$$\widehat{wage}_i = \hat{\beta}_0 + \hat{\beta}_1 female_i + \hat{\beta}_2 married_i + \hat{\beta}_3 female_i * married_i$$

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$$\widehat{wage}_i = \hat{\beta}_0$$

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3. **Unmarried females** ( $female_i = 1$ ,  $married_i = 0$ )

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### Example

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$$\widehat{wage}_i = \hat{\beta}_0 + \hat{\beta}_1$$

4. **Married females** ( $female_i = 1$ ,  $married_i = 1$ )

$$\widehat{wage}_i = \hat{\beta}_0 + \hat{\beta}_1 + \hat{\beta}_2 + \hat{\beta}_3$$

## INTERACTIONS BETWEEN TWO DUMMIES: CONDITIONALLY LOOKING AT THE DATA

```
# get average wage for unmarried men  
mean(wages$wage[wages$married==0 & wages$female==0])
```

```
## [1] 5.168023
```

```
# get average wage for married men  
mean(wages$wage[wages$married==1 & wages$female==0])
```

```
## [1] 7.983032
```

```
# get average wage for unmarried women  
mean(wages$wage[wages$married==0 & wages$female==1])
```

```
## [1] 4.611583
```

```
# get average wage for married women  
mean(wages$wage[wages$married==1 & wages$female==1])
```

```
## [1] 4.565909
```

$$\widehat{wage}_i = \hat{\beta}_0 + \hat{\beta}_1 female_i + \hat{\beta}_2 married_i + \hat{\beta}_3 female_i * married_i$$

	Unmarried	Married
Male	\$5.17	\$7.98
Female	\$4.61	\$4.57

Average Wage for each Grouping

## INTERACTIONS BETWEEN TWO DUMMIES: REGRESSION IN R

```
reg.2dummies.interact<-lm(wage~female+married+female*married, data=wages)
summary(reg.2dummies.interact)
```

```
##
## Call:
## lm(formula = wage ~ female + married + female * married, data = wages)
##
## Residuals:
##      Min       1Q   Median       3Q      Max
## -5.7530 -1.7327 -0.9973  1.2566 17.0184
##
## Coefficients:
##              Estimate Std. Error t value Pr(>|t|)
## (Intercept)      5.1680     0.3614  14.299 < 2e-16 ***
## female          -0.5564     0.4736  -1.175   0.241
## married           2.8150     0.4363   6.451 2.53e-10 ***
## female:married  -2.8607     0.6076  -4.708 3.20e-06 ***
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
```

## INTERACTIONS BETWEEN TWO DUMMIES: REGRESSION IN R II

```
library("stargazer")
stargazer(reg.2dummies.interact,
          type="latex", header=FALSE,
          float=FALSE, font.size="tiny")
```

<i>Dependent variable:</i>	
wage	
female	—0.556 (0.474)
married	2.815*** (0.436)
female:married	—2.861*** (0.608)
Constant	5.168*** (0.361)
Observations	526
R <sup>2</sup>	0.181
Adjusted R <sup>2</sup>	0.176
Residual Std. Error	3.352 (df = 522)
F Statistic	38.451*** (df = 3; 522)
<i>Note:</i> * p<0.1; ** p<0.05; *** p<0.01	

## INTERACTIONS BETWEEN TWO DUMMIES: INTERPRETING THE COEFFICIENTS

$$\widehat{\text{wage}}_i = 5.17 - 0.56 \text{ Female}_i + 2.82 \text{ Married}_i - 2.86 \text{ Female}_i * \text{Married}_i$$

(0.36)   (0.47)                      (0.44)                      (0.61)

Average Wage for each Grouping

	Unmarried	Married
Male	\$5.17	\$7.98
Female	\$4.61	\$4.57

- Wage for **unmarried males**:  $\hat{\beta}_0 = \$5.17$



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(0.36)   (0.47)                      (0.44)                      (0.61)

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- Wage for **unmarried males**:  $\hat{\beta}_0 = \$5.17$
- Wage for **married males**:  $\hat{\beta}_0 + \hat{\beta}_2 = 5.17 + 2.82 = \$7.98$

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$$\widehat{\text{wage}}_i = 5.17 - 0.56 \text{ Female}_i + 2.82 \text{ Married}_i - 2.86 \text{ Female}_i * \text{Married}_i$$

(0.36)   (0.47)                      (0.44)                      (0.61)

Average Wage for each Grouping

	Unmarried	Married
Male	\$5.17	\$7.98
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- Wage for **unmarried males**:  $\hat{\beta}_0 = \$5.17$
- Wage for **married males**:  $\hat{\beta}_0 + \hat{\beta}_2 = 5.17 + 2.82 = \$7.98$
- Wage for **unmarried females**:  $\hat{\beta}_0 + \hat{\beta}_1 = 5.17 - 0.56 = \$4.61$

## INTERACTIONS BETWEEN TWO DUMMIES: INTERPRETING THE COEFFICIENTS

$$\widehat{\text{wage}}_i = 5.17 - 0.56 \text{ Female}_i + 2.82 \text{ Married}_i - 2.86 \text{ Female}_i * \text{Married}_i$$

(0.36)   (0.47)                      (0.44)                      (0.61)

Average Wage for each Grouping

	Unmarried	Married
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- Wage for **unmarried males**:  $\hat{\beta}_0 = \$5.17$
- Wage for **married males**:  $\hat{\beta}_0 + \hat{\beta}_2 = 5.17 + 2.82 = \$7.98$
- Wage for **unmarried females**:  $\hat{\beta}_0 + \hat{\beta}_1 = 5.17 - 0.56 = \$4.61$
- Wage for **married females**:  $\hat{\beta}_0 + \hat{\beta}_1 + \hat{\beta}_2 + \hat{\beta}_3 = 5.17 - 0.56 + 2.82 - 2.86 = \$4.57$

## INTERACTIONS BETWEEN TWO CONTINUOUS VARIABLES

---

$$Y_i = \beta_0 + \beta_1 X_{1i} + \beta_2 X_{2i} + \beta_3 (X_{1i} X_{2i})$$

- To interpret the coefficients, compare cases after changing  $\Delta X_1$ :

$$Y + \Delta Y = \beta_0 + \beta_1 (X_1 + \Delta X_1) + \beta_2 X_2 + \beta_3 ((X_1 + \Delta X_1) X_2)$$

-The difference is:

$$\Delta Y = \beta_1 \Delta X_1 + \beta_3 X_2 \Delta X_1$$

$$\frac{\Delta Y}{\Delta X_1} = \beta_1 + \beta_3 X_2$$

- The effect of  $X_1$  depends on  $X_2$

$$Y_i = \beta_0 + \beta_1 X_{1i} + \beta_2 X_{2i} + \beta_3 (X_{1i} X_{2i})$$

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-The difference is:

$$\Delta Y = \beta_1 \Delta X_1 + \beta_3 X_2 \Delta X_1$$

$$\frac{\Delta Y}{\Delta X_1} = \beta_1 + \beta_3 X_2$$

- The effect of  $X_1$  depends on  $X_2$
- $\beta_3$ : increment to the effect of  $X_1$  from a 1 unit change in  $X_2$

### Example

Wages on education and experience: Do education & experience interact?

$$\widehat{wage}_i = \hat{\beta}_0 + \hat{\beta}_1 educ_i + \hat{\beta}_2 exper_i + \hat{\beta}_3 educ_i \times exper_i + \epsilon_i$$

### Example

Wages on education and experience: Do education & experience interact?

$$\widehat{wage}_i = \hat{\beta}_0 + \hat{\beta}_1 educ_i + \hat{\beta}_2 exper_i + \hat{\beta}_3 educ_i \times exper_i + \epsilon_i$$

- Estimated effect of education on wages depends on the amount of experience (and vice versa)!

$$\frac{\Delta wage}{\Delta educ} = \hat{\beta}_1 + \hat{\beta}_3 exper$$



### Example

Wages on education and experience: Do education & experience interact?

$$\widehat{wage}_i = \hat{\beta}_0 + \hat{\beta}_1 educ_i + \hat{\beta}_2 exper_i + \hat{\beta}_3 educ_i \times exper_i + \epsilon_i$$

- Estimated effect of education on wages depends on the amount of experience (and vice versa)!

$$\frac{\Delta wage}{\Delta educ} = \hat{\beta}_1 + \hat{\beta}_3 exper$$

- This is a type of nonlinearity (we will examine nonlinearities next lesson)

## INTERACTIONS BETWEEN TWO CONTINUOUS VARIABLES: REGRESSION IN R

```
reg.2x.interact<-lm(wage~educ+exper+educ*exper, data=wages)
summary(reg.2x.interact)
```

```
##
## Call:
## lm(formula = wage ~ educ + exper + educ * exper, data = wages)
##
## Residuals:
##      Min       1Q   Median       3Q      Max
## -5.6747 -1.9683 -0.6991  1.2803 15.8067
##
## Coefficients:
##              Estimate Std. Error t value Pr(>|t|)
## (Intercept) -2.859916   1.181080  -2.421   0.0158 *
```

## INTERACTIONS BETWEEN TWO CONTINUOUS VARIABLES: REGRESSION IN R II

```
library("stargazer")
stargazer(reg.2x.interact,
          type="latex", header=FALSE,
          float=FALSE, font.size="tiny")
```

<i>Dependent variable:</i>	
	wage
educ	0.602*** (0.090)
exper	0.046 (0.043)
educ:exper	0.002 (0.003)
Constant	-2.860** (1.181)
Observations	526
R <sup>2</sup>	0.226
Adjusted R <sup>2</sup>	0.221
Residual Std. Error	3.259 (df = 522)
F Statistic	50.713*** (df = 3; 522)
<i>Note:</i> * p<0.1; ** p<0.05; *** p<0.01	

$$\widehat{\text{wage}}_i = -2.86 + 0.60 \text{ educ}_i + 0.05 \text{ exper}_i + 0.002 \text{ educ}_i \times \text{exper}_i$$

(1.181) (0.090)                      (0.043)                      (0.003)

## INTERACTIONS BETWEEN TWO CONTINUOUS VARIABLES: INTERPRETING COEFFICIENTS

$$\widehat{wage}_i = -2.86 + 0.60 \text{ educ}_i + 0.05 \text{ exper}_i + 0.002 \text{ educ}_i \times \text{exper}_i$$

(1.181) (0.090)                      (0.043)                      (0.003)

Changes in Education

Exper	$\frac{\Delta wage}{\Delta educ}$
5	$0.60 + 0.002(5) = \$0.61$
10	$0.60 + 0.002(10) = \$0.62$
15	$0.60 + 0.002(15) = \$0.63$

## INTERACTIONS BETWEEN TWO CONTINUOUS VARIABLES: INTERPRETING COEFFICIENTS

$$\widehat{wage}_i = -2.86 + 0.60 \text{ educ}_i + 0.05 \text{ exper}_i + 0.002 \text{ educ}_i \times \text{exper}_i$$

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15	$0.60 + 0.002(15) = \$0.63$

- Marginal effect of education → wages **increases** with more experience (but very insignificantly)