

PROPERTY MANAGEMENT APPLICATION USING SALESFORCE

INTRODUCTION:

Overview

Will take a look at the property management which application which we will build in this course.

Purpose

Salesforce property management enables the reality managers to keep track of data about financial & household properties incorporating associated cash flow, primary, and occupancy rates

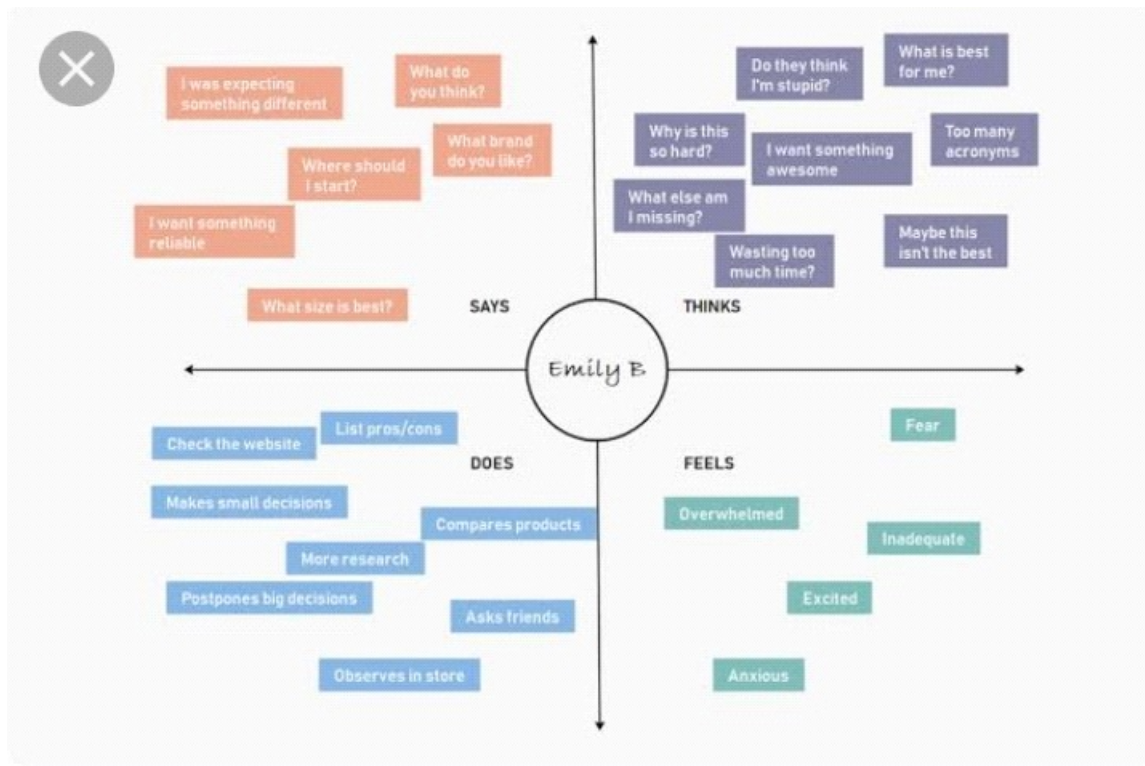
*Result

Data Model		
Object Name	Fields in the object	
Obj1-Buy	Field Label	Data Type
	Contact Number	Number
	Contact Number	Number
Obj2-Mobile	Field Label	Data type
	Mobile id	Master Relationship
	Mobile id	Master Relationship

Activity & screenshot

Attach the screenshot of your project activity with the description

Empathy Map



Here's what we recommend x GitHub x amsavalli k - property manag x Home | Salesforce x (no subject) - amsavallik690 x +

physics-4c-dev-ed.develop.lightning.force.com/lightning/setup/SetupOneHome/home

Setup Home

Quick Find

Setup Home

- Service Setup Assistant
- Multi-Factor Authentication Assistant
- Release Updates
- Lightning Experience Transition Assistant
- Salesforce Mobile App
- Lightning Usage
- Optimizer

ADMINISTRATION

- > Users
- > Data
- > Email

PLATFORM TOOLS

- > Subscription Management
- > Apps
- > Feature Settings
- > Slack
- > MuleSoft

SETUP Home

Create

Get Started with Einstein Bots

Launch an AI-powered bot to automate your digital connections.

Get Started

Mobile Publisher

Use the Mobile Publisher to create your own branded mobile app.

Learn More

Real-time Collaborative Docs

Transform productivity with collaborative docs, spreadsheets, and slides inside Salesforce.

Get Started

Most Recently Used

9 Items

NAME	TYPE	OBJECT
mobile	Custom Object Definition	

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Type here to search

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physics-4c-dev-ed.develop.lightning.force.com/lightning/setup/ObjectManager/015i000000fZpK/Details/view

Setup Object Manager

Buy

Details

Edit Delete

Details

Description

API Name
ByU__C
Custom
Singular Label
Buy
Plural Label
Buyers

Enable Reports
✓
Track Activities
Track Field History
Deployment Status
Deployed
Help Settings
Standard salesforce.com Help Window

Fields & Relationships
Page Layouts
Lightning Record Pages
Buttons, Links, and Actions
Compact Layouts
Field Sets
Object Limits
Record Types
Related Lookup Filters
Search Layouts
List View Button Layout
Restriction Rules
Scoping Rules
Triggers
Flow Triggers

Type here to search

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WhatsApp | Buy | Salesforce

physics-4c-dev-ed.develop.lightning.force.com/lightning/setup/ObjectManager/015i00000fZpK/FieldsAndRelationships/view

Setup | Home | Object Manager

SETUP > OBJECT MANAGER

Buy

Details

Fields & Relationships

4 items. Sorted by Field Label

Quick Find New Deleted Fields Field Dependencies Set History Tracking

FIELD LABEL	FIELD NAME	DATA TYPE	CONTROLLING FIELD	INDEXED
Created By	CreatedById	Lookup(User)		
Event Name	Name	Text(80)		✓
Last Modified By	LastModifiedById	Lookup(User)		
Owner	OwnerId	Lookup(User Group)		✓

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physics-4c-dev-ed.develop.lightning.force.com/lightning/setup/ObjectManager/015i00000fZar/Details/view

Setup | Home | Object Manager

SETUP > OBJECT MANAGER

Event

Details

Details

Edit Delete

Description

API Name
Event__c

Enable Reports
✓

Track Activities
✓

Track Field History

Deployment Status
Deployed

Help Settings
Standard salesforce.com Help Window

Singular Label
Event

Plural Label
Event

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Show all

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physics-4c-dev-ed.develop.lightning.force.com/lightning/setup/ObjectManager/015i000000fZar/FieldsAndRelationships/view

Setup Home Object Manager

SETUP > OBJECT MANAGER

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Setup Home Object Manager

SETUP > OBJECT MANAGER

mobile

Details

Edit Delete

Description

API Name
mobile_c

Enable Reports
✓

Track Activities
✓

Track Field History

Deployment Status
Deployed

Help Settings
Standard salesforce.com Help Window

Singular Label
mobile

Plural Label
mobile

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Setup Home Object Manager

SETUP > OBJECT MANAGER
mobile

Details

Fields & Relationships

4 items. Sorted by Field Label

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FIELD LABEL	FIELD NAME	DATA TYPE	CONTROLLING FIELD	INDEXED
Created By	CreatedById	Lookup(User)		
Last Modified By	LastModifiedById	Lookup(User)		
mobile	Name	Text(80)		✓
Owner	OwnerId	Lookup(User Group)		✓

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Type here to search

(1) WhatsApp x Tabs | Salesforce x +

physics-4c-dev-ed.develop.lightning.force.com/lightning/setup/CustomTabs/page?address=%2Fsetup%2Fu%2Fcustomtabs.jsp%3Fsetupid%3DCustomTabs%...

Setup Home Object Manager

Q tab

User Interface

Loaded Console Tab Limit

Rename Tabs and Labels

Didn't find what you're looking for? Try using Global Search.

SETUP
Tabs

Custom Tabs

You can create new custom tabs to extend Salesforce functionality or to build new application functionality.

Custom Object tabs look and behave like the standard tabs provided with Salesforce. Web tabs allow you to embed external web applications and content within the Salesforce window. Visualforce tabs allow you to embed Visualforce pages. Lightning Component tabs allow you to add Lightning components to the navigation menu in Lightning Experience and the mobile app. Lightning Page tabs allow you to add Lightning Pages to Lightning Experience and the mobile app.

Custom Object Tabs

New What is This?

Action	Label	Tab Style	Description
Edit Del	Business	Business	
Edit Del	Exact	Exact	
Edit Del	mobile	Mobile	

Web Tabs

New What is This?

No Web Tabs have been defined

Visualforce Tabs

New What is This?

No Visualforce Tabs have been defined

Lightning Component Tabs

New What is This?

No Lightning component tabs have been defined

Lightning Page Tabs

New What is This?

No Lightning Page Tabs have been defined

Type here to search

Profiles | Salesforce

physics-4c-dev-ed.develop.lightning.force.com/lightning/setup/EnhancedProfiles/page?address=%2F00e5i00000dUhs

Search Setup

Setup Home Object Manager

profile

Users Profiles

Didn't find what you're looking for? Try using Global Search.

SETUP Profiles

Profile **arun**

Users with this profile have the permissions and page layouts listed below. Administrators can change a user's profile by editing that user's personal information.

If your organization uses Record Types, use the Edit links in the Record Type Settings section below to make one or more record types available to users with this profile.

[Login IP Ranges \(0\)](#) | [Enabled Apex Class Access \(0\)](#) | [Enabled External Data Source Access \(0\)](#) | [Enabled Named Credential Access \(0\)](#) | [Enabled Custom Metadata Type Access \(0\)](#) | [Enabled Custom Setting Definitions Access \(0\)](#) | [Enabled Flow Access \(0\)](#) | [Enabled Service Presence Status Access \(0\)](#) | [Enabled Custom Permissions \(0\)](#)

Profile Detail [Edit](#) [Clone](#) [Delete](#) [View Users](#)

Name	arun	Custom Profile	✓
User License	Analytics Cloud Integration User		
Description			
Created By	amsavalli k	Modified By	amsavalli k
Created	09/04/2023, 0:55 am	Modified	09/04/2023, 0:55 am

Page Layouts

Standard Object Layouts	Global	Global Layout View Assignment	Object Milestone	Object Milestone Layout View Assignment
Email Application	Not Assigned	View Assignment	Operating Hours	Operating Hours Layout View Assignment
Home Page Layout	Home Page Default	View Assignment	Opportunity	Opportunity Layout View Assignment
Account	Account Layout	View Assignment	Opportunity Product	Opportunity Product Layout View Assignment
Alternative Payment Method	Alternative Payment Method Layout View Assignment		Order	Order Layout View Assignment
Appointment Invitation	Appointment Invitation Layout View Assignment		Order Product	Order Product Layout View Assignment
Asset	Asset Layout View Assignment		Payment	Payment Layout View Assignment
Asset Action	Asset Action Layout View Assignment		Payment Authorization	Payment Authorization Layout View Assignment

Reports | Salesforce

physics-4c-dev-ed.develop.lightning.force.com/lightning/o/Report/home?queryScope=mru

Search..

Service Console Reports

Reports

Recent 1 item

Search recent reports... [New Report](#) [New Folder](#)

REPORTS	Report Name	Description	Folder	Created By	Created On	Subscribed
Recent	New Accounts Report		Private Reports	amsavalli k	9/4/2023, 7:30 am	

Created by Me

Private Reports

Public Reports

All Reports

FOLDERS

All Folders

Created by Me

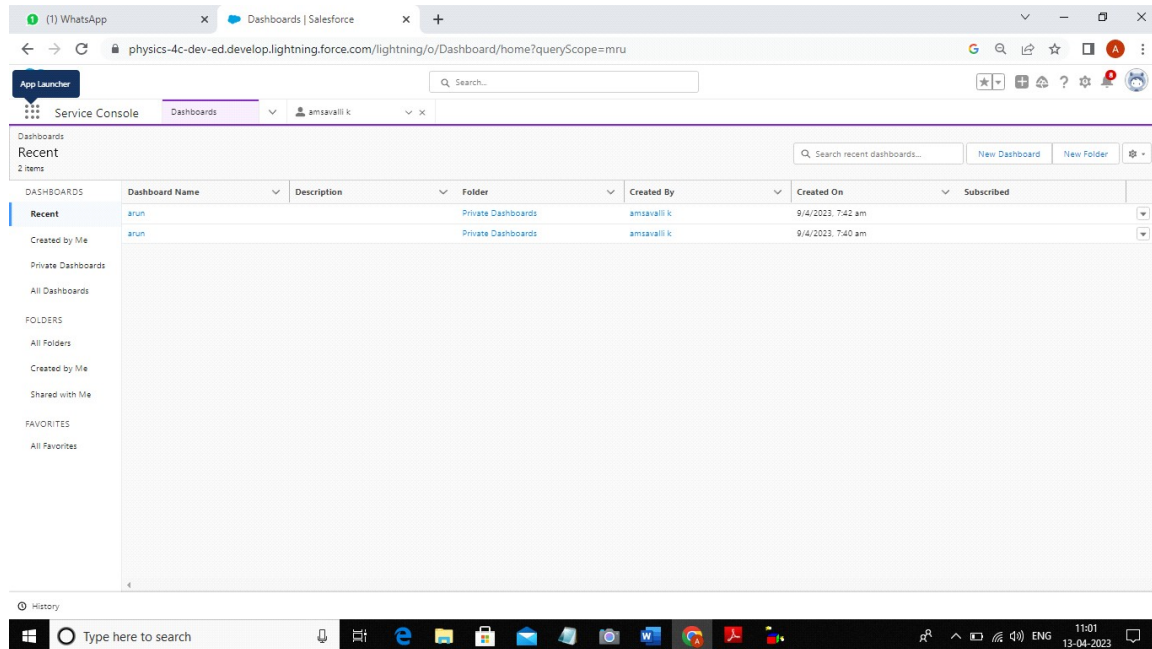
Shared with Me

FAVORITES

All Favorites

1

https://physics-4c-dev-ed.develop.lightning.force.com/lightning/r/User/0055000005snVRAAY/view?queryScope=userFolders



Trailhead profile public URL

Team leader: <https://trailblazer.me/id/amsak3>

Team member1: <https://trailblazer.me/id/avvam>

Team member2: <https://trailblazer.me/id/pavir42>

Team member3: <https://trailblazer.me/id/hemak65>

Project report template

Advantages

- Leverage real-time reports and dashboards.
- Streamline lead, opportunity, and contact management.
- Simplify document management and data sharing.
- Enhance communication and collaboration tools.

Disadvantages

- Make sure that all words are apply correctly.
- Try different keywords.
- Try more general keywords.
- Try fewer keywords.

Application

- *Best property management CRM on top of salesforce.
- *Agent Hub property administration CRM.
- *Rethink real estate administration CRM.
- *Property base CRM property rent management CRM.

Future scope of salesforce

The most promising business nowadays is coming out be customers relationships management (CRM). Presently, salesforce is a preferred career choice if you are looking forward to CRM. Those who opt for it are enjoying high pay and extreme job satisfaction. That's why salesforce professional count is increasing day-by-day. Before moving forward ,firstly, you should know about salesforce.

Conclusion

In conclusion, property management system (PMS) software is very crucial for all the hotels. Especially opera PMS software for Hilton Athens. It is user friendly, connects with central reservation system (CRS), point of sale (POS) etc. and provides all the tools the hotel needs in order to operate effectively.

