Incentives for Registered Reports from a risk sensitivity perspective

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- New Intro:
- What are RRs
- Why: pub bias & QRPs
- Chapter 2: RRs indeed associated with lower rate of positive results
- Problem:

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- RRs may be used strategically for low priors
- assuming that they work, uptake not as high as we'd like, and not in all fields →
   could be just basic diffusion of innovation process, but could also be because there
   are obstacles (e.g., in certain research areas, at certain career stages)
  - ullet what are the incentives for/against RRs? Here, we'll look at this with a computational model
  - RRs marketed as aligned with existing incentives: 'safe' choice for researchers
- But if that's true and they're a safe choice, we wouldn't expect them to always be preferred
  - Risk-sensitivity theory
    - Intro to RST with example
  - Brief explanation of relationship with utility theory and prospect theory
- Appliation to RR problem
  - Goals of the chapter: apply RST to find out when & where RRs are expected to be particularly popular vs unpopular  $\rightarrow$  implications for policy and meta-science
- Registered Reports are an article format designed to make publication decisions independent from the reported research results (Chambers, 2013). In this format, the review process is split into two stages. At Stage 1, reviewers evaluate a pre-study protocol containing the research questions, hypotheses, methods, and planned analyses of a proposed study. In case of a positive decision, the journal issues an 'in-principle acceptance' and

commits to publishing the eventual report, regardless of the direction of the results. Only
after in-principle acceptance has been issued do authors move on to data collection and
analysis and eventually complete the manuscript. At Stage 2, the final report (now including
the results) is subjected to a second round of peer review, but this time only to ensure that
the study was carried out as planned, that the data pass any pre-specified quality checks,
and that authors' conclusions are justified by the evidence.

Through this process, Registered Reports address publication bias as well as so-called 34 questionable research practices' (QRPs). These two problems are considered important 35 contributors to psychology's replication crisis (Ferguson & Heene, 2012; Wagenmakers, 36 Wetzels, Borsboom, van der Maas, & Kievit, 2012) and to research waste in the biomedical 37 sciences (Chalmers & Glasziou, 2009) because they skew the available evidence for scientific claims, causing overconfidence and higher rates of false-positive inferences. Publication bias 39 can result from editors and reviewers disproportionately rejecting submissions with negative results ('reviewer bias,' Atkinson, Furlong, & Wampold, 1982; Greenwald, 1975; Mahoney, 1977) or from researchers failing to submit negative results for publication ('file-drawering,' Franco, Malhotra, & Simonovits, 2014; Rosenthal, 1979). In Registered Reports, the in-principle acceptance issued at Stage 1 reduces both of these issues: Editors and reviewers cannot reject the Stage-2 report based on the direction of the results, which also reduces the incentives for authors to file-drawer the study in case of negative results. QRPs are practices that exploit undisclosed flexibility in data collection and analysis, for example when analysing different justifiable combinations of variables, subsamples, and decision criteria, and only reporting the ones with favourable results, or by presenting post hoc inferences as having been predicted a priori (Agnoli, Wicherts, Veldkamp, Albiero, & Cubelli, 2017; Fiedler & Schwarz, 2016; Fraser, Parker, Nakagawa, Barnett, & Fidler, 2018; John, Loewenstein, & Prelec, 2012; Simmons, Nelson, & Simonsohn, 2011). Registered Reports minimise the risk of QRPs via the two-stage review process, in which the Stage-1 protocol 53 acts as a preregistration and reviewers' task during Stage-2 review is to flag any undisclosed

55 deviations from it.

Registered Reports were first launched in 2013 at the journal Cortex (Chambers, 2013)
and are now offered by over 300 journals, predominantly in the behavioural sciences and life
sciences (see cos.io/rr). Nearly 600 Registered Reports had been published by 2021, with
uptake growing exponentially (Chambers & Tzavella, 2021). In Chapter 2, we presented
initial evidence that published Registered Reports have a substantially lower rate of positive
results than regular articles in psychology (44% vs 96%, Scheel, Schijen, & Lakens, 2021). A
study comparing Registered Reports with matched controls additionally found that
Registered Reports have higher median sample sizes and, in blind reviews, are judged to be
more rigorous in methodology and analysis and of higher overall quality (Soderberg et al.,
2021), which suggests that the increased amount of negative results is not an artifact of lower
power.<sup>1</sup>

These findings seem to support the effectiveness of Registered Reports in reducing 67 publication bias and QRPs. However, one remaining alternative explanation for the lower 68 rate of positive results is that the hypotheses tested in the Registered Reports literature are 69 less often true (have a lower prior probability) than those in the standard literature. This idea is not implausible: If researchers expect that negative results are difficult to publish in 71 standard reports but pose no problem in Registered Reports, they might selectively choose the Registered Report route when studying hypotheses that they think will yield negative 73 results. If researchers additionally perceive the standard route as less costly (e.g., more habitual, more flexible, faster, requiring lower sample sizes, etc.), standard reports would plausibly remain the preferred option for hypotheses that researchers are more certain are true and will yield publishable results.

<sup>&</sup>lt;sup>1</sup> We cannot rule out that the effect sizes studied in Registered Reports are smaller than in standard reports, in which case the larger samples may not translate into higher statistical power. However, it seems highly unlikely that such a difference would be large enough to explain the entire difference in the positive result rate (52 percentage points) reported in Chapter 2 (see Fig. 3 in Chapter 2).

Could such an effect alone explain why Registered Reports have fewer positive results? 78 In Chapter 2, we showed that this is highly unlikely: Assuming that Registered Reports and 79 standard reports have the same statistical power, the hypotheses tested in Registered Reports would need to be roughly half as likely to be true (see Fig. 3 in Scheel et al., 2021). The 81 same analysis provides indirect evidence for bias in the standard literature, as the extremely high rate of positive results in standard reports (96%) is simply incompatible with plausible 83 estimates of prior probability and power (see also Ingre & Nilsonne, 2018). Combined with more direct evidence of publication bias and QRPs in the standard literature (Agnoli et al., 2017; Franco et al., 2014; Franco, Malhotra, & Simonovits, 2016; John et al., 2012) as well as the face-valid mechanisms of Registered Reports to reduce the influence of these factors, our previous findings (Scheel et al., 2021) thus support the effectiveness of Registered Reports. However, we cannot rule out that the prior probability of tested hypotheses plays an additional role, which means that the 52 percentage points difference in positive results cannot be interpreted as a direct measure of the amount of bias in the standard literature.

# 92 Author incentives for Registered Reports

The above highlights the importance of understanding of when, where, and by whom 93 Registered Reports are most likely to be used. First, knowing which factors influence researchers' choice between Registered Reports and the standard publication route is crucial 95 for interpreting meta-scientific studies that compare the two formats, especially if these factors also affect study results (such as the prior probability of tested hypotheses). Second, such knowledge can help identify research areas in which Registered Reports are unlikely to gain traction by themselves and anticipate the need for further intervention (e.g., via policy) when there is a demand for unbiased results. In this chapter, we present a simulation model 100 to examine in which situations Registered Reports can be expected to be particularly 101 popular or unpopular. We focus on a key feature of Registered Reports: the 102 results-independent publication guarantee as an incentive for authors. 103

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Registered Reports are designed to serve the research community and other consumers 104 of the scientific literature by protecting against publication bias and QRPs. A key selling 105 point, however, is that they are thought to 'serve the interests of individual scientists' (p. 12, 106 Chambers & Tzavella, 2021) at the same time. The underlying argument is that because 107 scientists a) need to amass journal publications (which still are a central currency for hiring 108 and promotion decisions) and b) face shortfalls in publication output when their studies 109 yield negative results (which are more difficult to publish in the standard literature due to 110 publication bias), a publication guarantee before data collection should be highly valuable. 111 As Registered-Reports advocate Chris Chambers once put it (September 2021): 112

And the second main benefit, the one that really is the main big one, the big draw, is that as a researcher you can get your paper accepted before you even start your research and regardless of how the results turn out in the end. So no more playing the p-value lottery, gambling on certain results going a certain way, otherwise you won't have your PhD or you won't get your next fellowship or your next grant—takes all of that pointless, and I think quite foolish, gambling out of the equation  $(...)^2$ 

However, although it is objectively true that Registered Reports provide more certainty about eventual publication success early in a project, this certainty may not always be preferred over the 'gamble'

being a 'safe' alternative to the 'gamble' of the standard publication route

But if the standard publications are indeed a gamble and Registered Reports a safe alternative, does it follow that Registered Reports

Peer-reviewed publications are a central currency for the careers of academic

 $<sup>^2</sup>$ https://youtu.be/FiVI3cwVMZI?list=PLChfyH8TVDGmYENpXUDPaeeq2SLh8q9dt&t=1047, from minute 17:27

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researchers, both in terms of publication quantity and publication impact (R. Müller, 2014; 127 van Dalen & Henkens, 2012). In the standard publication model, researchers face uncertainty 128 about whether and where they will be able to publish the results of their study. Translated 129 into currency terms, the career benefit a researcher receives for conducting a study can vary 130 extremely—from near zero when the resulting manuscript is rejected by all consulted 131 journals (or when the author file-drawers the study because the chances of success do not 132 justify the cost of repeated submissions and revisions) to an extremely high, perhaps 133 career-making amount when a manuscript is published in a very high-impact journal like 134 Nature or Science. In other words, success in the standard system is highly variable and 135 highly volatile since it hinges on the one factor that is supposed to be outside of researchers' 136 control — the study results. This unfortunate combination can be excessively stressful for 137 researchers (especially junior scientists without secure positions) and tempt them to hype, spin, or even fabricate their results.

Compared to this, Registered Reports are a relatively safe, stress-free alternative because authors receive a results-independent publication guarantee before investing in data collection or analysis. As Registered-Reports inventor Chris Chambers put it in a recent talk (September 2021):

And the second main benefit, the one that really is the main big one, the big draw, is that as a researcher you can get your paper accepted before you even start your research and regardless of how the results turn out in the end. So no more playing the p-value lottery, gambling on certain results going a certain way, otherwise you won't have your PhD or you won't get your next fellowship or your next grant—takes all of that pointless, and I think quite foolish, gambling out of the equation completely. (from minute 17:27)

But would researchers ever choose the gamble over the safe publication? Unless the net benefit of a Registered Report is always at least as valuable as the best possible outcome

that could be achieved through the standard publication route, the answer is 'probably yes'. 153 Authors deciding between Registered Reports and the standard publication route face the 154 choice between a payoff with low variability (a relatively safe publication in the journal the 155 Stage-1 protocol was submitted to) and a payoff with high variability (anywhere between no 156 publication and a high-impact publication, or even several publications if the project yields 157 enough 'fodder'). Situations like these are commonly termed decision-making under risk. 158 'Risk' is defined as 'unpredictable variation in the outcome of a behavior, with consequences 159 for an organism's fitness or utility' (Winterhalder, Lu, & Tucker, 1999, p. 302). Organisms 160 are risk sensitive when they are not only sensitive to the mean outcomes of different 161 behavioural options but also to their variance. 162

Framing authors' choice between Registered Reports and standard publications as 163 risk-averse versus risk-prone behaviour allows us to examine the problem with 164 Risk-Sensitivity Theory, a normative theory developed in behavioural ecology to explain the 165 foraging behaviour of animals. Risk-Sensitivity Theory was designed to determine the 166 optimal food-acquisition strategy for an animal faced with a choice between a relatively safe 167 (low-variance) food source and a risky (high-variance) source that sometimes yields large 168 payoffs and sometimes small payoffs (or none at all). Despite this initial narrow scope, 169 Risk-Sensitivity Theory has proven itself as a powerful framework for explaining 170 risk-sensitive behaviour in a wide range of situations and species, including humans 171 (Kacelnik & Bateson, 1996; Kacelnik & Bateson, 1997; Mishra, 2014).

#### To do:

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- Explain that RST is superior to utility theory and can incorporate prospect theory (Mishra, 2014)
  - Better explain the evolutionary angle and why it matters

### 77 Goals of the chapter

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In this chapter, we use a simulation model to explore how properties of academic 178 careers and academic incentive structures that are relevant to risk sensitivity may affect the 179 strategies of researchers choosing between Registered Reports and the standard publication 180 format. The research goal is to understand in which circumstances Registered Reports should 181 be particularly attractive, particularly unattractive, or particularly prone to highly selective 182 use. The results of this analysis may help anticipate where the format is unlikely to take foot 183 without additional changes to norms, incentives, or policy, and flag situations in which the 184 results of published Registered Reports may be particularly difficult to compare to the 185 normal literature. The following sections outline central concepts of Risk-Sensitivity Theory, 186 relate them to characteristics of academic careers, and describe an evolutionary simulation 187 model in which their effects on researchers' risk-sensitive publication decisions are examined. 188

# Conceptual application of Risk-Sensitivity Theory to publication decisions

This section describes general factors that affect the role of risk for individual's fitness 190 and connects these factors to relevant elements of academic careers. In this context, 191 Risk-Sensitivity Theory's focus on reproductive fitness as the central outcome may be seen 192 as misguided. But although researchers do not forage, grow, reproduce, and die in the 193 biological sense (except in their role as human beings in general, of course), they undoubtedly 194 are concerned with factors that influence 1) their survival and 2) the propagation of their 195 traits in an academic sense. Even if we were to assume that researchers are not consciously 196 trying to maximise their 'academic fitness', a competitive job market will by definition select 197 for individuals whose past behaviour increased their prospects. Such competition can create 198 bottlenecks between early-career and tenured positions in many academic disciplines, which 190 inevitably induce a selection pressure for career-promoting behaviours (Smaldino & 200 McElreath, 2016). 201

In applying Risk-Sensitivity Theory to researchers' publishing behaviour, we will

therefore use a general notion of career success as the central outcome variable in place of reproductive fitness. This decision does not imply that career success is the only or the proximal motivation for researchers' behaviour in practice, just as evolutionary theory does not imply that reproductive success is the only or the proximal motivation for human behaviour in everyday life. However, we do assume that selection for career-promoting behaviours has a noticeable impact on research practice.

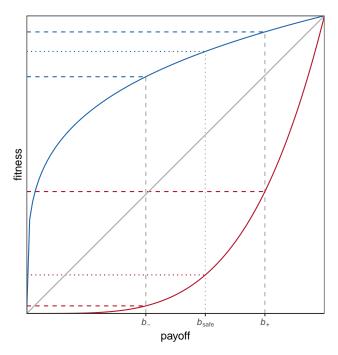


Figure 1. Consequences of non-linear fitness functions. Payoffs  $b_-$ ,  $b_{safe}$ , and  $b_+$  are converted into fitness with a diminishing (blue), linear (grey), or increasing (red) returns function.

Non-linear fitness functions. The first and perhaps most ubiquitous factor leading individuals to be risk sensitive are non-linear relationships between the outcomes of an individual's behaviour (e.g., harvested food items, publications) and its reproductive success (Kacelnik & Bateson, 1997). Consider two options,  $O_{safe}$  and  $O_{risky}$ .  $O_{safe}$  always gives the same payoff  $b_{safe}$ , whereas  $O_{risky}$  gives either a low payoff  $b_{-}$  or a high payoff  $b_{+}$ , each with probability  $\frac{1}{2}$ . When  $b_{safe} = \frac{(b_{-} + b_{+})}{2}$ ,  $O_{safe}$  and  $O_{risky}$  have the same expected payoff. However, we would only expect an individual to be indifferent between the two options if the consequences of their payoffs for the individual's fitness are linear. When the

function relating payoffs to fitness is instead convex or concave (yielding increasing or
diminishing returns, respectively), the expected fitness of  $O_{safe}$  and  $O_{risky}$  will differ and
shift the individual's preference towards risk proneness or risk aversion. An illustration of
this example is shown in Figure 1: While the payoffs  $b_-$ ,  $b_{safe}$ , and  $b_+$  are equidistant on the
x-axis,  $b_{safe}$  is associated with greater fitness than the average of  $b_-$  and  $b_+$  when the
function is concave, and with lower fitness when the function is convex. In other words,  $O_{safe}$  has greater expected fitness than  $O_{risky}$  when returns are diminishing, and  $O_{risky}$  has
greater expected fitness than  $O_{safe}$  when returns are increasing.

Non-linear relationships are arguably the norm in the natural world and linear relationships the exception. This plausibly holds for academia as well, where the effect of publication success on researchers' career success might change over time: For early-career researchers, small increases in the number or impact of publications may have an accelerated effect on career success, whereas established professors may care little about any one additional publication to their record.

Survival thresholds and competition. A second important factor for 231 risk-sensitive behaviour are thresholds for survival and reproduction (Hurly, 2003; Winterhalder et al., 1999). Survival thresholds are cutoff points below which an individual's fitness drops to zero, for example due to starvation. Risk-Sensitivity Theory predicts that an individual will be risk averse when the resources provided by a low-variance option are 235 sufficient to meet the threshold and risk-prone when they are not (Mishra, 2014). For 236 example, a hummingbird that needs to acquire a certain amount of calories to survive the 237 night will prefer a low-risk food source if this option's expected payoff is above the threshold, 238 but avoid the low-risk source if only a higher-risk source provides a chance of survival. One 239 such situation is depicted in Figure 2. 240

Although comparable cutoff points in academic careers may have somewhat less severe consequences, they certainly exist: Amount and impact of a researcher's publications are

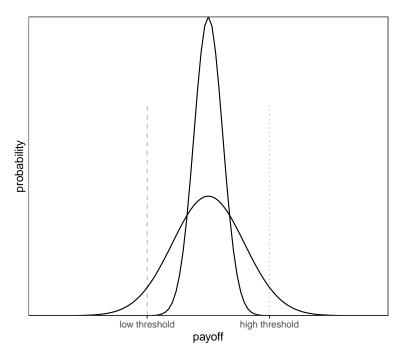


Figure 2. Survival thresholds. When fitness drops to zero below the low threshold (dashed line), individuals should be risk-averse because the outcomes of the low-risk option (narrow distribution) are guaranteed to lie above the threshold and the outcomes of the high-risk option (wide distribution) have a non-negligible risk of falling below the threshold. When fitness drops to zero below the high threshold (dotted line), individuals should be risk-prone because only the high-risk option provides a chance of passing the threshold.

common and often explicit criteria in decisions that are central to the individual's career, 243 such as whether they will be awarded a PhD, whether they will receive grant funding, 244 whether they will be offered a tenure-track position, or whether they will be granted tenure. 245 In some of these situations, the cutoff points are absolute and thus resemble survival 246 thresholds in the biological sense, for example PhD-programme regulations that determine a 247 minimal number of peer-reviewed publications for a candidate to be awarded with a PhD, or 248 tenure contracts that specify minimal publication targets. In other situations, the cutoff points are relative and depend on the number of eligible candidates, for example when grant 250 funding is awarded to the 10 highest-ranked research proposals or a job is offered to the best 251 candidate from a pool of applicants. In cases like these, one individual's success diminishes 252 the chances of another — they represent *competition*. In the following, survival thresholds 253 and competition will be treated as separate concepts to examine their differential effects on

<sup>255</sup> researchers' publication behaviour.

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Number of decision events before evaluation. A final risk-relevant factor 256 considered here is the number of decision events taking place before an individual's fitness is 257 evaluated. When a risky option is chosen repeatedly, the average of the accumulating payoffs 258 gets closer and closer to the long-run expected payoff. This means that the danger of loosing 259 out completely by only acquiring the lowest possible payoff of the risky option diminishes, 260 making the risky option relatively more attractive. However, this relationship only holds for 261 repeated decision events before an individual's fitness is evaluated. When fitness is evaluated 262 after a single decision event, a risky option is more likely to yield an extreme outcome that 263 translates to zero fitness (i.e., death or an ultimate failure to reproduce).

In situations like this, when a single risky decision might cost an individual's life or 265 offspring, average fitness is best described by the geometric mean instead of the arithmetic 266 mean (Haaland, Wright, & Ratikainen, 2019). The geometric mean is more sensitive to 267 variance because it is multiplicative, capturing the fact that one failure to reproduce can end 268 a genetic lineage. This circumstance has been shown to produce bet-hedging: Risk-averse 269 strategies may be more adaptive across many generations even when more risk-prone strategies produce better outcomes in any one generation, simply because the latter are also more likely to lead to extinction by sheer bad luck (Haaland et al., 2019). While average fitness across generations is best represented with the geometric mean, average fitness within 273 a generation is better captured by the arithmetic mean, reflecting the additive accumulation 274 of payoffs from decision events before fitness is evaluated. Therefore, as the number of 275 decision events per generation (i.e., before fitness is evaluated) increases, the 276 variance-sensitive geometric mean of acquired payoffs becomes relatively less important and 277 the less variance-sensitive arithmetic mean becomes more important. Consequently, an 278 individual's behaviour should switch from relative risk-aversion to relative risk-proneness. 279

For the purpose of the present study, 'decision events' refer to researchers' decisions of

whether to conduct a Registered Report or pursue the standard publication route. Because
Registered Reports must be submitted before data collection, such decisions occur whenever
researchers start a new empirical project that they later may want to publish.<sup>3</sup> The number
of decision events before evaluation thus reflects the number of empirical projects that a
researcher can conduct before their publication record is considered for hiring, promotion, or
grant funding decisions. We will call this parameter 'empirical pace'.

Key factors influencing empirical pace are the time and resources required to conduct a 287 study and the time and resources researchers have available. Empirical pace may thus differ 288 between 1) research areas that vary in speed and/or cost of data collection (e.g., a field 289 relying on online questionnaires vs a field relying on fMRI studies), 2) research labs that vary 290 in funding and manpower, and 3) career stages, for example because career progress often 291 comes with increased funding and the supervision of junior researchers whose efforts boost 292 the supervisors' output (R. Müller, 2014), or because junior researchers often have 293 short-term contracts that limit the available time for producing research output before their 294 CVs are evaluated for the next application. 295

Each of the risk-relevant factors described above—non-linear fitness functions, survival thresholds, competition, and empirical pace—likely impacts researchers' decision strategies, including their choices between low-risk and high-risk publication options. To better understand when a low-risk option like Registered Reports should be particularly attractive or unattractive, we examine the individual and interactive effects of these factors in a simulation model.

 $<sup>^3</sup>$  At the current moment, most researchers likely never consciously consider Registered Reports as a publication option. However, the fact that they *could* nonetheless renders their pursuit of standard publications a choice, albeit an implicit one.

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#### Simulation model

We develop an evolutionary agent-based model which simulates a population of 303 researchers who test hypotheses, (attempt to) publish the results either as Registered Reports or as standard reports, accumulate the payoffs for successful publications, and pass 305 their publication strategies on to the next generation of researchers.

**Research phase.** Consider a population of n = 500 researchers. Each researcher 307 has a fixed publication strategy s, the so-called submission threshold. In each round of the research phase, researchers randomly choose a hypothesis to test in a study. Hypotheses are true with prior probability p, which is uniformly distributed between 0 and 1 and known to 310 the researcher. Before testing their chosen hypothesis, a researcher compares the prior p of 311 their hypothesis with their publication strategy s. When p < s, the researcher chooses to 312 play it safe and conduct a Registered Report to test the hypothesis. When  $p \geq s$ , the 313 researcher chooses to gamble and test the hypothesis in a regular study which is then 314 submitted as a standard report. 315

For simplicity, we assume that p is an ideal objective prior and that researchers' 316 hypothesis tests are free from additional sources of error. Thus, when a researcher tests 317 hypothesis i, they obtain a positive result with probability  $p_i$  and a negative result with 318 probability  $1 - p_i$ . If the researcher chose to submit a Registered Report, their study is 319 published regardless of the result and the researcher receives a payoff  $b_{RR}$ . However, if the 320 researcher chose to submit a standard report, they face rampant publication bias: Only 321 positive results are publishable as standard reports and yield a payoff  $b_{SR+}=1$ , whereas 322 negative results are rejected or file-drawered and yield no payoff,  $b_{SR-}=0$ . For all variations of the model tested here, we assume that the payoff for a Registered Report falls between 324 these bounds, such that  $b_{SR-} < b_{RR} < b_{SR+}$ . This assumption reflects the following 325 considerations:

1. Due to publication bias in the standard literature, negative results are less valuable

- than positive results  $(b_{SR-} < b_{SR+})$ , for example because they do not lead to a publication at all, because only very low-impact journals are willing to publish them, or because getting them published requires a lot of extra effort (e.g., via frequent resubmissions following rejection or substantial revisions demanded by reviewers), which diminishes the net reward.
  - 2. For these same reasons, Registered Reports are on average more valuable than standard reports with negative results ( $b_{SR-} < b_{RR}$ ), for example because Registered Reports are offered by journals that may display publication bias for standard reports (rejecting standard report submissions with negative results), or simply because Registered Reports need to be resubmitted less often or require less extensive revisions.
  - 3. On average, standard reports with positive results are more valuable than Registered Reports ( $b_{RR} < b_{SR+}$ ), for example because many high-impact journals do not (yet) offer Registered Reports, because not registering one's study a priori makes it easier to spin the results to appear more impactful and thus increases the chances to be published in a high-impact journal, or because Registered Reports may require more effort due to their stricter quality criteria, lowering the net reward. While proponents of Registered Reports may argue that the format has such tremendous advantages that authors' resulting career benefits are superior to any alternative, this chapter is predicated on the assumption that most researchers currently do not share this view. Once this changes, the present investigation may happily become redundant.

This entire research cycle—choosing a hypothesis, choosing a publication route by comparing its prior p to one's publication strategy s, testing the hypothesis, and receiving payoff  $b_{RR}$  for a Registered Report or  $b_{SR-}$  or  $b_{SR+}$  for a positive and negative standard report, respectively—is repeated m times.

Evaluation phase. At the end of the research phase, researchers' accumulated publication payoffs  $b_1 + b_2 + ... + b_m$  are translated into fitness f. Fitness is calculated with a function characterised by exponent  $\epsilon$ , which determines the shape of the function.  $\epsilon = 1$ 

yields a linear function,  $0 < \epsilon < 1$  yields a concave function with diminishing returns, and  $\epsilon > 1$  yields a convex function with increasing returns (see Figure 1):

$$f = (\sum_{i=1}^{m} b_i)^{\epsilon} \tag{1}$$

However, two situations may cause a researcher's fitness to fall to zero even when their 357 accumulated payoffs are non-zero. First, the sum of their payoffs may fall below an absolute 358 survival threshold  $\delta$ , for example when a researcher fails to meet an agreed publication target 359 by the time their 'tenure clock' runs out. Thus, when  $\sum_{i=1}^{m} b_i < \delta$ , f = 0. Second, the sum of 360 their payoffs may fall below a relative threshold  $\gamma$ , which reflects the intensity of competition 361 (e.g., for scarce research grants or positions).  $\gamma$  is the proportion of researchers who are 362 considered for reproduction. When  $\gamma = 1$ , all researchers in the population are considered for 363 reproduction and their fitness is calculated according to Eq. 1. When  $\gamma < 1$ , the  $(1-\gamma)*500$  least successful researchers receive zero fitness and cannot reproduce.<sup>4</sup> For example,  $\gamma = 0.1$  means that only those researchers with accumulated payoffs in the top 10% of the population can reproduce, and the fitness of the remaining 90% is set to zero.

Table 1
Parameter definitions and values

Parameter	Definition	Value [range]
$\overline{n}$	population size	500
g	number of generations	250
p	prior probability of hypotheses	uniform $[0-1]$

<sup>&</sup>lt;sup>4</sup> In the simulation,  $\gamma$  is applied *after* fitness has been calculated, not before. This change has purely technical reasons and leads to the same result as applying  $\gamma$  to accumulated payoffs and then calculating fitness because all fitness functions are monotonic increasing and fitness functions do not vary within a population. That is, applying the fitness function does not affect the rank order of researchers in the population.

Parameter	Definition	Value [range]
$b_{SR-}$	payoff for negative standard report	0
$b_{SR+}$	payoff for positive standard report	1
$b_{RR}$	payoff for Registered Report	[.1, .2,, .9]
$\epsilon$	fitness function exponent	[0.2, 1, 5]
m	research cycles per generation ('empirical pace')	[1, 2, 4, 8, 16, 32]
δ	survival threshold below which fitness $= 0$ , expressed as	[0, .25, .5, .75]
	proportion of m	
$\gamma$	proportion of most successful researchers selected for	[1, .9, .5, .1, .05, .01]
	reproduction (competition)	

**Reproduction phase.** Finally, the researchers in the current population retire and 368 a new (non-overlapping) generation of researchers is created. A researcher in the new 369 generation inherits their publication strategy s from a researcher in the previous generation 370 with the probability of the previous researcher's fitness (i.e., the new generation's publication 371 strategies are sampled with replacement from the previous generation, probability-weighted 372 by fitness). The new generation's publication strategies are inherited with a small amount of 373 random noise, such that  $s_{new} = s_{old} + w$ , with  $w \sim N(\mu = 0, \sigma = 0.01)$ . Authors of similar 374 evolutionary agent-based models have described such hereditary transmission as reflecting 375 mentorship and teaching (e.g., when established professors advise mentees to copy their 376 strategies) or simply a generic social learning process in which successful researchers are more 377 likely to be imitated by others (Smaldino & McElreath, 2016). Although this interpretation 378 may be useful, the main purpose of this aspect of the model is purely technical and not 379 specifically intended to reflect reality—it simply provides the machinery for determining 380 which publication strategies are optimal in the various situations we are investigating. Outcome variable s. We study how the evolution of researchers' publication 382

strategies s is affected by the payoff for Registered Reports  $b_{RR}$  (relative to the payoffs for

standard reports, which are fixed at  $b_{SR-}=0$  and  $b_{SR+}=1$ ), by the shape of the fitness 384 function determined by exponent  $\epsilon$ , by the number of research cycles per generation m, by 385 survival threshold  $\delta$ , and by competition  $\gamma$  (see Table 1 for an overview of the model 386 parameters and their values considered in the simulation). It is important to keep in mind 387 that a researcher's publication strategy s is not an absolute decision: It determines how the 388 choice between Registered Reports and standard reports is made, not which format is chosen. 380 As such, s indicates the amount of risk a researcher is willing to take. Very low values of s 390 reflect risk proneness: The researcher prefers to gamble and chooses the standard publication 391 route for almost all hypotheses they encounter, using the Registered Report route only for 392 hypotheses that are virtually guaranteed to be false (and yield negative results). Very high 393 values of s reflect risk aversion: The researcher is unwilling to risk a negative result in a 394 standard report and studies almost all hypotheses they encounter in the Registered Report format, reserving the standard publication route for hypotheses that are virtually guaranteed to be true (and yield positive results). 397

**Simulation approach.** We use the evolutionary mechanism of this agent-based 398 model as a means for identifying optimal behaviour under different conditions. But this goal 399 can also be achieved in other ways. One non-evolutionary alternative is to calculate expected fitness (i.e., the long-run average) for a wide range of s and determine which strategy 401 maximises it in each condition. A drawback of this approach is that it does not account for population dynamics and therefore cannot easily simulate the effects of competition. Because 403 of this limitation, our study is based on the evolutionary model. However, we validate all 404 analyses except those involving competition on the expected-fitness model and show that 405 both models produce virtually identical results (see Appendix). 406

## Simulation results

The results of the simulation models will be presented in order of increasing model complexity. We start by explaining the very simple scenarios shown in Figure 3 and Figure 4.

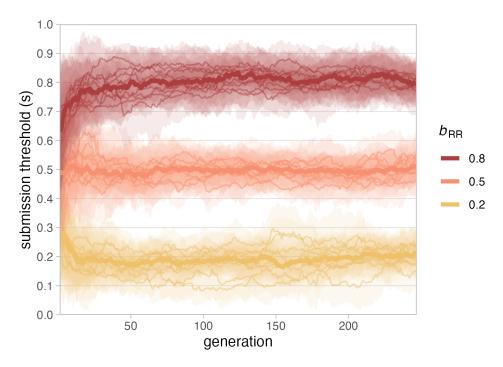


Figure 3. Evolution of publication strategy s with 3 different payoffs for Registered Reports  $(b_{RR})$ . Simulations are based on a population of n=500 researchers over 250 generations, with payoffs for standard reports fixed at 0 for negative results  $(b_{SR-}=0)$  and 1 for positive results  $(b_{SR+}=1)$ , a linear fitness function  $\epsilon=1$ , one research cycle per generation (m=1), no survival threshold  $(\delta=0)$  and no competition  $(\gamma=1)$ . Each condition was run 10 times. Thin lines represent the median publication strategy of the population in each run, shaded areas represent the inter-quartile range of publication strategies in the population in each run, and thick lines represent the median of run medians per condition.

These scenarios are identical to situations discussed above and the results should thus be
unsurprising. However, while they may seem trivial to some, we hope that these
explanations will help unfamiliar readers understand the basic functioning of our model as
well as the less intuitive results presented later.

When interpreting the results below, one should bear in mind that the analysed
parameter values are inherently arbitrary. Although the model parameters are intended to
capture important characteristics of real-world concepts, their values do not represent
real-world units. The goal of this analysis is to understand the relative effects of the model
parameters in a simplified, artificial system, which means that the results are only
meaningful in relation to each other.

### 20 Single research cycle per generation, linear fitness function

The first generation of researchers in each simulation run is initialised with randomly 421 distributed publication strategies s (drawn from a uniform distribution [0-1]), which are 422 then allowed to evolve over the subsequent generations. Figure 3 shows the effect of varying 423 the payoffs for Registered Reports when the fitness function is linear ( $\epsilon = 1$ ), with no 424 survival threshold ( $\delta = 0$ ), no competition ( $\gamma = 1$ ), and one research cycle per generation 425 (m=1). In this very simple scenario, evolved publication strategies (s) approximate the 426 payoff for Registered Reports in each condition, indicating that the optimal publication 427 strategy is always equal to  $b_{RR}$  ( $s_{optimal} = 0.2$  when  $b_{RR} = 0.2$ ,  $s_{optimal} = 0.5$  when  $b_{RR} = 0.5$ , 428  $s_{optimal} = 0.8$  when  $b_{RR} = 0.8$ ). The reason behind this is the uniform distribution [0–1] of 429 hypothesis priors, the payoff structure  $b_{SR-}=0$  and  $b_{SR+}=1$ , and the linear fitness function 430 ( $\epsilon = 1$  means that fitness equals payoff). In this constellation, the expected fitness obtained 431 from a standard report is always equal to the prior of the tested hypothesis: 432

$$E[f_{SR}] = (p * b_{SR+} + (1-p) * b_{SR-})^{1} = p * 1 + (1-p) * 0 = p$$
(2)

For example, testing a hypothesis with p = 0.2 in a standard report would yield the expected fitness  $E[f_{SR}] = (0.2 * 1 + 0.8 * 0)^1 = 0.2$ . The optimal strategy is to submit a Registered Report whenever the expected fitness provided by a standard report is lower than the fitness provided by a Registered Report,  $E[f_{SR}] < b_{RR}$ , and thus whenever  $p < b_{RR}$ . This ensures that researchers always get the best of both worlds, minimising shortfalls when priors are (too) low and maximising winning chances when priors are (sufficiently) high. For example,  $b_{RR} = 0.5$  is larger than  $E[f_{SR}]$  for all hypotheses with p < 0.5 but lower than  $E[f_{SR}]$  for all hypotheses with p > 0.5. In this situation, researchers who submit Registered Reports whenever p < 0.5 and standard reports whenever p > 0.5 protect themselves against losing a bad bet by instead taking the fixed payoff  $b_{RR} = 0.5$ , but always play a good bet and thus maximise their chances of winning  $b_{SR+} = 1$ . Every alternative is inferior in the long run because researchers with  $s > b_{RR}$  lose out on increased chances of publishing a standard report and researchers with  $s < b_{RR}$  take unnecessary risks and go empty-handed too often.

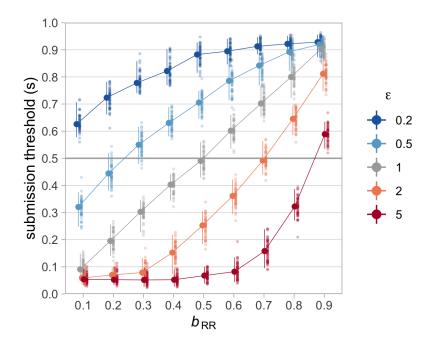


Figure 4. Effect of fitness functions on evolved publication strategies. Shown are median publication strategies in the final  $(250^{th})$  generations of 50 runs for different values of  $b_{RR}$  (x-axis) and different fitness functions (characterised by exponent  $\epsilon$ ), with one research cycle per generation (m=1), no survival threshold  $(\delta=0)$  and no competition  $(\gamma=1)$ . Fitness functions with  $\epsilon=0.2$  and  $\epsilon=0.5$  (blue lines) are concave with diminishing returns, functions with  $\epsilon=2$  and  $\epsilon=5$  (red lines) are convex with increasing returns, and the function with  $\epsilon=1$  (grey line) is linear. Small dots represent median s of the final generation in each run, large dots represent the median of these 50 run medians per condition. Error bars represent the 95% capture probability around the median of medians.

#### Allowing for non-linear fitness functions

Arguably, the career benefits researchers receive from publications in the real world are rarely, if ever, linear. In early career, we may assume a convex fitness function, with each addition to the short publication record of a young researcher yielding increasing returns for their prospects on the job market and their ability to obtain grant funding. A notable exception may be PhD students who plan to leave academia after obtaining their degree, and for whom the career returns of publications exceeding the PhD requirements are thus
strongly decreasing (concave fitness function). Researchers who stay in academia may
experience that the career returns for each additional publication begin to decrease as their
publication record grows, meaning that advanced career stages may also be characterised by
a concave fitness function.

Figure 4 contrasts the effects of two concave fitness functions ( $\epsilon = 0.2$  and  $\epsilon = 0.5$ , 457 shown in blue shades) and two convex fitness functions ( $\epsilon = 2$  and  $\epsilon = 5$ , shown in red 458 shades) with a linear function ( $\epsilon = 1$ , grey line) for different payoffs for Registered Reports, in the same simple scenario with only one research cycle per generation. The grey line for 460  $\epsilon = 1$  represents the already familiar situation from Figure 3 above: When the fitness 461 function is linear, the optimal strategy is  $s_{optimal} = b_{RR}$ . Non-linear fitness functions deviate 462 from this pattern exactly as expected based on Figure 1. When additional payoffs yield 463 diminishing returns ( $\epsilon < 1$ ), Registered Reports become more attractive even when they are 464 worth less than the expected payoff for standard reports. As explained above, this is because 465 concave functions 'shrink' the difference between moderate and high payoffs relative to the 466 difference between low and moderate payoffs. Conversely, when additional payoffs yield 467 increasing returns ( $\epsilon > 1$ ), Registered Reports are unattractive unless their payoffs are 468 almost as large as those for published standard reports because convex functions increase the 460 difference between moderate and high payoffs relative to low versus moderate payoffs. 470

When different fitness functions are taken to reflect different career stages, this pattern suggests that Registered Reports should be more attractive for senior researchers and a tough sell for early-career researchers. Interestingly, preliminary empirical evidence suggests the opposite: Registered Reports appear to be more likely to have early-career researchers as first authors than standard reports (77% vs 67% in the journal *Cortex*, Chambers & Tzavella, 2021). One explanation for this counterintuitive result could be that Registered Reports are disproportionally used by early-career researchers who intend to leave academia and thus

have a concave fitness function. Alternatively, factors or dynamics not considered in this
simulation may swamp out the effects of concave vs convex fitness functions, such as younger
researchers being more likely to adopt new methods. However, as we will see below, the
effects of different fitness functions are not always as straightforward as in the simple case
illustrated in Figure 4 but produce different results in interaction with other risk-related
factors.

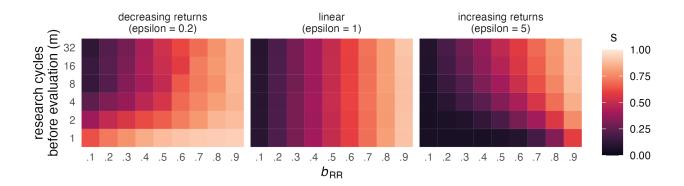


Figure 5. Effect of research cycles per generation on evolved publication strategies. Shown are median evolved publication strategies (s) after 250 generations in 50 runs (tile colour represents the median of 50 run medians) depending on the number of research cycles per generation (m, y-axis), different values of  $b_{RR}$  (x-axis), and different fitness functions (characterised by exponent  $\epsilon$ ) with no survival threshold ( $\delta = 0$ ) and no competition ( $\gamma = 1$ ).

### Varying the number of research cycles per generation

The analyses presented so far focused on the simple case of one research cycle (or 485 decision event) per generation, meaning that researchers' fitness was calculated based on the 486 payoff from one single study. As discussed above, increasing numbers of decision events prior 487 to evaluation may make individuals more risk-prone because single negative outcomes are 488 less catastrophic for reproduction (Haaland et al., 2019). However, Figure 5 shows that this 489 is not universally true—rather, the effect of increasing numbers of research cycles per 490 generation (m) depends on the shape of the fitness function. Moving up on the y-axis of 491 each panel, we see that s decreases (indicating greater risk proneness) only when the fitness 492 function is concave ( $\epsilon = 0.2$ , left panel) but stay constant when it is linear ( $\epsilon = 1$ , middle 493

panel) and even *increases* when it is convex ( $\epsilon = 5$ , right panel).

Why does m appear to have opposite effects for concave and convex fitness functions? 495 As a starting point, it helps to first consider only the bottom row of each panel, where 496 m=1. These three rows contain the same results as the top, middle, and bottom curves in 497 Figure 4 and show risk aversion when  $\epsilon = 0.2$  (i.e., Registered Reports are attractive even 498 when they yield a low payoff), risk proneness when  $\epsilon = 5$  (Registered Reports are 499 unattractive even when they yield a high payoff), and a linear strategy  $s_{optimal} = b_{RR}$  when 500  $\epsilon = 1$ . From this starting point, the two panels with non-linear fitness functions start to 501 approximate the linear case as m increases. This pattern reflects the idea that fitness is 502 better captured by the geometric mean when m is low, and better captured by the 503 arithmetic mean when m is high (Haaland et al., 2019). 504

To better understand this dynamic, let's consider two researchers with extreme 505 submission strategies: Regina Register conducts only Registered Reports ( $s_{Regina} = 1$ ), 506 Darren Daring conducts only standard reports ( $s_{Darren} = 0$ ). The payoff for Registered 507 Reports is fixed at  $b_{RR} = 0.5$ . After one research cycle, Regina receives a payoff of 0.5 and 508 Darren receives either 0 or 1 (with 50/50 odds). If fitness is calculated after this one round 509 with  $\epsilon = 0.2$  (concave function, yielding diminishing returns), Regina's fitness is  $f_{Regina} = \frac{1}{2}^{\frac{1}{5}} = 0.87$ , and Darren's fitness is either  $f_{Darren-} = 0^{\frac{1}{5}} = 0$  or  $f_{Darren+} = 1^{\frac{1}{5}} = 1$ . In a population of 100 Reginas and 100 Darrens, there will be roughly 50 lucky Darrens who get a positive result and 50 Darrens who get a negative result. Lucky Darrens have a narrow 513 fitness advantage over all Reginas (1 versus 0.87), while unlucky Darrens lose to all Reginas 514 by a wide margin (0 versus 0.87). Since there are twice as many Reginas as lucky Darrens, 515 the Regina strategy is relatively more successful. 516

Let's now consider the same scenario with m=4 research cycles per generation. Reginas receive the same payoff in every round and accumulate  $b_{total} = \frac{1}{2} * 4 = 2$ . Lucky
Darrens (who win every time) accumulate  $b_{total} = 1 * 4 = 4$ , while unlucky Darrens (who lose

every time) again receive 0 total payoff. Now, however, the probabilistic outcomes over 4 520 rounds lead to three additional versions of Darren: moderately lucky (winning 3/4 times), 521 average (2/4, receiving the same total payoff as Reginas), and moderately unlucky (1/4). 522 Translating payoffs into fitness, the Regina strategy  $(f_{Regina} = 2^{\frac{1}{5}} = 1.15)$  still yields an 523 enormous advantage compared to unlucky Darrens  $(f_{Darren_{unlucky}} = 0)$  and only a small 524 disadvantage compared to lucky Darrens ( $f_{Darren_{lucky}} = 4^{\frac{1}{5}} = 1.32$ ). But this time, there are 525 fewer Darrens who are less successful than Reginas because Reginas now share their place 526 with average Darrens. The relative fitness advantage of the Regina strategy thus decreases. 527 As the rate of research cycles per generation grows, the law of large numbers dictates that 528 more and more Darrens achieve average total payoffs, while fewer and fewer Darrens achieve 529 extreme total payoffs (winning 32 times in a row is much less probable than winning 4 times 530 in a row). This reduces the width of the Darren distribution until it approximates the Regina distribution — meaning that optimal publication strategies become identical to those optimal for a linear fitness function. 533

When the fitness function is convex ( $\epsilon = 5$ , yielding increasing returns), the overall 534 effect of increasing values of m is the same, with the only difference that Reginas are initially 535 disadvantaged (because their fitness distance to the lucky half of Darrens is much greater 536 than than to the unlucky Darrens). With larger m, more and more Darrens receive average 537 total payoffs and share Regina's disadvantaged position (decreasing Regina's relative 538 disadvantage), until the Darren distribution is again virtually equal to the Regina 539 distribution. Rather than causing absolute risk aversion, increasing values of m thus counter the effect of  $\epsilon$  and reduce the effects of concave and convex fitness functions to the linear 541 case. Consequently, the top rows (m=32) of the top and bottom panels in Figure 5 542 resemble the stable pattern across all m shown in the middle panel.

Translated into terms of academic careers, this less intuitive pattern indicates that being able to complete empirical studies at a higher rate—e.g., when working in a field

where data collection is fast and cheap or when having more resources for data collection 546 available — may cancel out the effects of different career stages. This could partly explain 547 why Registered Reports appear to be less popular among senior researchers (Chambers & 548 Tzavella, 2021) than we would expect based on the effects of different fitness functions alone: 549 Although additional publications likely yield diminishing returns in later career stages 550 (concave fitness function), academic seniority often comes with resources that boost research 551 output per time (e.g., more lab members). As a consequence, established professors may be 552 relatively indifferent to Registered Reports. Regarding junior researchers (for whom 553 additional publications have increasing returns on career success), the results suggest that 554 they may be especially reluctant to use Registered Reports when they have very limited time 555 or resources to produce publications before an important selection event, such as on 556 short-term postdoc contracts (R. Müller & de Rijcke, 2017).

### Absolute survival thresholds

The survival thresholds ( $\delta$ ) in our model represent absolute publication targets that researchers must meet in order to progress in their career. The clearest examples for such thresholds are PhD regulations and tenure agreements. To be awarded with a PhD, many institutions and faculties require candidates to have a certain number of their thesis chapters published in peer-reviewed journals. Similarly, tenure agreements may include publication targets in the form of a minimum number of peer-reviewed publications within a certain time, sometimes also specifying minimal journal ranks (Liner & Sewell, 2009). Such requirements may represent low, medium, or high survival thresholds depending on how demanding they are (e.g., the proportion of thesis chapters that must be published).

We investigate the effects of survival thresholds representing 25%, 50%, and 75% of the maximum possible payoff researchers can achieve in one generation. When  $\delta > b_{RR}$ , Registered Reports alone are not sufficient to reach the survival threshold ( $b_{RR}$  values to the left of the yellow line in Figure 6). For example, at m = 4, a survival threshold of 75%

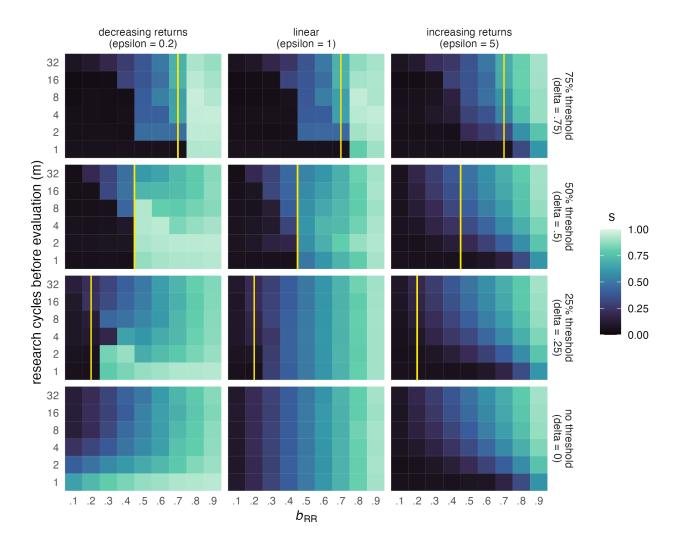


Figure 6. Effect of survival thresholds on evolved publication strategies. Shown are median publication strategies (s) after 250 generations in 50 runs (tile colour represents the median of 50 run medians) depending on survival thresholds ( $\delta$ , shown as vertical yellow line), fitness functions (characterised by exponent  $\epsilon$ ), numbers of research cycles per generation (m), and values of  $b_{RR}$ , in the absence of competition ( $\gamma = 1$ ). Survival thresholds are set as proportions of m, i.e., as a percentage of the maximum possible payoff in each condition. To reproduce, researchers must accumulate a total payoff exceeding  $\delta * m$ .

 $(\delta = .75)$  means that researchers must gain at least 3 points to be able to reproduce. When  $b_{RR} = .7$ , submitting four Registered Reports will only amount to 2.8 points in total, just short of meeting the threshold. On the other hand, when  $b_{RR} = .8$  (i.e., just above  $\delta$ ), four Registered Reports would yield 3.2 points and thus ensure reproduction. Choosing the standard route some of the time can increase fitness even further, but also increases the risk of not meeting the survival threshold. As a consequence, one may intuitively expect Registered Reports to be popular whenever  $\delta \leq b_{RR}$  and unpopular whenever  $\delta > b_{RR}$ .

Figure 6 shows that this is true in many, but not all conditions. First, we can see that 579 survival thresholds have their biggest effect when the number of research cycles per 580 generation is low—at high values of m, publication strategies are virtually unaffected in all 581 conditions. Second, survival thresholds have a stronger effect when the fitness function is 582 linear ( $\epsilon = 1$ ) or concave ( $\epsilon = 0.2$ ). In these two conditions, they produce very similar 583 patterns: The Registered Report route is almost never chosen when  $b_{RR}$  is too low to meet 584 the survival threshold (particularly at  $\delta = .25$  and  $\delta = .5$ ; less so at  $\delta = .75$ ), and this effect 585 tapers off as the number of research cycles increases. Compared to baseline, the change is 586 particularly striking for the concave fitness function ( $\epsilon = 0.2$ , left column in Fig. 6), where 587 RRs are normally preferred at low m. When the survival threshold is high  $(\delta = .75)$  or the 588 fitness function is concave, we can also see that Registered Reports become more popular 580 than baseline when they are worth just enough to pass the survival threshold. For the 590 convex fitness function ( $\epsilon = 5$ ) on the other hand, survival thresholds of 25% and 50% seem 591 to have no effect at all. Only a high threshold of 75% makes RRs even less popular when 592 they have low value ( $b_{RR} \leq 0.4$ ), especially when the number of research cycles is low. 593

What does this mean in practice? In our model, fitness (according to the three different fitness functions) is calculated after the survival threshold has been met. This is meant to mimic publication requirements that are expressed in raw numbers. Importantly, it also means that our simulation shows which strategies during a PhD or on the tenure track

lead to maximal fitness after researchers have successfully obtained their PhD or have been 598 granted tenure. With this in mind, it becomes easier to understand the meaning of the 599 different fitness functions. As discussed above, PhD candidates plausibly receive increasing 600 returns for additional publications (convex fitness function), unless they intend not to stay in 601 academia, in which case returns are strongly decreasing (concave fitness function). For 602 researchers on the tenure track, the fitness function after achieving tenure is also likely 603 concave, assuming a) that achieving tenure is one of the most important career goals for 604 many (making further progress relatively less important) and b) that such individuals have 605 already built up substantial publication records, to which any single addition makes less and 606 less of a difference. However, exceptions from this scenario may well exist, for example in 607 situations where tenured researchers are under great pressure to obtain grant funding. 608

Translated to real-world scenarios, our results thus suggest the following implications: 609 First, survival thresholds are almost irrelevant when researchers can complete large numbers 610 of studies before they are evaluated (reflecting characteristics of the research field, available 611 resources, or length of the evaluation period). Second, researchers with a convex fitness function—such as PhD candidates who are pursuing an academic career—are only affected 613 by high survival thresholds, which lead them to choose Registered Reports even less often 614 than normal when their value is low. Third, researchers with a concave fitness 615 function—such as tenure candidates or PhD students who aim for careers outside of 616 academia — are highly sensitive to the value of Registered Reports: They virtually never 617 conduct Registered Reports when their value is too low for meeting the survival threshold, 618 but strongly prefer them when their value is sufficient (especially when empirical pace is low 619 and/or the survival threshold is high). 620

#### 621 Competition

Competition occurs whenever the demand for academic positions or grant funding exceeds the supply. Figure 7 shows that competition generally leads to an aversion of

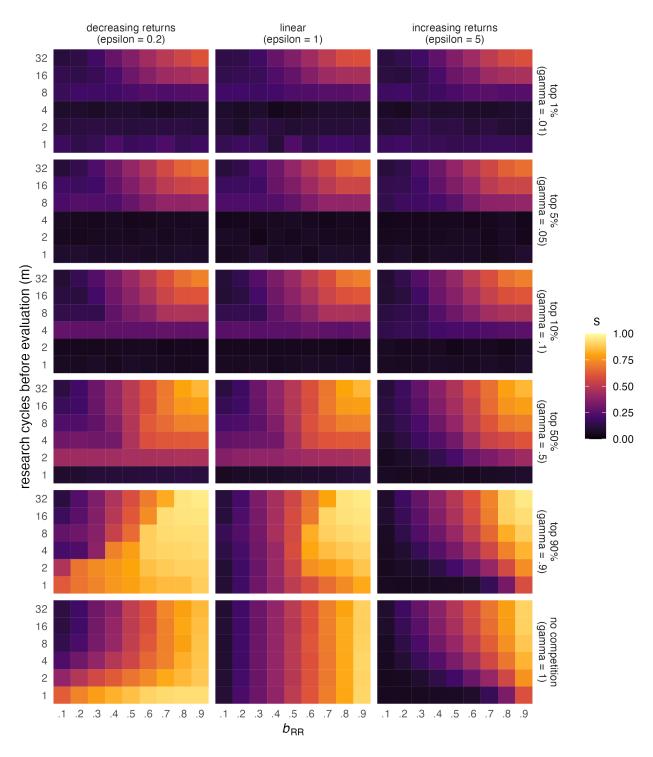


Figure 7. Effect of competition on evolved publication strategies. Shown are median evolved publication strategies (s) after 250 generations in 50 runs (tile colour represents the median of 50 run medians) depending on the intensity of competition ( $\gamma$ , y-axis), numbers of research cycles per generation (m), different values of  $b_{RR}$  (x-axis), and different fitness functions (characterised by exponent  $\epsilon$ ) with no survival threshold ( $\delta = 0$ ). To reproduce, researchers must accumulate a total payoff in the top  $\gamma$  proportion of the population.

Registered Reports, as can be seen by the darkening of the plots when moving up from the 624 bottom row of panels. The only exception to this rule is very low competition: When the top 625 90% are allowed to reproduce (and only the bottom 10% are rejected,  $\gamma = .9$ ), Registered 626 Reports become more popular than they are in the absence of competition. This effect is 627 strongest for the concave fitness function ( $\epsilon = 0.2$ ), where it holds for almost all values of 628  $b_{RR}$  at very low numbers of m and for high values of  $b_{RR}$  at high numbers of m. When the 629 fitness function is linear or convex, Registered Reports are chosen more often only when both 630  $b_{RR}$  and m are high. At higher levels of competition ( $\gamma > .5$ ), the differences between the 631 fitness functions disappear. In all three cases, Registered Reports are essentially wiped out 632 for low numbers of research cycles (m), and this effect increases with competition (the higher 633 the competition, the higher m must be for Registered Reports to still be viable). Intense 634 competition also negatively affects Registered Reports at high numbers of m, but here the general pattern of the baseline condition (a linear increase of Registered Reports popularity with  $b_{RR}$ ) remains intact. 637

Looking at the first three rows of panels in Figure 7 (1\%, 5\%, and 10\% competition), 638 the extreme effect of competition at low m appears to decrease slightly when competition is 639 highest ( $\gamma = .01$ ), indicated by the dark bar at the bottom of each panel becoming slightly 640 lighter. This paradoxial result is not due to Registered Reports being more lucrative in those conditions. Rather, competition is so extreme that the natural selection in our model starts 642 operating more on chance than on individuals' traits. Essentially, only individuals with the 643 maximum possible payoff (publishing only standard reports with positive results) are able to reproduce. Most likely to receive this maximum payoff are individuals who investigate hypotheses with high prior probabilities. In our model, this is not a trait that can be passed on, but determined by random chance. Among individuals who experience this kind of luck, 647 the variance of publication strategy s should be high: A hypothesis with prior p = .95 will be submitted as a standard report and likely yield a positive result (and thus the maximum 649 payoff) regardless of whether the researcher's publication strategy is as low as s=.1 or has 650

high as s = .9. The higher average s at low m under extreme competition thus reflects 651 relaxed selection pressure on s. This is also evident by the shades of the dark bar at the 652 bottom of the panels for  $\gamma = .01$  (Fig. 7), which fluctuate randomly for each level of m 653 rather than showing a specific pattern. A clearer illustration of the effect can be found in 654 Figure XXX in the appendix, which shows large increases in the variance of evolved 655 publication strategies in these conditions. At higher m, selection on s stays intact simply 656 because much fewer individuals will be very lucky 4, 8, 16, or 32 times in a row than once or 657 twice in a row, and publication strategy thus remains an important factor. 658

This effect of relaxed selection is not an arbitrary feature of our model, but commonly
encountered in natural populations (Snyder, Ellner, & Hooker, 2021). In many species, luck
can have an outsized impact on survival and reproduction, rendering the effects of individual
traits relatively less important. Luck does not eliminate natural selection<sup>5</sup>, but it can
significantly slow it. XXX TRY LONGER SIM RUNS & REPORT HERE XXX The
phenomenon is related to one form of survivorship bias: Looking at 'survivors' of a highly
selective process, one may erroneously infer that specific observable traits or behaviours of
such individuals were the cause of their success when those were actually merely coincidental.

In the academic world, researchers compete for tenured positions and grants. The level 667 of competition may vary between research areas, countries, institutions, grant programmes, 668 and so on. Our findings suggest that intense competition may be a significant threat for the 669 viability of Registered Reports, regardless of career stage. This effect is particularly extreme 670 when very few research cycles can be completed before an evaluation event (e.g., in fields 671 with low empirical pace, in labs with few resources, or on short-term contracts): In such 672 situations, publication strategies that involve any amount of Registered Reports are only 673 viable when competition is so high that success requires extraordinary luck. In contrast, very 674

<sup>&</sup>lt;sup>5</sup> This is also apparent in Figure XXX (Appendix): Although the variance of evolved s increases dramatically with high competition, it never spans the entire range of s.

low but non-zero levels of competition increase the popularity of Registered Reports,
especially when their value is high, when the fitness function is concave (e.g., in later career
stages), and when researchers can complete many studies before being evaluated.

Discussion

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In the artificial world of the model presented here, the standard publication route is a 679 coin toss—the probability of obtaining a publishable result is 50% on average<sup>6</sup>, translating 680 to an expected payoff of 0.5 points per study. If Registered Reports are a safe alternative to 681 this gamble and guarantee publication in every case, one might think that payoff-maximising 682 researchers would prefer them whenever they are worth more than the expected payoff from 683 standard reports and avoid them whenever they are worth less. This intuition, however, rests 684 on the assumption that the career benefits researchers receive from publications are linear 685 and involve no step changes.<sup>7</sup> We argue that this assumption is violated in many, if not all, 686 real-world situations. Here, we investigated the impact of four factors that likely shape 687 real-world situations: convex vs concave fitness functions (additional publications yielding 688 either increasing or decreasing returns, reflecting early vs later career stages), empirical pace (reflecting differences in speed and cost of data collection, available resources, or available time), survival thresholds (reflecting absolute publication targets researchers must meet in a 691 given time), and competition for jobs or grants. Our results show that in isolation or 692 combined, many of these factors would lead researchers with career-maximising strategies to 693 avoid Registered Reports—even when Registered Reports are worth more than the expected 694 payoff from standard reports. 695

To summarise the results, it is useful to take the middle panel of Figure 5 ( $\epsilon = 1$ ) as a

<sup>&</sup>lt;sup>6</sup> This is the case because we modelled the prior probability of tested hypotheses as being uniformly distributed between 0 and 1 and as being identical to the probability of obtaining a positive (i.e., publishable) result.

<sup>&</sup>lt;sup>7</sup> Linearity is violated when the fitness function is concave or convex ( $\epsilon \neq |1|$ ), but also in the presence of survival thresholds or competition, because these effectively introduce a step-change in the fitness function (low but non-zero payoffs yield zero career benefits).

baseline. In this panel, publication payoffs translate into linear career benefits (the fitness 697 curve is linear and there is no survival threshold and no competition), and the outcome is 698 highly intuitive: Researchers prefer Registered Reports whenever they are worth more than 699 0.5 points, their preference is exactly proportional to  $b_{RR}$ , and it is not affected by empirical 700 pace. Compared to this baseline, Registered Reports are less popular when a) additional 701 publications yield increasing returns (e.g., in early career) and empirical pace is low, b) when 702 researchers face a survival threshold that cannot be met with Registered Reports alone. 703 especially when publications yield decreasing returns (e.g., in advanced career stages) and 704 empirical pace is low, and c) when there is substantial competition. Competition has the 705 most extreme effect and can cause a complete avoidance of Registered Reports when 706 empirical pace is low. Conversely, Registered Reports are *more* popular than at baseline 707 when a) additional publications yield decreasing returns and empirical pace is low, b) Registered Reports are worth just enough to reach a survival threshold and publications 709 yield decreasing returns, especially when empirical pace is low, and c) when there is very low 710 but non-zero competition, especially when publications yield decreasing returns or empirical 711 pace is high. 712

Looking at the interactions of the different factors, three observations stand out. First, 713 high empirical pace attenuates the effects of all other factors—at the highest pace we 714 considered (m=32), outcomes are identical to baseline in almost all conditions. The only 715 exception to this rule is high competition, but although Registered Reports are relatively less 716 attractive in this condition, the basic pattern is preserved and they remain viable when their value is high. Second, the effect of survival thresholds strongly depends on the shape of the 718 fitness function, suggesting that publication targets may have the strongest impact in advanced career stages. Third, the opposite is true for high competition, which cancels out 720 the effects of different fitness functions and thus appears to have virtually the same impact 721 across career stages. 722

# 723 Implications

- Fields with low pace/labs with low resources are most susceptible to other factors
- Tenure track: value of RRs extremely important
- Grants: strategy to only sift out the worst application and raffle among the rest would
  favour RR-heavy strategy
  - competition: relate to competition for priority & potential interaction with up-front cost of RRs

#### 730 To do:

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- Implications of results
  - cautious mapping of model factors to real-world situations
- potential implications for meta-science
  - potential implications for policy

### 735 Limitations

- Narrow focus on one specific (and highly stylised) difference between Registered Reports and standard reports; there are many others. Model ignores a myriad other factors that influences who chooses Registered Reports for which studies when
- Concept of publication bias as filtering positive results of hypothesis tests (and the 730 respective connection to hypothesis priors such that high priors -> better) is 740 cartoonish and not entirely accurate for the simple reason that positive results of 741 trivial (or otherwise boring) hypotheses are usually not highly valued (also, this approach only focuses on hypothesis testing, which is widely used in psychology but by 743 far not the only means of doing science). A more valid solution may be the concept of publication bias as favouring belief-shifting results presented by Gross & Bergstrom 745 (2021). Adapting the model presented here to capture this concept of bias could be an 746 interesting future direction. However, the present version of the model also allows a 747

conservative interpretation in which the prior probability of hypotheses simply reflects authors' predictions of the eventual publication value of different research questions.

This interpretation is still concordant with Registered Reports and standard reports differing in risk, because the publication value of standard reports certainly depends more strongly on the study results than the publication value of Registered Reports (even if not in the simplistic sense of positive hypothesis tests having higher value).

- Fitness concept: one caveat is that
- RRs may actually *slow* the empirical pace, introducing an interaction that our model doesn't take into account
- Fitness curves: more senior researchers may also take the needs of their early-career mentees into account

### 759 Future directions

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Ability-based risk taking. The model presented in this chapter only considers the 760 effects of situational factors on individuals' risk sensitivity. However, risk sensitivity can also 761 be influenced by individual differences, such that individuals with traits or abilities that 762 increase their expected payoff from a risky option (e.g., traits that increase their winning 763 chances or the payoff when winning or that buffer the impact of losses) should be more 764 risk-prone (Barclay, Mishra, & Sparks, 2018). Such factors may be important to consider in 765 the context of research and publication practices. For example, researchers who are better at choosing research questions that are likely to result in high-impact publications (e.g., through talent or experience) may find Registered Reports less attractive. As a more nefarious version of this idea, Registered Reports may be relatively unpopular among 769 researchers who are more inclined to using questionable research practices (or even fraud) to 770 obtain publishable or impactful results. 771

Registered Reports and post-publication peer review. The post-publication 772 peer review platform *Peer Community In (PCI)* recently launched a new model of Registered 773 Reports (PCI Registered Reports) in which authors are no longer tied to a specific journal. 774 PCI offers authors the regular process of stage-1 and stage-2 review, the end result of a 775 successful submission is 'only' a preprint with a so-called 'recommendation' from PCI. 776 Authors can subsequently publish their manuscript in one of several journals who partnered 777 with PCI and either rely on the PCI review process alone or offer a streamlined review 778 process for PCI-recommended preprints, or they can submit to any other journal as if their manuscript were a standard report. This innovation gives Registered-Reports authors 780 significantly more freedom to capitalise on the results of their study because a submission to 781 PCI Registered Reports does not preclude the chance of a high-impact publication. PCI 782 Registered Reports thus constitute a significant change to the relative incentives and risk structure of Registered Reports compared to standard reports that merits a closer investigation in the future.

### 786 Conclusion

### 787 Disclosures

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RStudio (1.2.5019, RStudio Team, 2019) and R (Version 4.2.1; R Core Team, 2019) and the

R-packages bookdown (Version 0.34; Xie, 2016), ggplot2 (Version 3.5.0; Wickham, 2016), here

(Version 1.0.1; K. Müller, 2017), knitr (Version 1.46; Xie, 2015), papaja (Version 0.1.1.9001;

Aust & Barth, 2018), rmarkdown (Version 2.26; Xie, Allaire, & Grolemund, 2018), stringr

(Version 1.5.1; Wickham, 2023), and tinylabels (Version 0.2.3; Barth, 2022).

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