

SUCCESS GUIDE FOR PUGOS DISTRIBUTOR



PUGOS PRODUCTS PVT LTD

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BASIC GUIDELINES FOR YOUR GUIDELINES

1. This book is made only for educating Pugos distributors to become successful in their Pugosglobal business opportunity.
2. Contents in this book is only an illustration and by following this one can start earning in Pugos business. Kindly note that the income is directly proportional to the volume of business generated and according to the business plan of PUGOS. The publisher of this book never guarantees any fixed income.
3. Distributors are requested to follow the guidelines given in this book with the help of your upline/sponsor who brought you in to Pugos business.
4. Never promote miss selling, cross sponsoring in your business.
5. Investment based business generation is against Direct Selling.
6. Pugos market quality food supplements/wellness, beauty care, personal care and other products through pugos distributors and we give compulsory education system for your success. Those who fail to attend/follow this system cannot be successful in this business.
7. Direct Selling is also a method of business where you should keep all ethics in traditional business, only the difference in this business is that there is no mediator. You are directly giving the products to the customer. Remember your customer satisfaction is your key to success. So you have to follow up your customers constantly.
8. Like other business PUGOS is also a legitimate business, we pay GST on every single sales and TDS on every income of our distributors.

HOW TO START PUGOS BUSINESS

Like every business, to start business one has to Purchase a nominal amount for which you will be given 100% worth products at Distributor rate.

As per Pugos business plan you can start the business by purchasing any of Pugos product, but to become successful as per this guideline you have to purchase minimum 5000BV products, which will be approximately Rs. 8,500/- it can be by single billing or splited in one month time.

Once you become Pugos distributor by purchasing 5000BV you have to follow following points.

1. Consume/use pugos products either by you or your family members to know the quality of the products. This is required to boost your trust/confidence in the products you are selling. In other way you can also sell the products to those in need and take the feed back on the product benefits.
2. Now you have to explore your business through your team, so you have to bring minimum 6 distributors in to your organization from your prospects list.
3. The moment you become PUGOS distributor through this system, it is compulsory that you should attend the primary training program which will be conducted on 5th of every month.
4. Follow the system told by your upline's /sponsor and go through their instructions.

FILL FOLLOWING TABLE

NAME	
IBO NUMBER	
DT OF JOINING	
SHORT TERM GOAL	
LONG TERM GOAL	
YOUR DREAM CAR	
DREAM HOUSE WORTH	

LIST OF YOUR PROSPECTS

You can use the recommended formula “FRIENDS” for listing your prospects, where F= FRIENDS, R= RELATIVES, I= INSTITUTION E= ENGINEERS, N= NEIGHBORS/NURSES, D= DOCTORS & S= STRANGERS.

[illegible]

Month 1 TARGET

- Meet and present business to minimum 30 prospects.
- Bring business volume of 30000BV

First 10 days Table

DAYS	NAME OF PROSPECT	CONTACT NO		DAYS	NAME OF PROSPECT	RESULT	VOLUME
DAY 1				DAY 6			
DAY 2				DAY 7			
DAY 3				DAY 8			
DAY 4				DAY 9			
DAY 5				DAY 10			
TOTAL NO OF PROSPECTS SEEN				TOTAL BUSINESS VOLUME GENERATED			

Second 10 days Table

DAYS	NAME OF PROSPECT	CONTACT NO		DAYS	NAME OF PROSPECT	RESULT	VOLUME
DAY 11				DAY 16			
DAY 12				DAY 17			
DAY 13				DAY 18			
DAY 14				DAY 19			
DAY 15				DAY 20			
TOTAL NO OF PROSPECTS SEEN				TOTAL BUSINESS VOLUME GENERATED			

Third 10 days Table

DAYS	NAME OF PROSPECT	CONTACT NO		DAYS	NAME OF PROSPECT	RESULT	VOLUME
DAY 21				DAY 26			
DAY 22				DAY 27			
DAY 23				DAY 28			
DAY 24				DAY 29			
DAY 25				DAY 30			
TOTAL NO OF PROSPECTS SEEN				TOTAL BUSINESS VOLUME GENERATED			

Month 2

1st month achieved volume	
1st month achieved Rank.	
1 st month earned income.	
1 st month achieved reward.	
2 nd month Target volume.	
2 nd month Target Rank.	
2 nd month Target income.	
2 nd month Target reward.	

Work schedule

1. Line up new distributors for workshop on first Saturday of next month.
2. Attend Level 1 leaders meet on second Saturday .
3. Follow up your downlines daily basis, ask them about previous days work and today's work plan.
4. Attend all company meetings/training with downlines.
5. Check your downlines work book every 10days and verify with your signature. Also give feedback to your active upline.

PROJECTED TEAM GROWTH

Actual duplication is 6 x6 matrix but we are giving below least possibility of growth, that is first level one can easily sponsor six directs but second level we take it as 3 directs sponsoring 2, 2 directs sponsoring 2 and 2 directs sponsoring 1 each. Following illustration gives more specific growth of your group.

MONTH.	DUPLICATION ASSUMPTION.	PROJ. BV
JANUARY	5000BV x 6 distributors = 6	30,000
FEBRUARY	IF 2 SPONSOR 3, 2SPONSOR 2 & 2 SPONSOR 1 = 12	60,000
MARCH	IF 4 SPONSOR 3, 4 SPONSOR 2 & 4 SPONSOR 1 = 24	1,20,000
APRIL	IF 8 SPONSOR 3, 8 SPONSOR 2 & 8 SPONSOR 1 = 48	2,40,000
MAY	If 16 SPONSOR 3, 16 SPONSOR 2 & 16 SPONSOR 1 =96	4,80,000
JUNE	IF 32 SPONSOR 3, 32 SPONSOR 2 &32 SPONSOR 1 = 192	9,60,000
JULY	If 64 SPONSOR 3, 64 SPONSOR 2 & 64 SPONSOR 1 = 384	19,20,000
AUGUST	IF 128 SPONSOR 3, 128 SPONSOR 2 & 128 SPONSOR 1 =768	38,40,000
SEPTEMBER	IF 256 SPONSOR 3, 256 SPONSOR 2& 256 SPONSOR 1 =1536	76,80,000
OCTOBER	IF 512 SPONSOR 3, 512 SPONSOR 2 &512 SPONSOR 1=3072	1,53,60,000
NOVEMBER	IF 1024SPONSOR 3,1024 SPONSOR 2&1024 SPONSOR 1=6144	3,07,20,000
DECEMBER	IF 2048 SPONSOR 3, 2048 SPONSOR 2 & 2048 SPONSOR 1=12288	6,14,40,000
	Total BV	

PROJECTED INCOME

MONTH.	PROJ. INCOME.	ADDITIONAL BENEFIT
JANUARY 2019	1,800	
FEBRUARY	3,600	LUNCH WITH M. D
MARCH	16,200	INTERNATIONAL TRAINING IN LACTONOVA
APRIL	15,000	
MAY	1,43,040	
JUNE	2,52,000	INTERNATIONAL TOUR
JULY	4,03,200	
AUGUST	7,05,600	PURCHASE LUXUARY CAR
SEPTEMBER	12,90,600	GLOBAL FUND STARTS
OCTOBER	20,16,000	
NOVEMBER	32,25,600	
DECEMBER	48,38,400	PURCHASE NEW HOUSE
JANUARY .2020	64,49,100	

TOTAL INCOME

- All figures given above is imaginary and it's purely based on volume of business happened per month under you.
- Above duplication is on the basis of following conditions
- If you sponsor 6 distributors under you in January 2019 with 5000BV and two of them sponsor 3 in February, 2 of them sponsor 2 in February and 2 of them sponsor 1 in February and similarly duplication happen as shown in previous page.

NOTES