
Andrew Murphy



Los Angeles, CA



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Solutions-driven full-stack developer applying customer-facing SaaS background and strong technical skillset towards designing, building and testing functional web applications. Portfolio available at: amurphy37.github.io

TECHNICAL SKILLS

Languages: HTML5, CSS3, JavaScript, SQL

Frameworks: jQuery, AJAX/Axios, Bootstrap, Node.js, Express.js, React.js, Sequelize, Mongoose

Core Concepts: Deployment (Heroku, Git), Command Line, Quality Assurance, SQL/NoSQL, Database Structures, Progressive Web Applications

PROJECTS

TrailTails | github.com/thomps9012/TrailTails | trailtails.herokuapp.com/

- Dog-owner-focused hiking community application giving users the ability to find friendly trails in their area. Get driving directions, current trail and weather conditions.
- Implemented Passport.js to build user structure, created MySQL database structure using Sequelize ORM, incorporated Google Maps API to get directions, and built all Express routes to power the application.
- HTML5, CSS, jQuery, AJAX, Node.js, Express.js, Passport.js, MySQL, Sequelize

NextTrackUp | github.com/amurphy37/Project2 | nexttrackup.herokuapp.com/

- Application for users to collaboratively add tracks to common playlists.
- Created Sequelize models, built Express routes, implemented YouTube API to play songs, and rendered handlebars views.
- Handlebars.js, jQuery, Node.js, Axios, Express.js, MySQL, Sequelize

PROFESSIONAL EXPERIENCE

Business Consultant

April 2019 - August 2019

Iterable

- Simultaneously consult with marketing and engineering teams of 20 clients to ensure seamless integration of Iterable tech stack for clients to optimize cross-channel marketing campaigns.

Implementation Consultant

February 2018 - March 2019

SmartRecruiters

- Successfully managed and launched 48 customers on the SmartRecruiters applicant tracking system, consulting with new customers on Talent Acquisition process and career strategy, career site options, hiring data insights, and best practices.

Customer Success Manager

February 2017 – January 2018

SmartRecruiters

- Managed 300 accounts, renewing 87% and growing book of business by 12% by ensuring the full value of the SmartRecruiters platform for new and renewing customers utilizing best practices for driving feature adoption.
- Selected to assist in opening of second office in Spokane, WA, ensuring consistency in culture and work ethic.

EDUCATION

Certificate in Full Stack Web Development: Case Western Reserve University, Cleveland, OH

2020

Bachelors of Arts : University of Michigan, Ann Arbor, MI

2015

Majors: Philosophy, Politics and Economics and Spanish