



Says

What have we heard them say?
What can we imagine them saying?

Expected to increase 7.5% on a pan_ india basis this year

In 2019,the real estate market was RS12,000 crores (USD 1.72) billion ;

A ratio used to estimate the value of income producing properties

Most real estate that has already been built is overpriced

One of the most dynamic and fastest growing in the world



AMUTHANILA.G

Analysing housing prices in metropolitan areas of india

Thinks

What are their wants, needs, hopes, and dreams?
What other thoughts might influence their behavior?



Analysis for estimates a homes price based on recently sold , similar properties in the immediate area.

The price a seller earns by selling it KARNATAKA, MADHYA,ASSAM,GUJARAT, RAJASTHAN.. LAND CHEAP IN INDIA

start by examining the prices of similar properties in vicinity

The number of the years or house hold income required to invest in property

The increased property prices are expected to lead to increase rental prices as well



Does

What behavior have we observed?
What can we imagine them doing?

Feels

What are their fears, frustrations, and anxieties?
What other feelings might influence their behavior?

