In [2]:

```
import pandas as pd
import numpy as np
import matplotlib.pyplot as plt
%matplotlib inline
```

In [3]:

telco_churn = pd.read_csv('/home/amybirdee/hobby_projects/telco_customer_churn/Telco_Cu stomer_Churn.csv', delimiter = ',')

In [4]:

telco_churn.head()

Out[4]:

	customerID	gender	SeniorCitizen	Partner	Dependents	tenure	PhoneService	MultipleLiı
0	7590- VHVEG	Female	0	Yes	No	1	No	No pho serv
1	5575- GNVDE	Male	0	No	No	34	Yes	
2	3668- QPYBK	Male	0	No	No	2	Yes	
3	7795- CFOCW	Male	0	No	No	45	No	No pho ser\
4	9237- HQITU	Female	0	No	No	2	Yes	

5 rows × 21 columns

In [5]:

```
#no null rows so we don't need to fill an 'na' values
telco_churn.info()
```

<class 'pandas.core.frame.DataFrame'> RangeIndex: 7043 entries, 0 to 7042 Data columns (total 21 columns): customerID 7043 non-null object gender 7043 non-null object SeniorCitizen 7043 non-null int64 7043 non-null object Partner Dependents 7043 non-null object 7043 non-null int64 tenure 7043 non-null object PhoneService MultipleLines 7043 non-null object InternetService 7043 non-null object OnlineSecurity 7043 non-null object 7043 non-null object OnlineBackup DeviceProtection 7043 non-null object TechSupport 7043 non-null object StreamingTV 7043 non-null object StreamingMovies 7043 non-null object Contract 7043 non-null object PaperlessBilling 7043 non-null object 7043 non-null object PaymentMethod MonthlyCharges 7043 non-null float64 TotalCharges 7043 non-null object Churn 7043 non-null object dtypes: float64(1), int64(2), object(18) memory usage: 1.1+ MB

In [6]:

```
telco_churn.describe(include = 'all')
```

Out[6]:

	customerID	gender	SeniorCitizen	Partner	Dependents	tenure	PhoneService
count	7043	7043	7043.000000	7043	7043	7043.000000	7043
unique	7043	2	NaN	2	2	NaN	2
top	6954- OOYZZ	Male	NaN	No	No	NaN	Yes
freq	1	3555	NaN	3641	4933	NaN	6361
mean	NaN	NaN	0.162147	NaN	NaN	32.371149	NaN
std	NaN	NaN	0.368612	NaN	NaN	24.559481	NaN
min	NaN	NaN	0.000000	NaN	NaN	0.000000	NaN
25%	NaN	NaN	0.000000	NaN	NaN	9.000000	NaN
50%	NaN	NaN	0.000000	NaN	NaN	29.000000	NaN
75%	NaN	NaN	0.000000	NaN	NaN	55.000000	NaN
max	NaN	NaN	1.000000	NaN	NaN	72.000000	NaN

11 rows × 21 columns

_ ----

In [7]:

```
#grouping by churn to see how many customers churn
churn = telco_churn.groupby('Churn').Churn.count()
churn
```

Out[7]:

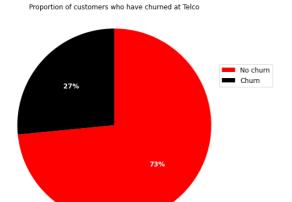
Churn

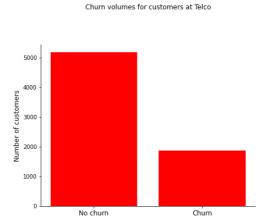
No 5174 Yes 1869

Name: Churn, dtype: int64

In [41]:

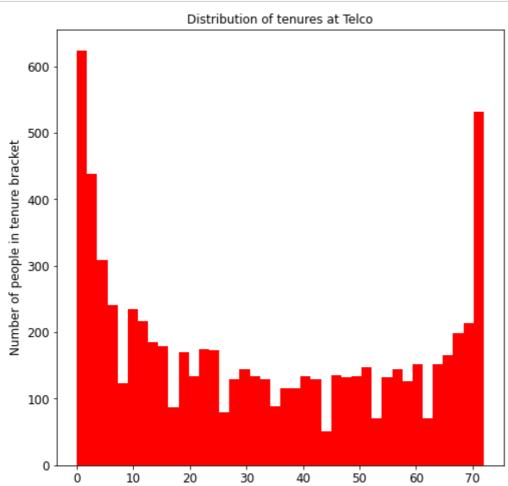
```
#creating charts to show churn at telco
churn_data = [5174, 1869]
churn_labels = ['No churn', 'Churn']
fig = plt.figure(figsize = (15, 6))
ax = plt.subplot(1, 2, 1)
_, _, autotexts = (plt.pie(churn_data, colors = ['red', 'black'], radius = 1.5, autopct
= ('%.0f%%'), \
                           counterclock = False, startangle = -270))
#bbox to anchor moves the Legend around depending on the numbers fed in
plt.legend(labels = churn_labels, loc = 'upper right', bbox_to_anchor = (1.5, 0.9), fon
tsize = 12)
#setting the colour of percentage labels to white
for autotext in autotexts:
    autotext.set_color('white')
    autotext.set_weight('bold')
    autotext.set_fontsize(12)
#the y = 1.2 shifts the title up above the chart
plt.title('Proportion of customers who have churned at Telco', y = 1.2, fontsize = 12)
ax = plt.subplot(1, 2, 2)
plt.bar(churn_labels, churn_data, color = 'red')
#removing chart borders
ax.spines['top'].set_visible(False)
ax.spines['right'].set_visible(False)
plt.xticks(churn_labels, fontsize = 12)
plt.ylabel('Number of customers', fontsize = 12)
plt.title('Churn volumes for customers at Telco', fontsize = 12, y = 1.2)
plt.tight layout()
plt.savefig('churn_proportions_and_volumes')
plt.subplots_adjust(wspace = 0.7)
```





In [9]:

```
#checking the distribution of tenure - tenure is between 0 and 72 months
plt.figure(figsize = (8,8))
telco_churn['tenure'].hist(bins = 40, color = 'red')
plt.xlabel('Tenure', fontsize = 12)
plt.ylabel('Number of people in tenure bracket', fontsize = 12)
plt.tick_params(axis = 'x', labelsize = 12)
plt.tick_params(axis = 'y', labelsize = 12)
plt.title('Distribution of tenures at Telco', fontsize = 12)
plt.grid(None)
plt.savefig('Tenure - histogram', bbox_inches = 'tight')
```



Tenure

In [10]:

```
#creating dataframe which includes just tenure and churn
tenure = telco_churn[['tenure', 'Churn']]
tenure.head()
```

Out[10]:

	tenure	Churn
0	1	No
1	34	No
2	2	Yes
3	45	No
4	2	Yes

In [11]:

```
#grouping tenure into ranges to use in chart using pd.cut to cut the tenure column
bins = [-1, 9, 19, 29, 39, 49, 59, 69, np.inf]
labels = ['<10', '10-19', '20-29', '30-39', '40-49', '50-59', '60-69', '70+']
tenure['tenure_bracket'] = pd.cut(tenure['tenure'], bins = bins, labels = labels)
tenure.head()
```

/usr/local/lib/python3.6/dist-packages/ipykernel_launcher.py:4: SettingWithCopyWarning:

A value is trying to be set on a copy of a slice from a DataFrame. Try using .loc[row_indexer,col_indexer] = value instead

See the caveats in the documentation: http://pandas.pydata.org/pandas-docs/stable/indexing.html#indexing-view-versus-copy after removing the cwd from sys.path.

Out[11]:

	tenure	Churn	tenure_bracket
0	1	No	<10
1	34	No	30-39
2	2	Yes	<10
3	45	No	40-49
4	2	Yes	<10

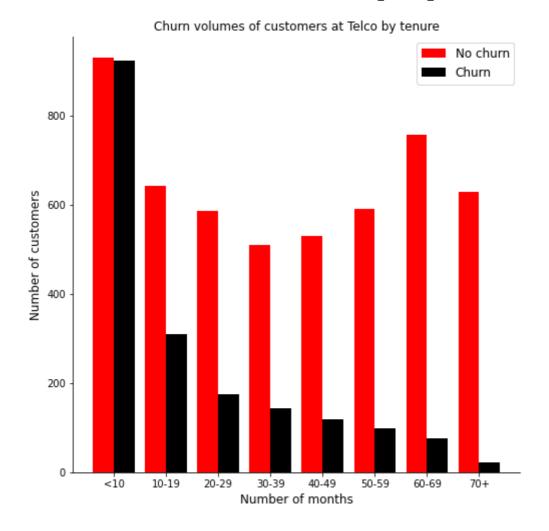
In [12]:

Out[12]:

Churn	tenure_bracket	No	Yes
0	<10	931	923
1	10-19	643	310
2	20-29	586	176
3	30-39	509	144
4	40-49	530	118
5	50-59	591	99
6	60-69	756	76
7	70+	628	23

In [13]:

```
#plotting chart
num bars = 8
width = 0.4
tenure_bars = np.arange(num_bars)
fig = plt.figure(figsize = (8, 8))
ax = fig.add_subplot()
bar 1 = ax.bar(tenure bars, tenure pivot.No, width, color = 'red', label = 'No churn')
bar_2 = ax.bar(tenure_bars + width, tenure_pivot.Yes, width, color = 'black', label =
'Churn')
#removing chart borders
ax.spines['top'].set_visible(False)
ax.spines['right'].set_visible(False)
ax.set_ylabel('Number of customers', fontsize = 12)
ax.set_xlabel('Number of months', fontsize = 12)
ax.set_xticks(tenure_bars + width / 2)
ax.set_xticklabels(tenure_pivot.tenure_bracket)
ax.legend((bar_1, bar_2), ('No churn', 'Churn'), loc = 'upper right', fontsize = 12)
ax.set_title('Churn volumes of customers at Telco by tenure', fontsize = 12)
plt.savefig('churn_by_tenure')
```



In [14]:

#creating dataframe which includes just monthly charges and churn
monthly_charges = telco_churn[['MonthlyCharges', 'Churn']]
monthly_charges.head()

Out[14]:

	MonthlyCharges	Churn
0	29.85	No
1	56.95	No
2	53.85	Yes
3	42.30	No
4	70.70	Yes

In [15]:

```
#grouping monthly charges into ranges to use in chart charges range from $18.3 to $118.
8
bins = [0, 19.99, 39.99, 59.99, 79.99, 99.99, np.inf]
labels = ['<20', '20-39', '40-59', '60-79', '80-99', '100+']
monthly_charges['charges_bracket'] = pd.cut(monthly_charges['MonthlyCharges'], bins = b
ins, labels = labels)
monthly_charges.head()</pre>
```

/usr/local/lib/python3.6/dist-packages/ipykernel_launcher.py:4: SettingWithCopyWarning:

A value is trying to be set on a copy of a slice from a DataFrame. Try using .loc[row_indexer,col_indexer] = value instead

See the caveats in the documentation: http://pandas.pydata.org/pandas-docs/stable/indexing.html#indexing-view-versus-copy after removing the cwd from sys.path.

Out[15]:

	MonthlyCharges	Churn	charges_bracket
0	29.85	No	20-39
1	56.95	No	40-59
2	53.85	Yes	40-59
3	42.30	No	40-59
4	70.70	Yes	60-79

In [16]:

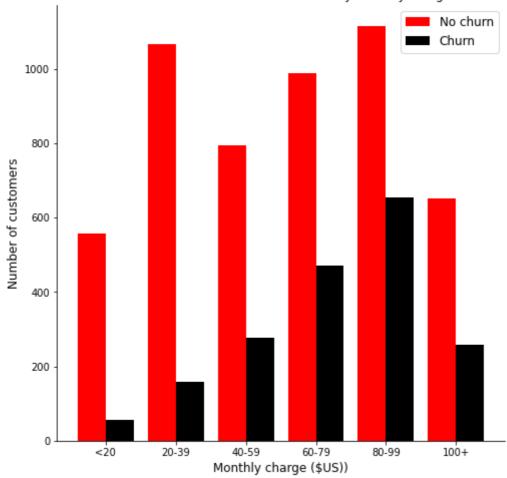
Out[16]:

Churn	charges_bracket	No	Yes
0	<20	558	55
1	20-39	1066	158
2	40-59	794	276
3	60-79	989	470
4	80-99	1116	653
5	100+	651	257

In [17]:

```
#plotting chart
num bars = 6
width = 0.4
charges_bars = np.arange(num_bars)
fig = plt.figure(figsize = (8, 8))
ax = fig.add_subplot()
bar 1 = ax.bar(charges bars, charges pivot.No, width, color = 'red', label = 'No churn'
bar_2 = ax.bar(charges_bars + width, charges_pivot.Yes, width, color = 'black', label =
'Churn')
#removing chart borders
ax.spines['top'].set_visible(False)
ax.spines['right'].set_visible(False)
ax.set_ylabel('Number of customers', fontsize = 12)
ax.set_xlabel('Monthly charge ($US))', fontsize = 12)
ax.set_xticks(charges_bars + width / 2)
ax.set_xticklabels(charges_pivot.charges_bracket)
ax.legend((bar_1, bar_2), ('No churn', 'Churn'), loc = 'upper right', fontsize = 12)
ax.set_title('Churn volumes of customers at Telco by monthly charge', fontsize = 12)
plt.savefig('churn_by_monthly_charge')
```





In [18]:

```
#merging tenure and monthly_charges dataframes by index
tenure_charges = pd.merge(tenure, monthly_charges, left_index = True, right_index = Tru
e, how = 'outer')
tenure_charges.head()
```

Out[18]:

	tenure	Churn_x	tenure_bracket	MonthlyCharges	Churn_y	charges_bracket
0	1	No	<10	29.85	No	20-39
1	34	No	30-39	56.95	No	40-59
2	2	Yes	<10	53.85	Yes	40-59
3	45	No	40-49	42.30	No	40-59
4	2	Yes	<10	70.70	Yes	60-79

In [19]:

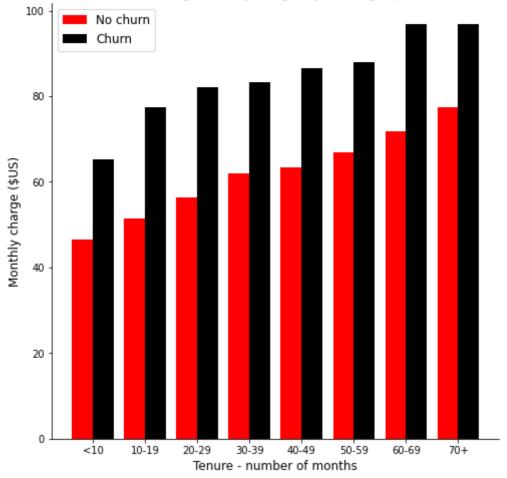
Out[19]:

Churn_x	tenure_bracket	No	Yes
0	<10	46.423845	65.164518
1	10-19	51.380638	77.440161
2	20-29	56.458276	82.151136
3	30-39	61.982417	83.352778
4	40-49	63.472830	86.640254
5	50-59	66.919036	87.861111
6	60-69	71.817659	96.950000
7	70+	77.404299	96.789130

In [54]:

```
#plotting chart
num bars = 8
width = 0.4
tenure_bars = np.arange(num_bars)
fig = plt.figure(figsize = (8, 8))
ax = fig.add_subplot()
bar_1 = ax.bar(tenure_bars, tenure_charges_pivot.No, width, color = 'red', label = 'No
bar_2 = ax.bar(tenure_bars + width, tenure_charges_pivot.Yes, width, color = 'black', 1
abel = 'Churn')
#removing chart borders
ax.spines['top'].set_visible(False)
ax.spines['right'].set_visible(False)
ax.set_ylabel('Monthly charge ($US)', fontsize = 12)
ax.set_xlabel('Tenure - number of months', fontsize = 12)
ax.set_xticks(tenure_bars + width / 2)
ax.set_xticklabels(tenure_charges_pivot.tenure_bracket)
ax.legend((bar_1, bar_2), ('No churn', 'Churn'), loc = 'upper left', fontsize = 12)
ax.set_title('Average monthly charges by tenure group', fontsize = 12)
plt.savefig('churn_by_tenure_and_charge')
```





In [21]:

```
#creating dataframe which includes just age and churn - 0 = non-senior citizen, 1 = sen
ior citizen
senior = telco_churn[['SeniorCitizen', 'Churn']]
senior.head()
```

Out[21]:

	SeniorCitizen	Churn
0	0	No
1	0	No
2	0	Yes
3	0	No
4	0	Yes

In [22]:

```
#grouping dataframe to see total numbers. 0 = non-senior, 1 = senior citizen
senior = senior.groupby(['SeniorCitizen', 'Churn']).size().to_frame().reset_index().ren
ame(columns = {0: 'count_churn'})
senior
```

Out[22]:

	SeniorCitizen	Churn	count_churn
0	0	No	4508
1	0	Yes	1393
2	1	No	666
3	1	Yes	476

In [23]:

Out[23]:

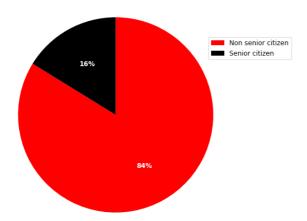
Churn	SeniorCitizen	No	Yes
0	0	4508	1393
1	1	666	476

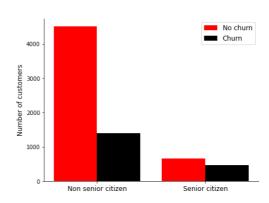
In [45]:

```
#creating charts to show churn by age at telco
churn_data = [5901, 1142]
churn_labels = ['Non senior citizen', 'Senior citizen']
fig = plt.figure(figsize = (15, 6))
ax = plt.subplot(1, 2, 1)
_, _, autotexts = (plt.pie(churn_data, colors = ['red', 'black'], radius = 1.5, autopct
= ('%.0f%%'), \
                           counterclock = False, startangle = -270))
#bbox_to_anchor moves the legend around depending on the numbers fed in
plt.legend(labels = churn_labels, loc = 'upper right', bbox_to_anchor = (1.6, 1.0), fon
tsize = 12)
#setting the colour of percentage labels to white
for autotext in autotexts:
    autotext.set_color('white')
    autotext.set_weight('bold')
    autotext.set_fontsize(12)
#the y = 1.2 shifts the title up above the chart
plt.title('Age breakdown of customers at Telco', y = 1.2, fontsize = 12)
#second subplot
ax = plt.subplot(1, 2, 2)
num_bars = 2
width = 0.4
age_bars = np.arange(num_bars)
bar_1 = ax.bar(age_bars, senior_pivot.No, width, color = 'red', label = 'No churn')
bar_2 = ax.bar(age_bars + width, senior_pivot.Yes, width, color = 'black', label = 'Chu
rn')
#removing chart borders
ax.spines['top'].set visible(False)
ax.spines['right'].set_visible(False)
ax.set_ylabel('Number of customers', fontsize = 12)
ax.set_xlabel('', fontsize = 12)
ax.set_xticks(age_bars + width / 2)
ax.set_xticklabels(['Non senior citizen', 'Senior citizen'], fontsize = 12)
ax.legend((bar_1, bar_2), ('No churn', 'Churn'), loc = 'upper right', fontsize = 12)
ax.set_title('Churn volumes of customers at Telco by age band',y = 1.2, fontsize = 12)
plt.tight_layout()
plt.savefig('churn by age')
plt.subplots adjust(wspace = 0.7)
```

Age breakdown of customers at Telco







In [25]:

```
#creating dataframe which includes partner and churn
partner = telco_churn[['Partner', 'Churn']]
partner.head()
```

Out[25]:

	Partner	Churn
0	Yes	No
1	No	No
2	No	Yes
3	No	No
4	No	Yes

In [26]:

```
#grouping dataframe to see total numbers
partner = partner.groupby(['Partner', 'Churn']).size().to_frame().reset_index().rename(
columns = {0: 'count_churn'})
partner
```

Out[26]:

	Partner	Churn	count_churn
0	No	No	2441
1	No	Yes	1200
2	Yes	No	2733
3	Yes	Yes	669

In [27]:

Out[27]:

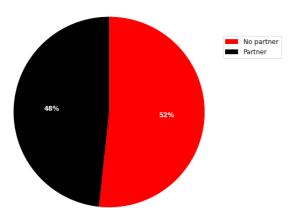
Churn Partne		No	Yes
0	No	2441	1200
1	Yes	2733	669

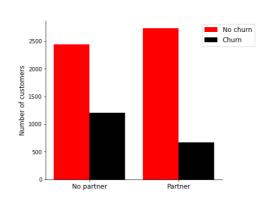
In [47]:

```
#creating charts to show churn by partner at telco
churn_data = [3641, 3402]
churn_labels = ['No partner', 'Partner']
fig = plt.figure(figsize = (15, 6))
ax = plt.subplot(1, 2, 1)
_, _, autotexts = (plt.pie(churn_data, colors = ['red', 'black'], radius = 1.5, autopct
= ('%.0f%%'), \
                           counterclock = False, startangle = -270))
#bbox_to_anchor moves the legend around depending on the numbers fed in
plt.legend(labels = churn_labels, loc = 'upper right', bbox_to_anchor = (1.6, 1.0), fon
tsize = 12)
#setting the colour of percentage labels to white
for autotext in autotexts:
    autotext.set_color('white')
    autotext.set_weight('bold')
    autotext.set_fontsize(12)
#the y = 1.2 shifts the title up above the chart
plt.title('Breakdown of customers at Telco by partner status', y = 1.2, fontsize = 12)
#second subplot
ax = plt.subplot(1, 2, 2)
num_bars = 2
width = 0.4
partner_bars = np.arange(num_bars)
bar_1 = ax.bar(partner_bars, partner_pivot.No, width, color = 'red', label = 'No churn'
bar_2 = ax.bar(partner_bars + width, partner_pivot.Yes, width, color = 'black', label =
'Churn')
#removing chart borders
ax.spines['top'].set_visible(False)
ax.spines['right'].set_visible(False)
ax.set ylabel('Number of customers', fontsize = 12)
ax.set_xlabel('', fontsize = 12)
ax.set_xticks(partner_bars + width / 2)
ax.set_xticklabels(['No partner', 'Partner'], fontsize = 12)
ax.legend((bar_1, bar_2), ('No churn', 'Churn'), loc = 'upper right', fontsize = 12, bb
ox_{to} = (1.2, 1.0)
ax.set title('Churn volumes of customers at Telco by partner status', y = 1.2, fontsize
= 12)
plt.tight layout()
plt.savefig('churn_by_partner')
plt.subplots_adjust(wspace = 1.0)
```

Breakdown of customers at Telco by partner status

Churn volumes of customers at Telco by partner status





In [29]:

#creating dataframe which includes dependents and churn
dependents = telco_churn[['Dependents', 'Churn']]
dependents.head()

Out[29]:

	Dependents	Churn
0	No	No
1	No	No
2	No	Yes
3	No	No
4	No	Yes

In [30]:

```
#grouping dataframe to see total numbers
dependents = dependents.groupby(['Dependents', 'Churn']).size().to_frame().reset_index
().rename(columns = {0: 'count_churn'})
dependents
```

Out[30]:

	Dependents	Churn	count_churn
0	No	No	3390
1	No	Yes	1543
2	Yes	No	1784
3	Yes	Yes	326

In [31]:

Out[31]:

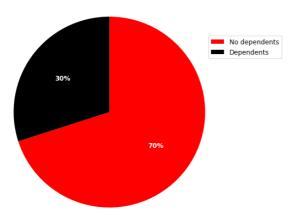
Churn Dependents		No	Yes
0	No	3390	1543
1	Yes	1784	326

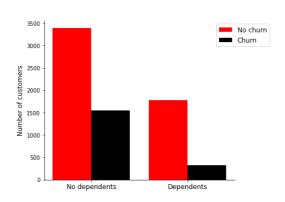
In [51]:

```
#creating charts to show churn by dependents at telco
churn_data = [4933, 2110]
churn_labels = ['No dependents', 'Dependents']
fig = plt.figure(figsize = (15, 6))
ax = plt.subplot(1, 2, 1)
_, _, autotexts = (plt.pie(churn_data, colors = ['red', 'black'], radius = 1.5, autopct
= ('%.0f%%'), \
                           counterclock = False, startangle = -270))
#bbox_to_anchor moves the legend around depending on the numbers fed in
plt.legend(labels = churn_labels, loc = 'upper right', bbox_to_anchor = (1.6, 1.0), fon
tsize = 12)
#setting the colour of percentage labels to white
for autotext in autotexts:
    autotext.set_color('white')
    autotext.set_weight('bold')
    autotext.set_fontsize(12)
#the y = 1.2 shifts the title up above the chart
plt.title('Breakdown of customers at Telco by dependent status', y = 1.2, fontsize = 12
#second subplot
ax = plt.subplot(1, 2, 2)
num\ bars = 2
width = 0.4
dependents_bars = np.arange(num_bars)
bar_1 = ax.bar(dependents_bars, dependents_pivot.No, width, color = 'red', label = 'No
churn')
bar 2 = ax.bar(dependents bars + width, dependents pivot.Yes, width, color = 'black', 1
abel = 'Churn')
#removing chart borders
ax.spines['top'].set_visible(False)
ax.spines['right'].set_visible(False)
ax.set ylabel('Number of customers', fontsize = 12)
ax.set_xlabel('', fontsize = 12)
ax.set xticks(partner bars + width / 2)
ax.set_xticklabels(['No dependents', 'Dependents'], fontsize = 12)
ax.legend((bar_1, bar_2), ('No churn', 'Churn'), loc = 'upper right', fontsize = 12, bb
ox to anchor = (1.2, 1.0)
ax.set title('Churn volumes of customers at Telco by dependents status', y = 1.2, fontsi
ze = 12)
plt.tight_layout()
plt.savefig('churn_by_dependents')
plt.subplots adjust(wspace = 0.8)
```

Breakdown of customers at Telco by dependent status

Churn volumes of customers at Telco by dependents status





In [33]:

```
#creating dataframe which includes contract type and churn
contract= telco_churn[['Contract', 'Churn']]
contract.head()
```

Out[33]:

	Contract	Churn
0	Month-to-month	No
1	One year	No
2	Month-to-month	Yes
3	One year	No
4	Month-to-month	Yes

In [34]:

```
#grouping dataframe to see total numbers
contract = contract.groupby(['Contract', 'Churn']).size().to_frame().reset_index().rena
me(columns = {0: 'count_churn'})
contract
```

Out[34]:

	Contract	Churn	count_churn
0	Month-to-month	No	2220
1	Month-to-month	Yes	1655
2	One year	No	1307
3	One year	Yes	166
4	Two year	No	1647
5	Two year	Yes	48

In [35]:

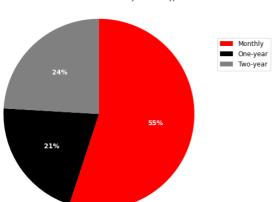
Out[35]:

Churn	Contract	No	Yes
0	Month-to-month	2220	1655
1	One year	1307	166
2	Two year	1647	48

In [53]:

```
#creating charts to show churn by contract type at telco
churn_data = [3875, 1473, 1695]
churn_labels = ['Monthly', 'One-year', 'Two-year']
fig = plt.figure(figsize = (15, 6))
ax = plt.subplot(1, 2, 1)
_, _, autotexts = (plt.pie(churn_data, colors = ['red', 'black', 'grey'], radius = 1.5,
autopct = ('%.0f%%'), \
                           counterclock = False, startangle = -270))
#bbox_to_anchor moves the legend around depending on the numbers fed in
plt.legend(labels = churn_labels, loc = 'upper right', bbox_to_anchor = (1.6, 1.0), fon
tsize = 12)
#setting the colour of percentage labels to white
for autotext in autotexts:
    autotext.set_color('white')
    autotext.set_weight('bold')
    autotext.set_fontsize(12)
#the y = 1.2 shifts the title up above the chart
plt.title('Breakdown of customers at Telco by contract type', y = 1.2, fontsize = 12)
#second subplot
ax = plt.subplot(1, 2, 2)
num_bars = 3
width = 0.4
contract_bars = np.arange(num_bars)
bar_1 = ax.bar(contract_bars, contract_pivot.No, width, color = 'red', label = 'No chur
n')
bar_2 = ax.bar(contract_bars + width, contract_pivot.Yes, width, color = 'black', label
= 'Churn')
#removing chart borders
ax.spines['top'].set_visible(False)
ax.spines['right'].set_visible(False)
ax.set ylabel('Number of customers', fontsize = 12)
ax.set_xlabel('', fontsize = 12)
ax.set_xticks(contract_bars + width / 2)
ax.set_xticklabels(['Monthly', 'One-year', 'Two-year'], fontsize = 12)
ax.legend((bar_1, bar_2), ('No churn', 'Churn'), loc = 'upper right', fontsize = 12, bb
ox_{to} = (1.2, 1.0)
ax.set title('Churn volumes of customers at Telco by contract type',y = 1.2, fontsize =
12)
plt.tight layout()
plt.savefig('churn_by_contract')
plt.subplots_adjust(wspace = 1.0)
```

Breakdown of customers at Telco by contract type



No chum

2000
1500
1000
500 -

One-year

Two-year

Churn volumes of customers at Telco by contract type

In []: