trials

Amy Cook

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* total amount invoiced \* percent of job by professional level employee
* total amount invoiced \* client id
* project category \* number of employees on the job

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| --- | --- | --- | --- |
| Variable Description | ANOVA | RF | CF |
| % of Hours Completed by a Professional-level Employee | x | x | x |
| Timespan | x | x | x |
| Number of Employees on Project | x | x | x |
| Amount Invoiced for Project | x | x | x |
| Business Category of Client | x | x | x |
| Project Category | x |  | x |
| Total Amount Invoiced from the Client - Past Jobs |  | x |  |
| Discipline | x |  |  |
| Position of Main Project Employee - new variable from ANOVA findings | x |  |  |
| % of Hours by Main Project Employee |  |  | x |
| Billing Type (requested by case study company) |  |  |  |