

AMYE SCAVARDA

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Project manager who can seamlessly translate technical discussions with engineers with an understanding of legal agreements for client engagements

#### HIGHLIGHTS

Speaker at OSCON 2013, OpenSourceBridge 2013-2010, DrupalCon Denver, DrupalCon Chicago, DrupalCon San Francisco, DrupalCon Paris  
Executive Director, DrupalCamp Portland 2009  
Corporate Outreach, Core Team for OpenSourceBridge 2009– [opensourcebridge.org](http://opensourcebridge.org)  
Google Glass Explorer

#### EXPERIENCE

##### Client Onboarding Manager

*Acquia* September 2013 - Present

- Responsible for Lifecycle management to onboard new clients throughout US West and Asia Pacific, while liaising with management team in US East (4 different timezones)
  - Effectively managed multiple customer relationship management in a fast paced, technical environment, with a focus on risk mitigation, extensive customer facing communication, documentation, contract management with additional emphasis around SLA and process improvements
  - Extensive technical product experience
- 68 million in revenue in 2013, Deloitte's fastest growing private company

##### Partner Support Advocate

*Acquia* September 2012 - September 2013

Expansion of previous role to include:

- Partner enablement and engagement, channel management
  - Point of contact for escalations and support issues
- 45 million in revenue in 2011, Inc's fastest growing company

##### Client Advisor - Onboarding

*Acquia* April 2011 - September 2012

- Responsible for global onboarding for all new support clients in a fast growing environment
  - Create onboarding process for new clients on multiple tiered subscriptions
  - Initial point of contact post-sales to introduce support and overall organization
- 21.8 million in revenue in 2011

## Drupal Project Management Consultant

*Function*

2009 – April 2011

- Align client and developer teams to effectively implement complex integrations
- Provide project management support for development teams implementing Agile workflows and effective client communication strategies
- Integrate with client teams seeking technical project management for Drupal for increased cost savings
- Define solution architectures that help clients and developers achieve their business objectives
- Support the open source software through community organizing and speaking on project management

## Drupal Project Manager

*Open Sourcing*

2008 - 2009

- Managed project communication from project kickoff through post-deployment, integrating design, development, quality assurance and account management
- Communicated directly to client, development and management teams for project success
- Responsible for implementing Agile project management principles in a fixed-feature fixed-bid environment
- Evaluated and corrected proposals and future Statements of Work for technical feasibility
- Managed technical team for development, design, deployment, documentation and post-deployment support

## Project Management Consultant

*Sapere Consulting*

2007 – 2008

- Supported project management in a professional services environment focusing on government clients
- Created web deliverables that effectively exposed critical information pieces to stakeholders in a project management process

## IT Administrator

*Sapere Consulting*

2007 – 2008

- Provided support for IT related issues in a distributed environment, including telephone systems, network administrator and user support issues
- Managed and troubleshooted Linux servers interacting with Windows (XP, Vista, Server 2003) consultant computers
- Created and updated documentation of processes and issue tracking including all IT + IT inventory processes for business continuation

## EDUCATION

Lewis & Clark College – Portland, Oregon

2007

Bachelor of Arts – History, thesis on “Wilderness and Paradise in Augustinian Thought”