

Global Agent Performance Metrics - Q3 2023					
Market	Agent	Normalized Conversion	Normalized Rating	Normalized Diff	Agent Rank in Market
		0.54	0.59	0.46	2
Atlanta, GA	Maria Garcia 191	0.41	0.57	0.59	1
	Nia Thompson 808	0.29	0.60	0.21	3
	Arjun Robinson 452	0.61	0.60	0.42	1
Austin, TX	Aisha Lopez 898	0.29	0.43	0.16	5
	Aisha Nelson 239	0.27	0.71	0.30	3
	Daniel Mohamed 821	0.37	0.46	0.39	2
Baltimore, MD	Jose Hernandez 319	0.29	0.46	0.32	4
	Tyrone Robinson 873	0.29	0.88	0.62	1
	Jamal Young 798	0.39	0.69	0.24	5
Birmingham, AL	Jason Allen 167	0.41	0.64	0.33	3
	Kenji Hernandez 461	0.44	0.51	0.25	8
	Lakshmi Young 759	0.32	0.48	0.44	4
Boston, MA	Lucia Patel 846	0.56	0.54	0.55	2
	Matthew Rodriguez 166	0.32	0.75	0.24	6
	Mei White 978	0.54	0.67	0.16	7
Buffalo, NY	Tanya Hill 978	0.27	0.81	0.47	5
	Camila Nelson 261	0.63	0.67	0.64	3
	David Nguyen 46	0.27	0.88	0.40	6
Chicago, IL	Haruka Khan 777	0.54	0.68	0.83	2
	Hassan Washington 575	0.37	0.86	0.40	4
	Linda Jackson 955	0.39	0.71	1.00	1
Cincinnati, OH	Lucia Smith 808	0.39	0.70	0.28	7
	Mei Tran 609	0.34	0.62	0.06	7
	Arjun Williams 858	0.29	0.96	0.08	3
Charlotte, NC	Jason Garcia 337	0.49	0.42	0.09	6
	Mary Baker 972	0.51	1.00	0.03	1
	Robert Jones 846	0.41	0.65	0.21	2
Cincinnati, OH	Sarah King 69	0.32	0.65	0.09	4
	Yuki Lewis 798	0.34	0.55	0.11	5
	Aya Gonzalez 721	0.27	0.65	0.21	9
Chicago, IL	Haruka Mitchell 361	0.39	0.71	0.31	6
	Imani Thompson 24	0.27	0.44	0.47	7
	Jennifer Ali 41	0.39	0.89	0.68	1
Cincinnati, OH	Kenji Parker 198	0.44	0.52	0.42	5
	Lucia Williams 206	0.41	0.53	0.49	2
	Sarah Ramirez 313	0.56	0.57	0.39	3
Cincinnati, OH	Tyrone Nguyen 559	0.32	0.59	0.28	8
	Yuki Lewis 420	0.29	0.93	0.29	4
	Anthony Williams 805	0.44	0.99	0.68	1
Cincinnati, OH	Aya Parker 144	0.49	0.92	0.46	3
	Barbara Garcia 316	0.29	0.43	0.51	6
	James Ramirez 563	0.51	0.49	0.40	5
Cincinnati, OH	Keisha Ramirez 453	0.44	0.41	0.82	2
	Latoya Evans 846	0.32	0.53	0.63	4
	Aisha Smith 672	0.37	0.53	0.51	2
Cincinnati, OH	James Ramirez 768	0.34	0.45	0.39	3
	Mary Campbell 436	0.63	0.62	0.40	1
	Barbara Hall 80	0.59	0.62	0.31	4
Cincinnati, OH	Hiroshi Baker 812	0.34	0.61	0.32	5

	Luis Khan 64	0.39	0.46	1.00	1
	Patricia Hall 86	0.46	0.85	0.42	2
	Zainab Lewis 426	0.29	0.58	0.55	3
Cleveland, OH	Dorothy Mohamed 906	0.56	0.42	0.33	3
	Hiroshi Baker 32	0.44	0.63	0.51	2
	Lucia Allen 892	0.29	0.72	0.66	1
	Ashley Williams 268	0.44	0.51	0.64	2
	Barbara Lopez 889	0.27	0.90	0.65	1
Dallas, TX	Christopher Smith 733	0.49	0.78	0.13	6
	Emily Adams 50	0.83	0.78	0.39	2
	Jessica Davis 673	0.34	0.66	0.70	1
	Linda Tran 301	0.37	0.65	0.65	4
	Maria Robinson 720	0.39	0.80	0.59	3
Denver, CO	Patricia Young 347	0.88	0.48	0.18	5
	Hassan Mohamed 220	0.32	0.53	0.07	7
	Latoya Lewis 862	0.27	0.72	0.09	5
	Ling Parker 768	0.27	0.90	0.44	1
	Matthew Scott 968	0.44	0.45	0.16	4
	Mina Mohamed 5	0.34	0.53	0.11	6
	Omar Adams 646	0.41	0.94	0.10	3
Detroit, MI	Raj Scott 15	0.59	0.78	0.14	2
	Asha Scott 728	0.37	0.60	1.00	4
	Barbara Young 959	0.61	1.00	0.36	6
	Hassan Garcia 655	0.44	0.42	0.30	11
	Jamal Brown 791	0.39	0.77	1.00	1
	Jennifer Jackson 416	0.29	0.68	1.00	3
	Jessica Parker 103	0.29	0.56	0.52	8
	Keisha Mitchell 474	0.80	0.56	0.58	5
	Kwame Jackson 770	0.29	0.80	0.36	10
	Malik Mitchell 314	0.76	0.65	0.25	9
	Malik Rodriguez 436	0.29	0.42	0.62	7
	Tyrone Thompson 561	0.37	0.72	1.00	2
Fresno, CA	Mina Hill 351	0.54	0.91	0.25	2
	Mina Patel 274	0.44	0.86	0.28	3
	Robert Adams 868	0.37	0.53	0.17	6
	Robert Gonzalez 766	0.27	0.59	0.06	7
	Robert Kim 507	0.49	0.56	0.35	4
	Sofia Nelson 918	0.44	0.53	0.66	1
	Yuki Ali 72	0.46	0.69	0.20	5
Grand Rapids, MI	Asha Khan 413	0.51	0.98	0.13	9
	Carlos Washington 236	0.32	0.82	1.00	2
	Charles Washington 756	0.63	0.50	0.37	8
	Isabella Hill 209	1.00	0.82	0.49	4
	Jennifer Torres 363	0.29	0.41	0.65	6
	Ling Johnson 386	0.41	0.77	0.90	3
	Priya Hassan 439	0.66	0.44	0.41	7
	Robert Lewis 585	0.44	0.67	0.19	10
	Wei Adams 970	0.49	0.87	0.92	1
	Zainab Ramirez 406	0.63	0.92	0.25	5
	Arjun Williams 748	0.46	0.89	0.42	3
Houston, TX	Daniel Martinez 543	0.37	0.64	0.46	6
	Daniel Smith 15	0.46	0.65	0.26	7
	Emily Gonzalez 560	0.29	0.90	0.47	5

Indianapolis, IN	Mohammed Khan 756	0.41	0.40	0.87	2
	Susan Scott 489	0.34	0.90	0.81	1
	Thomas Nelson 153	0.54	0.96	0.33	4
	Camila Hassan 961	0.41	0.91	0.47	2
	Elizabeth Hassan 112	0.34	0.80	0.13	6
	Emily Hernandez 789	0.90	0.54	0.29	3
	Isabella Johnson 130	0.49	0.93	0.14	4
	Mary Ramirez 279	0.34	0.76	1.00	1
	Sarah Brown 275	0.34	0.97	0.12	5
	Jennifer Martinez 452	0.78	0.51	0.48	2
Jacksonville, FL	Lakshmi Williams 238	0.27	0.70	0.19	5
	Linda Martinez 176	0.39	0.52	0.63	3
	Luis Perez 521	0.76	0.68	0.31	4
	Michael Garcia 49	0.27	0.90	0.75	1
	Christopher Harris 499	0.27	0.43	0.29	8
Kansas City, MO	Christopher White 33	0.56	0.76	0.18	3
	Darnell Hill 510	0.29	0.88	0.49	1
	Fatima Evans 540	0.34	0.65	0.25	7
	Hassan Campbell 258	0.51	0.44	0.35	4
	Hiroshi Singh 927	0.46	0.44	0.35	5
	Jamal Thompson 459	0.29	0.58	0.36	6
	Omar Mohamed 103	0.44	0.85	0.36	2
	Asha Hernandez 786	0.39	0.87	0.48	4
	Barbara Mitchell 911	0.39	0.59	0.63	3
	Camila Singh 380	0.59	0.72	0.57	2
Las Vegas, NV	Hassan White 249	0.39	0.66	0.25	9
	Jessica Garcia 415	0.51	0.92	0.29	5
	Lakshmi Nelson 232	0.24	0.46	0.21	10
	Latoya Robinson 601	0.32	0.90	0.25	8
	Malik Evans 912	0.46	0.85	0.21	7
	Mina Walker 353	0.34	0.86	0.28	6
	Tanya Scott 254	0.27	0.40	0.05	11
	Tanya Young 212	0.41	0.64	0.93	1
	Camila Hill 390	0.37	0.67	0.09	5
	Camila Robinson 734	0.61	0.72	0.02	3
Los Angeles, CA	Daniel Evans 449	0.49	0.70	0.05	4
	James Campbell 857	0.49	0.52	0.19	2
	Jennifer Garcia 535	0.27	0.50	0.16	8
	Miguel Adams 229	0.44	0.52	0.13	6
	Miguel King 193	0.39	0.60	0.06	7
	Priya Young 89	0.39	0.53	0.40	1
	Amanda Khan 445	0.61	0.94	0.32	5
	Jamal Lewis 667	0.29	0.91	0.43	7
Louisville, KY	Jose Garcia 8	0.54	0.52	0.42	9
	Ling Robinson 117	0.41	0.54	0.67	4
	Luis Davis 562	0.59	0.42	0.32	10
	Margaret Parker 125	0.27	0.49	0.28	11
	Mei Parker 844	0.49	1.00	0.41	3
	Sarah Ramirez 872	0.51	0.79	1.00	1
	Tyrone Jones 289	0.66	0.98	0.23	6
	Tyrone Torres 73	0.37	0.82	0.82	2
	Wei Jones 937	0.32	1.00	0.36	8
	Arjun Patel 669	0.46	0.98	0.61	1

Miami, FL	Emily Ramirez 702	0.56	0.51	0.61	2
	Margaret Green 54	0.37	0.50	0.37	4
	Priya Tran 39	0.44	0.52	0.38	3
	Asha Ramirez 805	0.34	0.45	0.16	8
	Darnell Evans 774	0.51	0.63	0.21	5
	Hassan Lewis 806	0.61	0.50	0.13	7
	Jin Hall 684	0.34	0.95	0.24	4
	John Perez 208	0.41	0.79	0.41	1
	Joseph Adams 314	0.44	0.68	0.21	6
	Lakshmi Mitchell 377	0.51	0.94	0.27	2
Milwaukee, WI	Lakshmi Mohamed 440	0.49	0.93	0.21	3
	Daniel Harris 477	0.32	0.45	1.00	1
	Haruka Ali 501	0.61	0.60	0.74	2
	Jamal Mohamed 10	0.34	0.87	0.56	3
	Jose Abdullah 641	0.29	0.40	0.25	8
	Linda Carter 866	0.46	0.55	0.46	4
	Maria Clark 358	0.29	0.53	0.33	6
	Maria White 684	0.32	0.47	0.28	7
	Patricia Mitchell 756	0.27	0.96	0.17	5
	Charles Gonzalez 840	0.27	0.43	0.27	5
Minneapolis, MN	Charles Hall 449	0.71	0.84	0.41	1
	Juan Baker 280	0.32	0.49	0.66	2
	Malik Baker 977	0.34	0.57	0.36	3
	Sarah Clark 855	0.41	0.48	0.21	4
	Christopher Hall 944	0.51	0.95	0.36	1
Nashville, TN	Emily Tran 396	0.29	0.58	0.16	2
	Isabella Campbell 138	0.32	0.40	0.21	3
	Amanda Ali 605	0.49	0.59	0.12	6
	Amanda Hall 792	0.59	0.63	0.05	7
	Jin Harris 955	0.73	0.79	0.02	5
New York, NY	Jin King 345	0.44	0.45	0.40	2
	Michael Hill 333	0.39	0.89	0.18	4
	Minh Allen 562	0.46	0.92	0.13	3
	Omar Martinez 412	0.51	0.75	0.32	1
	Haruka Rodriguez 572	0.39	0.51	0.54	3
	Jin Hernandez 779	0.37	0.82	0.31	4
	Nia Baker 810	0.51	0.72	1.00	1
	Sofia Baker 722	0.37	0.83	0.50	2
	Christopher Smith 806	0.54	0.73	0.63	3
	David Nelson 259	0.54	0.93	0.98	1
Orlando, FL	Elizabeth Davis 895	0.29	0.96	0.46	6
	Hiroshi Nelson 577	0.54	0.48	0.26	10
	Keisha Torres 908	0.41	0.90	0.48	5
	Layla Green 951	0.49	0.89	0.76	2
	Michael Lewis 922	0.29	0.77	0.26	9
	Miguel Williams 122	0.34	0.67	0.74	4
	Susan Williams 614	0.41	0.41	0.29	11
	Takeshi Tran 259	0.27	0.82	0.32	7
	Wei Martinez 31	0.41	0.67	0.32	8
	Ali Walker 49	0.68	0.89	0.27	3
Philadelphia, PA	Asha Perez 333	0.39	0.51	0.51	4
	Barbara Hernandez 388	0.39	0.54	0.42	5
	Jin Campbell 783	0.63	0.83	0.36	2

Phoenix, AZ	Jose Mitchell 887	0.34	0.47	0.45	6
	Omar Jones 349	0.29	0.80	0.28	8
	Robert Thompson 733	0.39	0.61	0.94	1
	Zainab Ali 566	0.29	0.72	0.33	7
	Aisha Abdullah 290	0.34	0.59	0.44	4
	Charles Adams 753	0.32	0.72	0.48	2
	Charles Green 824	0.34	0.68	0.43	3
	Jessica Hall 530	0.41	0.52	0.40	6
	Joseph Evans 855	0.27	0.83	0.33	5
	Richard Harris 829	0.49	0.95	0.39	1
Pittsburgh, PA	Amanda Mitchell 568	0.78	0.80	0.67	3
	Carlos Lewis 873	0.34	0.66	0.47	5
	Daniel Ramirez 638	0.29	0.42	0.45	8
	Isabella Scott 419	0.41	0.78	0.22	7
	Jason Nguyen 698	0.49	0.71	1.00	1
	Jennifer Baker 996	0.37	0.79	0.89	2
	Joseph Tran 727	0.39	0.57	0.41	6
	Maria Lewis 193	0.56	0.95	0.47	4
	Layla White 873	0.56	0.63	0.34	2
	Mei Brown 300	0.29	0.49	0.21	3
Portland, OR	Yuki Adams 285	0.32	0.44	1.00	1
	Ahmad Jones 606	0.44	0.49	0.15	7
	Asha Young 342	0.51	0.55	0.24	3
	Daniel Carter 403	0.37	0.73	0.78	1
	Hana Garcia 716	0.54	0.45	0.13	6
	Mei Gonzalez 602	0.49	0.55	0.24	4
	Mohammed Rodriguez 662	0.44	0.59	0.14	5
	Zainab Abdullah 560	0.76	0.68	0.36	2
	Kenji Clark 504	0.39	0.66	0.29	4
	Lucia Martinez 1000	0.37	0.78	0.44	3
Providence, RI	Mina Jackson 2	0.29	0.41	0.44	5
	Raj Hill 659	0.95	0.97	0.40	1
	Richard Jones 757	0.32	0.87	0.44	2
	Elizabeth Torres 378	0.34	0.48	0.31	9
	Hao Williams 157	0.54	0.80	0.28	5
	John Walker 849	0.34	0.98	0.22	7
	Lucia Jackson 291	0.29	1.00	0.35	3
	Luis Green 96	0.37	0.52	0.20	10
	Margaret Baker 681	0.76	0.95	0.28	1
	Mary Campbell 694	0.32	0.67	0.46	4
Raleigh, NC	Minh Abdullah 51	0.34	0.76	0.59	2
	Priya Mohamed 314	0.34	0.52	0.51	6
	Sarah Carter 702	0.34	0.60	0.40	8
	Amanda Young 904	0.76	0.69	0.04	5
	Anthony Jones 939	0.34	0.93	0.14	4
	Carlos Young 28	0.90	0.86	0.11	1
	Fatima Torres 23	0.29	0.53	0.18	9
	James Jackson 628	0.34	0.89	0.35	2
	Matthew Campbell 115	0.27	0.58	0.21	8
	Michael Robinson 36	0.37	0.53	0.20	7
Riverside, CA	Patricia Carter 732	0.32	0.81	0.14	6
	Yuki White 832	0.29	0.59	0.50	3
	Ahmad Walker 939	0.68	0.92	0.18	2
Sacramento, CA					

	Amanda Baker 305	0.27	0.97	0.32	3
	Ashley Adams 313	0.39	0.56	0.33	6
	Carlos Jones 151	0.56	0.49	0.39	4
	Charles Scott 320	0.46	0.86	0.19	5
	Jin Carter 761	0.51	0.96	0.43	1
Salt Lake City, UT	Anthony Lewis 479	0.29	0.91	0.18	5
	Charles Jones 839	0.63	0.65	0.05	8
	Ebony Mitchell 272	0.27	0.76	0.42	3
	Kenji Gonzalez 36	0.29	0.98	0.51	1
	Kwame Singh 576	0.46	0.52	0.51	2
	Mei Nguyen 346	0.34	0.68	0.41	4
	Michael Robinson 545	0.59	0.63	0.15	6
	Zainab Torres 559	0.27	0.71	0.23	7
San Antonio, TX	Aisha Washington 804	0.32	0.69	0.36	3
	Ashley Hernandez 333	0.32	0.55	0.62	2
	Joseph Davis 263	0.37	0.76	0.17	4
	Sofia Scott 778	0.66	0.64	1.00	1
San Diego, CA	Aisha Perez 62	0.27	0.88	0.00	8
	Layla Washington 322	0.27	0.66	0.30	2
	Malik Torres 608	0.46	0.73	0.02	7
	Mina Nelson 492	0.32	0.63	0.07	9
	Mohammed Hernandez 381	0.46	0.82	0.35	1
	Patricia Khan 487	0.24	0.89	0.06	5
	Sofia Mohamed 378	0.56	0.65	0.03	4
	Susan Brown 518	0.37	0.44	0.34	3
	Tanya Walker 782	0.32	0.46	0.04	10
	Yuki Scott 486	0.29	0.71	0.12	6
San Francisco, CA	Aya Nguyen 76	0.29	0.63	0.06	7
	Charles Evans 796	0.39	0.46	0.03	9
	Dorothy Robinson 743	0.41	0.62	0.02	5
	Layla Campbell 987	0.29	0.92	0.09	3
	Luis Adams 676	0.34	0.60	0.05	6
	Mei Parker 700	0.46	0.83	0.09	2
	Michael Lewis 39	0.44	0.99	0.06	1
	Michael Washington 13	0.56	0.60	0.02	4
	Takeshi Evans 952	0.41	0.53	0.02	8
San Jose, CA	Emily Kim 494	0.32	0.77	0.21	2
	Isabella Torres 56	0.32	0.41	0.05	6
	Jose Kim 59	0.41	0.82	0.08	4
	Juan Hill 434	0.34	0.95	0.03	5
	Kwame Ramirez 69	0.39	1.00	0.02	3
	Patricia Campbell 460	0.56	0.85	0.07	1
Seattle, WA	Ahmad Campbell 232	0.39	0.77	0.35	2
	Amanda Gonzalez 142	0.29	0.56	0.06	8
	Anthony Ali 118	0.59	0.76	0.06	4
	Asha Ramirez 876	0.37	0.52	0.17	5
	Hao Kim 684	0.37	0.68	0.32	3
	John Tran 129	0.39	0.57	0.09	6
	Latoya Lewis 372	0.46	0.97	0.26	1
	Zainab Gonzalez 408	0.24	0.60	0.12	7
St. Louis, MO	Hao Jackson 527	0.37	0.40	0.28	4
	Keisha Baker 331	0.46	0.79	0.16	3
	Mei Washington 208	0.24	0.41	1.00	1

	Tyrone Brown 585	0.29	0.95	0.28	2
Tampa, FL	Ashley Williams 762	0.27	0.54	1.00	2
	Ebony Mohamed 932	0.37	0.67	0.18	6
	Lakshmi Washington 549	0.61	0.88	1.00	1
	Mina Carter 615	0.24	0.70	0.32	5
	Mina Williams 449	0.61	0.45	0.17	7
	Minh Harris 725	0.76	0.62	0.27	4
	Minh Kim 554	0.27	0.98	0.38	3
Virginia Beach, VA	Ana Smith 902	0.32	0.94	0.90	1
	Arjun Garcia 648	0.32	0.67	0.54	2
	Ebony Nelson 385	0.41	0.90	0.26	4
	Jessica Mitchell 182	0.27	0.80	0.21	7
	Lakshmi Lewis 467	0.39	0.43	0.24	8
	Mary Abdullah 270	0.27	0.86	0.35	5
	Michael Hernandez 312	0.37	0.99	0.17	6
	Minh Mohamed 224	0.41	0.86	0.34	3
Washington, DC	Christopher Hernandez 92	0.34	0.47	0.37	1
	Jamal Williams 584	0.66	0.51	0.17	2