

**Information Systems Management and  
Security**

# **A Glimpse of Industries**

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# 0 A Glimpse of Industries...

Understanding how information systems management, governance, and compliance manifest in real-world organisations requires attention to sectoral variation. Different industries operate under distinct business models, legal frameworks, technological constraints, and societal expectations. These differences shape how governance of IT is implemented, how risks are assessed, and how innovation is pursued.

*Each industry faces unique contexts, dynamics, operational logics, and regulatory conditions, which inform the design and maturity of their governance models. While some sectors (such as finance or healthcare) operate within strict compliance environments, others (such as digital commerce or agriculture) may emphasise market responsiveness or sustainability. Despite such differences, a unifying thread lies in the increasing dependence on digital infrastructure and data-centric operations across all domains.*

Sector-specific characteristics also influence how CxO roles are structured and prioritised. In manufacturing or energy, for example, the CIO or the CTO may collaborate closely with engineers and operations staff to ensure uptime, process control, and security of industrial systems. In contrast, sectors such as retail or media may place stronger emphasis on digital platforms, customer data analytics, and fast-paced experimentation, often led by Chief Digital Officers (CDO) or Chief Marketing Technologists (CMT). In the public sector, emphasis is typically placed on transparency, service continuity, and legal conformity, with strong roles for Chief Data Officers (CDO) and compliance professionals.

Governance approaches are thus shaped not only by internal organisational goals, but also by sector-wide expectations, including professional standards, supervisory authorities, and reputational considerations. Strategic choices, such as cloud adoption, automation, or AI integration, must be evaluated in light of specific industry concerns, from safety in transport to traceability in agriculture, or data protection in health.

*Across sectors, the maturity of governance of IT can often be inferred by the presence (or absence) of standards and structured management systems, formal roles, regular audits, and integration of digital topics at the board level. Yet the path to maturity is not uniform. Some sectors may prioritise certification (e.g. ISO/IEC 27001 in finance or healthcare), while others rely more heavily on contractual governance or performance metrics. Public procurement regimes also play a decisive role, particularly in transport, energy, and health, where government oversight can drive alignment with national or European standards.*

The economic logic of the sector further shapes technology strategy. Capital-intensive sectors (like utilities or manufacturing) tend to adopt longer investment cycles and require robust change management structures to modernise legacy systems. In contrast, service-based or platform-oriented industries may iterate quickly, adopt agile practices, and integrate governance of IT more dynamically, often under tighter integration between business and technology roles.

International and regional regulations also play a differentiating role. Sectors such as finance, health, and energy are increasingly subject to cross-border frameworks, whether from the EU (e.g. NIS2, GDPR, DORA) or global bodies (e.g. Basel Committee, IAEA, WHO). These regulations may impose obligations not only on internal operations, but also on supply chains, third-party providers, and data flows, reinforcing the need for comprehensive governance frameworks that extend beyond organisational boundaries.

*While technology may converge in form (cloud services, APIs, mobile platforms, AI components) the governance structures and*

*risk postures<sup>1</sup> that surround them do not. Each sector requires adapted models that account for its specific incentives, constraints, and strategic rhythms. For consultants, analysts, and technology providers engaging with these domains, a nuanced understanding of sectoral specificities is essential to provide credible, context-sensitive advice and solutions.*

## 0.1 How to Use This Document

This document offers a brief sectoral overview of eight key industries, designed to support your analysis and group work. It serves as a companion to your lecture notes and project assignments, helping you explore how governance, risk, technology, and strategy are shaped by sector-specific contexts. Each industry sheet provides:

- A concise explanation of the sector's structure and operational logic.
- Key governance and compliance challenges.
- Sectoral trends in digitalisation, transformation, and resilience.
- References to relevant regulatory and strategic frameworks.
- A set of keywords to help anchor your concept maps and analysis.

While the same general concerns (such as cybersecurity, strategic alignment, or stakeholder engagement) appear across industries, their **expression and priority vary significantly** depending on whether you're examining energy, retail, healthcare, or transport. This diversity is central to the course's learning goals: understanding **why and how sectoral context matters** when engaging with C-level decision-making and digital governance.

## 0.2 Using This for Project Work (P1 and P2)

In your projects, you will be asked to analyse and compare industries using the **four course themes**:

1. **Organisations, Governance, and Management**
2. **Governance of IT and IT Management**
3. **IT Operations Management**
4. **IT, Strategy, and Change**

Each theme brings a different lens. For example, in healthcare, Theme 2 might raise issues of data governance and cross-border regulation (e.g. GDPR, NIS2), while Theme 4 might focus on the strategic implications of AI diagnostics or digital therapeutics. You are encouraged to:

- **Define a niche** within each industry.
- **Identify challenges or dilemmas** specific to that niche for each theme.
- **Compare industries critically**, highlighting contrasts in maturity, governance structures, stakeholder complexity, or alignment.

## 0.3 A Final Word

There is no single best way to address this course... The concepts form a **web, not a ladder**: you may begin with strategy, governance, or operations, depending on the focus of your group. Use the concepts as a map: explore, question, and trace the logic of how each industry manages digital risk, seizes opportunities, or stumbles over structural constraints.

And remember: the real challenge is not just to describe these differences, but to show that you understand **why they matter**.

<sup>1</sup> <https://cyble.com/knowledge-hub/top-6-industries-targeted-by-threat-actors-in-2024/>

# 1 Manufacturing

Manufacturing refers to the industrial process of transforming raw materials into finished goods using labour, machinery, tools, and chemical or biological processing. It is a foundational domain of economic activity, providing the physical products that support infrastructure, mobility, health, energy, and daily life. Manufacturing operations range from small-scale workshops to highly automated global production networks.

The sector is characterised by its integration of physical and digital systems, precision requirements, and dependency on coordination across supply chains. It often involves capital-intensive infrastructure, compliance with safety and quality standards, and ongoing optimisation of throughput, cost, and time.

## 1.1 Historical Timeline

The evolution of manufacturing can be traced through several major phases:

- **First Industrial Revolution (late 18th century):** Introduction of mechanisation, steam power, and the factory system, enabling mass production for the first time.
- **Second Industrial Revolution (late 19th to early 20th century):** Electrification, assembly lines, and scientific management practices transformed productivity and scale.
- **Post-WWII industrial models:** Standardisation, global trade expansion, and automation defined the modern manufacturing corporation; first supervisory control and data acquisition (SCADA) technology.
- **Lean and Agile Manufacturing (late 20th century):** Emphasis on efficiency, quality, and responsiveness, with methodologies such as Kaizen, Six Sigma, and Just-In-Time.
- **Industry 4.0 (21st century):** Integration of cyber-physical systems, Industrial IoT, robotics, 3D printing, digital twins, and data-driven operations marks the latest transformation wave.

Throughout these transitions, manufacturing has remained sensitive to labour market shifts, trade policy, technological innovation, and environmental constraints.

## 1.2 GRC in Manufacturing (with focus on IT)

GRC in manufacturing is shaped by the need to ensure operational continuity, product quality, safety, and regulatory compliance. Governance structures typically span corporate leadership, operational management, and engineering disciplines. In global supply contexts, governance must also accommodate multi-jurisdictional legal requirements and supplier accountability.

Risk management is integral, addressing threats such as equipment failure, supply chain disruption, occupational hazards, and regulatory non-compliance. With increasing digitalisation, manufacturing faces growing exposure to cyber risk, especially in environments where Operational Technology (OT) is networked with Information Technology

(IT). Attacks on industrial control systems (ICS), loss of production data, or unauthorised access to proprietary designs represent significant operational and reputational risks.

Standards<sup>2</sup> and compliance in manufacturing spans product certification, worker safety (e.g., ISO 45001), environmental impact (e.g., ISO 14001), quality management (e.g., ISO 9001), and increasingly cybersecurity frameworks (e.g., IEC 62443, NIST, NIS2). IT governance must ensure secure integration between ERP systems, MES (Manufacturing Execution Systems), PLM (Product Lifecycle Management), and connected equipment, often managed across multiple platforms and lifecycles.

## 1.3 Subdomains and Strategy

Manufacturing encompasses a range of subdomains, each with distinct governance and strategic considerations:

- **Discrete Manufacturing:** Produces distinct items (e.g., cars, appliances, electronics). Strategy often focuses on modular design, automation, and supplier integration.
- **Process Manufacturing:** Common in chemical, pharmaceutical, or food production, which emphasises **consistency, regulatory control, and traceability**.
- **Advanced Manufacturing:** Uses innovative technologies such as 3D printing, nanotechnology, or bioengineering. Strategy centres on R&D investment, intellectual property protection, and rapid prototyping.
- **Smart Manufacturing / Industry 4.0:** Combines sensors, data analytics, AI, and cloud platforms to optimise production. Strategic focus includes digital twins, predictive maintenance, and real-time decision-making.
- **Sustainable Manufacturing:** Prioritises environmental performance, circular economy principles, and energy efficiency. Strategic shifts may involve eco-design, recycling, or regional sourcing.

Strategic decision-making in manufacturing must balance cost, quality, time, and flexibility, while responding to external forces such as market volatility, trade policy, and decarbonisation pressures. Transformation strategies often rely on capability-based planning, continuous improvement frameworks, and increasingly, cross-sector digital integration.

## 1.4 A Few Keywords...

Industrial Processes; Production Systems; Operational Technology (OT); Information Technology (IT); Supply Chain; Lean Manufacturing; Industry 4.0; **Digital Twin**; Manufacturing Execution System (MES)<sup>3</sup>; Product Lifecycle Management (PLM); **Cyber-Physical Systems**; Just-In-Time (JIT); Quality Management (ISO 9001); Workplace Safety (ISO 45001); Environmental Compliance (ISO 14001); Smart Factory; **Predictive Maintenance**; Automation; Governance and Compliance; Resilience and Risk Management; Supervisory Control and Data Acquisition systems managing industrial processes and infrastructure(**SCADA**).

<sup>2</sup> <https://www.google.com/search?q=industrial+control+standards>

<sup>3</sup> <https://www.ibm.com/think/topics/mes-system>

## 2 Energy and Utilities

The energy and utilities sector includes the production, distribution, and retailing of electricity, gas, water, and related infrastructure services. It also encompasses upstream activities such as oil and gas extraction, as well as emerging segments including renewable energy, hydrogen, and energy storage. These services are essential to public health, economic activity, and national security.

Historically, many utilities operated as public monopolies or tightly regulated entities due to their natural monopoly characteristics and public service obligations. Market liberalisation, decarbonisation goals, and digital transformation have since reshaped the sector, introducing new business models, competitive dynamics, and governance complexities. Ownership structures today range from state-owned enterprises to private companies and hybrid models, often under strong regulatory supervision.

### 2.1 Governance, Risk, and Compliance in Energy

Energy governance must address long investment cycles, infrastructure dependency, critical service continuity, and alignment with environmental and climate policy. Boards and executive teams are responsible for navigating trade-offs between security of supply, affordability, sustainability, and innovation.

Risk management is central to sector stability and includes:

- **Operational risks**, such as outages, equipment failure, and cyberattacks.
- **Market risks**, including price volatility and supply chain constraints.
- **Regulatory risks**, from shifting climate targets to public procurement requirements.
- **Geopolitical risks**, particularly in relation to energy imports, resource control, and critical minerals.

Compliance frameworks span health and safety, environmental licensing, emissions reporting, data protection, and financial regulation. In many jurisdictions, operators are subject to additional oversight for tariff setting, consumer protection, and infrastructure resilience. Information systems are increasingly integral to sector governance. SCADA systems, smart meters, energy trading platforms, customer portals, and asset management software all require strong IT governance and cybersecurity controls.

### 2.2 European and International Contexts

In the **European Union**, energy policy is shaped by the Energy Union strategy and the European Green Deal. Key frameworks include:

- The **Clean Energy Package**, introducing governance requirements for integrated energy and climate plans.
- The **Electricity Directive** and **Gas Directive**, promoting market liberalisation, consumer empowerment, and decarbonisation.
- The **Renewable Energy Directive**, setting national and EU-wide targets.
- The **Network Codes**, technical standards ensuring cross-border system interoperability.
- The **EU Cybersecurity Act** and **NIS2 Directive**, which apply to energy as a critical infrastructure sector.

At the international level, cooperation takes place through:

- The **International Energy Agency (IEA)** and the **International Renewable Energy Agency (IRENA)**.
- Standard-setting by the **International Electrotechnical Commission (IEC)** and **ISO**.
- Global frameworks for emissions tracking and climate finance under the **UNFCCC**.

While liberalisation and digitalisation trends are shared across advanced economies, developing countries may prioritise access and electrification. Regulatory maturity, infrastructure age, and technological penetration vary widely, affecting how governance is implemented in practice.

### 2.3 Subdomains and Strategic Transformation

The sector includes distinct subdomains with specific governance needs:

- **Electricity Generation and Grids** – Including fossil, nuclear, hydro, wind, and solar; governed by load balancing, grid stability, and capacity markets.
- **Natural Gas Networks** – Dependent on transnational pipelines and liquefied natural gas terminals; sensitive to geopolitical tensions.
- **Water and Wastewater Services** – Often municipally operated; focused on quality control, leakage reduction, and regulatory compliance.
- **District Heating and Cooling** – Infrastructure-intensive; requires integration with urban planning and sustainability strategies.
- **Energy Retail and Prosumer Models** – Engage with end-users through tariffs, billing, energy communities, and self-generation schemes.

Strategic issues include the integration of distributed energy resources (e.g. rooftop solar, storage), decarbonisation of heating and transport, cyber-resilience of operational technology, and the role of AI in energy demand forecasting and system optimisation.

### 2.4 A Few Keywords...

- **Smart Grid** – Digitally enhanced electricity networks enabling real-time data and decentralised control.
- **SCADA** – Supervisory Control and Data Acquisition systems managing industrial processes and infrastructure.
- **TSO / DSO** – Transmission and Distribution System Operators, responsible for network operation and reliability.
- **Energy Communities** – Organised groups of consumers and producers engaging in shared energy generation and usage.
- **NIS2** – EU directive strengthening cybersecurity in essential and digital infrastructure sectors.
- **Capacity Mechanisms** – Incentives for maintaining generation capacity during peak demand.
- **Green Deal** – EU-wide strategic plan to make Europe climate-neutral by 2050.
- **ESG Disclosure** – Environmental, social, and governance reporting obligations increasingly relevant to utilities.

## 3 Retail and Digital Commerce

Retail is the final link in the value chain that connects producers to consumers. It includes a wide variety of formats: physical stores, shopping centres, digital marketplaces, pop-up shops, and direct-to-consumer models. Retail spans sectors such as fashion, electronics, groceries, household goods, pharmaceuticals, and increasingly, services. While historically local and fragmented, the sector has become global, platform-driven, and data-intensive.

Digital commerce, or **e-commerce**, has transformed retail over the past decades, enabling transactions without physical interaction, often including integrated platforms. It is not a separate sector but a distribution and interaction model that increasingly defines retail strategy. It has blurred the lines between logistics, marketing, payment systems, and customer support.

Retail organisations range from independent shops to multinational chains and digital-native firms. Franchising, platform partnerships, vertical integration, and hybrid (online/offline) models are common. In this environment, customer experience, data intelligence, and agile logistics become as central as pricing and inventory.

### 3.1 Governance, Risk, and Compliance in Retail

Retail governance must balance operational agility with long-term brand value, supply chain responsibility, and regulatory compliance. Boards and executives oversee diverse functions including product sourcing, vendor management, marketing ethics, and customer data use. In large operations, CIOs and CSOs are critical actors in managing omnichannel infrastructure, data protection, fraud prevention, and digital resilience. Key risks include:

- **Operational risk**, linked to inventory, demand forecasting, supply chain disruption, or system outages.
- **Reputational risk**, from poor service, social backlash, or regulatory breach.
- **Cyber risk**, especially in payment systems, customer accounts, and online storefronts.
- **Compliance risk**, across data protection, consumer rights, advertising standards, and environmental claims.

Compliance regimes vary by jurisdiction but share core themes: transparent pricing, returns and warranty rules, health and safety (for physical goods), digital accessibility, and responsible advertising. In the EU, additional layers include the **Digital Services Act (DSA)** and **Consumer Rights Directive**, which regulate online platforms, reviews, and seller responsibilities.

### 3.2 Digital Platforms and Data Dependency

Key components of digital platforms in retail, include:

- **Enterprise Resource Planning (ERP)** – Integrated inventory, logistics, procurement, and finance.
- **Customer Relationship Management (CRM)** – User/clients profiles, loyalty, engagement, and support.
- **Point of Sale (POS) and ePOS** – Systems processing transactions in-store and online.
- **Digital marketing platforms** – Targeted advertising, influencer engagement, and performance analytics.
- **Data analytics and recommendation engines** – Drive personalisation and stock optimisation.

Digital commerce raises unique governance challenges. Many retailers operate within ecosystems they do not control (e.g., marketplaces, app stores, social media

platforms), which limits transparency and increases dependency. Data sovereignty, algorithmic accountability, and third-party risk become critical issues.

### 3.3 EU and International Frameworks

In the **European Union**, digital commerce is regulated through a layered legal architecture:

- The **GDPR**, covering customer data protection.
- The **Consumer Rights Directive**, harmonising protections such as withdrawal rights and pre-contractual information.
- The **ePrivacy Directive** and national laws on cookies and direct marketing.
- The **Digital Services Act (DSA)** and **Digital Markets Act (DMA)**, targeting large platforms, establishing rules on content moderation, transparency, and access to data.

Internationally, frameworks vary. Some jurisdictions focus on digital taxation, content regulation, or national e-commerce platforms. Consumer protection standards, return policies, and data rules are not fully harmonised, creating compliance complexity for cross-border sellers. Payment systems and financial regulation also intersect with retail operations, especially in buy-now-pay-later schemes or crypto acceptance.

### 3.4 Subdomains and Strategic Challenges

Retail and digital commerce include a range of subdomains:

- **Brick-and-mortar retail** – Must evolve to remain relevant through experience design, localisation, and digital augmentation.
- **Pure-play e-commerce** – Digital-native companies focused on scalability, speed, and cost-per-acquisition.
- **Omnichannel retail** – Combines physical and digital, requiring seamless data and process integration.
- **Marketplace sellers** – Operate on third-party platforms (e.g., Amazon, Alibaba), with limited control over infrastructure.
- **Direct-to-consumer (DTC) brands** – Rely on narrative, community, and personalisation, often with vertical supply chains.

Strategic issues include customer data ethics, real-time supply chain visibility, platform dependency, environmental claims verification (greenwashing risk), and adapting to changing consumer expectations (e.g., inclusivity, social values, sustainability).

### 3.5 A Few Keywords...

- **Omnichannel** – Integrated retail approach across physical and digital touchpoints.
- **ePOS (electronic Point of Sale)** – System that enables transactions and data collection in-store or online.
- **DSA/DMA** – EU rules on platform governance and market fairness.
- **CRM** – Toolset for managing customer interactions and engagement lifecycle.
- **First-party vs. third-party data** – Distinction in data ownership and regulatory exposure.
- **Headless commerce** – Decoupled front-end and back-end architecture for custom interfaces.
- **Dynamic pricing** – Real-time price adjustment based on demand, stock, or customer segmentation.



## 4 Transport and Logistics

Transport and logistics encompass the movement of people, goods, and data across physical and digital networks. The sector integrates various modes (road, rail, maritime, air, and pipelines) with supporting infrastructure such as terminals, warehouses, distribution centres, and information systems. It is foundational to economic activity, supply chain resilience, and territorial cohesion.

Many services operate across borders, with varying degrees of market liberalisation and regulatory harmonisation. Public-private collaboration is common, particularly in infrastructure, safety oversight, and mobility planning.

The sector's critical nature makes it highly sensitive to disruption, whether due to strikes, fuel price volatility, cyberattacks, or geopolitical conflict. Its environmental impact is also significant, especially in freight and aviation.

### 4.1 GRC in Transport

Governance in transport organisations must coordinate infrastructure maintenance, service reliability, safety management, regulatory compliance, and customer service. Asset-heavy operations require long-term planning and lifecycle governance, while service operators balance punctuality, cost-efficiency, and user satisfaction.

Risk management is multidimensional:

- **Operational risk** includes accidents, delays, and mechanical failure.
- **Cyber risk** affects control systems, booking platforms, and supply chain software.
- **Regulatory risk** stems from evolving standards on emissions, data sharing, and worker rights.
- **Geopolitical and environmental risks** affect cross-border freight and just-in-time logistics.

Compliance obligations are extensive: vehicle certification, safety audits, emission controls, transport licensing, customs and security procedures, labour regulation, and increasingly, digital platform transparency. etc. Data protection, particularly for passenger travel and e-commerce logistics, is governed by frameworks such as the **GDPR**.

### 4.2 Digital Systems and Interoperability

Transport and logistics are increasingly dependent on digital coordination. Key systems include:

- **Traffic and fleet management systems** for real-time routing and monitoring.
- **Logistics management platforms** for inventory visibility and delivery scheduling.
- **Passenger information systems**, ticketing, and journey planning tools.
- **Port, rail, and airport management systems**, integrating multiple actors.
- **IoT and telematics** for vehicle performance and cargo tracking.

### 4.3 European and International Contexts

In the **European Union**, transport policy aims to promote cross-border integration, sustainability, and digital transformation. Key frameworks include:

- **TEN-T (Trans-European Transport Network)**: Strategic infrastructure investment across member states.

- **EU Mobility Package**: Rules on driving time, cabotage, and posting of workers in road transport.
- **Single European Sky**: Aviation integration initiative to streamline air traffic management.
- **eFTI Regulation**: Framework for electronic freight transport information exchange.
- **Sustainable and Smart Mobility Strategy**: Outlines decarbonisation, automation, and data-sharing goals.

**Internationally**, standards and cooperation are set through:

- **ICAO** (International Civil Aviation Organization) and **IMO** (International Maritime Organization) for safety.
- **UNECE** (United Nations Economic Commission for Europe) for cross-border transport regulation.
- **WCO** (World Customs Organization) for harmonisation of customs and trade data exchange.
- **ISO** standards for logistics, asset management, and transport safety.

While technical and safety regulations converge internationally, market models, public ownership, digital maturity, and data governance vary across jurisdictions.

### 4.4 Subdomains and Strategic Challenges

Transport and logistics include distinct subdomains:

- **Urban Mobility** – Includes public transport, micro-mobility, and traffic management; shaped by city governance and user experience.
- **Freight and Distribution** – Involves intermodal transport, last-mile delivery, and warehouse optimisation<sup>4</sup>.
- **Passenger Transport** – Includes aviation, rail, and bus; governed by scheduling, safety, and consumer rights.
- **Postal and Courier Services** – Rapidly evolving due to e-commerce and requiring IT-intensive logistics.
- **Infrastructure Management** – Airports, ports, rail networks; governed by asset maintenance and access rights.

Strategic issues include electrification, automation (e.g., autonomous vehicles, drones), platform integration, congestion, environmental impact, and preparedness for shocks. The rise of data-driven logistics and platform intermediaries (e.g., ride-hailing, freight marketplaces) also challenges traditional governance models.

### 4.5 A Few Keywords...

- **Logistics Management System (LMS)** – Software supporting order fulfilment and distribution tracking.
- **Fleet Telematics** – Technology enabling remote vehicle monitoring and performance analytics.
- **eFTI** – EU Regulation for digital freight data exchange.
- **Intermodality** – Integration of transport modes to improve efficiency and sustainability.
- **GDPR** – Governs passenger data processing in travel and logistics platforms.
- **Mobility-as-a-Service (MaaS)** – Digital integration of transport services into a single offering.
- **Single Window** – International customs facilitation system for cross-border trade data submission<sup>5</sup>.

<sup>4</sup> <https://www.wsj.com/business/logistics/fedex-tackles-the-ultimate-logistics-challenge-getting-rid-of-duplicate-trucks-0103c0fc?mod=djem10point>

<sup>5</sup> [https://en.wikipedia.org/wiki/Single-window\\_system](https://en.wikipedia.org/wiki/Single-window_system)

## 5 Hospitality and Leisure

Hospitality and leisure encompass a broad spectrum of activities related to accommodation, food services, travel, entertainment, and recreation. These include hotels, resorts, restaurants, cruise lines, amusement parks, casinos, cultural venues, sports facilities, and tour operators. While heterogeneous in scope and business model, the sector is unified by its orientation toward guest experience, service quality, and discretionary consumption.

The sector is highly exposed to seasonal trends, geopolitical developments, and macroeconomic fluctuations. Demand is influenced by consumer confidence, disposable income, mobility conditions, and global events. In parallel, it is marked by operational intensity, high employee turnover, and reliance on reputation and brand management.

Ownership and governance structures vary widely, from small family-owned establishments to international hotel chains, franchised operations, and vertically integrated leisure conglomerates. Public-private interaction is also significant, particularly in cultural tourism, destination management, and regulation of heritage or protected areas.

### 5.1 Governance, Risk, and Compliance in Hospitality

Governance in hospitality must balance consistency in service delivery with responsiveness to local culture and market dynamics. Strategic decisions often involve brand positioning, partner selection, investment in infrastructure, and technology adoption.

Risk management is shaped by a diverse threat landscape:

- **Operational risks**, including service disruption, supply chain issues, and safety incidents.
- **Reputational risks**, tied to guest reviews, media exposure, and crisis handling.
- **Compliance risks**, ranging from hygiene and food safety to employment law, consumer protection, environmental rules, and data privacy.

Digital platforms are increasingly central to the sector, from property management systems and online booking engines to guest-facing mobile apps and loyalty programmes. These introduce new dependencies and cyber risks, requiring structured approaches to IT governance and digital asset protection. The role of CIO- or CISO-equivalents is growing, particularly in organisations with large digital footprints or cross-border operations.

### 5.2 International Standards and Common Frameworks

The hospitality and leisure sector lacks a single overarching regulatory regime but is subject to a wide range of standards and legal frameworks, including:

- **Health and safety regulations**, often nationally defined but influenced by international tourism standards.
- **Labour and immigration rules**, particularly relevant in global chains and seasonal employment models.
- **Food safety and environmental codes**, often harmonised at EU or international level (e.g., HACCP, ISO 22000).
- **Data protection regulations**, such as the GDPR, which are especially critical given the volume of personally identifiable information processed in bookings, payments, and loyalty systems.

Voluntary schemes are also important, including:

- **ISO 9001 (quality management)** and **ISO 14001 (environmental management)**.
- **Green Key, Blue Flag**, and similar sustainability labels.
- **Hospitality-specific standards** from industry associations or franchisors.

### 5.3 Subdomains and Strategic Challenges

Subdomains within the sector vary in their operational logic and strategic focus:

- **Accommodation** – Includes hotels, hostels, and short-term rentals; governed by property management, occupancy optimisation, and guest satisfaction.
- **Food and Beverage (F&B)** – Includes restaurants, bars, catering; governed by pricing, service delivery, hygiene, and culinary branding.
- **Events and Entertainment** – Covers concerts, festivals, sports, and meetings; dependent on venue logistics, crowd management, and licensing.
- **Recreation and Wellness** – Includes spas, gyms, resorts; increasingly integrated with digital wellness platforms and personalised services.
- **Travel and Tour Operations** – Intermediates between providers and consumers; involves itinerary design, pricing dynamics, and regulatory oversight.

Strategic issues include digital transformation, workforce development, environmental impact, and adaptation to shifting consumer expectations (e.g., authenticity, sustainability, personalisation). The COVID-19 pandemic further highlighted the need for crisis readiness, health protocols, and agile recovery strategies.

#### Public Sector Roles and Regulation

Public authorities influence the sector through tourism boards, licensing agencies, health departments, cultural heritage bodies, and urban planning. In many jurisdictions, digital platforms such as short-term rental services or digital travel agencies have outpaced regulation, prompting new governance debates about labour rights, taxation, housing pressure, and community impact.

Cross-sector partnerships are also common in cultural tourism and destination marketing, where public-private cooperation is essential to coordinate infrastructure, attract investment, and align promotion with local development goals.

### 5.4 A Few Keywords...

- **PMS (Property Management System)** – Core software for managing bookings, billing, and room status.
- **OTA (Online Travel Agency)** – Platforms such as Booking.com or Expedia that mediate reservations.
- **GDS (Global Distribution System)** – Aggregators used by travel agents to access availability and pricing.
- **CRM and Loyalty Systems** – Key to guest retention, personalisation, and revenue optimisation.
- **GDPR** – Data protection framework with major implications for digital marketing and guest information.
- **Franchise Governance** – Legal and operational model with strict brand and process alignment.
- **Sustainability Certifications** – Growing influence on consumer choice and strategic positioning.



## 6 Banking and Financial Services

Banking and financial services underpin economic activity by enabling credit, payments, investment, and risk transfer. This sector includes retail and commercial banks, central banks, investment institutions, insurance providers, pension funds, and increasingly, fintech and digital asset platforms. Financial institutions operate under strong regulatory expectations, reflecting their critical role in economic stability, trust, and systemic risk management.

Due to the interconnectedness of the sector, failures or vulnerabilities in one institution can spread rapidly through markets, supply chains, and national economies. As such, financial services are among the most tightly supervised domains in any modern economy.

### 6.1 GRC in Finance

The governance of financial institutions is shaped by both internal structures (such as boards, audit committees, and compliance functions) and external oversight from regulatory and supervisory authorities. Risk management frameworks are embedded into daily operations and strategic planning, particularly around liquidity, credit, operational risk, and cybersecurity.

Compliance requirements cover areas such as capital adequacy, AML, customer protection, market integrity, and, increasingly, IT risk and digital resilience. Maturity in governance practices is often reflected in certification, external audit, and reporting obligations under strict regulatory timeframes. Several CxO roles are key to align IT, security, and risk management with these expectations, ensuring regulatory compliance and operational continuity.

### 6.2 The Role of Supervision

Financial supervision refers to the external control and guidance exercised by independent public authorities over financial institutions. Its purpose is to:

- Ensure the **solvency** and **liquidity** of institutions.
- Protect **depositors, investors, and policyholders**.
- Promote **market stability** and **financial integrity**.
- Detect and deter **financial crime**.

In the **EU**, supervision is shaped by a layered system:

- At national level, central banks and financial supervisory authorities oversee local institutions (e.g., Banco de Portugal; Comissão do Mercado de Valores Mobiliários).
- The **European Central Bank (ECB)** supervises banks under the **Single Supervisory Mechanism (SSM)**.
- The **European Banking Authority (EBA)**, **European Securities and Markets Authority (ESMA)**, and **European Insurance and Occupational Pensions Authority (EIOPA)** issue regulatory standards and facilitate cross-border convergence.

Supervision also includes IT and cybersecurity governance, outsourcing risks (including to cloud providers), and third-party risk management, particularly under the **DORA**. Outside the EU, international coordination also occurs:

- The **Bank for International Settlements (BIS)**.
- The **Basel Committee on Banking Supervision**, which sets global capital and risk standards (Basel III, IV).
- The **Financial Stability Board (FSB)**, focused on systemic risk and resilience.

- The **International Organization of Securities Commissions (IOSCO)** and the **International Association of Insurance Supervisors (IAIS)**.

### 6.3 Jurisdictions

Certain principles are broadly shared internationally:

- Minimum capital requirements and stress testing.
- AML and Know Your Customer (KYC) rules.
- Internal control, audit, and risk frameworks.
- Governance standards for board composition and executive responsibilities.
- Oversight data privacy, and incident response.

However, differences remain:

- The **scope of supervisory authority**: Some countries separate banking, securities, and insurance regulators, while others consolidate them.
- The **intensity of supervision**: Approaches vary between rules-based (formalistic) and principles-based (judgment-driven) regimes.
- The **digital regulation pace**: Some jurisdictions (e.g., the EU) advance quickly on digital risk regulation (e.g., DORA, PSD2), while others lag or diverge in treatment of fintech, crypto-assets, and AI in finance.

### 6.4 Subdomains and Strategic Challenges

Banking and financial services include distinct but increasingly overlapping subdomains:

- **Retail Banking** – Customer-focused services: deposits, loans, payments, digital banking apps.
- **Commercial and Investment Banking** – Corporate lending, capital markets, trading, and advisory services.
- **Insurance and Reinsurance** – Risk pooling and coverage services; subject to actuarial and solvency controls.
- **Asset and Wealth Management** – Portfolio design, fiduciary responsibility, and regulatory disclosures.
- **Fintech and Digital Platforms** – Innovative services and new governance risks, including algorithmic credit scoring and peer-to-peer finance.

Strategic issues include:

- Digital transformation and platform competition.
- Operational resilience and cybersecurity.
- Sustainable finance and ESG-related disclosure.
- AI-driven decision-making and explainability.
- Geopolitical exposure and regulatory fragmentation.

### 6.5 A Few Keywords...

- **SSM**: Single Supervisory Mechanism.
- **Basel III / IV**: Global capital and risk standards for banks.
- **AML / KYC**: Anti-Money Laundering and Know Your Customer procedures.
- **DORA (Digital Operational Resilience Act)**.
- **Solvency II**: EU framework for insurance company risk and capital requirements.
- **MiFID II**: Markets in Financial Instruments Directive (governing trading and investor protection in the EU).
- **Fintech**: Technology-driven financial services; includes neobanks, crypto, and embedded finance.
- **Shadow Banking**: Non-bank financial intermediation with limited regulation, raising governance concerns<sup>6</sup>.

<sup>6</sup> <https://apnews.com/article/bybit-exchange-crypto-hack-north-korea-7c8335c1397261554138090c2c38f457>

## 7 Agriculture and Farming

Agriculture and farming form one of the oldest organised sectors of human activity, with roots in subsistence and community life. From early domestication and irrigation systems to the mechanised agriculture of the 20th century, the sector has continuously evolved through technological and organisational change. Today, agriculture exists within a complex network of food production, environmental stewardship, and global trade, influenced by climate variability, regulation, consumer expectations, and digital transformation.

Despite this evolution, the sector retains structural characteristics that distinguish it from industrial or service-based domains. Many agricultural operations remain small to medium-sized, often family-owned or cooperatively structured. Others are part of large agribusiness conglomerates with integrated supply chains and global market exposure. These divergent realities coexist, and governance frameworks must accommodate both traditional and industrial farming models.

### 7.1 GRC in Agriculture (with Focus on IT)

Governance, risk, and compliance (GRC) in agriculture are shaped by land ownership, seasonal cycles, subsidy regimes, environmental policy, and food safety standards. Risk management often includes weather events, disease outbreaks, commodity price fluctuations, and regulatory shifts related to pesticides, land use, or water rights.

Information systems increasingly support both operational and strategic decision-making in the sector. Applications range from satellite-based monitoring and precision agriculture tools to supply chain traceability and regulatory compliance platforms. While large actors may use advanced systems for yield forecasting and logistics optimisation, many smaller producers still rely on informal or legacy tools. This asymmetry affects digital maturity and shapes the role of CIO- or CTO-like figures, where present.

In contexts where cooperatives or public agencies support fragmented producers, IT governance includes service standardisation, subsidy tracking, data reporting, and cyber-risk mitigation across distributed, low-infrastructure environments.

### 7.2 Subdomains and Strategic Issues

Agriculture comprises multiple subdomains, each facing distinct technological and governance challenges:

- **Crop Farming** – Includes grains, vegetables, and industrial crops. Technology use includes soil monitoring, irrigation control, and pest

management, increasingly supported by IoT and remote sensing.

- **Animal Farming** – Ranges from dairy to meat, poultry and fish. Systems support animal health tracking, feed optimisation, genetic records, and regulatory reporting for health and welfare standards.
- **Agroforestry and Water and Land Management** – Integrates ecological and commercial practices. Information systems may monitor biodiversity, carbon capture, and land use regulation compliance.
- **Agri-Food Processing and Distribution** – Interfaces with manufacturing and retail sectors. Systems support traceability, quality control, and cold chain logistics.
- **Agricultural Finance and Insurance** – Manages exposure to environmental and market risks through tailored financial products, supported by weather data, geolocation, and remote assessments.

Cross-cutting concerns include climate adaptation, land tenure transparency, cross-border trade standards, and access to funding or training for digital transformation.

### 7.3 A Few Keywords...

- **Precision Agriculture:** Data-driven optimisation of inputs (water, fertiliser, pesticides) to maximise yield and minimise environmental impact.
- **Farm Management Information Systems (FMIS):** Tools to plan, monitor, and analyse farming operations and finances.
- **Traceability and Food Safety:** Ensuring products can be tracked from origin to consumption, supporting health and compliance.
- **Agritech:** Emerging field of technology solutions tailored to agriculture, including drones, sensors, and AI-based advisory tools.
- **Rural Connectivity:** Digital infrastructure remains uneven, posing barriers to innovation and data integration.
- **Climate Risk and Resilience:** Growing need for adaptive strategies and risk modelling, often under public policy incentives.
- **Subsidy and Compliance Management:** Key in public sector contexts, especially in EU CAP (Common Agricultural Policy) frameworks.

## 8 Healthcare

Healthcare is a critical and highly regulated sector that combines service delivery, science, and public interest. It spans hospitals, clinics, laboratories, pharmaceutical supply chains, insurance bodies, and public health authorities. Across these domains, governance must address ethical considerations, professional standards, health outcomes, and financial sustainability. Healthcare systems differ globally but typically fall into three broad types:

- **Beveridge-style systems**, publicly funded and delivered (e.g., UK, Portugal).
- **Bismarck-style systems**, based on social insurance and mixed provision (e.g., Germany, France).
- **Market-based systems**, with private insurance and provision (e.g., US).

In Europe, most countries adopt mixed forms, combining universal coverage with private-sector involvement. Regardless of structure, all must ensure equitable access, patient safety, regulatory compliance, and resilience to systemic risks such as pandemics or cyberattacks.

### 8.1 Governance, Risk, and Compliance in Healthcare

The governance of healthcare involves clinical accountability, patient rights, financial oversight, and coordination between diverse actors. Risk management includes operational continuity, treatment errors, public health threats, and IT system failures. Compliance is tightly connected to privacy, medical licensing, procurement rules, and ethical conduct.

Information systems play a central role in both operations and strategy. These include electronic health records, diagnostic platforms, telehealth solutions, logistics, and administrative systems. Governance of IT in healthcare must address both the complexity of these environments and their exposure to sensitive data and mission-critical functions.

### 8.2 European Legal Framework and Digital Integration

The **European Union** has progressively strengthened the legal basis for health data governance. Key instruments include:

- The **General Data Protection Regulation (GDPR)**, which classifies health data as sensitive and subject to special protection.
- The **Directive on Patients' Rights in Cross-Border Healthcare**, which established the right of EU citizens to receive healthcare in other member states and set interoperability requirements.
- The proposal for a **European Health Data Space (EHDS)**, aiming to create a unified framework for accessing and sharing electronic health data across the EU.

The EHDS promotes two complementary objectives: improving continuity of care across borders (primary use) and enabling secondary use of health data for research, innovation, policy-making, and regulatory oversight. It builds on existing national eHealth infrastructures and introduces

EU-wide rules for electronic health record systems, data access services, and interoperability.

This regulatory push has significant governance implications for public and private healthcare organisations, particularly in aligning IT architecture, patient consent models, and cybersecurity policies with evolving European standards.

### 8.3 Subdomains and Strategic Concerns

Healthcare encompasses a range of interconnected subdomains:

- **Primary and Community Care** – Localised, first-contact services, increasingly supported by e-prescriptions and teleconsultation.
- **Acute and Hospital Care** – High-dependency environments reliant on integrated clinical information systems and real-time monitoring.
- **Public Health and Epidemiology** – Requires cross-institutional data aggregation, often under central governance.
- **Pharmaceuticals and Devices** – Subject to strict safety regulation and lifecycle traceability, including digital compliance.
- **Health Insurance and Payers** – Use information systems to manage claims, verify coverage, and control costs.

Strategic issues include ageing populations, service fragmentation, clinical workforce shortages, and growing reliance on digital tools. Innovation must be balanced with privacy, ethics, and systemic resilience.

### 8.4 Portugal: Public and Private Dimensions

Portugal's health system is centred on the **Serviço Nacional de Saúde (SNS)**, a tax-funded public system offering universal coverage. Alongside it, a robust **private sector** provides diagnostics, elective care, and insurance-based services.

The **Serviços Partilhados do Ministério da Saúde (SPMS)** manages national digital health infrastructures, including electronic health records, e-prescriptions, and citizen portals.

Portugal aligns with European frameworks and actively participates in the development of the EHDS.

### 8.5 A Few Keywords...

- **Electronic Health Record (EHR)** – Structured digital record of clinical information.
- **Interoperability** – Seamless exchange of data across systems and borders.
- **eHealth** – Use of digital technologies in health services and systems.
- **GDPR** – EU regulation protecting personal and health data.
- **EHDS** – European Health Data Space, a framework for primary and secondary data use.
- **Clinical Governance** – Structures and responsibilities for maintaining care quality and safety.
- **Digital Health Maturity** – Degree to which a health system adopts and integrates digital tools.