

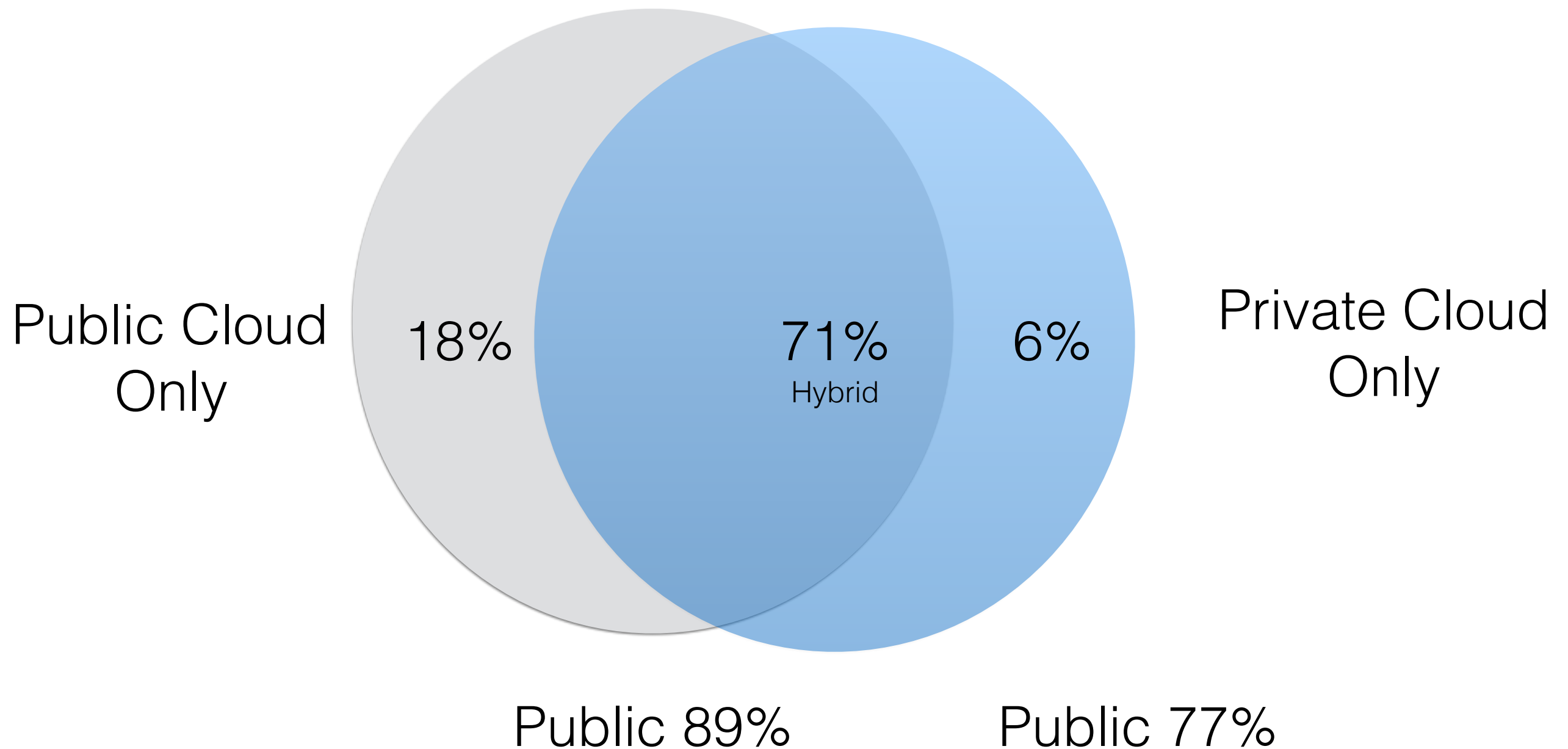
Cloud Strategy, Adoption, Needs, Challenges

Enterprise Cloud Strategy

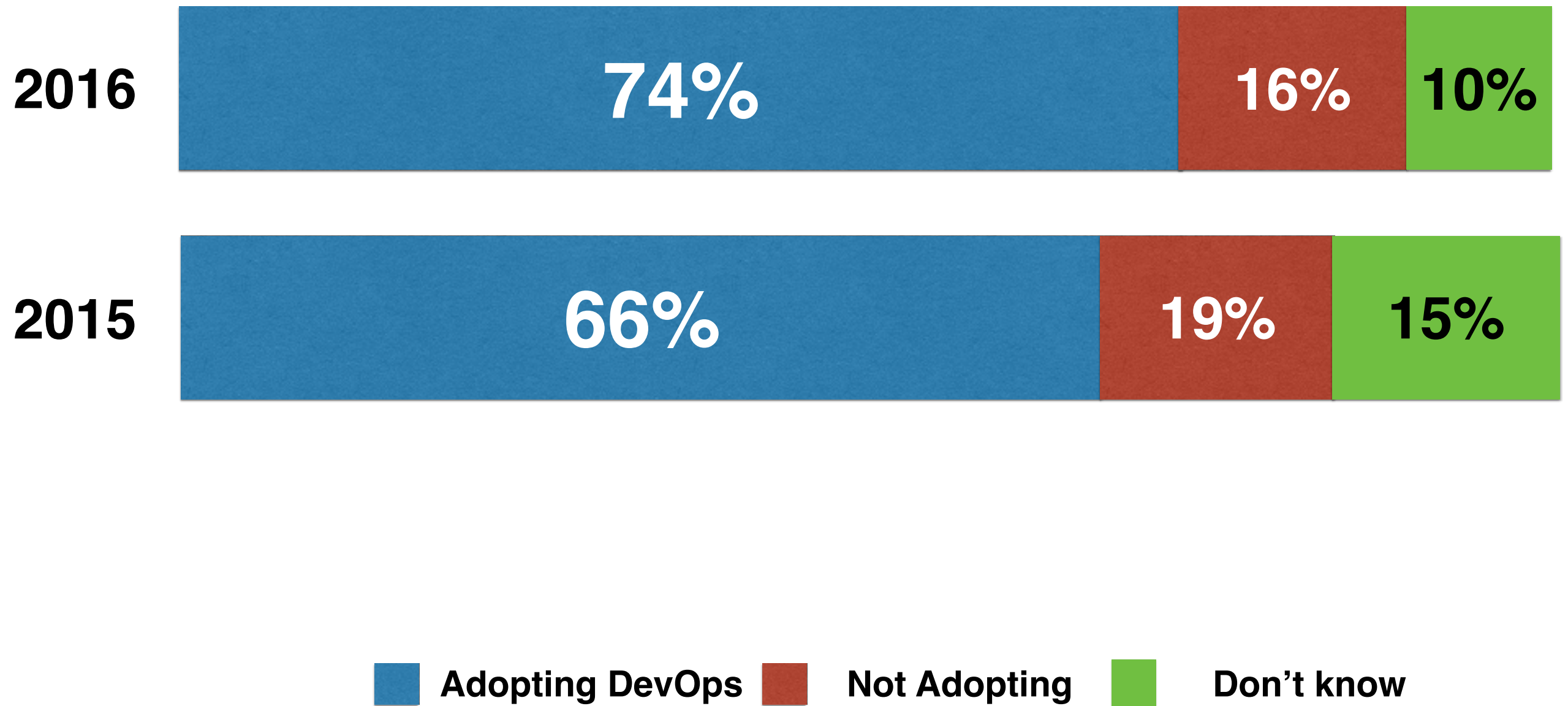
- Survey revealed (1000+ Employees) plans for next 3 years:
 - 3% has no plans for cloud
 - 5% — Single private cloud
 - 10% — Single public Cloud
 - 82% of enterprises are forming multi-cloud strategy
 - 14% —Multiple Private
 - 13% — Multiple Public Cloud
 - ✓ What is Multi-cloud?
 - Get the best of breed from different providers
 - Each has strength
 - 55% Hybrid Cloud



Current usage of Cloud



DevOps Adoption Up in 2016



Why Cloud

- Deliver services faster, cheaper and lower risk
 - Agility — Faster deployment
 - Cost — Lower Total Cost of Ownership
 - Risk — Service Level Compliance



Why Cloud

- Trade Capital Expense for Variable Expense
 - Minimum to no cost to start
 - Pay as you go model (subscription)
- Easy to plan capacity
 - Scale on need basis
- Enable focusing on core business
 - Minimize time on keeping the lights on
- Economies of scale
 - Enhance resource utilization.

