





Who is going to use the dashboard? **Finance team from toys models**

What's their purpose/context/device? **To analyse the performance of company based on financial figures**

Is the dashboard going to be used for large audience or personal usage? Large audience



Write the main goal in 1 sentence

The main goal should be SMART (specific, measurable, achievable, relevant, and time-bound)

- 1) To analyse the financial performance of the company, understand which geographies are having better/worst results and define strategies accordingly
- 2) Show clients with outstanding payments and understand the situation



List the KPIs that will support your main objective

Write between 3 and 5 KPIs

- Total turnover
- Turnover by country
- Clients with outstanding payments



List the variables needed per KPI

KPI	Variables	Source (table)	Туре	Range
<u>Total turnover</u>	Quantity Ordered	order details	Integer	o - 8 digits
	Price Each	order details	Float	o - 8 digits
Turnover per country	Quantity Ordered	see above	see above	see above
	Price Each	see above	see above	see above
	Country	Customers	String	0 - 20 characters
Outstanding payments	Customer number/name	Customers/Payments	String	0 - 20 characters
	Country	see above	see above	see above
	Total turnover (amount ordered)	Calculated field	Float	o - 8 digits
	Amount paid	Payments	Float	o - 8 digits



List the variables needed per KPI

What kind of <u>visualization</u> will you need?

- total turnover (number)
- barplot
- table



Is there some context that's going to be useful?

Decided the context to include based on the audience

- The last update on the database was made on 10th October



Write the story you want to tell with your data

Make it between 3 and 10 sentences.

- Financial performance based on turnover and pending payments
- Total turnover for the past 2 months ~123k
- Country with more orders is France, followed by US and Spain → understand which measures/strategies can be implemented to increase sales in US and Spain
- Top 5 clients with missing payments → understand since how long these have been due and chase the clients if needed



Draw a dashboard draft

Where are all your data going to fit?

- 1 dashboard in streamlit



Now go code it on streamlit!!

- 1. 100 % consistency
- 2. same palette
- 3. round you numbers
- 4. add legend, axis_titles, titles
- 5. double your margins