

# HI THERE!

My name is Ana, nice to e-meet you! ✨

I'm currently looking for opportunities in Customer Care and Business Development roles.

## Why do I think we are a perfect fit?

- **Exceptional customer management:** by building a personal client base and effectively managing client accounts, I have successfully driven revenue and growth while building exceptional and long-lasting B2C and B2B relationships.
- **Innovation as a way of life:** my diverse background has cultivated adaptability and versatility, qualities that drive my enthusiasm for technology efficiency and digitalisation. I excel in finding solutions to intricate challenges. I am eagerly seeking a dynamic environment, where creativity and forward-thinking are not only valued but celebrated.
- **Commitment to empowerment and social impact:** during my professional career and personal pet projects, I have worked closely with 20+ non-profit organisations across many end-to-end projects to develop enabling and strategic initiatives for communities at risk and have helped them reach wider audiences.

I am eager to collaborate with a company that aligns with my dedication to fostering positive societal change and improving the future for everyone. With my skills, commitment, and a keen desire for continuous development, I am poised to bring significant value to the table.

Please reach out if you think we are a match!

Best,  
Ana

