# Strike while the Iron is Hot: Optimal Monetary Policy with a Nonlinear Phillips Curve

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#### Motivation

- ▶ The recent inflation surge featured
  - ► Increase in the frequency of price changes (Montag and Villar, 2023) US
  - ▶ Increase in Phillips curve slope (Benigno and Eggertsson, 2023; Cerrato and Gitti, 2023) US
- Optimal monetary policy is mainly studied in models, in which the Phillips curve is linear and the frequency is held constant (Galí, 2008; Woodford, 2003)
- ► What does optimal monetary policy look like with a nonlinear Phillips curve and endogenous variation in frequency? How should CBs respond to a large inflation surge?

## What do we do?

- ▶ We use the standard state-dependent pricing model of Golosov and Lucas (2007)
- ► Solve it nonlinearly using a new algorithm over the sequence space
- Positive analysis under a Taylor rule
  - ► Trace the responses to shocks of different sizes
  - ► Assess the nonlinearity of the Phillips curve
- ► Normative analysis: Ramsey optimal policy
  - Optimal long-run inflation
  - ► Trace the optimal responses to shocks
  - ► Characterize the (nonlinear) targeting rule after *large* cost-push shocks

#### What do we find?

- ▶ In this model the Phillips curve is nonlinear: it gets steeper as frequency increases
- ▶ In response to small shocks, optimal monetary policy is similar to the one under Calvo
- ▶ In response to efficiency shocks, there is divine coincidence, as in Calvo
- ▶ Different responses to small and large cost-push shocks. Optimal policy leans aggressively against inflation when frequency rises: "it strikes while the iron is hot"

#### Literature

- Nonlinear Phillips curve (Benigno and Eggertsson, 2023; Cerrato and Gitti, 2023)
  - Microfounded by state-dependent price setting
     (Golosov and Lucas, 2007; Gertler and Leahy, 2008; Auclert et al., 2022)
  - In the presence of large aggregate shocks (Karadi and Reiff, 2019; Alvarez and Neumeyer, 2020; Costain et al., 2022; Alexandrov, 2020; Blanco et al., 2024)
- Optimal policy in a menu cost economy
  - Optimal inflation target (Burstein and Hellwig, 2008; Adam and Weber, 2019; Blanco, 2021)
  - ► Small shocks, large shocks, optimal nonlinear target rule (comp. Galí, 2008; Woodford, 2003)
  - Focus on aggregate shocks (unlike Caratelli and Halperin, 2023, who study sectoral shocks)

#### Overview of the model

- ▶ Heterogeneous-firm DSGE model with fixed costs of price-adjustment
- ► Households: consume a Dixit-Stiglitz basket of goods, and work
- ► Firms: produce differentiated goods using labor only and are subject to aggregate TFP shocks and idiosyncratic "quality" shocks. They have market power and set prices optimally subject to a fixed cost (Golosov and Lucas, 2007)
- Monetary policy: either follows Taylor rule or set optimally to maximize household welfare under commitment

#### Households

- A representative household consumes  $(C_t)$ , supplies labor hours  $(N_t)$  and saves in one-period nominal bonds  $(B_t)$ .
- ► The household's problem is:

$$\begin{aligned} \max_{C_t, N_t, B_t} \mathbb{E}_0 \sum_{t=0}^{\infty} \beta^t \log \left(C\right)_t - \nu N_t \\ \text{s.t. } P_t C_t + B_t + T_t = R_{t-1} B_{t-1} + W_t N_t + D_t, \end{aligned}$$

where  $P_t$  is the price level,  $R_t$  is the gross nominal interest rate,  $W_t$  is the nominal wage,  $T_t$  are lump sum transfers and  $D_t$  are profits

# Consumption and labor

ightharpoonup Aggregate consumption  $C_t$  and the price level are defined as:

$$C_t = \left\{ \int \left[ A_t(i) C_t(i) \right]^{\frac{\epsilon}{\epsilon} - 1} di \right\}^{\frac{\epsilon}{\epsilon} - 1}, \quad P_t = \left[ \int_0^1 \left( \frac{P_t(i)}{A_t(i)} \right)^{1 - \epsilon} di \right]^{\frac{1}{1 - \epsilon}}$$

where  $A_t(i)$  is product quality,  $\epsilon$  is the elasticity of substitution.

▶ Labor supply condition and Euler equation are given by:

$$W_t = v P_t C_t, \quad 1 = \mathbb{E}_t \left[ \beta \frac{u'(C_{t+1})}{u'(C_t)} \frac{R_t}{\Pi_{t+1}} \right]$$

# Monopolistic producers

▶ Production of good *i* is given by  $Y_t(i) = A_t \frac{N_t(i)}{A_t(i)}$ , where quality follows a random walk

$$log(A_t(i)) = log(A_{t-1}(i)) + \varepsilon_t(i), \quad \varepsilon_t(i) \sim N(0, \sigma_t^2)$$

► Firms real profits

$$\frac{D_t(i)}{P_t} = \frac{P_t(i)}{P_t} Y_t(i) - (1 - \tau_t) \frac{W_t}{P_t} N_t(i)$$

ightharpoonup Firms face a fixed cost  $\eta$  to update prices

## Quality-adjusted relative prices

- ▶ Let  $p_t(i) \equiv \log(P_t(i)/(A_t(i)P_t))$  be the quality-adjusted log relative price
- ► Real profit then is

$$\Pi(p_t(i), w_t, A_t) \equiv \frac{D_t(i)}{P_t} = C_t e^{p_t(i)(1-\epsilon)} - C_t (1-\tau_t) \frac{w_t}{A_t} e^{p_t(i)(-\epsilon)}$$

where  $w_t$  is the real wage.

▶ When nominal price  $P_t(i)$  stays constant,  $p_t(i)$  evolves:  $p_t(i) = p_{t-1}(i) - \sigma_t \varepsilon_t(i) - \pi_t$ 

# Pricing decision

- Let  $\lambda_t(p)$  be the price-adjustment probability
- Value function is

$$V_{t}(p) = \Pi(p, w_{t}, A_{t})$$

$$+ \mathbb{E}_{t} \left[ (1 - \lambda_{t+1} (p - \sigma_{t+1} \varepsilon_{t+1} - \pi_{t+1})) \Lambda_{t,t+1} V_{t+1} (p - \sigma_{t+1} \varepsilon_{t+1} - \pi_{t+1}) \right]$$

$$+ \mathbb{E}_{t} \left[ \lambda_{t+1} (p - \sigma_{t+1} \varepsilon_{t+1} - \pi_{t+1}) \Lambda_{t,t+1} \left( \max_{p'} V_{t+1} (p') - \eta w_{t+1} \right) \right].$$

► The adjustment probability is

$$\lambda_t(p) = I[\max_{p'} V_t(p') - \eta w_t > V_t(p)]$$

where  $I[\cdot]$  is the indicator function.

# Monetary Policy

▶ The central bank either sets policy optimally, or follows a Taylor rule:

$$\log\left(R_{t}\right) = \rho_{r}\log\left(R_{t-1}\right) + (1 - \rho_{r})\left[\phi_{\pi}(\pi_{t} - \pi^{*}) + \phi_{y}(y_{t} - y_{t}^{e})\right] + \varepsilon_{r,t} \quad \varepsilon_{r,t} \sim N(0, \sigma_{r}^{2})$$

▶ Shocks: employment subsidy  $(\tau_t)$ , TFP  $(A_t)$ , volatility  $(\sigma_t)$ 

$$\log (A_t) = \rho_A \log (A_{t-1}) + \varepsilon_{A,t} \quad \varepsilon_{A,t} \sim N(0, \sigma_A^2)$$

$$\tau_t - \tau = \rho_\tau (\tau_{t-1} - \tau) + \varepsilon_{\tau,t} \quad \varepsilon_{\tau,t} \sim N(0, \sigma_\tau^2),$$

$$\log (\sigma_t / \sigma) = \rho_\sigma \log (\sigma_{t-1} / \sigma) + \varepsilon_{\sigma,t} \quad \varepsilon_{\sigma,t} \sim N(0, \sigma_\sigma^2)$$

## Aggregation and market clearing

Aggregate price index

$$1=\int e^{p(1-\epsilon)}g_{t}\left( p\right) dp,$$

Labor market equilibrium

$$N_{t} = \frac{C_{t}}{A_{t}} \underbrace{\int e^{p(-\epsilon)} g_{t}(p) dp}_{\text{dispersion}} + \eta \underbrace{\int \lambda_{t}(p - \sigma_{t}\varepsilon - \pi_{t}) g_{t-1}(p) dp}_{\text{frequency}},$$

# Law of motion of the price density

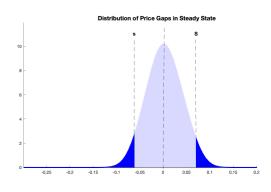
$$g_{t}(p) = \begin{cases} (1 - \lambda_{t}(p)) \int g_{t-1}(p + \sigma \varepsilon + \pi_{t}) d\xi(\varepsilon) & \text{if } p \neq p_{t}^{*}, \\ (1 - \lambda_{t}(p_{t}^{*})) \int g_{t-1}(p_{t}^{*} + \sigma \varepsilon + \pi_{t}) d\xi(\varepsilon) + \\ \int_{\underline{\rho}}^{\overline{\rho}} \lambda_{t}(\tilde{\rho}) \left( \int g_{t-1}(\tilde{\rho} + \sigma \varepsilon + \pi_{t}) d\xi(\varepsilon) \right) d\tilde{\rho} & \text{if } p = p_{t}^{*}. \end{cases}$$

# Calibration

Households			
β	0.96 <sup>1/12</sup>	Discount rate	Golosov and Lucas (2007)
$\epsilon$	7	Elasticity of substitution	Golosov and Lucas (2007)
$\gamma$	1	Risk aversion parameter	Midrigan (2011)
v	1	Utility weight on labor	Set to yield $w = C$
		Price setti	ng
η	3.6%	Menu cost	Set to match 8.7% of frequency
$\sigma$	2.4%	Std dev of quality shocks	and 8.5% size in Nakamura and Steinsson (2008)
		Monetary po	olicy
$\phi_{\pi}$	1.5	Inflation coefficient in Taylor rule	Taylor (1993)
$\phi_y$	0.5/12	Output gap coefficient in Taylor rule	Taylor (1993)
$\rho_i$	$0.75^{1/3}$	Smoothing coefficient	
		Shocks	
$\rho_A$	0.95 <sup>1/3</sup>	Persistence of the TFP shock	Smets and Wouters (2007)
$\rho_{\tau}$	$0.9^{1/3}$	Persistence of the cost-push shock	Smets and Wouters (2007)

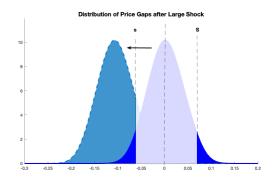
## Large shocks: illustration

- ▶ Let  $x_t(j) \equiv p_t(j) p_t^*(j)$  be the price gap
- Large aggregate shock: shifts the distribution of price gaps for all firms
- ► Limited impact on the (s,S) bands
- Pushes a large fraction of firms outside of the inaction region
- Large increase in the frequency of price changes and hence additional flexibility of the aggregate price level (on top of "selection")



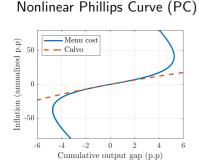
## Large shocks: illustration, cont.

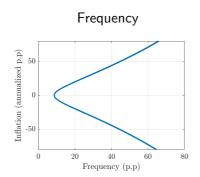
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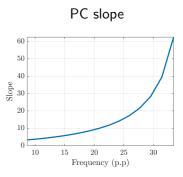


# Nonlinearity of the Phillips Curve at realistic frequency (20%) us

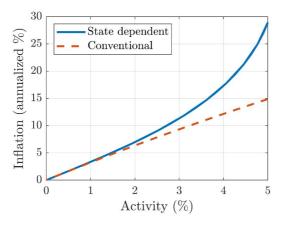
#### Consider the model under a Taylor rule







# Nonlinearity of the Phillips Curve at realistic frequency (20%)



# Normative results: The Ramsey problem $(x_t \equiv p_t - p_t^*)$

$$\max_{\left\{g_{t}^{c}(\cdot), g_{t}^{0}, V(t), C_{t}, w_{t}, p_{t}^{*}, s_{t}, S_{t}, \pi_{t}^{*}\right\}} \mathbb{E} \sum_{t=0}^{\infty} \beta^{t} u \left(C_{t}, \frac{C_{t}}{A_{t}} \left(\int e^{(x+p_{t}^{*})(-\epsilon_{t})} g_{t}^{c}\left(p\right) dx + g_{t}^{0} e^{(p_{t}^{*})(-\epsilon)}\right) + \eta g_{t}^{0}\right)$$

subject to

$$1 = \int e^{(x+p_t^*)(1-\epsilon)} g_t^c(x) dx + g_t^0 e^{(p_t^*)(1-\epsilon)},$$

$$V_t'(0) = \Pi_t'(x) + \frac{1}{\sigma} \Lambda_{t+1} \int_{-\infty}^{S_{t+1}} V_{t+1}(x') \frac{\partial \phi\left(\frac{x-x'-\pi_t^*}{\sigma}\right)}{\partial x} dx' + \Lambda_{t+1} \left(\phi\left(\frac{S_{t+1}-\pi_t^*}{\sigma}\right) - \phi\left(\frac{s_{t+1}-\pi_t^*}{\sigma}\right)\right) \left(V_{t+1}(0) - \eta w_{t+1}\right),$$

$$V'_{t}(0) = \Pi'_{t}(x) + \frac{1}{\sigma}\Lambda_{t+1} \int_{s_{t+1}} V_{t+1}(x') \frac{1}{\sigma} \frac{\partial v}{\partial x} dx' + \Lambda_{t+1} \left( \phi \left( \frac{s_{t+1} - \kappa_{t}}{\sigma} \right) - \phi \left( \frac{s_{t+1} - \kappa_{t}}{\sigma} \right) \right) \left( V_{t+1}(0) - \eta w_{t+1} \right) V_{t}(s_{t}) = V_{t}(0) - \eta w_{t},$$

$$V_t(S_t) = V_t(0) - \eta w_t,$$

$$V_t\left(S_t\right) = V_t\left(0\right) - \eta w_t,$$

$$w_t = vC_t^{\gamma},$$

$$V_{t}(x) = \Pi(x, p_{t}^{*}, w_{t}, A_{t}) + \Lambda_{t,t+1} \frac{1}{\sigma} \int_{s_{t}}^{S_{t}} \left[ V_{t+1}(x') \phi\left(\frac{(x-x') - \pi_{t+1}^{*}}{\sigma}\right) \right] dx' + \Lambda_{t,t+1} \left(1 - \frac{1}{\sigma} \int_{s_{t}}^{S_{t}} \left[ \phi\left(\frac{(x-x') - \pi_{t+1}^{*}}{\sigma}\right) \right] dx' \right) \left[ (V_{t+1}(0) - \eta w_{t+1}) \right],$$

$$g_t^c(x) \ = \ \frac{1}{\sigma} \int_{s_{t-1}}^{S_{t-1}} g_{t-1}^c(x_{-1}) \phi\left(\frac{x_{-1} - x - \pi_t^*}{\sigma}\right) dx_{-1} + g_{t-1}^0 \phi\left(\frac{-x - \pi_t^*}{\sigma}\right),$$

$$g_t^0 = 1 - \int_{c_t}^{S_t} g_t^c(x) dx.$$

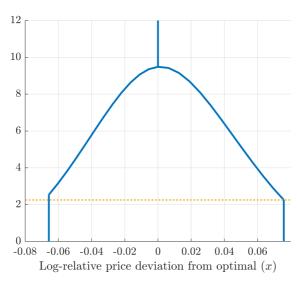
## Normative results: Computation

- Challenges
  - Price change distribution and firms' value function are infinite-dimensional objects
  - ▶ In the Ramsey problem, we need derivatives w.r.t. both
- ► New algorithm, inspired by González et al. (2024)
  - ▶ Approximate distribution and value functions by piece-wise linear interpolation on grid
  - ► Endogenous grid points: (s,S) bands and the optimal reset price
  - ► Solve in the sequence space using Dynare (Adjemian et al. (2023))

## Optimal long-run inflation rate

- ▶ The Ramsey steady-state inflation rate is slightly above zero:  $\pi^* = 0.25\%$ 
  - ▶ Close to the inflation rate that minimizes the steady-state frequency of price changes
- ▶ Why not exactly zero as in Calvo (1983)?
  - Asymmetry of the profit function leads to asymmetric (s,S) bands: a negative price gap is less desirable than a positive price gap of the same size
  - At zero inflation, more mass around the lower (s) band than around the higher (S) band
  - $\triangleright$  Slightly positive inflation raises  $p^*$  and pushes the mass of firms to the right inside (s,S)
  - ▶ This leads to lower frequency and lower price-adjustment costs

# Steady-state price distribution (at zero inflation)



## Optimal response to cost-push shocks

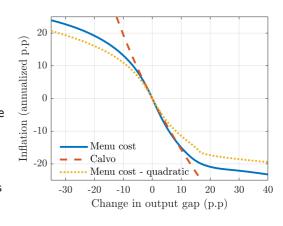
In linearized Calvo (1983), optimal policy is a flexible inflation targeting rule

$$\pi_t = -\frac{1}{\epsilon} \Delta \tilde{y}_t$$

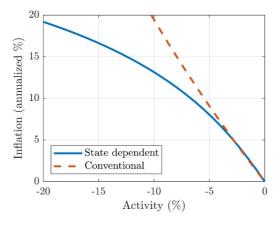
- ▶ Slope  $-1/\epsilon$  is independent of the frequency of repricing or the slope of the PC
  - $\triangleright$  An increase in frequency raises the slope of the Phillips curve  $\kappa$
  - But it also raises the relative weight of the *output-gap* in welfare,  $\lambda = \kappa/\epsilon$
  - ▶ Why? Because more price-flexibility implies that inflation is less costly.
- For small cost-push shocks, the slope of the targeting rule in Golosov and Lucas (2007) is also  $-1/\epsilon$  !

## Nonlinear targeting rule

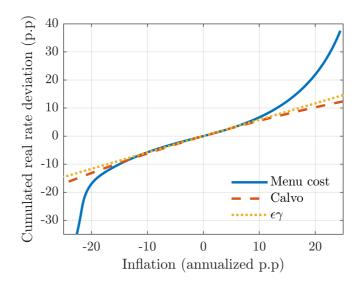
- ► Globally, the target rule is nonlinear
- After large shocks, the planner stabilizes inflation more relative to the output gap
- Why? Stabilizing inflation is cheaper due to the lower sacrifice ratio (higher freq.)
  - Similar results with quadratic objective
  - ► The nonlinearity of the targeting rule is due to the nonlinear Phillips curve



# Nonlinear targeting rule

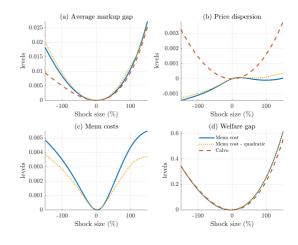


# Nonlinear targeting rule for the real interest rate



#### **Distortions**

- Monopolistic competition and nominal frictions imply three distortions:
  - Inefficient markup fluctuations
  - Price dispersion
  - Price adjustment (menu) costs
- Inflation is costly
  - ► In GL primarily due to menu costs
  - ► In Calvo due to price dispersion
- ► A quadratic welfare in inflation and output gap is a good approximation

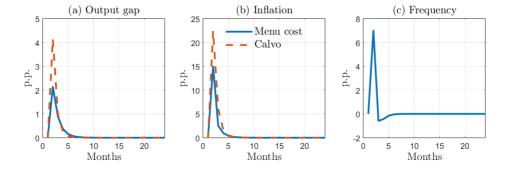


### Optimal responses to efficiency shocks: "divine coincidence"

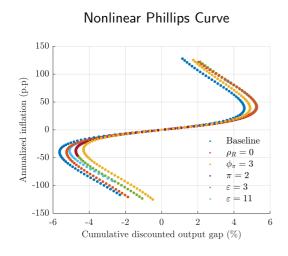
- ▶ In the standard NK model with Calvo pricing: divine coincidence holds after TFP and other shocks affecting the efficient allocation
- Optimal policy fully stabilizes inflation and closes the output gap
- ▶ We show analytically, that, after a TFP shock, divine coincidence holds also in the menu cost model: inflation is fully stabilized at steady state and the output gap is closed

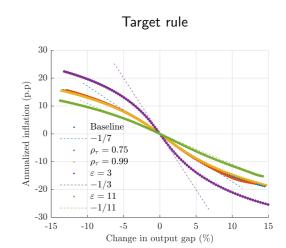
## Time inconsistency

- ▶ Optimal policy without precommitment (time-0)
- Zero labor subsidy
- ▶ Weaker time inconsistency in GL than in Calvo: costlier to increase output gap



## Robustness: alternative parametrization

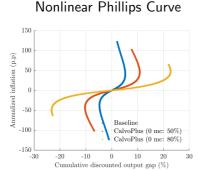


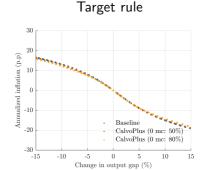


## Robustness: CalvoPlus model

Menu cost is a random variable (Nakamura and Steinsson, 2010)

$$\widetilde{\eta} = \left\{ egin{array}{ll} \eta & ext{with prob } \alpha \ 0 & ext{with prob } 1 - lpha \end{array} 
ight.$$



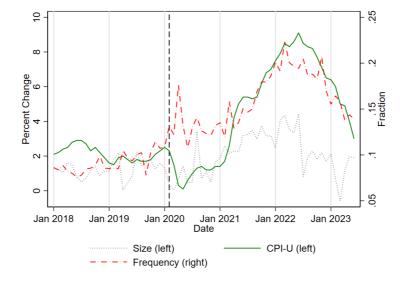


#### Conclusion

We study optimal policy in a state-dependent framework with a nonlinear Phillips curve

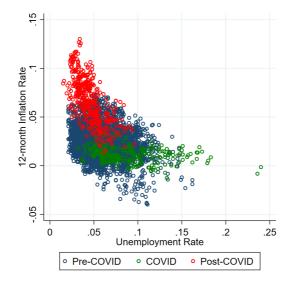
- Optimal long-run inflation is near zero (slightly positive)
- Divine coincidence holds for efficiency shocks
- ► For small cost shocks the optimal response is similar to Calvo (1983): the lower welfare weight on inflation offsets the higher slope of the Phillips curve
- ► For large cost shocks, CB leans aggressively against inflation: strike while the iron is hot!
- Results robust in CalvoPlus framework

# CPI and frequency of price changes in the US, Montag and Villar (2023)





# Phillips correlation across US cities, Cerrato and Gitti (2023)





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