

AtliQ Hardwares

division	All
FY	2019
region	All
market	All

Customer Net Sales Performance

	Fiscal Years												
	Q1			Q2			Q3			Q4			Grand Total
Metrics	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	
Sum of net_sales_amount	6.5 M	8.0 M	10.7 M	11.4 M	6.5 M	6.1 M	6.4 M	6.3 M	6.5 M	6.2 M	6.5 M	6.3 M	87.5 M
COGS	3.8 M	4.7 M	6.3 M	6.7 M	3.9 M	3.5 M	3.8 M	3.7 M	3.8 M	3.6 M	3.8 M	3.7 M	51.2 M
Gross_Margin	2.6 M	3.4 M	4.5 M	4.7 M	2.7 M	2.6 M	2.7 M	2.6 M	2.6 M	2.6 M	2.7 M	2.6 M	36.2 M
GM %	0.0 M	0.0 M	0.0 M	0.0 M	0.0 M	0.0 M	0.0 M	0.0 M	0.0 M	0.0 M	0.0 M	0.0 M	41.43%

division	All
FY	2020
region	All
market	All

Customer Net Sales Performance

	Fiscal Years												
	Q1			Q2			Q3			Q4			Grand Total
Metrics	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	
Sum of net_sales_amount	17.1 M	20.6 M	28.7 M	29.9 M	17.1 M	15.9 M	2.1 M	7.8 M	9.9 M	14.9 M	16.1 M	16.5 M	196.7 M
COGS	10.6 M	12.8 M	18.1 M	18.9 M	10.7 M	9.9 M	1.3 M	4.8 M	6.2 M	9.3 M	10.2 M	10.5 M	123.4 M
Gross_Margin	6.5 M	7.8 M	10.6 M	11.0 M	6.5 M	6.0 M	0.8 M	2.9 M	3.7 M	5.5 M	5.9 M	6.1 M	73.3 M
GM %	0.0 M	0.0 M	0.0 M	0.0 M	0.0 M	0.0 M	0.0 M	0.0 M	0.0 M	0.0 M	0.0 M	0.0 M	37.28%

division	All
FY	2021
region	All
market	All

Customer Net Sales Performance

	Fiscal Years												
	Q1			Q2			Q3			Q4			Grand Total
Metrics	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	
Sum of net_sales_amount	44.8 M	54.6 M	74.3 M	78.1 M	44.8 M	41.8 M	44.0 M	43.5 M	44.4 M	41.5 M	44.0 M	43.0 M	598.9 M
COGS	28.4 M	34.7 M	47.4 M	49.8 M	28.4 M	26.5 M	28.0 M	27.7 M	28.1 M	26.4 M	28.0 M	27.4 M	380.7 M
Gross_Margin	16.4 M	19.9 M	27.0 M	28.3 M	16.4 M	15.3 M	16.0 M	15.8 M	16.3 M	15.1 M	16.0 M	15.6 M	218.2 M
GM %	0.0 M	0.0 M	0.0 M	0.0 M	0.0 M	0.0 M	0.0 M	0.0 M	0.0 M	0.0 M	0.0 M	0.0 M	36.43%

Net Sales

Comparison

21 Vs 20	162%	165%	159%	161%	161%	162%	1982%	461%	347%	179%	174%	160%	204%
20 Vs 19	265%	257%	267%	261%	263%	262%	33%	123%	153%	241%	248%	262%	225%