



Gorrissen Federspiel

Company presentation

Gorrissen Federspiel

2023

Gorrissen Federspiel



About Gorrissen Federspiel

Gorrissen Federspiel at a glance

In a league of our own

Gorrissen Federspiel is one of the largest law firms in Denmark, with expert coverage within all areas of commercial and business law and across industries.

We retain consistently high rankings by international rating agencies and across all core practice areas are ranked among the leading law firms in the country.

We are especially proud to have recently been recognised in Denmark as:

- The law firm with the **best reputation and public image** according to industry leaders, as surveyed by the Danish Institute of Opinion Analysis.
- The **#1 law firm** by research firm Kantar Sifo Prospera in their 2020 Tier 1 Law Firm Review.

Our characteristics

Excellent coverage within all areas of commercial law: We pride ourselves in maintaining expert coverage within all relevant areas of commercial law and within all industries and are highly ranked within all such practise areas.

24/7 accessibility: We are accessible at all times to our clients and other advisors, and we allocate the required resources to be able to resolve all relevant matters swiftly.

Efficient core team structure: Legal advice to our clients is best handled by employing a fully devoted core team, supported by specialists and dedicated to the client whenever needed.

Effective transaction management: We adjust management and coordination as required and appropriate for each transaction.

The extra mile: We aim to exceed our clients' expectations, and we go the extra mile to serve our clients successfully.

A trusted adviser to Danish and Greenlandic business

The firm is renowned for its longstanding relationships with Denmark's and Greenland's high-profile 'blue-chip' corporations, as well as major international companies, with clients including major Danish and Greenlandic corporations and institutions such as:

- Various mining companies with activities in Greenland such as Tanbreez Mining Greenland, GCAM LP and EXIM US
- Greenland Home Rule
- Air Greenland
- Royal Arctic Line
- Royal Greenland
- Polar Seafood
- Vestas Wind Systems
- A.P. Møller – Mærsk.

#1

Tier 1 Law Firm Review 2021 as assessed by research firm Kantar Sifo Prospera

50

Partners

50%

Number of OMX C25 companies in our client portfolio

309

Lawyers



Market-leading knowledge of business practice and trends

538

Employees

Our values

Value creation

We create value for the client by providing insight into our clients' businesses and focusing on optimising client cooperation.

Quality

We make sure we understand client needs, and we strive to deliver top-quality legal advice that matches client priorities.

Outlook

We are ready to do things differently if we can find a way to do them better, and we are ready to take a holistic approach, if appropriate, utilising our wide network of high-ranking international connections.

Ethics

We have a strong commitment to and respect for our profession and its ethics. Long-term relations are worth more to us than quick profits, and our conduct towards colleagues is always just as professional as our conduct towards clients.

Team spirit

To us team spirit means that we solve all assignments together, and that we always help each other to the benefit of our clients and the company. We are well aware that we are stronger as a team than we are individually.

Full-service

We are a full-service law firm covering all aspects of corporate law and business law.

Through the high degree of specialisation, our experts accumulate in-depth insight into the individual specialist fields and industries, and our clients' challenges. In this way, our specialist lawyers create value for all clients and solve legal issues based on solid knowledge of market practices, business strategies and commercial circumstances.

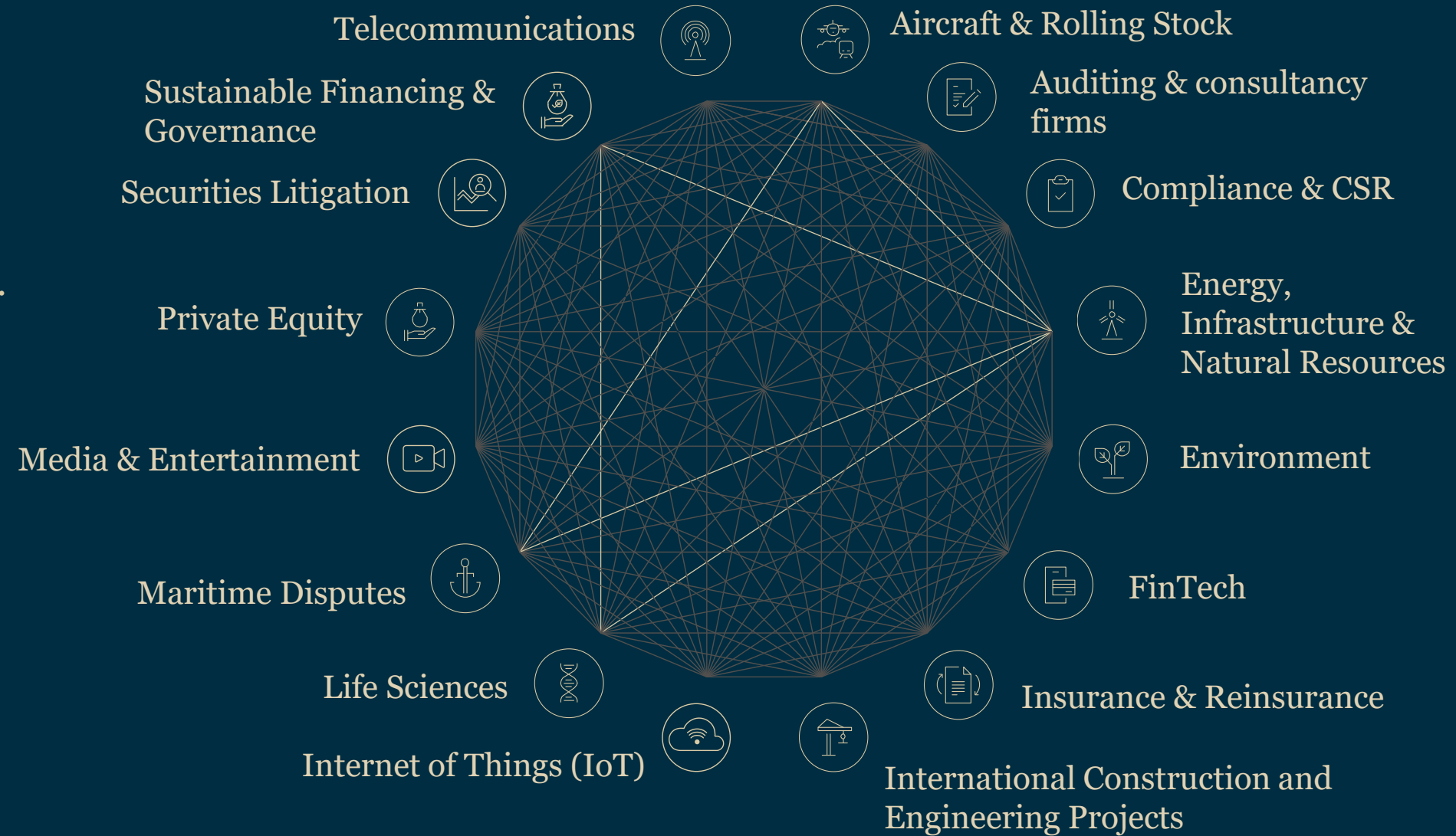
We collaborate across our practice areas and always compose the best team of specialists for a given assignment.



Industry-specific advice

In addition to our practice groups, we have established 16 cross-practice groups.

We act as trusted legal advisers to a large number of Danish and international clients and many of our attorneys have gained experience from secondments to our clients in different industries. Our specialist attorneys create value and solve legal issues based on solid knowledge of market practices, business strategies and commercial circumstances.



Our people are our largest asset

Top qualified, open-minded, robust and creative attorneys and staff are essential for our focus and business.

We apply substantial resources on training and educating our employees, focusing on legal update, language skills, management and commercial understanding.

Our tools for talent development include mentor programmes, career plans and internal and external training programmes.





*“We place
great emphasis
on employing
top qualified
attorneys”*



International outlook

International outlook and collaboration

We have strong international relations, and we cooperate with the world's leading law firms, banks, audit and accounting firms and insurance companies.

Our international working relationships are founded on many years of cross-secondments and development of a common approach. We also count lawyers qualified outside of Denmark as dedicated members of our teams.

Our international outlook is part of our DNA.

Gorrissen Federspiel



Global ratings

We are able to provide you with the highest level of advice and support

Our clients' satisfaction and assessment of the advice and service we provide are paramount to our success, and therefore we prioritise requesting and listening to feedback.

We do so through a number of different channels, one of which is the international legal directories and their assessment of our services – which they obtain through references from our clients and market peers.

The leading international directories – Legal 500 and Chambers & Partners – continue to rate us as a leading firm, and we are proud that our clients and cooperation partners single us out as their preferred legal adviser.

“What makes Gorrissen Federspiel stand out is the fact that they consistently deliver high quality work”

Legal 500

M&A transactions in DK past 5 years (by value)

Rank	Company	Value (EUR M)	No. of Deals
1	Gorrissen Federspiel	68,569	268
2	Plesner	50,045	234
3	Clifford Chance	45,196	20
4	Kromann Reumert	43,708	261
5	Freshfields	42,883	30

Source: Mergermarket (medio february) | Announced 01.01.2017 – 31.12.2021 | Excl. lapsed/withdrawn bids

Ratings

	Legal 500	Chambers Europe	Chambers Global
Banking & Finance	1	1	1
Corporate / M&A	1	1	1
Dispute resolution	1	1	1
EU & Competition	1	1	
Energy	1		
Information Technology	1	1	
International & Cross-Border Capabilities			1
Real Estate and Construction	1	2	
Shipping / Offshore / Transport	1	1	

Preferred law firm 2021

We are especially proud that for two years running research firm Kantar Sifo Prospera has ranked Gorrissen Federspiel the **#1 law firm in Denmark** in their **Tier 1 Law Firm Review** of the Danish legal market.

The same research also rated us as the **#1 law firm** in Denmark for **Availability & Service**.

Prospera’s review benchmarks the 10 largest law firms in the country based on analysis of feedback from Denmark based organisations with a minimum legal spend of DKK 1,5m.

Over 200 separate organisations participated in the latest study, with their feedback placing Gorrissen Federspiel in the number one spot for both legal competence and overall performance.

Tier 1 Law Firm Review 2021 and 2020 Denmark

Overall Performance

Rank 2021	Score	Rank 2020	Score	Firm
1	4,54	1	4,41	Gorrissen Federspiel
2	4,38	-	-	Poul Schmith/Kammeradvokaten
3	4,36	2	4,33	Kromann Reumert
4	4,33	3	4,31	Plesner
5	4,31	4	4,22	Bech-Bruun



“The lawyers are highly skilled and have a good commercial and strategic approach”

Chambers Europe

“Knowledge of market and law, professional skills and attitude and success in closure of deals”

IFLR1000

“What makes Gorrissen Federspiel stand out is the fact that they consistently deliver high-quality work”

Legal 500

“Gorrissen Federspiel attracts the biggest cases within their field due to their vast experience and excellence”

Legal 500

“Gorrissen Federspiel has good international relations, with experience of the right mandates and the right transactions”

Chambers Global

“Strong legal base on all areas with a high level of business insight”

IFLR1000



Social responsibility and diversity

Our approach to social responsibility

Social responsibility is an integral part of Gorrissen Federspiel's DNA. For many years, we have been involved in CSR initiatives in many different areas.

We take social responsibility by committing ourselves to make a positive contribution to the community. We do so by primarily offering pro bono services and contributing our knowledge and competences to projects that we consider have a beneficial social impact.

One of our 29 practice areas is Compliance & CSR. We offer highly specialised advice regarding businesses' work with strategic compliance and social responsibility.

Having joined the UN Global Compact, we are committed to implementing the ten principles into our strategies and operations.

Gorrissen Federspiel

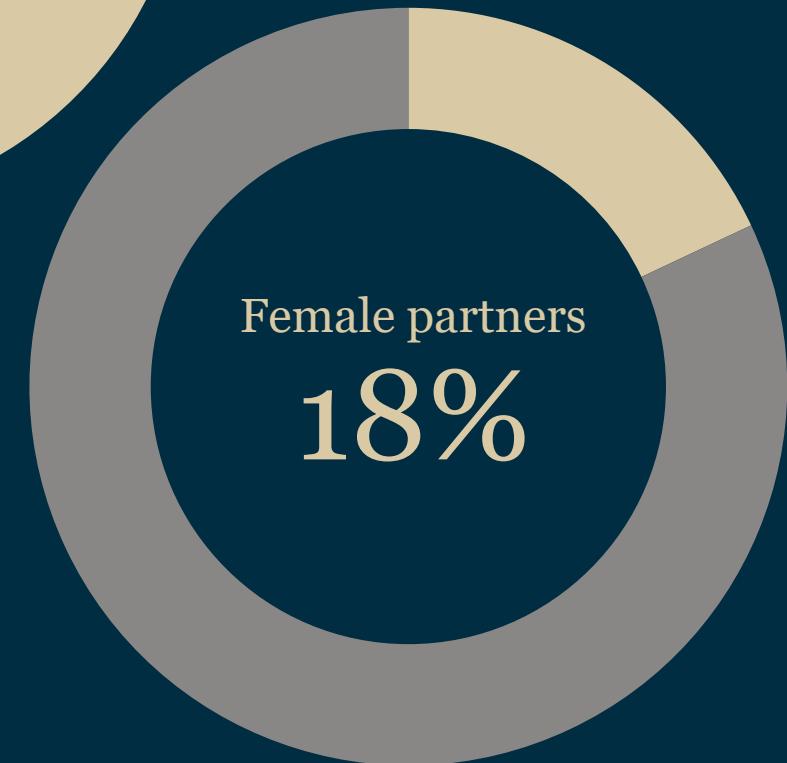
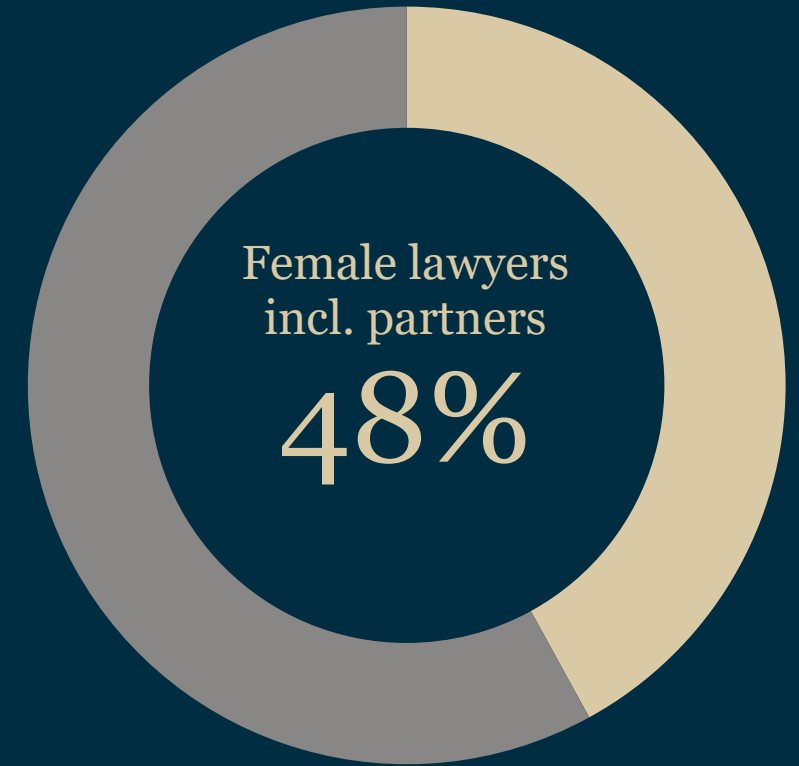
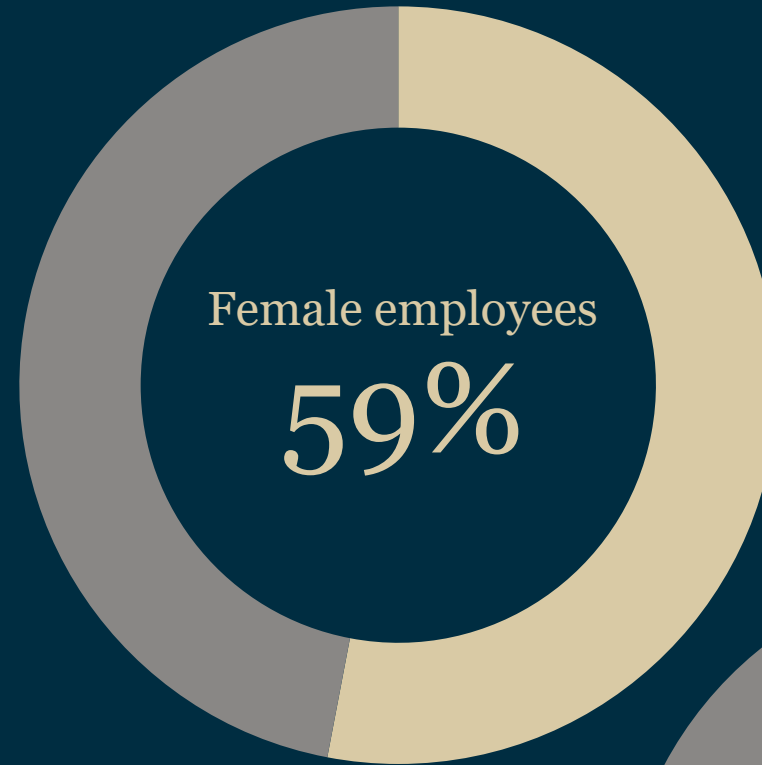


Diversity is a priority

We promote diversity and inclusion in our workplace as we believe different perspectives lead to better results. We strive to be a role model within our industry, and we also prioritise to engage on a societal level to promote diversity on a broader scale – taking an active role in the public debate.

Women make up half of the talent pool in Gorrissen Federspiel, and developing female leaders is a very high priority for us. We aim at giving equal opportunities for growth and success to all, and we would like to welcome even more women in our partnership.

“Being in a league of our own requires a high level of professional competency. But it also requires us to have perspective and think creatively to solve our clients’ challenges – and to succeed in this, we need a diverse and inclusive work environment”



Your trusted legal advisor

At Gorrissen Federspiel, we rank among the leading law firms in Denmark, and we are ranked #1 in the Tier 1 Law Firm Review 2021 by research firm Kantar Sifo Prospera, likewise industry leaders in IFO's annual image analysis (Guldimage)

What distinguishes us is our ability to compose specialist teams with competencies across 29 practice areas tailored to our clients' needs – making us innovative rather than traditional. It is our vision to provide legal advice and services of the utmost highest quality while addressing our clients' specific requirements.

Our market position is the result of constant dedication to quality, and leading Danish companies and multinational corporations seek our expertise and specialist advice on complex and industry-leading transactions. International outlook is part of our DNA, and Gorrissen Federspiel has distinguished international relations with leading law firms across the globe. Because of our network and our comprehension and application of global trends, we can offer advice of the highest international standards.



The Energy, Infrastructure & Natural Resources group at Gorrissen Federspiel

Energy, Infrastructure & Natural Resources

Our Energy, Infrastructure & Natural Resources cross practice group unites Gorrissen Federspiel's expertise and advisory experience in the field of energy and utilities. The group ensures consolidation and coordination of Gorrissen Federspiel's collective knowledge and experience in this field and ensures that our clients receive the best advice on all matters within the energy and utilities sectors in a highly qualified, quick and efficient manner. This applies equally in a M&A transaction, a dispute or in the response to specific regulatory issues.

Our key energy & natural resources value drivers offered to clients include:

- M&A transactions within the utilities and mineral resources sectors
- Establishment of, investment in and divestment of PV-plants
- Mining, oil & gas
- Regulatory matters within production, trading and distribution of electricity and gas
- Advice in disputes and representation before relevant authorities, courts and arbitral tribunals
- Public procurement issues
- Establishment of, investment in and divestment of onshore and offshore wind farms
- Establishment, investment in and divestment of biomethane plants
- Subsidy schemes and state aid issues
- Competition law issues related to trade in electricity and gas as well as related to M&A transactions
- Drafting industry-specific agreements, SPA's and ancillary transaction documents
- Managing and conducting vendor and buyer due diligence
- Handling of legal, commercial, financial and technical negotiations
- Obtaining financing and optimizing financing structures

Respected firm noted for handling M&A transactions in the energy sector. Advises on a range of issues, including merger filings, competition law, regulatory aspects and procurement issues related to energy companies and projects

Selected transactions

	Ongoing advice in relation to their mining activities in Greenland, including licensing issues, funding etc.
GCAM LP	Advises GCAM LP on Greenlandic law matters related to the establishment of a proposed joint venture with Amaroq Minerals Ltd, the AIM and TSX-V listed mining company, in relation to certain non-gold mining licenses in Greenland currently held by Amaroq or its subsidiaries.
	Anaergia, Inc in connection with the acquisition and subsequent development and financing of a large biomethane development project in Toender, Denmark.
	Assisting Vestas , in connection with its contemplated cooperation with Copenhagen Infrastructure Partners to set up one or more joint ventures for the parties to collaborate on the development and construction of an onshore wind park, solar park and an Electrolyser.
	SEE Renewables Offshore Windfarm Holdings Limited in connection with the tender for the Thor Offshore Wind Farm off the west coast of Jutland. The tender resulted in a five-way tie at the lowest possible offer price and largest capacity (1GW) and was consequently decided by drawing of lots.

	Ongoing Greenlandic mining project.
	Andel a.m.b.a. with the acquisition of Ørsted’s Danish power distribution network, street lighting, and electricity and gas retail sales business. This transaction included a large agreement on guarantees of origins related to the retail electricity business.
	Assisted Aquila Capital in connection with multiple acquisitions, including obtaining acquisition finance of wind energy projects in Denmark.
	Assisted Vækstfonden (Denmark, government investment fund) and Greenland Venture A/S (Greenland, government investment fund) in connection with their investment in Greenland Anorthosite Mining ApS (exploration activities in Greenland).
CONFIDENTIAL	Advising an international client in relation to a mining project in Greenland, which includes advice on the transferability of the mineral exploration licences granted, associated regulatory and contractual matters, including drafting on the transfer agreement. The transaction is expected to be completed later this year.

Energy, Infrastructure & Natural Resources core team members

Partners at Gorrissen Federspiel participate in the firm on an equal terms.

Thus, it is a natural part of our work flow that a matter is handled by specialists within the relevant legal or business area.

This is key to optimising efficiency and maintaining top quality advice in every aspect.

Michael Meyer



Michael Meyer

Partner

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Michael Meyer is partner in our Corporate/ M&A practice and head of the firm's Energy & Infrastructure group.

He has more than 30 years of experience advising Danish and international clients on energy and infrastructure transactions, including mining transactions in Greenland.

As a member of Gorrissen Federspiel's Greenland desk, Michael has a longstanding experience as adviser to Greenlandic clients – e.g. Tanbreez Mining Greenland, since 2012, whom he has advised on their ongoing negotiation and dialogue with the Greenland Home Rule Government in relation to obtaining a rare mineral exploitation license in South Greenland. In late 2020 an exploitation licence for minerals in Greenland was finally granted.

Currently Michael is advising an international client in relation to a mining project in Greenland, which includes advising on the transferability of the mineral exploration licences granted and drafting of the transfer agreement, The transaction is expected to be completed later this year.

Michael also currently provides advise to EXIM US on the potential financing of the

development of the mining project, Citronen Project in Greenland.

Michael has also been involved in the Danish state-owned investment fund Vækstfonden and Greenland state owned investment fund Greenland Venture in connection with their joint investments in:

- Greenlandic mineral exploration company Greenland Anorthosite Mining ApS (GAM);
- Greenland-focused Canadian mining company AEX Gold Inc; and
- Greenland-focused UK exploration and precious/base metals development company Bluejay Mining plc.

Michael also has broad experience as an adviser to mining industry suppliers on contractual and disputes related matters.

He is an external lecturer of Competition Law in Denmark and EU at Aarhus University and represents Gorrissen Federspiel in the ELG Energy Law Group.

Michael is a Board member of the Danish Climate and Energy Law Society. In 2022, he

joined Arctic Law's advisory board.

Michael Meyer and Jacob Sandholt are authors of both the Greenland chapter and Denmark chapter in The Oil and Gas Law Review providing an understanding of the key legal requirements in the jurisdictions, including the Mineral Resources Act and the relevant authorities.

International legal directories Chambers Europe and Legal 500 recognise Michael as a leading Energy lawyer in Denmark:

"The 'very pragmatic' Michael Meyer advises on mergers, licensing issues and co-operation agreements for clients active in the areas of renewable energy and mining. He also provides support in energy infrastructure projects." Chambers Europe, 2021

"Michael Meyer leads the team, which also advises a range of clients on upstream, infrastructure and supply matters in the energy sector." Legal 500 EMEA, 2021

Jacob Sandholt



Jacob Sandholt

Legal Consultant

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Jacob Sandholt provides specialised advice to Danish and international clients on sector-related legislation within the field of energy law, including mining activities in Greenland and renewable projects such as power-to-x, solar, biomethane, onshore and offshore wind.

Jacob has significant experience with Danish law, Greenlandic law, EU law and international law – across the value chain.

Jacob has more than 15 years of experience working in the energy sector, as both an adviser and as an in-house legal consultant at some of the biggest infrastructure and vertically integrated energy companies in Denmark.

Having previously worked for Energinet and Ørsted, Jacob has obtained in-depth knowledge of the energy sector and gained vast specialist knowledge of this field.

Jacob has a Master of Business Law degree from the Copenhagen Business School and has also completed the LL.M programme "North Sea Energy Law Programme" at the universities in Groningen, Oslo, Aberdeen and Copenhagen.

Jacob has broad-ranging experience, which includes advising on the following matters:

- Advises GCAM LP on Greenlandic law matters in connection with the establishment of a proposed joint venture with Amaroq Minerals Ltd, the AIM and TSX-V listed mining company, in relation to certain non-gold mining licenses in Greenland currently held by Amaroq or its subsidiaries.
- Advice to EXIM US on the potential financing of the development of the mining project, Citronen Project in Greenland.
- Advising an international client in relation to a mining project in Greenland, which includes advice on the transferability of the mineral exploration licences granted, associated regulatory and contractual matters, including drafting on the transfer agreement.
- Tanbreez Mining Greenland A/S on an exclusive licence for exploitation of certain minerals in the areas of Killavaat Alannguat in South Greenland. The licence was awarded in 2020.
- Advising SSE Renewables in connection with the tender for the establishment of Thor Offshore Wind Farm, which has a capacity of up to 1 GW, making it the largest wind farm in Denmark.
- A financial institution on regulatory matters in connection with the potential financing of the day-to-day operation of a refinery in Denmark, which included due diligence work and advice on the security structure (the transaction was cancelled).
- Assisting Anaergia in connection with the landmark acquisition of two Danish subsidiaries that will build, own and operate a new anaerobic digestion facility in Toender, Denmark, one of the largest biomethane plants in the world.

Michael Meyer and Jacob Sandholt are authors of both the Greenland chapter and Denmark chapter in The Oil and Gas Law Review providing an understanding of the key legal requirements in the jurisdictions, including the Mineral Resources Act and the relevant authorities.

Hanne Jespersen Hansen



Hanne Jespersen Hansen

Senior Attorney & Rechtsanwältin

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Hanne Jespersen Hansen advises Danish and international clients on all aspects of finance law, including in particular asset and project financing, acquisition financing and general loan financing. She has more than 14 years of experience within the field of asset and project financing in relation to real estate and energy projects.

Hanne is also a qualified German lawyer, “Rechtsanwältin”, and provides legal advice on Danish-German cross-border legal matters to Danish as well as German speaking clients.

Hanne has extensive experience in handling cross-border finance cases and corporate transactions (M&A) with a particular focus on Danish-German issues.

Hanne is part of our multi-disciplinary Energy & Infrastructure and Environment groups and has been involved in Danish as well as international infrastructure projects and transactions. Hanne is involved in a number of ongoing matters relating to mining projects in Greenland.

Furthermore, Hanne conducts environmental legal due diligence investigations in relation

to, inter alia, wind turbine projects and advises on environmental planning law, environmental assessments, EIA, nature protection regulations (Natura 2000) and other regulatory issues relating to renewable energy projects.

Hanne has broad-ranging experience, which of particular includes advising:

- Ongoing advise to EXIM US on the potential financing of the development of the mining project, Citronen Project in Greenland.
- In connection with the Tanbreez mining project, including drafting of legal opinions concerning the project
- Aquila Capital in connection with the acquisition, including obtaining acquisition finance of wind energy projects in Denmark
- A Danish client in connection with the acquisition, and obtaining financing, of wind farms located in Germany.
- A Danish client in connection with the acquisition of wind energy projects in Denmark.

- Danish financial institutions in connection with the financing of wind farms located in Denmark in Germany.
- A financial institution in connection with the potential financing of the day-to-day operation of a refinery in Denmark, which included due diligence work and advice on the security structure (the transaction was cancelled).

Strategic cooperation with Arctic Law Greenland ApS

Gorrissen Federspiel and Arctic Law Greenland ApS initiated a strategic cooperation in 2022.

Arctic Law is a Greenlandic law firm with many years of experience in Greenland's business community and professional organisations. The firm advises in a wide range of legal fields and has a strong local presence and a solid business network.

The cooperation involves an exchange of knowledge and ensures strengthened advice to the law firms' respective clients in matters related to the Arctic and Greenland.

Michael Meyer is a member of Arctic Law's advisory board.



Our offices

We have offices in both Copenhagen and Aarhus with strong international relations.

Copenhagen

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Aarhus

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