

AKSHAY JOSHI

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Vektesh Graffiti Society,
Keshav Nagar,
Mundhwa Manjari Road,
Pune – 411036(MH)

**Career Objective :**

A confident and motivated person, seeking an entry-level position where I can grow my skills as a marketing professional and contribute to the overall success of a company. My previous experiences and top-notch sales skills have helped shape me in this industry and have given me a basis from which to grow.

Professional Summary :

- Total 2+ Years of experience in **Pharmaceutical Marketing Field**.
- Has experience to work under pressure and target oriented environment
- Successfully completed Spanish language course organized by Hispanic Horizons in 2019.
- Winner for HR club activity at IES MCRC, 2018.
- Successfully completed the Outbound Training Camp at Kolad from 3rd October 2018 to 6th October 2018.
- Coordinator and treasurer for annual pharma conference Insight of IES MCRC in 2018.
- Coordinator in NSS Camp during BPharmacy in 2012-2016.

Experience :

Organization	: GlaxoSmithKline (GSK Vaccines).
Designation	: Business Executive (April 2020 – May 2021)
Job Description	: Customer Management, Present and Promotes product to healthcare professional, Managing distribution channels including stockiest, Distributors and chemists. Increased market penetration, identify and establish new market opportunities.
Organization	: Cian Healthcare Pvt Ltd.
Designation	: Assistant – PPIC Executive (Dec 2016 – May 2018)
Job Description	: Consolidate RM/PM requirement for planned production quantities & send to purchase department. Prepare & provide weekly production plan. Updated status of production. Solving the market complain issues.

Academic Project :

Title	: Zuventus Healthcare Ltd. (Summer Intern) summer internship April 2019– July 2019
Description	: The concept testing and scoping of veg DHA and preparing a market plan.
Title	: Market research – Chromo Laboratories
Description	: To study perception of doctors on Clozex.
Title	: Social sensitization
Description	: To study disease management in Maharashtra.

Academic Details :

- PGDM in Pharmaceutical Marketing from IES Management College and Research Centre, Mumbai in 2020 with 2.91/4.
- Bachelor of Pharmacy Government college of pharmacy Amravati, Maharashtra in 2016 with 60%.
- HSC from Science JR. Collage Parbhani, Maharashtra in 2011 with 69%.
- S.S.C from Maharashtra State Board in 2009 with 79.53%.

Other Information :

Interpersonal Skills : Self and Quick learner, Problem solving ability.
Hobbies : Cycling, Playing Basketball, Learning new technologies.

Personal Information :

Date of Birth	: 14-Mar-1993	Gender	: Male
Nationality	: Indian	E-mail	: Akshay.joshi18@ies.edu
Contact No	: +91 8484990632	Languages Known	: English, Hindi, Marathi, Marwari.
Address	: flat no. 708 (B), Vektesh Graffiti Society, Keshav Nagar, Mundhwa Manjari Road, Pune – 411036(MH)		

Declaration :

I here by declare that the information given above is true to the best of my Information and knowledge.

Date :

Signature : Akshay Joshi