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| **AKSHAY JOSHI**  **E-mail : akshay.joshi18@ies.edu**  **Contact : 8484990632**  **Address : flat no. 708 (B),**  **Vektesh Graffiti Society,**  **Keshav Nagar,**  **Mundhwa Manjari Road,**  **Pune – 411036(MH)** | **f24619f2-ac81-4b1a-a4e1-e8baa087845d.jpg** |
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| **Career Objective :** |
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| A confident and motivated person, seeking an entry-level position where I can grow my skills as a marketing professional and contribute to the overall success of a company. My previous experiences and top-notch sales skills have helped shape me in this industry and have given me a basis from which to grow. |

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| **Professional Summary :** |
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| * Total 2+ Years of experience in **Pharmaceutical Marketing Field**. * Has experience to work under pressure and target oriented environment * Successfully completed Spanish language course organized by Hispanic Horizons in 2019. * Winner for HR club activity at IES MCRC, 2018. * Successfully completed the Outbound Training Camp at Kolad from 3rd October 2018 to 6th October 2018. * Coordinator and treasurer for annual pharma conference Insight of IES MCRC in 2018. * Coordinator in NSS Camp during B Pharmacy in 2012-2016. |

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| **Experience :** | | |
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| **Organization** | **:** | GlaxoSmithKline (GSK Vaccines). |
| **Designation** | **:** | Business Executive (April 2020 – May 2021) |
| **Job Description** | **:** | Customer Management, Present and Promotes product to healthcare professional, Managing distribution channels including stockiest, Distributors and chemists. Increased market penetration, identify and establish new market opportunities. |
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| **Organization** | **:** | Cian Healthcare Pvt Ltd. |
| **Designation** | **:** | Assistant – PPIC Executive (Dec 2016 – May 2018)17 |
| **Job Description** | **:** | Consolidate RM/PM requirement for planned production quantities & send to purchase department. Prepare & provide weekly production plan. Updated status of production. Solving the market complain issues. |

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| **Academic Project :** | | |
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| **Title** | **:** | Zuventus Healthcare Ltd. (Summer Intern) summer intenship April 2019– July 2019 |
| **Description** | **:** | The concept testing and scoping of veg DHA and preparing a market plan. |
| **Title** | **:** | Market research – Chromo Laboratories |
| **Description** | **:** | To study perception of doctors on Clozex. |
| **Title**  **Description** | **:**  **:** | Social sensitization  To study disease management in Maharashtra. |

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| **Academic Details :** |
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| * PGDM in Pharmaceutical Marketing from IES Management College and Research Centre, Mumbai in 2020 with 2.91/4. * Bachelor of Pharmacy Government college of pharmacy Amravati, Maharashtra in 2016 with 60%. * HSC from Science JR. Collage Parbhani, Maharashtra in 2011 with 69%. * S.S.C from Maharashtra State Board in 2009 with 79.53%. |

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| **Other Information :** | | |
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| **Interpersonal Skills** | **:** | Self and Quick learner, Problem solving ability. |
| **Hobbies** | **:** | Cycling, Playing Basketball, Learning new technologies. |

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| **Personal Information :** | | | | | |
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| **Date of Birth** | **:** | 14-Mar-1993 | **Gender** | **:** | Male |
| **Nationality** | **:** | Indian | **E-mail** | **:** | Akshay.joshi18@ies.edu |
| **Contact No** | **:** | +91 8484990632 | **Languages Known** | **:** | English, Hindi, Marathi, Marwari. |
| **Address** | **:** | flat no. 708 (B),  Vektesh Graffiti Society,  Keshav Nagar,  Mundhwa Manjari Road,  Pune – 411036(MH) |  |  |  |

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| **Declaration :** | | | | | |
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| **I here by declare that the information given above is true to the best of my Information and knowledge.** | | | | | |
| **Date** | **:** |  | **Signature** | **:** | **Akshay Joshi** |