

ANAND ANDY ANGALIG

Entry-Level Full-Stack Software Developer

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OBJECTIVE

Seeking an entry-level Software Developer position where I can significantly contribute by applying my skills and experiences in business, marketing, and software development.

EDUCATION

Epicodus (Philadelphia) - January 2017

Full-Stack Developer Track

Courses: Intro to Programming, PHP, JavaScript, Drupal, and Internship

Successfully finished an intensive six-month program during which I built software applications for individual as well as group projects using concepts and tools pertinent to the real world.

San Diego State University - May 2014

B.S. Cum Laude in Business Administration: Marketing
GPA: 3.56

SKILLS

Programming Languages: **PHP, MySQL, JavaScript, HTML, CSS**

Libraries / Frameworks: **Drupal, Angular 2, Ember.js, Silex, Node.js, jQuery, Bootstrap, PHPUnit**

Other Technologies: **RESTful API's, JSON, AJAX, MAMP, Git, BDD, Pair Programming, Gulp.js, Email.js, Firebase, Pantheon**

LANGUAGES

Fluent in Russian, Mongolian and English

EXPERIENCE

Account Executive - IT Consulting

Computer Enterprises Inc. - Philadelphia, PA

May 2016 - August 2016

- Established and nurtured key relationships with IT departments of key accounts such as Vanguard Group, Radian, and Aramark
- Negotiated IT consultancy contract terms and service agreements with clients

B2B Sales Consultant

Staples Inc. (Commercial Contract Division) - Chicago, IL

March 2015 - March 2016

- Developed relationships with local governments, non-profit organizations, and businesses with annual spend of \$25K to \$100K. Increased quarterly sales by 18%
- Built and maintained a healthy pipeline of 400-500 prospective clients within the assigned territory
- Collaborated with internal and external vendors, partners, and specialists to bring additional value to my existing clients
- Extensively used Customer Relationship Management tools, such as Avention and Salesforce

Research Associate ASIA Desk – Internship

World Trade Center - San Diego, CA

January 2014 - April 2014

- Prepared the Trade Information Packet on Taiwan that was used to facilitate and expand business opportunities for regional business members and corporate clients
- Conducted research on countries, industries, and organizations to further enrich the available resources for international trade services

Online Retail Manager – Internship

SOLO Eyewear LLC - San Diego, CA

May 2013 - September 2013

- Initiated and finished the on-boarding process of five new online retailers
- Launched SOLO Eyewear's storefront on Amazon.com to expand revenue sources and market exposure
- Conducted social media and online sales promotions with partnering retailers and increased sales by 15%
- Handled potential retailer inquiries by assessing their business model and overall fit with SOLO brand image