## **Lending Loan Case Study**

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## **Problem Statement**

### Problem & Objective

Analysis of data using EDA (Exploratory Data Analysis ) to understand the **driving factors (or driver variables)** behind loan default, i.e. the variables which are strong indicators of default. The company can utilise this knowledge for its portfolio and risk assessment.

#### Benefits

Identification of risky loan applicants resulting in reducing the amount of credit loss.

## Learning

Solving this assignment will give us an idea about how real business problems are solved using Exploratory Data Analysis (EDA). In this case study, apart from applying the techniques we have learnt in EDA, we will also develop a basic understanding of risk analytics in banking and financial services and understand how data is used to minimize the risk of losing money while lending to customers.

## **Data Understanding**

Data file - Loan data for the organization with following details *loan.csv* 

1. Rows/Columns - (39717, 111)

Metadata file - There is a separate file to provide the description of the columns for the data file. Data\_Dictionary.xlsx

Data type of the data files {dtype('int64'): 13, dtype('float64'): 74, dtype('O'): 24}

Columns having null values more than 60%

- 57 columns

Columns having single value across the table

- 60 columns

## **Data cleaning and Manipulation**

Data file - Loan data for the organization with following details *loan.csv* 

Cleaning - We need to do the following columns to removed

63 - Columns which have null values for 60% data or single values in the entire table

After manual look up following action has to be taken:

#### Unwanted column removal

13 other columns has to be removed

chargeoff\_within\_12\_mths, collections\_12\_mths\_ex\_med, desc, emp\_length, emp\_title, id, il\_util,open\_rv\_12m, initial\_list\_status, member\_id, pub\_rec\_bankruptcies, tax\_liens, url, zip\_code

#### Unwanted rows removal from column

For the loan\_status column we have removed the rows which contains the values 'Current'

## Data Analysis - 1 - loan\_status

Percentage of data which is distributed in this two segment "['Fully Paid' 'Charged Off']

counts	per	per100
32950	0.854136	85.4%
5627	0.145864	14.6%
	32950	32950 0.854136 5627 0.145864

Current defaulter is ~15%

## Data Analysis - 2 - annual\_inc

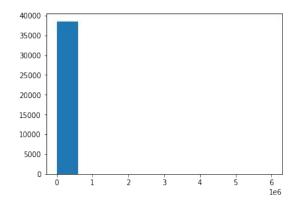
Understanding of the annual income

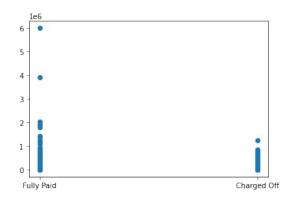
- median = 58868.0 max = 6000000.0
- It has been identified that the outlier in annual\_inc is more than 200000

#### Conclusion

Annual income has very less impact on the charged off cases. 0.75 quantile for both 'Charged Off' and 'Fully Paid' are

loan\_status Charged Off 0.75 74000.0 Fully Paid 0.75 81085.0 Name: annual inc, dtype: float64





## **Data Analysis - 3 - home\_ownership**

Understanding of the ownership of the home variable

home_ownership	loan_status	
MORTGAGE	Charged Off	13.671347
	Fully Paid	86.328653
NONE	Fully Paid	100.000000
OTHER	Charged Off	18.367347
	Fully Paid	81.632653
OWN	Charged Off	14.890756
	Fully Paid	85.109244
RENT	Charged Off	15.362554
	Fully Paid	84.637446

#### Conclusion

The above data clarifies that there is a very less change in the percentage contribution to the loan status by home\_ownership variable

## **Data Analysis - 4 - verification\_status**

Understanding of the ownership of the home variable

		loan_status	percentage			
verification_status	loan_status					
Not Verified	Charged Off	2142	12.830957			
	Fully Paid	14552	87.169043			
Source Verified	Charged Off	1434	14.818642			
	Fully Paid	8243	85.181358			
Verified	Charged Off	2051	16.803212			
	Fully Paid	10155	83.196788			

#### Conclusion

Not Verified source has lesser charged off percentage

## Data Analysis - 5 - purpose, addr\_state

#### purpose

#### Conclusion

purpose has highest number charged off percentage for 'renewable\_energy', 'small\_business' more than 18%

addr\_state

#### **Conclusion**

No big impact

## **Data Analysis - 6 - grade/subgrade**

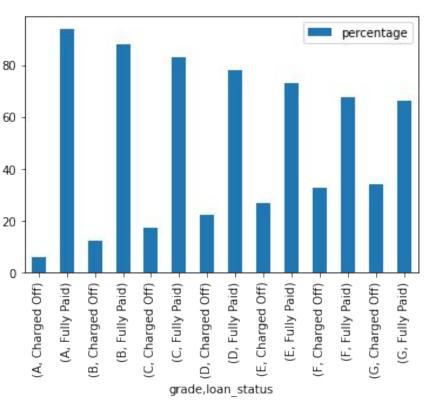
grade impact on charge off cases

0		0 0	
		loan_status	_count percentage
grade	loan_status		
Ā	Charged Off	602	5.993031
	Fully Paid	9443	94.006969
В	Charged Off	1425	12.205567
	Fully Paid	10250	87.794433
Å	Charged Off	1347	17.194281
	Fully Paid	6487	82.805719
D	Charged Off	1118	21.986234
	Fully Paid	3967	78.013766
B C D E	Charged Off	715	26.849418
	Fully Paid	1948	73.150582
F	Charged Off	319	32.684426
	Fully Paid	657	67.315574
G	Charged Off	101	33.779264
	Fully Paid	198	66.220736
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#### Conclusion

grade - Grade D E G and F has highest number of charged offs more than 21% sub\_grade - lower the sub\_grade, more the charged off percentage

## Data Analysis - 7 - grade using pivot table

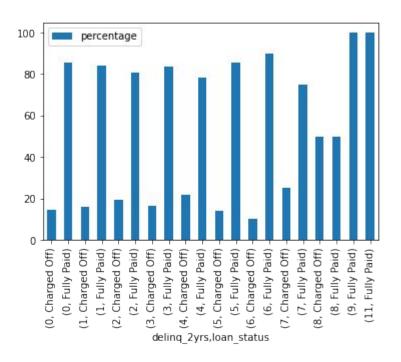


## Data Analysis - 8 - delinq\_2yrs

#### delinq\_2yrs

#### Conclusion

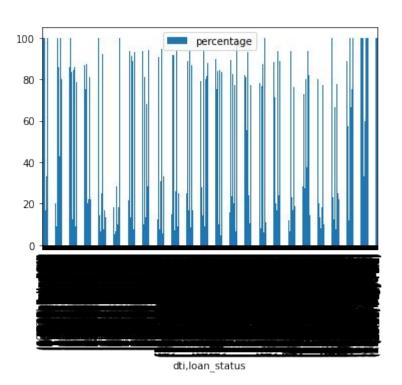
For more than 1 delinquency incidents, customer charged off percentage increases by 4%



## Data Analysis - 9 - dti

dti

**Conclusion**No conclusion

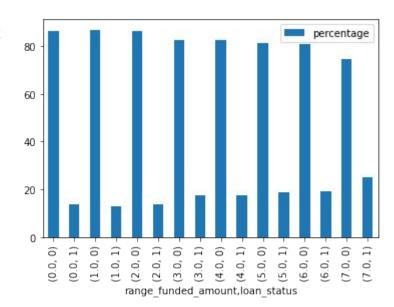


## Data Analysis - 10 - funded\_amount

#### funded\_amount

#### Conclusion

Charge off percentage increases with the increase in funded\_amnt it is more than 18% if the funded amount goes beyond 25K

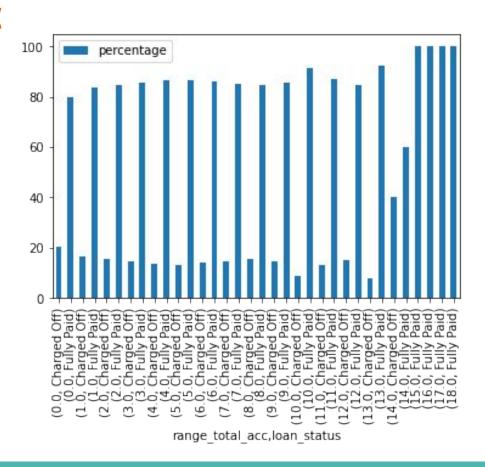


## Data Analysis - 11 - total\_acc

total\_acc

#### Conclusion

Charge off percentage increases with the (0-5) in total\_acc it is more than 15% which is base average



# Data Analysis - 12 - correlation matrix

loan_amnt -	1	0.98	0.94	0.93	0.27	-0.059	0.062	-0.032	0.013	0.18	-0.05	0.31	0.26	0.88	0.85	0.85	0.73	0.047	0.14	0.077	0.47
funded_amnt -	0.98	1	0.96	0.96	0.26	-0.056	0.062	-0.032	0.013	0.18	-0.051			0.9	0.86	0.86	0.74	0.049		0.079	0.48
funded_amnt_inv -	0.94	0.96	1	0.91	0.25	-0.038	0.071	-0.038	-0.0028	0.16	-0.051			0.87	0.91	0.84	0.73	0.029		0.064	0.47
installment -	0.93	0.96	0.91	1	0.27	-0.027	0.052	-0.02	0.011		-0.046			0.86	0.82	0.85		0.058		0.078	0.41
annual_inc -	0.27	0.26	0.25	0.27	1	0.041	-0.12	0.022	0.035	0.16	-0.018	0.28		0.26	0.25	0.26	0.19	0.0068	0.022	0.016	0.14
loan_status -	-0.059	-0.056	-0.038	-0.027	0.041	1	-0.045	-0.02	-0.072	0.0091	-0.051	-0.0059	0.023				-0.013	-0.17	-0.34	-0.2	0.22
đti -	0.062	0.062	0.071	0.052	-0.12	-0.045	1	-0.033	0.0022		-0.0047			0.059	0.066	0.037		-0.011	0.026	0.012	0.0086
delinq_2yrs -	-0.032	-0.032	-0.038	-0.02	0.022	-0.02	-0.033	1	0.0087	0.012	0.0076	-0.054	0.067	-0.023	-0.03	-0.038	0.024	0.029	0.012	0.014	-0.013
inq_last_6mths -	0.013	0.013	-0.0028	0.011	0.035	-0.072	0.0022	0.0087	1	0.093	0.024	-0.021		-0.0082	-0.019	-0.021	0.027	0.031	0.019	0.012	0.028
open_acc -	0.18	0.18	0.16	0.17	0.16	0.0091	0.29	0.012	0.093	1	2.8e-05		0.69	0.16		0.16		-0.019	0.017	0.0067	0.082
pub_rec -	-0.05	-0.051	-0.051	-0.046	-0.018	-0.051	-0.0047	0.0076	0.024	2.8e-05	1	-0.061	-0.023	-0.053	-0.053	-0.064	-0.0043	-0.0021	-0.0058	-0.0057	-0.033
revol_bal -	0.31		0.29		0.28	-0.0059	0.23	-0.054	-0.021	0.29	-0.061	1		0.29		0.28	0.24	0.0059	0.044	0.023	0.13
total_acc -	0.26	0.25	0.24	0.23		0.023	0.23	0.067	0.11	0.69	-0.023	0.31	1					-0.024	0.024	0.011	0.17
total_pymnt -	0.88	0.9	0.87	0.86	0.26	0.24	0.059	-0.023	-0.0082	0.16	-0.053		0.23	1	0.97	0.97	0.82	0.014	0.03	0.028	0.51
total_pymnt_inv -	0.85	0.86	0.91	0.82	0.25		0.066	-0.03	-0.019	0.15	-0.053			0.97	1	0.94	0.81	4.8e-05	0.023	0.019	0.5
total_rec_pmcp -	0.85	0.86	0.84	0.85	0.26		0.037	-0.038	-0.021	0.16	-0.064			0.97	0.94	1		-0.02	-0.094	-0.058	0.57
total_rec_int -	0.73	0.74	0.73		0.19	-0.013		0.024	0.027	0.12	-0.0043			0.82	0.81	0.68	1	0.078	0.092	0.042	0.24
total_rec_late_fee -	0.047	0.049	0.029	0.058	0.0068	-0.17	-0.011	0.029	0.031	-0.019	-0.0021	0.0059	-0.024	0.014	4.8e-05	-0.02	0.078	1		0.094	-0.062
recoveries -	0.14	0.14	0.13	0.12	0.022	-0.34	0.026	0.012	0.019	0.017	-0.0058	0.044	0.024	0.03	0.023	-0.094	0.092	0.1	1	0.8	-0.072
collection_recovery_fee -	0.077	0.079	0.064	0.078	0.016	-0.2	0.012	0.014	0.012	0.0067	-0.0057	0.023	0.011	0.028	0.019	-0.058	0.042	0.094	0.8	1	-0.043
last_pymnt_amnt -	0.47	0.48			0.14	0.22	0.0086	-0.013	0.028	0.082	-0.033	0.13		0.51	0.5	0.57		-0.062	-0.072	-0.043	1
	loan_amnt	funded_amnt -	funded_amnt_inv	installment -	annual inc	loan_status	OE.	deling_2yrs	ing_last_6mths	- oben_acc	- bar qnd	evol bal -	total_acc	total_pymnt	total_pymnt_inv -	total_rec_pmcp	total_rec_int -	total_rec_late_fee	recoveries	collection_recovery_fee	last_pymnt_amnt -

## **Conclusion**

- Annual income has very less impact on the charged off cases
- home\_ownership has very less change in the percentage contribution to the loan status
- Not Verified source in verification\_status has lesser charged off percentage
- purpose has highest number charged off percentage for 'renewable\_energy', 'small\_business' more than 18%
- Addr\_state has no impact
- Grade D E G and F has highest number of charged offs more than 21%
- sub\_grade lower the sub\_grade, more the charged off percentage
- For more than 1 delinquency incidents, customer charged off percentage increases by 4%
- Charge off percentage increases with the increase in funded\_amnt it is more than 18% if the funded amount goes beyond 25K
- Charge off percentage increases with the (0-5) in total\_acc it is more than 15% which is base average