Phase 10: Final Presentation & Demo Day

Project: *Sports Equipment Rental Management System*

Objective

The objective of this phase was to present the completed Salesforce project, demonstrate its key features, collect feedback, and prepare final documentation for submission and portfolio showcasing.

Concepts Covered

- **Pitch Presentation**

- **Demo Walkthrough**

- **Feedback Collection**

- **Handoff Documentation**

- **LinkedIn/Portfolio Project Showcase**

Summary

1. Pitch Presentation

A clear and concise presentation was prepared highlighting:

- The problem statement (manual equipment rental tracking).

- The Salesforce-based solution developed.

- Key modules such as Rental Agreements, Equipments, Payments, and Automation features.

- Technologies used: Salesforce Objects, Triggers, Flows, and Apex Classes.

This helped in effectively communicating the value and functionality of the system.

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2. Demo Walkthrough

A live demonstration of the system was conducted showing:

- How customers and equipment records are managed.

- How rental agreements are created and validated automatically.

- The approval and automation process in Salesforce.

- How the system improves efficiency and prevents overbooking.

The demo showed the end-to-end flow of the working application.

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3. Feedback Collection

Feedback was collected from:

- Mentors and evaluators, focusing on UI, functionality, and data automation.

- Suggestions included adding integration features (Phase 7) and improving report visualization.
  This feedback will help in making the project more professional and user-friendly.

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4. Handoff Documentation

All setup instructions, object relationships, and Apex class details were documented clearly for handover.
This included:

- Steps to configure the org,

- Deployment instructions using VS Code, and

- Details of each custom object and trigger used.

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5. LinkedIn / Portfolio Project Showcase

The completed project was prepared for LinkedIn and portfolio display.
The showcase included:

- Project title and summary,

- Key Salesforce concepts used,

- Screenshots of the working system, and

- Explanation of roles and learning outcomes.

This helps in demonstrating Salesforce development skills to recruiters and peers.

Result

The **Final Presentation and Demo Day** successfully displayed the project outcomes.
All features were demonstrated, feedback was collected, and documentation was completed.
The project is now ready to be showcased as a **complete Salesforce implementation** on LinkedIn and other professional platforms.