

OPERATIONS MANAGER | SENIOR PROJECT MANAGER

Accomplished business leader with extensive experience in providing strategic leadership and direction.

Dedicated, natural leader, adept in motivating, training, and coordinating staff members to accomplish organizational goals. Demonstrated expertise in leading process improvements, revamping organizational structure, and executing strategic initiatives to enhance synergies, ensure consistency, and streamline operations. Expertise in understanding market dynamics, industry trends, customer challenges, and technical problem resolution. Expert in strengthening relations with key stakeholders, clients, and partners to identify and secure commercial opportunities. Skilled in creating a collaborative culture that values individual skills, inspires confidence, and empowers members to deliver exceptional results. Excel at implementing industry best practices to support business growth, mitigate potential risks, reduce additional costs, and resolve complex issues. Skilled in building individual / team capacity and enhancing skills by identifying learning needs and providing training.

"Allan is a true professional in every aspect. As a technical leader in his domain, he is always looked upon for guidance, recommendations and key decision making. Never one to shy away from a challenge, Allan inspires those around him to push themselves to maximize their impact on the organization. Because of these attributes, Allan also makes for an ideal mentor to those looking to learn from an experienced SME. It was a pleasure to have had the opportunity to work with Allan and I know he will continue to make an impact to the organization that he next chooses to partner with."

~ Wayne D., Operations Manager

Entrepreneurial Performance

High-performing Team Building

Employee Oversight & Accountability

Staff Training & Development

Relationship Building

P&L Management

Complex Problem Resolution

Performance Evaluation

Operations Management

Recruitment & Staffing Initiatives

Project Administration

Budget & Resource Management

Continuous Process Improvement

Cross-functional Collaboration

Policy & Procedure Implementation

PROFESSIONAL EXPERIENCE

OVINTIV INC • Denver, CO • 2019 – 2020

Data Analyst, Texas Ops

Oversaw geotechnical programs, including real-time data acquisition, processing, interpretation, and consulting, while providing solutions to address technical challenges in the geology and drilling domain. Collected and analyzed data from well sites as well as implemented appropriate changes to ensure seamless operations. Completed all functions and projects within timely, budgetary, and quality constraints. Improved operational efficiencies and effectiveness by updating software system (ROGII/Stersteer SOLO). Spearheaded, supported, and mentored a team of 4 staff members to ensure adequate management and on-time delivery of projects.

- *Handled and completed multiple projects with a value of over \$8MM every two weeks.*
- *Provided expert advice and recommendation on acquisition of new assets (oil well) that led to a 14% improvement on drilling times.*
- *Delivered technical consultation and expert advice on strategic field development plans for new assets.*

"Allan has a diverse technical background that he leveraged while working at Oviniv as a geologist and contributing to the Geosteering Center. His capabilities integrating geoscience, geomechanical and reservoir property data into horizontal well drilling execution are second to none and have led to enhanced workflows driving efficiencies and lowering well costs. He leads by example, challenges conventional ideas/processes and strives to integrate various disciplines, people and ideas. He is a unique individual with the ability and willingness to coincidentally be a mentor and mentee. It was a pleasure working with him while at OVV." ~ John J., Development Manager

SCHLUMBERGER • Denver, CO • 2012 – 2019

Team Leader, Software Integrated Solutions

Coordinated, facilitated, and mentored a team of 10 staff members across the USA, Canada, and the Caribbean to drive end-to-end operations effectively. Conducted employee quarterly and year-end review and provided training to ensure career development within the organization. Elevated sales by promoting E&P software platforms to existing and prospective clients. Managed software sales and technical services opportunities by using CRM and SAP platforms. Provided technical consultation on various products and a strategic field development plan to oil & gas operators for existing fields. Led the planning and implementation of software as a service (SaaS) to provide oil & gas operators Schlumberger platforms via the Cloud. Supported sales and business development for

Schlumberger software platforms and technical services. Built staff capacity and improved skills by delivering software training demos, presentations, and client training sessions.

- *Recognized for winning the Schlumberger bronze award for excellence and business impact over three consecutive years from 2015 through 2017.*
- *Increased revenue by \$1MM from scratch, attaining 20% Year over Year revenue growth through the introduction of new and advanced technology.*

"I have known Allan since 2011. In the numerous wells we have drilled together, Allan will always go beyond the expected to get excellent results. As a colleague, he is very accessible to provide project guidance backed up by his constantly updated knowledge. As a team leader and manager, he will lead from the front and take full ownership of his organization. He offers efficient execution and unbiased technical consultation. We displaced multiple competitors in this process for Schlumberger. Allan will be an asset for his next organization with his multi-faceted skill set, technical strength and resourceful networking." ~ Ankit V., Well Placement Engineer

SCHLUMBERGER • Midland, TX • 2011 – 2012

Data Analyst, Data Services

Facilitated oil & gas operators at well sites by providing proactive support, consultation, and actionable insights while analyzing real-time data acquisition.

- *Delivered technology presentations to new customers and addressed concerns as required. Recommended appropriate solutions to facilitate business growth and meet set requirements, resulting in a 50% growth in business and savings upwards of \$1MM.*

SCHLUMBERGER • Denver, CO • 2008 – 2011

Maintenance Engineer

Led the planning and introduction of a new facility in Commerce City for US land drilling operations by using six sigma lean principles and methodologies. Improved service quality and department productivity by defining metrics, tracking activities, and recommending enhancements. Monitored quality and enforced standards to ensure compliance with set procedures, requirements, and protocols.

- *Realized reliability-centered maintenance (RCM) methodologies to improve the reliability of downhole tools.*
- *Achieved upwards of 25% waste reduction in systems by implementing effective strategies and innovative approaches while analyzing data of equipment performance/reliability.*

Additional experience as M/LWD Engineer, Drilling, and Measurements for Schlumberger, as Project Engineer for Esperanto Systems, as Account Manager, Refining and Oil, and Gas for Process Management Limited

EDUCATION & TRAINING

MASTER OF SCIENCE, RESERVOIR EVALUATION AND MANAGEMENT

University of Trinidad and Tobago, Couva, Trinidad and Tobago

BACHELOR OF SCIENCE, ELECTRICAL AND COMPUTER ENGINEERING

University of The West Indies, St Agustin, Trinidad, and Tobago

Lean Six Sigma Green Belt

ENTREPRENEURIAL EXPERIENCE

MENCHIES FROZEN YOGURT • Denver, CO • 2019 – Present

Frozen Yogurt Franchise Owner

- *Manage business operations, including profit and loss, marketing activities, guest care, and staff members.*
- *Oversaw a new store start-up from site selection through leasing and construction*
- *Led HR functions, along with staff payroll, recruitment, training, and termination.*
- *Ensured adequate employee, business, customer service, and inventory management.*