



SAI MANIKANTA

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## Rameswarapu Sai Manikanta

### Software Engineer

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+91 8501903343

### PROFESSION SUMMARY

- 3.6 years of Experience in Salesforce with **Development, Lightning, Sales cloud, Service Cloud**.
- Experience in developing **Lightning Components using Lightning UI development**, creating Lightning pages by using Component, Controller, Style, Helper, Design, Render, Documentation.
- Involved in migration from Salesforce **Classic to Lightning Experience**, with reports and dashboards Automatically viewable and inheriting all permissions and sharing settings defined in Salesforce Classic.
- Salesforce Lightning Experience - **Used SLDS for developing Lightning Components**, Actions, Event and Server-Side Controller.
- Experienced on Salesforce1 and Salesforce **Lightning solutions**.
- Experienced in Lightning Experience, which includes the **Lightning Component Framework** and involved in building a Lightning component using the **Aura framework**.
- Strong experience in Salesforce Lightning components, Governor limits design and designing compact layouts using Apex Triggers, Page layouts, **Visualforce pages, Workflows**.
- Thorough understanding of the Salesforce development (Declarative, Apex Coding, Visual Force) with knowledge of Best Practices understanding on Coding Standards, Deployment, **Apex, Visual Force, Salesforce** Integration, Security Implementations.
- Hands on experience in implementation of Salesforce Chatter and installation of AppExchange.
- Worked on **Lightning Process builder** flows, **Connect API, Chatter** and **quick Action**.
- Good Experience on **Salesforce Lightning**. Experience in third party integration with ER (ServiceCloud, Sales Cloud).
- Hands on experience in writing queries using SOQL and SOSL in Apex Classes and Triggers.
- Keen knowledge in implementing web and Enterprise applications using **CSS, JavaScript**.
- Implemented **Security and Sharing Rules** at object, field, and record level for different users at different levels of organization.
- Hands on experience in querying salesforce.com database using **SOQL & SOSL**.
- Ability to adapt and learn quickly, Result Oriented, Self Driven, Highly Motivated. Eager to learn new technology, methodologies and a Team Player.



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## Professional Experience

- Working with **ARTHASHASTRA INTELLIGENCE PVT LTD** from May 2021 to Till Date

## Educational Qualification

- **B Tech (ECE) from J N T U Hyderabad in 2017**

## TECHNICAL SKILLS

<b>Lightning Experience</b>	Salesforce Lightning Design System and Aura Framework, JavaScript Controllers, Server-side Controllers,
<b>Salesforce</b>	Visual Force Pages, Visual Force Components & Controllers, Apex Classes, Apex Trigger, Batch Apex, Schedule Apex, Future method, SOSL, SOQL, Data Loader, Workflow Approvals, Reports, Dashboards, Batch Apex, Schedule Apex Custom Objects, Force.com IDE, Plug-in, Permission sets, Data Loader
<b>Languages</b>	XML, HTML, JavaScript.

## Project Details

### Project 1: IDFC First Bank.

**Role** : Salesforce Developer /Lightning.

#### Description:

IDFC First Bank purpose is to be the most valued partner to those leading the future of Banking. IDFC was implementing Sales support for their client on Sales cloud. They are

Using Sales Cloud for their employee and for their customers they were using Sales community.

Community is using custom visual force pages to provide enhanced look and functionality, community is also

Capable of generating customizable report for the services which are being provided by IDFC First Bank.

#### Responsibilities:

- Created modern **Enterprise Lightning Apps** combining **Lightning Design System**, **Lightning App Builder** and **Lightning Component** features.
- Upgraded** some Apps from **Salesforce Classic to Lightning Experience** to develop rich user interface and better interaction of pages.



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- Worked on **Salesforce1 Platform** to build Mobile App by enabling **Lightning Components** for use in Salesforce1 mobile platform to make Lightning Application mobile.
- **Retrieved** some data and its functionality from **Third-Party API's** and **displayed** within the lightning component.
- Created multiple **Lightning Components**, added **CSS** and **Design Parameters** that makes the Lightning component look and feel better.
- Leveraged **APEX Controller** to make a call for **external requests** to retrieve data from various API's and displayed them on to the component.
- Enabled **Aura Framework**, by adding **Aura Attributes** and **Aura Handlers for Events** to focus on Logic and Interactions in Lightning Applications.
- Minimized code in **JavaScript Controllers** by adding reusable functions in **Helper** Component.
- Implemented the requirements on Force.com platform and Force.com IDE Plug-in using Eclipse. Created new User Accounts and assigned Profiles as per their role in role hierarchy.
- Worked on APEX Controllers, Apex Triggers, and Visual force Pages.
- Developed various Custom Objects, Tabs, Components and Visual Force Pages. Designed, and developed Apex Classes, Controller
- Worked on SOSL and SOQL queries for various functional needs in the application. Customized Page layouts for Custom objects and assigned Record Types.
- Created Data Validation rules and Formulas as per business requirement. Created Workflow Rules to automate Tasks, Email Alerts, Field Updates, time dependent actions.
- Created Reports and Dashboards to track milage and service dates.
- Created Email templates, Approval Processes, multi-step Approval Processes as per the requirements and defined approval actions on them to automate the processes.
- Created Email templates in Text, HTML and visual Force necessary for the application.
- Created and maintained the documentation for Design and Migration.
- Deployed applications from Sandbox to Production.

**Environment:** Salesforce.com, Force.com Sandbox, Lightning, S-Controls, Import Wizard, Apex, XML,HTML5, CSS Controllers, Sharing rules, JavaScript, Controllers, Visual Force Pages, Workflows, WebServices API, Java Script, Custom Objects, Custom Tabs.

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### Salesforce Developer/ Administrator

#### Responsibilities:

- Performed the role of Administrator in the organization.
- Interacted with various business user groups for gathering the requirements for Salesforce implementation and documented the Business and Software Requirements.
- Managed security settings of the users.
- Created profiles and implemented Object and field level security to hide critical information on the profile users.
- Created users, roles, territories, public groups and implemented role hierarchies, sharing rules and record level permissions to provide shared access among different users.
- Interacted with Business Team on day-to-day basis to translate the business requirement into functional requirements.
- Designed, and deployed the Custom objects, Entity-Relationship data model, validation rules on the objects and tabs, Page layouts, Custom tabs, Components, Visual Force Pages to suit to the needs of the application.
- Defined lookup and master-detail relationships on the objects and created junction objects to establish connectivity among objects.
- Developed and configured various Reports and Report Folders for different user profiles based on the need in the organization.
- Developed Custom Objects, Custom Reports and configured the Analytic Snapshots to dump the data on regular basis for the sales performance and lead generation statistics.
- Used the sandbox for testing and migrated the code to the deployment instance after testing.
- Writing customized SOQL queries to extract the data pertaining to the calls made by the reps.
- Created various Reports such as summary reports, matrix reports, pie charts, dashboards and Report Folders to assist managers to better utilize Salesforce as a sales tool and configured various Reports and for different user profiles.

**Environment:** Salesforce.com, Force.com S-Controls, Import Wizard, Admin tools, Apex, XML, HTML5, CSS Controllers, Sharing rules, JavaScript, Controllers, Visual Force Pages, Workflows, Custom Objects, Custom Tabs.

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