

Anand Singh

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Summary

Detail-oriented and driven BBA in Finance student with hands-on experience in financial analysis, data visualization, and client relations. Proven ability to leverage tools like Power BI and Python to extract actionable insights and drive business growth. Seeking to apply a strong foundation in financial modeling and a passion for investment banking to contribute to a dynamic team.

Experience

Operations Logistics Intern
REALOGIST™

May 2025 – June 2025

- Spearheaded a vendor expansion initiative, successfully identifying, vetting, and onboarding over 100 new logistics partners, expanding the company's operational network.
- Secured a key new client by leading the full engagement cycle, from initial prospecting and developing a compelling in-person presentation to successful onboarding and relationship management.
- Analyzed logistics data to identify inefficiencies and propose cost-saving measures, contributing to improved operational performance.

Sales Manager
Tarang Bazar, Centurion University

February 2025

- Managed a high-traffic sales stall for a 3-day university event, exceeding sales targets through effective customer engagement and product presentation.
- Gained practical experience in inventory management, point-of-sale transactions, and direct sales techniques in a fast-paced environment.

Video Editor Promoter
Centurion Global Diplomacy Summit (CGDS MUN)

December 2024

- Developed and executed a promotional strategy for a Model United Nations event, creating engaging video content that increased student participation.
- Managed post-production video editing, delivering high-quality promotional materials under tight deadlines.

Education

Bachelors of Business Administration (BBA), Finance
Centurion University of Technology and Management Bhubaneswar, Odisha

2023 – 2026

Skills

Technical Skills: Power BI, Python (Pandas, NumPy, Matplotlib), Financial Modeling, Technical Analysis, MS Office Suite (Excel, PowerPoint, Word), Video Editing (Adobe Premiere Pro), Graphic Design (Canva)

Soft Skills: Communication, Teamwork & Collaboration, Leadership, Problem-Solving, Time Management, Adaptability, Client Relations, Negotiation

Languages

English: Fluent

Hindi: Native