

Ananthan Tharma, P.Eng., CSCP, PMP

◆ Contract Administration ◆ Procurement ◆ Contract Coordination ◆ Project Management ◆ Category Management ◆ Negotiation ◆ Contract Strategy Development ◆ Contract Dispute Resolution ◆ Cost Optimization ◆ Stakeholder Management

Accomplishments

- Highly experienced professional with a strong background in construction and engineering procurement, supply chain management, project management, and category management.
- Skilled negotiator who can engage multiple stakeholders across departments such as line of business, finance, legal, projects, and engineering, to achieve common goals. My contributions have led to over \$75 million in procurement savings across a diverse range of projects.
- Expert in procuring and administering major multi-million-dollar engineering, construction, and consulting contracts for various departments and organizations within all levels of government. Successfully managed 50+ high-value contracts throughout career, balancing the interests of diverse stakeholders for optimal results.
- Developed and implemented innovative analytical models and tools to assess and optimize procurement processes, leading to a 40% increase in efficiency while ensuring strict compliance with governance procedures. This involved negotiating with multiple internal and external stakeholders to align on process changes.
- Proactively made data-driven recommendations to management for contract pricing and modeling strategies on complex projects. Achieved substantial cost savings of up to 30% on individual projects, enhancing overall profitability. This accomplishment was achieved through strategic negotiations with stakeholders from various sectors including finance, legal, and engineering.

Professional Experience

Senior Contract Management Buyer, Category Management

[Hydro One](#), Toronto, ON

Sept 2022 - Present

- Maintained up-to-date knowledge of vendor capabilities and market conditions for assigned goods and services, ensuring informed stakeholder communication.
- Successfully navigated through post-pandemic supply chain constraints, negotiating price escalations and terms of contract with vendors to secure the best possible outcomes.
- Coordinated the preparation and renewal of bulk and blanket orders, ensuring efficient supply management even in the face of challenging market conditions.
- Collaborated with other groups to improve departmental IT related efficiency and effectiveness, contributing to process improvements that resulted in increased operational efficiency.

Senior Procurement Specialist- Supply Chain

[Ontario Power Generation](#), Courtice, ON

Mar 2021 – Sept 2022

- Responsible for planning and coordinating the procurement of technically complex engineering construction contracts, engineered products, materials, services, and vendor managed inventory programs.
- Review competitive sources, prepare agreement documents, evaluate proposals, negotiate contracts, and issue various purchasing documents.
- Develop procurement strategy that considers market conditions and the needs of requisitioners and end-users.
- Monitor progress and resolve issues related to products and services during the manufacturing phase or at the site.
- Maintain communication with staff from various business functions, including requisitioners/project team, inspection, legal, transportation, tax, and labor relations.

First Line Manager, Renewable Generation - Supply Chain

[Ontario Power Generation](#), Etobicoke, ON

Feb 2019 - Mar 2021

- Supervised the work of subordinates, setting time-targeted tasks and being accountable for staff output and performance.
- Ensured programs are being implemented with consideration for schedule commitments and budget envelopes.
- Encouraged teamwork within the team by demonstrating excellent teamwork in all activities. Provided advice and guidance to Supply Chain staff, including Procurement Specialists and Managers, on procurement strategies and ensuring risk management.

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- Offered analytical and strategic supply planning and procurement support for complex/major projects and contract negotiations.

Advisor, Commercial Contracts

[Ontario Power Generation](#), Courtice, ON

Feb 2017 - Feb 2019

- Developed, negotiated, and drafted agreements, including amendments to technically, commercially, and legally complex agreements.
- Collaborated with internal and external stakeholders to develop, improve, modify, and implement processes to fulfill service agreements.
- Provided support to internal and external auditors daily to ensure transparency and efficiency.
- Acted as an expert resource to internal stakeholders on the corporation's obligations in regards to commercial agreements.
- Facilitated the defective work management process within the context of existing agreements.

Contract Officer

[Canadian Nuclear Laboratories Ltd.](#), Port Hope, ON

Oct 2013 - Oct 2015

- Offer recommendations on pricing and contract strategy to management for unique, high value, and/or complicated projects.
- Manage the tendering process, including input on drafting of contractual/procurement documents based on requisitioner requirements, researching and preparing bidder's lists/supply sources.
- Prepare and issue bidding documents, evaluate bids/proposals, and communicate with engineering, quality assurance, and legal teams during the procurement process

Contract Administrator

[Atomic Energy of Canada Ltd.](#), Chalk River, ON

Jan 2012 - Oct 2013

- Developed and led the technical implementation of a unique reporting tool at AECL for project managers to track various aspects of their projects, such as performance, contract cost, schedule, and quality.
- Managed post-award contract administration, recorded job progress, and monitored work activities to verify contract compliance. Drafted contract change orders and change directives as needed.
- Developed and reviewed Technical Scope of Work documents to implement procurement strategies and contingency plans, ensuring alignment with organizational objectives.
- Managed integrated change controls to ensure proper approval and communication of changes to all relevant parties.

Education & Credentials

- Professional Engineer (**P.Eng**)
[Professional Engineers Ontario \(PEO\)](#)
- Bachelor of Mechanical Engineering with Honors (**B.Eng.**) - 2012
[University of Ontario Institute of Technology \(UOIT\)](#)
- Software Engineering Technology (**Diploma**) – 2022
[Centennial College of Applied Arts and Technology](#)
- Certified Supply Chain Professional (**CSCP**)
[American Production and Inventory Control Society \(APICS Toronto Chapter\)](#)
- Project Management Professional (**PMP**)
[Project Management Institute \(PMI\)](#)
- The Osgoode Certificate in Public Procurement Law & Practice
[Osgoode Hall Law School of York University](#)