

**24 AB BFSI 104**  
**UG PROGRAM (4 YEARS HONOURS) WITH SINGLE MAJOR**  
**AT THE END OF FIRST SEMESTER**  
**PRINCIPAL OF MANAGEMENT**  
**(MINOR PAPER)**  
**(w.e.f. Admitted Batch 2024 - 25)**

**Time: 3 Hours**

**Maximum: 70 Marks**

**SECTION - A**

**I. Answer any 5 of the questions:**

**5 x 4 = 20 M**

1. Administration
2. Process of Management
3. Types of Planning
4. MBO
5. Types of organization
6. Process of Selection
7. Barriers in communication
8. Importance of Controlling

**SECTION-B**

**II. Answer all the questions:**

**5 x 10 = 50 M**

9. a) Explain differences between Management Vs Administration  
(or)  
b) What are the Functions of Management?
10. a) Discuss the Process of Planning  
(or)  
b) Explain the steps involved in Decision Making Process
11. a) Define Organization and Explain Principles of Organization  
(or)  
b) Distinguish between Centralization and Decentralization.
12. a) Explain the Process of Recruitment and Selection.  
(or)  
b) Define Motivation. Explain Maslow's theory of motivation.
13. a) Define Controlling. What are the Requirements of Effective Controlling system  
(or)  
b) What are the Techniques of Managerial Control?

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