

ADITYA DEGREE COLLEGES

* ANDHRA PRADESH *

IV – SEMESTER MID - I - EXAMINATIONS AFFILIATE MARKETING (BBA DM - MINOR)

Max. Marks: 60 M
Date:
Time: 2 Hours

SECTION - A

I. Answer any **FIVE** of the following Questions.

5X4 = 20 M

- 1. Define affiliate marketing.
- 2. E-mail span.
- 3. How affiliate marketing works.
- 4. Types of commissions.
- 5. Signing up as an affiliate.
- 6. Promoting your affiliate program.
- 7. Types of Affiliate links.
- 8. Introduction to Affiliate marketing.

SECTION - B

II. Answer the following Questions.

4X10 = 40 M

9. a. Types of payment methods.

(OR)

- b. Types of affiliate marketing.
- 10. a. How to prevent spam e-mails.

(OR)

- b. Explain about cross selling and up selling.
- 11. a. Enrolling in an affiliate marketing program.

(OR)

- b. Monitoring affiliate performance and tracking sales.
- 12. a. Performing market analysis and market research.

(OR)

b. Market strategies establishment.

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