

# Ananya Garg

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## CAREER OBJECTIVE

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I am a senior at UCLA, pursuing a double major in Economics and Statistics and Data Science with a concentration in Value Investing. I am passionate about the intersection of data analytics, decision science and value investing, and am keen to explore the application of these different areas through a career in asset management by taking on a multi-disciplinary approach to investment analysis.

## EDUCATION

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**University of California, Los Angeles** 2020-2024

*B.S. Statistics and Data Science / B.A. Economics* GPA: 3.89

- Benjamin Graham Value Investing Conc.: Performed fundamental analysis, valuation using DCF, and balance sheet analysis on an undervalued stock to pitch to a class of 40+ students and professors; heard from industry professionals from buy-side investment companies including firm visit to Oaktree Capital
- Project RISHI: Led and managed sustainable environmental projects for a rural village in India including water filter installation in central tanks and increased awareness of hand hygiene

**United World College of SEA** 2010-2020

*International Baccalaureate: HL Econ, Math, Comp Sci.* Grade: 43/45

- Research Project (Dec 2018-Oct 2019): Analyzed the impact of Uber's exit from SEA on consumer opinion of ridesharing services; youngest presenter to 600+ attendees at the American Marketing Association Summer Conference (Aug 2020); under guidance of Vishal Narayan (Assoc. Prof. NUS)
- Captained UWCSEA U19 Girls Badminton Team to 1st position in the Athletic Conference of Singapore International Schools (ACSIS) and 2nd position in South East Asia Student Activities Conference (SEASAC)
- Chair of Economics Society (Aug 2018 – Nov 2019): Led weekly classroom discussions and debates; Organised topical presentations by industry leaders; increased society membership by 50

## WORK EXPERIENCE

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**Ares Management Corporation** Denver, CO

*Summer Analyst, Wealth Management Solutions* Jun 2023 - Present

- Performed in-depth competitor analysis of top 5 private asset management firms to identify opportunities for AWMS digital expansion. Used R and Python to analyze 10,000+ data points
- Presented 40-slide deck to 20+ senior stakeholders on key recommendations for repositioning of marketing strategy
- Built multiple Tableau dashboards using Salesforce data to provide insight on effective inclusion of product specialists throughout the client engagement cycle

**Levi Strauss and Co.***Junior Analyst, Global Supply Management***San Francisco, CA***Jun 2022-Aug 2022*

- Optimized placement of products on global vendors based on COGS and location, using Excel and Tableau. Resulted in reduction of lead time by 36 days (33)
- Identified gaps in current processes and existing ERP system through cross functional user research

**Quilt.AI***Social Impact Intern***Singapore, Singapore***Mar 2021-Aug 2021*

- Analysed social media data using AI software, Excel and Tableau to curate targeted ad content to nudge social attitudes
- Managed online ad campaigns on Facebook, Instagram, Twitter, and Google Display Network for UN Women and World Bank to create a meaningful impact on gender equality and global health respectively. Outreach of over 40,000 adolescents achieved in Bangladesh to shift behaviors towards healthy nutrition.

**LEADERSHIP AND INVOLVEMENT**

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**DataResolutions, UCLA***Project Manager, Data Consultant***Los Angeles, CA***Jan 2022-Present*

- Led a team of 6 consultants to redefine granularity of client's recommendation models for a wine-food pairing app.
- Built a Sellability Index for 34,000 listings on Zillow using web scraping and NLP modelling in Python and R, implemented regression models to predict sale price and time to sell

**The Stack, Daily Bruin UCLA***Data Journalist***Los Angeles, CA***Sep 2020-Present*

- Collected and analyzed over 1.6 million data points using Python and JavaScript to observe [speed of class enrolment](#)
- Performed sentiment analysis using Python NLTK package to [evaluate student feedback in professor reviews](#) on BruinWalk, to understand the impact of professor's gender and of online v/s in-person learning, on the reviews

**CERTIFICATES AND LICENSES**

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**Securities Industrials Essentials (SIE) | Issued by FINRA (Aug 2023)****Real Estate Financial Modelling, LBO Modelling | Issued by Wall Street Prep (2023)****Buyside Mastery, Accountings and Valuations Fundamentals Mastery, M&A Modelling | Issued by FinanceAble (2024)****ADDITIONAL**

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**Software and Coding:** *Google Analytics, Tableau, Salesforce, Google Display Network, Facebook Advertisement, MS Office, R, Python, SQL, C++, HTML, Java***Languages:** *English (Native Proficiency), Mandarin (Professional Working Proficiency), Hindi (Verbal Working Proficiency)***REFERENCES**

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1. **Ms. Molly Duff**, Managing Director, Ares Wealth Management Solutions

2. **Mr. William E. Simon Jr.,** Adjunct Assistant Professor & Co-Founder, Benjamin Graham Value Investing Program, UCLA
3. **Mr. Vishal Narayan,** Associate Professor of Marketing, University of Connecticut School of Business