# Ananya Kotia

## **EDUCATION**

2026 London School of Economics, Ph.D. candidate in Economics

(Expected) - Advisors: Clare Balboni, Oriana Bandiera, Robin Burgess, Benjamin Moll

- Fields: Development Economics, Trade, Finance

Distinction in M.Res.

Spring 2023 **Princeton University**, Visiting Ph.D. student, Department of Economics

Fall 2023 Dartmouth College, International Economics Ph.D. Fellow

2015 University of Oxford, M.Phil. Economics

2013 University of Cambridge, M.A. Economics

2011 Hansraj College, University of Delhi, B.A. (Honours) Economics

#### WORKING PAPERS

• "Meritocracy across Countries", with Oriana Bandiera, Ilse Lindenlaub, Christian Moser, and Andrea Prat; 2024, NBER Working Paper No. 32375.

#### WORK IN PROGRESS

- "Family Matters: Globalization, Management, and Firm Productivity"
- "Globalization and Domestic Industrial Policy"
- "Al and Bureaucratic Decision Making: Evidence from India", with Daron Acemoglu and Utkarsh Saxena
- "Al and Judicial State Capacity in India", with Utkarsh Saxena
- "How Much do Firms Save? Financial Frictions and the Microeconomic Implications of the Euler Equation"
- "Aggregate Impacts of Command-and-Control Environmental Policy: Evidence from Court-Ordered Mining Bans in India", with Utkarsh Saxena and Henry Zhang
- "Labor Market Frictions, the Organization of Labor, and Structural Change", with Chinmay Lohani and Utkarsh Saxena

# GRANTS (Total Grant Funding: \$729,200)

- "Trade, Management, and Firm Productivity", Private Enterprise Development in Low-Income Countries, PEDL.
- "Artificial Intelligence and Judicial State Capacity", with Utkarsh Saxena. International Growth Center, IGC, Open Philanthropy.
- "Bridging Data Gaps: A Platform for Harmonized Indian Firm/Household Microdata". IGC.
- "How Much Do Firms Save? Microeconomic Implications of the Euler Equation." Structural Transformation and Economic Growth, STEG.
- "Digitizing Historical Plant Level Panel Data on Labour Outcomes", with Utkarsh Saxena. IZA-FCDO Program on Growth and Labor Markets in Low-Income Countries, PEDL.
- "UK's first conference for Queer Ph.D. students in Economics", with Pol Simpson. Suntory

and Toyota International Centres for Economics (STICERD) and LSE Department of Economics.

- "Aggregate Impacts of Command-and-Control Environmental Policy" with Utkarsh Saxena, Henry Zhang, STICERD, EU Horizon 2020 Research and Innovation Grant, PEDL, George and Obie Shultz Fund.
- "Trade Liberalization and Misallocation", IGC.
- "Labor Market Frictions, the Organization of Labor, and Structural Change", with Chinmay Lohani and Utkarsh Saxena. STEG.
- "Foreign Direct Investment and Firm Expansion". Ministry of Corporate Affairs, Government of India.

# FELLOWSHIPS AND SCHOLARSHIPS

- 2023 Dartmouth International Economics Ph.D. Fellowship
- 2019-24 LSE Economics Scholarship (2019-2024)
  - 2015 Mahindra Scholarship
- 2011-13 Inlaks Scholarship
- 2011-13 Cambridge Trusts Scholarship

#### TEACHING

- LSE, EC307. Teaching assistant for Professors Oriana Bandiera and Robin Burgess for a third-year undergraduate course in development economics. 2020, 2021, 2024.
  - LSE teaching award: highly commended list in 2021
- IZA/FCDO Online Development Economics Course for Sub-Saharan Africa. Teaching assistant for Professors Oriana Bandiera and Robin Burgess. 2021
- STEG Virtual Course on "Heterogeneous Agents Models and Methods". Teaching assistant for Professor Benjamin Moll. 2021

# PRESENTATIONS (\* scheduled)

- 2025 NBER Summer Institute (Macro and Productivity), SED Annual Meeting, CEPR Joint Workshop on Incentives, IGC/EGC Conference on Firms, Trade, and Development 2025 (Yale)\*, ASSA 2026 Annual Meeting Poster Session\*, Management and Organization (IMO) & Entrepreneurship, Strategy and Firm Dynamics (ESF)\*, FMA Annual Meeting\*
- 2024 UCL-IFS-LSE Development Economics Seminar, European Association of Labor Economists Annual Conference, Indian Statistical Institute
- 2023 Dartmouth International Economics Seminar (x2), Princeton Student Trade Seminar, Indian Statistical Institute

#### REFEREEING

American Economic Review, Econometrica, Review of Economic Studies, Economic Journal, U.S. National Science Foundation

## **RELEVANT POSITIONS**

- 2021-22 Research Assistant to Professor Oriana Bandiera, LSE
- 2020-22 Consultant, South Asia Chief Economist's Office, World Bank, Washington D.C.
- 2017-19 Pre-doctoral fellow with Professor Michael Greenstone, University of Chicago
- 2016-17 Economist, Chief Economic Advisor's Office, Ministry of Finance, India
- 2015-16 Consultant, Fiscal Rules Review Committee, Ministry of Finance, India
  - 2015 Graduate Summer Intern, International Monetary Fund, Washington D.C.

## OTHER WRITING

- "How Selling Online Is Affecting Informal Firms in South Asia", (with Maurizio Bussolo, Akshay Dixit, Anne Golla, Jean N. Lee, Prema Narasimhan, and Siddharth Sharma) World Bank Policy Research Working Paper No. 10306.
- "Workers at Risk: Panel Data Evidence on the COVID-19 Labor Market Crisis in India" (with Maurizio Bussolo and Siddharth Sharma) World Bank Policy Research Working Paper No. 9584.
- "Should States Target a 3% Fiscal Deficit?" (with Rathin Roy) Economic and Political Weekly, 2018, 53(9): 71-76.
- "Sub-National Fiscal Rules, Vertical Fiscal Imbalances, and Fiscal Discipline: New Empirical Evidence from Europe" (with Victor Lledo). **IMF Working Paper** 16(8), April 2016.
- "History and Evolution of The Fiscal Responsibility and Budget Management Act (2003): Issues and Challenges" (with Rathin Roy), Report of Fiscal Rules Review Committee, Ministry of Finance, Government of India (tabled in Indian Parliament, Feb 2017).
- "India's Experience with Sub-National Fiscal Responsibility Legislation: Performance and Challenges" (with Rathin Roy), Report of Fiscal Rules Review Committee, Ministry of Finance, Government of India (tabled in Indian Parliament, Feb. 2017).
- "Why are finances of Indian states deteriorating?" IGC Ideas for India, Sep. 2017.
- "How to arrest deterioration in state finances", Business Standard, Jul. 2017.
- "India's distinctive demographic dividend" (with Arvind Subramanian), **Business Standard**, Feb. 2017.
- "An economic defence of surge pricing", Mint, Apr. 2016.
- "Fine-tune the FRBM framework", Financial Express, Feb. 2015.

#### OTHER

Languages: English (Fluent); Hindi (Fluent)

Software: Stata, R, MATLAB, LATEX

Other Interests: Swimming, Indian politics.