



HOME CREDIT SCORECARD MODEL

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- **DATA PREPROCESSING**
- **BUSINESS INSIGHT**
- MACHINE LEARNING MODEL
- **BUSINESS RECOMMENNDATION**



PROBLEM RESEARCH



PROJECT BACKGROUND

Many people have difficulty getting a loan because they have a bad credit score, no number, or no credit history. Home Credit aims to expand financial inclusion to the unbanked and provide her loans to the unbanked by providing a positive and secure credit experience. To accomplish this, ensures underserved communities have a secure lending experience. Home Credit created her using a variety of alternative data to predict a customer's ability to repay. Running a ensures that no solvent customer is turned away and that the loan is provided with a repayment, maturity, and payment calendar that allows these customers to succeed.

Data Source

The data used is the application training data and application trials. The main table is split into two files: training (with TARGET) and testing (without TARGET).

Objective

- 1. Identify the characteristics of potential client's who will have difficulty repaying their loans and those who will not.
- 2. Predicting client's repayment ability

Actions

- 1. Perform data cleansing and visualization to gain business insights.
- 2. Build a model using machine learning algorithms.
- 3. Provides recommendations to help businesses successfully complete customer loan applications.



DATA PROCESSING

Data **Application Train**

122 **Number of Columns**

307.511 **Number of Rows**



Discover pattems, and the structure of the dataset

Detecting Duplication No duplicate rows

DATA CLEANING

Label Encoding Transform non-numerical to

MODELLING

numerical labels

Bivariate Visualization

Raw Data

Application

Train

Visualization of the relationship between 2 features

Handling Missing Values

There are some columns that are dropped and the rest are imputed

Feature Selection

Identify the top 20 best features to include in the model

Multivariate Visualization

Visualization of the relationship of more than 2 features

Detecting Outliers There are some columns that

have outliers, but it was decided the outlier will not be removed

Handling Imbalanced Data Re-sampling so that the data is balanced

Model Building
Build models with multiple machine learning algorithms and compare which one is the best

Model Evaluation Compare which one of the model is the best

PREDICTION DATA CLEANING Discover pattems,a nd the structure of the dataset Detecting Duplication No duplicate rows Raw Data Application Train Handling Missing Values There are some columns that are dropped and the rest are imputed

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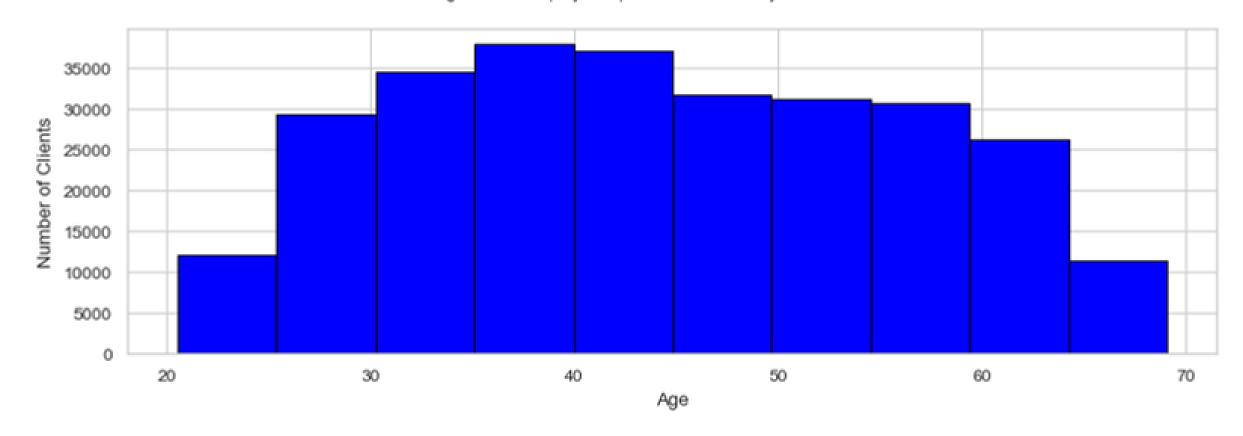




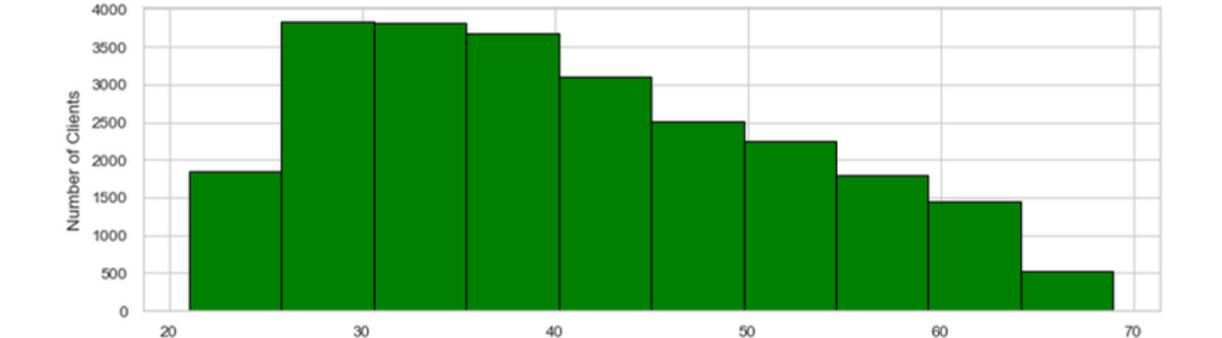


BUSINESS INSIGHT

Age of Client (in years) who have No Payment Difficulties



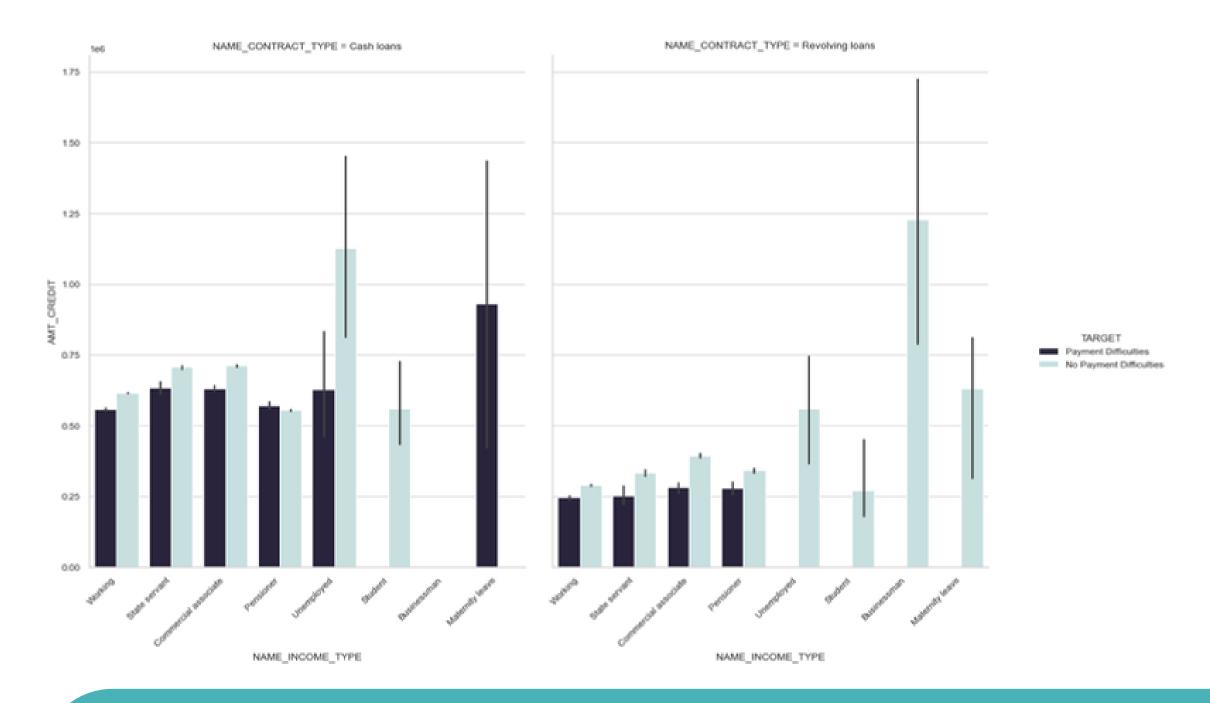
- Most number of clients who apply for loans are in the range of 35-40 years.
- Meanwhile, the number of applicants for clients aged <25 or age >65 is very low.



Age of Client (in years) who have Payment Difficulties

Age

- Clients who have no payment difficulties are clients in the range of 35-45 years. You can target these clients as your priority.
- While clients who have payment difficulties are client the range of 25-35 years.



All student clients have no difficulty repaying the loans whether with cash loan or revolving loan for a low to medium credit amount of the loan.

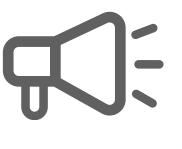
For the income type of maternity leave with cash loans, all the clients have problems repaying the loans for a medium credit amount of the loan. While all clients with maternity leaves and revolving loans have no difficulty repaying the loans.

For unemployed clients with cash loans, more than 50% of clients have problems repaying loans with medium credit amounts of the loan. While all unemployed clients with revolving loans have no difficulty repaying the loan.









MACHINES LEARNING MODEL

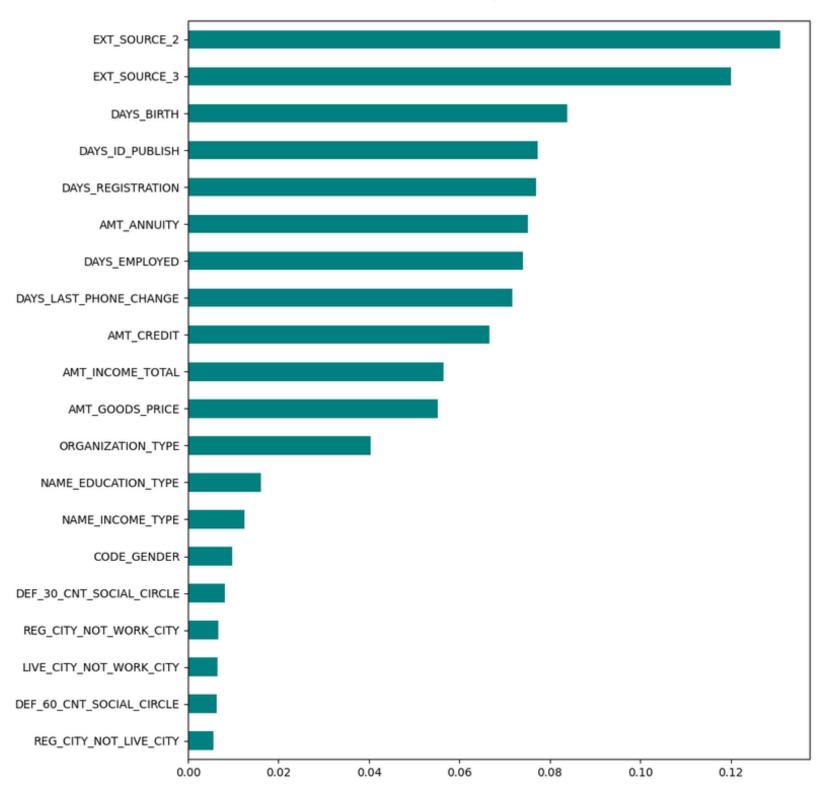
MODEL COMPARISON

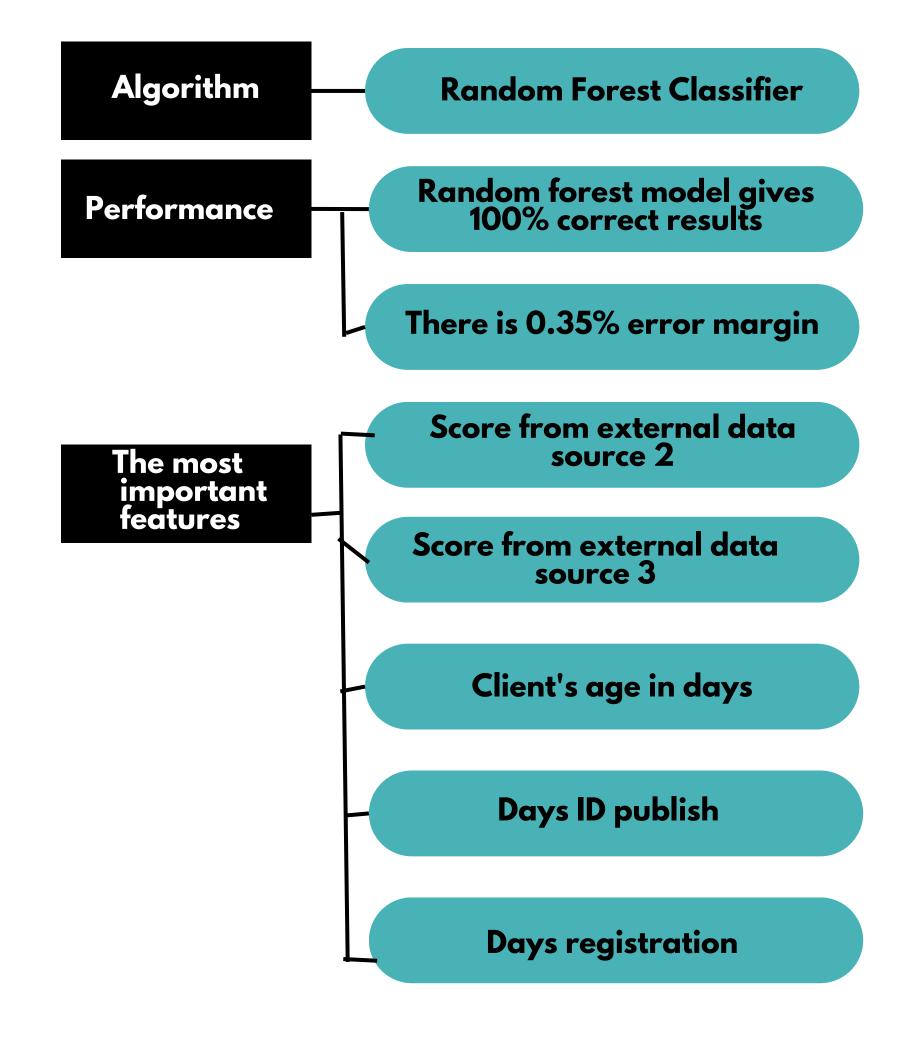
Algorithm	Training Accuracy Score	Testing Accuracy Score	Error Margin	ROC Score
Logistic Regression	67.16%	67.29%	0.13%	0.6728
Gaussian Naive Bayes	60.24%	60.39%	0.15%	0.604
Decision Tree	100%	83.9%	11.74%	0.8826
Random Forest	100%	99.65%	0.35%	0.9965
K-Nearest Neighbor	91.56%	88.07%	3.79%	0.8806
Neural Network	70.01%	69.48%	0.58%	0.6948

The prediction accuracy of the train and test data in Random Forest model has a value that is not much different, it can be said that the model is very good, which is there is no underfitting or overfitting. So the Random Forest model was chosen as the best model to predict client's repayment abilities

BEST MODEL

Features Importance Plot





BUSINESS RECOMMENDATION

RECOMMENDATION

- 1. Customers who are on maternity leave or who are unable to repay their cash advance loan (100% of applications will be rejected). Conversely, all customers who take out revolving loans even while on maternity leave must have their applications approved.
- 2. More than 50% of unemployed customers face loan repayment problems when entering into cash loan agreements. All unemployed customers with revolving loans can now repay their loans.

If you need further analysis, you can investigate whether there are problems when customers on maternity leave or unemployed take out cash loan agreements. So, if you have future customers with this type of income, you can recommend the right type of contract and get their application approved.

RECOMMENDATION

- 1. Customers on maternity leave and cash loans can be said to be customers who are unable to repay the loan (100% of applications rejected). Conversely, all customers who take out revolving loans even while on maternity leave must have their applications approved.
- 2. More than 50% of unemployed customers face loan repayment problems when entering into cash loan agreements. All unemployed customers with revolving loans can now repay their loan.



Create a campaign so that more student, accountant, high skill tech staff, manager interested in applying for a loan

RECOMMENDATION

- 1. Clients with maternity leaves and cash loans can be said to be a client who is incapable of repaying the loan (100% of applications rejected). On the contrary, all clients with maternity leave but taking revolving loans to have their applications approved.
- 2. For unemployed clients, more than 50% of them have a problem repaying their loans if they take cash loan contracts. Meanwhile, all unemployed client who takes revolving loans is capable of repaying the loan. 15



Need further analysis, you can survey to find out if there is a problem if a client with maternity leaves or unemployed takes a cash loans contract. So, in the future, if there are clients with that type of income, you can recommend the right contract type so that their applications will be approved

PROJECT DOCUMENTATION

https://github.com/anasafira00/Home-Credit-Scored-Card

