

A national health care company's founder came to Talent Plus due to increased concern of instability within the leadership team. He knew that in order to meet the growth goals he had in mind, he needed to recruit and select talented leaders.

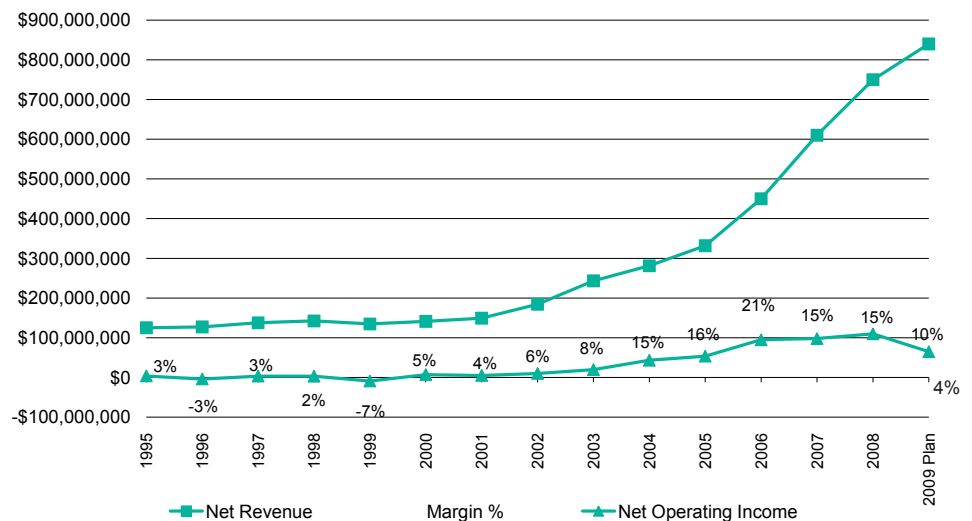
Talent Plus worked with this organization to not only recruit and select talented leaders at the senior level but also recruit and select talented board members for their board of directors.

Selecting two teams of talented leaders – one to guide the company internally and one to guide the leaders – the company's growth and their ability to achieve set goals has been phenomenal.

## INCREASED REVENUE

After working with Talent Plus for four years, a highly talented leader was recruited, selected and put at the helm. Instrumental board members were put into place to mentor and support that leadership. It was at this time that the flat revenue the company had been experiencing began to change. Today, eight years later with a strong leadership team, including a director of talent, and a board of directors to support and mentor the leadership team, revenue continues to increase steadily.

Additionally, a stakeholder plan has been put into place throughout the health care system and is available to all. This enables employees at every level in the system to share in ownership. Last year, this health care system paid a 16 percent base rate to all employees who had been employed for at least one calendar quarter.



It's all about selection. With a revolving door at the senior position, the founder saw that his mission and vision could not be accomplished without a leadership team who had the talent to take that mission to the next level. Today, growth goals have been met and can continue to be set higher. Net operating income for this next year is slated to be at an all-time high with nearly \$800 million in net revenue.