

グローバル企業をユーザーフレンドリーにするという複雑さをともなう挑戦は、今日の世界で最も文化障壁に関する課題です。同じ思いをもつ人はいるでしょう。すばらしいエンタープライズ・ユーザー・エクスペリエンス（両方の顧客と従業員のための）には、古典的なエンタープライズ企業での仕事と一緒に機能するようにリーダーシップや計画や運用体制を必要とします。

なぜ？

Enterprise UXは、企業価値を顧客価値と密接に結びつけることで、リスクを回避し、イノベーションに影響を与える可能性の低い時間を無駄にするのを防ぎます。

私が聞いたことがないこのことに対して、新しい予算額を割り当てるのはなぜですか？

We need to make better decisions and reduce risk and uncertainty. Enterprise UX will help us make sure we are doing the right things.

Okay. But how will we measure it?

This will help our Net Promoter Score, increase brand loyalty, and reduce costs related to customer attrition, brand switching, and customer support.

どのように？

Here is a current state snapshot of how the best minds in Enterprise UX today are tackling this complex challenge.

1 CRAFT AN ENTERPRISE EXPERIENCE

OUR PROMISE

Clarify your vision.
A clear value promise to customers unites people, drives decisions, aligns teams, and creates momentum.

Map the territory.
Scout out the situation with generative research.

OUR PLAN

Choose an approach.
What are the goals for users and stakeholders? What will you do first? What people, skills, and tools do you need?

THIS WAY!

Blaze a trail.
As you make your way, reflect on what you are learning and develop a design system to make it easier for others to follow.

2 LEAD TEAMS THAT EXECUTE

TALENT PLAN

Build your team.
What positions do you need? How will you balance the workloads within your budget?

ORG CHART

Carve out your place.
Frame how and where Enterprise UX sits in the larger organization, especially in regards to engineering and development.

Here's where we fit.

Balance optimism and realism.
As an optimist, you must help people focus on the goal. But as a realist, you must also plan and prepare for worst-case scenarios.

Build a sustainable practice.
Make sure your methodology has a clear path so others can follow your lead.

Follow my lead

We have come a long way!

Measure value and impact.
Measure the impact you deliver. Use numbers to make your case when you need more resources and funding.

4 LEAVE A LEGACY

Persevere.
The air is thin near the top. It doesn't get easier, it gets harder. When you fall, get back up. Be ready to fight for what you believe in.

Nurture relationships.
Empathy for customers and colleagues unblocks things, builds alignment, and sets you up to build momentum and get quick wins.

Prepare for change.
You are the keeper of the flame. Keep an eye on the horizon. An acquisition, a merger, new CEO, all of these things are possible and they might set you back to square one. Be ready.

We do it this way.

Cool!

Compare.
Compare perspectives, maps, and tools with other silos. Find common languages, tools, and templates that can work across all teams.

3 TRANSCEND SILOS

We can help!

Thanks!

Make connections.
People from across the enterprise speak different languages, use different tools, and have different points of view and skills. You need to be a connector, a bridge-builder, and a diplomat.



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